

MaxiTRANS ANNOUNCES HALF YEAR FY15 RESULT

MaxiTRANS Industries Limited ('MXI') today announced its half year result, with net profit after tax attributable to MXI shareholders of \$5.08 million for the half year ended 31 December 2014. This result is consistent with the guidance range issued in October, 2014.

The Directors have declared a fully franked interim dividend of 2.0 cents per share (1H14 3.75 cents per share), payable on the 16th of April 2015 to all shareholders at the record date, the 27th of March 2015. This represents a 73% payout ratio for the half year.

"This result reflects the ongoing challenging environment heading into FY15 as foreshadowed at the AGM in October, 2014." Managing Director Mr. Michael Brockhoff said.

(A\$'000)	Half Year ended 31/12/14	Half Year ended 31/12/13	% Increase (Decrease)
Revenue	172,022	181,371	(5%)
Earnings before interest and tax ("EBIT")	7,821	14,902	(48%)
Interest expense	(1,113)	(816)	
Net profit before tax	6,708	14,086	(52%)
Tax expense	(1,624)	(3,738)	
Net profit after tax	5,084	10,348	(51%)
Non-controlling interests	2	(96)	
Net profit attributable to shareholders	5,086	10,252	(50%)
EPS (basic)	2.75 cents	5.57 cents	(51%)
Interim dividend per ordinary share	2.00 cents	3.75 cents	(47%)

Revenue for 1H15 reduced by 5% from 1H14, with the decline mainly attributable to a 7.8% revenue decrease in the trailer business.

The continued decline in trailer demand due to weak economic conditions has intensified pricing pressure with heavy discounting significantly impacting margins in order to retain sales volume. The tipper market in particular has experienced the greatest sales decline with revenue down 33% on 1H14 due to the severe drought throughout most of Queensland and northern NSW, reduction in resources activity and continued low infrastructure activity nationally.

Pleasingly, during the first half, we announced our plan to open our own trailer dealership in NSW through which all of our trailer brands will be sold. We believe this will greatly enhance our ability to grow our share of the NSW market.

Revenue in the Parts & Service segment was in line with 1H14, however revenue from the Parts business was down 5.5% on 1H14. The incremental revenue from the stores acquired or opened in late FY14 assisted to partially offset the continued decline in the Queensland market for the reasons outlined above. Profitability of the Parts business in this period was adversely impacted by the expansion of the store footprint which will provide greater opportunities for the business in the future. The start-up losses on the greenfields stores in Mackay and Darwin, together with the recognition of the costs relating to a significant product recall initiated in 1H15 also impacted the result.

In light of the current economic conditions, the business has taken steps to critically review and reduce its cost base to reflect current business activity.

Our international businesses continued to deliver solid growth in 1H15.

Our New Zealand business has again performed strongly with 1H15 revenue being 90% above 1H14 and delivery of a solid profit result due to improved sales volume and favourable product mix.

Despite softening economic conditions, the MTC business in China delivered 25% revenue growth over 1H14 with the new production facility now fully operational and positioned well to capitalize on further opportunities.

Outlook

Overall, we continue to see subdued business confidence in the Australian economy which is reflected in our current trailer order book and outlook for the Parts business. However, with recent widespread rains across southern Queensland, we have seen improved tipper enquiry.

The declining Australian dollar and increasing local product customization should also see local manufacturers positioned well as against import competition.

As a result of the outlook, the Company is currently reviewing its manufacturing strategy and footprint to ensure its facilities are utilized to obtain optimum efficiency given the current market conditions. Together with the realization of efficiencies from the manufacturing continuous improvement program, the Australian trailer business is focusing on opportunities in new markets, including the waste transfer sector, to mitigate the decline in the resources sector and also aggressively pursuing new customers to increase market share.

The Parts business is continuing to review and expand its product range to improve its value proposition to its customers including the re-launch of its CS suspension product in 2H15. The Parts business is also reviewing its store network and overhead structures to ensure profitability is optimized. The opening of a new, larger, purpose built Victorian warehouse in 2H15 will provide greater capacity to service its expanded national store network at no additional operating cost to the business. These growth initiatives have created a strong platform upon which the business is well positioned when the market improves.

In relation to the international businesses, we expect the New Zealand business to continue its improvement in 2H15 as it leverages its strong market position and local economy.

Notwithstanding indications of a softer China economy, MTC is well positioned to take advantage of the growth in the Chinese logistics sector.

As a result of the above outlook, we see similar ongoing economic and market challenges in the second half of FY15.

For more information please contact the Managing Director, Mr. Michael Brockhoff, or the Chief Financial Officer, Mr. Campbell Richards on (03) 8368 1100.

Ian Davis Chairman 20 February 2015

5,086

Appendix 4D

Half Year Report

Introduced 1/1/2003

Name of entity

MAXITRANS INDUSTRIES LIMITED

ABN 58 006 797 173	Half Year Ended 31	December	2014	
Results for announcement to the	market			
				\$A'000
Revenues from ordinary activities	down	-5%	to	172,022

Net profit for the period attributable to members	down -	50%	to	5,086
Dividends (distributions) - Note 4	Amount per security	F	ranked amount per	security
Interim dividend – Ordinary shares	2.00¢		2.00¢	
Previous corresponding period:	0.754		0.754	
Interim dividend – Ordinary shares	l 3.75¢		3.75¢	

Record date for determining entitlements to the dividend.

Profit from ordinary activities after tax attributable to members

27 March 2015

-50%

down

Refer to the attached ASX announcement regarding commentary on revenue, earnings (including underlying results) and business outlook.

MaxiTRANS Industries Limited Directors' Report for the half-year ended 31 December 2014

The Directors of MaxiTRANS Industries Limited submit herewith the half-year financial report in the form of Appendix 4D of the Australian Stock Exchange Listing Rules for the half-year ended 31 December 2014. In order to comply with the provisions of the Corporations Act 2001, the Directors report as follows:

Directors

The names of the Directors of the company during or since the end of the half-year are:

Mr. Ian R. Davis (Chairman since October 1994)

Mr. James R. Curtis (Director Since 1987 – Deputy Chairman since October 1994)

Mr. Michael A. Brockhoff (Managing Director since June 2000)

Mr. Geoffrey F. Lord (Director since October 2000)

Mr. Robert H. Wylie (Director since September 2008)

Mr. Joseph Rizzo (Director since June 2014)

Review of operations

MaxiTRANS Industries Limited ('MXI') today announced its half year result, with net profit after tax attributable to MXI shareholders of \$5.08 million for the half year ended 31 December 2014. This result is consistent with the guidance range issued in October, 2014.

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This result reflects the ongoing challenging environment heading into FY15 as foreshadowed at the AGM in October, 2014.

Revenue for 1H15 reduced by 5% from 1H14, with the decline mainly attributable to a 7.8% revenue decrease in the trailer business.

The continued decline in trailer demand due to weak economic conditions has intensified pricing pressure with heavy discounting significantly impacting margins in order to retain sales volume. The tipper market in particular has experienced the greatest sales decline with revenue down 33% on 1H14 due to the severe drought throughout most of Queensland and northern NSW, reduction in resources activity and continued low infrastructure activity nationally.

Pleasingly, during the first half, we announced our plan to open our own trailer dealership in NSW through which all of our trailer brands will be sold. We believe this will greatly enhance our ability to grow our share of the NSW market.

Revenue in the Parts & Service segment was in line with 1H14, however revenue from the Parts business was down 5.5% on 1H14. The incremental revenue from the stores acquired or opened in late FY14 assisted to partially offset the continued decline in the Queensland market for the reasons outlined above. Profitability of the Parts business in this period was adversely impacted by the expansion of the store footprint which will provide greater opportunities for the business in the future. The start-up losses on the greenfields stores in Mackay and Darwin, together with the recognition of the costs relating to a significant product recall initiated in 1H15 also impacted the result.

In light of the current economic conditions, the business has taken steps to critically review and reduce its cost base to reflect current business activity.

Our international businesses continued to deliver solid growth in 1H15.

Our New Zealand business has again performed strongly with 1H15 revenue being 90% above 1H14 and delivery of a solid profit result due to improved sales volume and favourable product mix.

Despite softening economic conditions, the MTC business in China delivered 25% revenue growth over 1H14 with the new production facility now fully operational and positioned well to capitalize on further opportunities.

Outlook

Overall, we continue to see subdued business confidence in the Australian economy which is reflected in our current trailer order book and outlook for the Parts business. However, with recent widespread rains across southern Queensland, we have seen improved tipper enquiry.

The declining Australian dollar and increasing local product customization should also see local manufacturers positioned well as against import competition.

As a result of the outlook, the Company is currently reviewing its manufacturing strategy and footprint to ensure its facilities are utilized to obtain optimum efficiency given the current market conditions. Together with the realization of efficiencies from the manufacturing continuous improvement program, the Australian trailer business is focusing on opportunities in new markets, including the waste transfer sector, to mitigate the decline in the resources sector and also aggressively pursuing new customers to increase market share.

The Parts business is continuing to review and expand its product range to improve its value proposition to its customers including the re-launch of its CS suspension product in 2H15. The Parts business is also reviewing its store network and overhead structures to ensure profitability is optimized. The opening of a new, larger, purpose built Victorian warehouse in 2H15 will provide greater capacity to service its expanded national store network at no additional operating cost to the business. These growth initiatives have created a strong platform upon which the business is well positioned when the market improves.

In relation to the international businesses, we expect the New Zealand business to continue its improvement in 2H15 as it leverages its strong market position and local economy.

Notwithstanding indications of a softer China economy, MTC is well positioned to take advantage of the growth in the Chinese logistics sector.

As a result of the above outlook, we see similar ongoing economic and market challenges in the second half of FY15.

Dividend

The Directors have declared a fully franked interim dividend of 2.00 cents per share payable on 16 April 2015 to holders of ordinary shares at the record date, 27 March 2015.

Auditor's independence declaration

The independence declaration of our auditor, KPMG, in accordance with s. 307C of the Corporations Act 2001 is set out on page 4 for the half year ended 31 December 2014 and forms part of the Directors' report.

Rounding of amounts

The parent entity has applied the relief available to it in ASIC Class Order 98/100 and accordingly, amounts in the interim financial statements and the Director's Report have been rounded to the nearest thousand dollars unless specifically stated to be otherwise.

This report has been made in accordance with a resolution of the Board of Directors.

Michael A. Brockhoff

Managing Director

Managing Director

Melbourne, 20 February 2015



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of MaxiTRANS Industries Limited

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2014 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

Tony Romeo *Partner*

Melbourne

20 February 2015

DIRECTORS' DECLARATION

In the opinion of the Directors of MaxiTRANS Industries Limited ("the Company"):

- the interim consolidated financial statements and notes set out on pages 6 to 15, are in accordance with the Corporations Act 2001 including:
 - (a) giving a true and fair view of the Group's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
 - (b) complying with Australian Accounting Standard AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001; and
- 2 there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed for and on behalf of the Board in accordance with a resolution of Directors made pursuant to s.303(5) of the Corporations Act 2001.

Michael A. Brockhoff Managing Director

Melbourne, 20 February 2015

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CONSOLIDATED INCOME STATEMENT AND CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

CONSOLIDATED INCOME STATEMENT	Note	31 Dec 2014 \$'000	31 Dec 2013 \$'000
Total revenue	2	172,022	181,371
Changes in inventories of finished goods and work in progress		(208)	(980)
Raw materials and consumables used		(101,064)	(107,333)
Other income	3	` 45	40
Employee expenses		(43,217)	(41,535)
Depreciation and amortisation expenses		(2,852)	(2,626)
Finance costs		(1,113)	(816)
Other expenses		(17,388)	(14,800)
Share of net profits of joint ventures accounted for using the equity method		483	765
Profit before income tax		6,708	14,086
Income tax expense		(1,624)	(3,738)
Profit for the period		5,084	10,348
Profit attributable to:			
Equity holders of the company		5,086	10,252
Non-controlling interests		(2)	96
Profit for the period		5,084	10,348
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME			
Profit for the period		5,084	10,348
Other comprehensive income			
Items that will never be reclassified to profit or loss:		4.020	2 502
Revaluation of land and buildings		1,039 (312)	2,583 (775)
Related tax Total items that will never be reclassified to profit or loss		727	1,808

Items that may subsequently be reclassified to profit or loss: Net exchange difference on translation of financial statements of foreign			4 404
operations		1,236	1,461
Effective portion of changes in fair value of cash flow hedges		(134)	36
Related tax Total items that may subsequently be reclassified to profit or loss		40 1,142	(11) 1,486
		1,869	3,294
Other comprehensive income for the period, net of income tax		6,953	13,642
Total comprehensive income for the period		0,933	15,042
Total comprehensive income attributable to:			
Equity holders of the company		6,801	13,483
Non-controlling interests		152	159
Total comprehensive income for the period		6,953	13,642
Earnings per share			
Basic earnings per share (cents per share)		2.75¢	5.57¢
Diluted earnings per share (cents per share)		2.74¢	5.48¢
		Number	Number
Weighted average number of shares:		10E 07E 6E9	183,993,392
Number for basic earnings per share Number for diluted earnings per share		185,075,653 185,513,786	187,160,983
Net Tangible Assets Backing (cents per share)		42.37¢	41.31¢
Net Assets Backing (cents per share)		66.89¢	66.24¢
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The consolidated income statement and consolidated statement of comprehensive income is to be read in conjunction with the accompanying notes to the consolidated half-year financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

	Note	31 Dec 2014 \$'000	30 June 2014 \$'000
Current Assets			
Cash and cash equivalents		3,858	5,041
Trade and other receivables		31,168	43,031
Inventories		53,362	54,587
Current tax asset		1,105	-
Other		3,469	2,418
Total Current Assets		92,962	105,077
Non Current Access			
Non-Current Assets	5	4,042	3,994
Investments in joint venture	3	67,127	63,197
Property, plant & equipment		45,371	45,938
Intangible assets Deferred tax assets		170	153
Other		841	818
		447.554	111 100
Total Non-Current Assets		117,551	114,100
Total Assets		210,513	219,177
Current Liabilities			
Trade and other payables		33,332	41,040
Interest bearing loans and borrowings		5,597	4,399
Current tax liability		2,001	231
Provisions		11,872	10,608
Total Current Liabilities		50,801	56,278
Non-Current Liabilities			
Interest bearing loans and borrowings		32,595	38,181
Deferred tax liabilities		1,947	1,714
Provisions		1,121	1,070
Other		255	121
Total Non-Current Liabilities		35,918	41,086
Total Liabilities		86,719	97,364
Net Assets		123,794	121,813
Equity Issued capital		56,386	56,386
Reserves		14,525	13,069
Retained earnings		51,090	50,457
Equity attributable to equity holders of the company		122,001	119,912
Non-controlling interest		1,793	1,901
Total Equity		123,794	121,813
Total Equity		123,794	121,013

The consolidated statement of financial position is to be read in conjunction with the notes to the consolidated half-year financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

Not	Issued e capital	Asset revaluation reserve	Foreign currency translation reserve	Share based payments reserve	Retained earnings	Hedging Reserve	Non- controlling interest	Total
3						(0.4)	4.057	445 704
Balance as at 1 July 2013	56,386	8,028	879	563	48,142	(91)	1,857	115,764
Comprehensive income for the period Profit for the period	<u></u>	100	: = :	(4)	10,252	:9#	96	10,348
Other comprehensive income Net exchange difference on translation of financial statements of foreign operations Revaluation of land and buildings Effective portion of changes in fair value of cash flow hedges	2 .	1,808	1,461	달(중) 말(ш . ш	25		1,461 1,808 25
COST HOW MONEGOD								
Total comprehensive income for the period	<u> </u>	1,808	1,461		10,252	25	96	13,642
Transactions with owners, recorded directly in equity					/7 920 \			(7,820)
Dividends to equity holders 4 Share based payment transactions	-	_	-	284	(7,820)	-	_	284
Total transactions with owners	-			284	(7,820)	- 15	-	(7,536)
Balance 31 December 2013	56,386	9,836	2,340	847	50,574	(66)	1,953	121,870
Balance as at 1 July 2014	56,386	9,836	2,169	1,161	50,457	(97)	1,901	121,813
Comprehensive income for the period Profit for the period	-	æ		· * /	5,086	1.5	(2)	5,084
Other comprehensive income Net exchange difference on translation of financial statements of foreign operations Revaluation of land and buildings Effective portion of changes in fair value of	# #	- 727	1,082		ē Ē	ie. Vģ	154	1,236 727
cash flow hedges	4	3.₩	585	-	-	(94)	-	(94)
Total comprehensive income for the period	-	727	1,082		5,086	(94)	152	6,953
Transactions with owners, recorded directly in equity Dividends to equity holders 4	-			(050)	(4,164)	-	(260)	(4,424)
Share based payment transactions Total transactions with owners			•	(259)	(289)	- <u>- 5</u>	(260)	(548)
Balance 31 December 2014	56,386	10,563	3,251	902	51,090	(191)	1,793	123,794

The consolidated statement of changes in equity is to be read in conjunction with the notes to the consolidated half-year financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

	31 Dec 2014 \$'000	31 Dec 2013 \$'000
Cash Flows from Operating Activities		
Receipts from customers Payments to suppliers & employees	201,379 (186,780)	208,081 (187,027)
Interest received Interest & other costs of finance paid Income tax paid	45 (1,113) (2,849)	40 (816) (10,872)
Net Cash Provided by/(Used in) Operating Activities	10,682	9,406
Cash Flows from Investing Activities		
Payments for property, plant & equipment Dividends received Proceeds from sale of property, plant & equipment Acquisition of business	(3,496) 435 129	(3,518) 851 263 (2,643)
Net Cash Provided by/(Used in) Investing Activities	(2,932)	(5,047)
Cash Flows from Financing Activities		
Proceeds from borrowings Repayment of borrowings Payment of finance lease liabilities Dividends paid	2,839 (6,666) (1,022) (4,424)	7,130 (1,627) (677) (7,820)
Net Cash Provided by/(Used in) Financing Activities	(9,273)	(2,994)
Net increase/(decrease) in cash Cash and cash equivalents 1 July Effect of exchange rate fluctuations on cash held	(1,523) 5,041 340	1,365 1,055 132
Cash and cash equivalents 31 December	3,858	2,552
Reconciliation of cash		
Cash at bank and on hand	3,858	2,552
Non-cash financing and investing activities		
Acquisition of plant & equipment by means of finance leases	461	255

These acquisitions of plant and equipment are not reflected in the statement of cash flows.

The consolidated statement of cash flows is to be read in conjunction with the notes to the consolidated half-year financial statements.

1. Statement of Compliance and Significant Accounting Policies

Reporting entity

MaxiTRANS Industries Limited (the "Company") is a company domiciled in Australia and its registered office is 346 Boundary Road, Derrimut, Victoria. The consolidated interim financial report of the Company as at and for the six months ended 31 December 2014 comprises the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in joint ventures and jointly controlled entities.

The consolidated annual financial report of the Group as at and for the year ended 30 June 2014 is available upon request from the Company's registered office at 346 Boundary Rd, Derrimut, Victoria or at www.maxitrans.com

Statement of compliance

The consolidated interim financial report is a general purpose financial report which has been prepared in accordance with AASB 134 *Interim Financial Reporting, IAS 34 Interim Financial Reporting* and the Corporations Act 2001.

The consolidated interim financial report does not include all of the information required for a full annual financial report, and should be read in conjunction with the consolidated annual financial report of the Group as at and for the year ended 30 June 2014.

This consolidated interim financial report was approved by the Board of Directors on 20 February 2015.

The Group has applied the relief available to it in ASIC Class Order 98/100 dated 10 July 1998 and, accordingly, amounts in the interim financial report have been rounded to the nearest thousand dollars unless specifically stated otherwise.

Significant accounting policies

The accounting policies applied by the Group in this consolidated interim financial report are the same as those applied by the Group in its consolidated financial report as at and for the year ended 30 June 2014.

Accounting Estimates and Judgements

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 30 June 2014.

2. Revenue	31 Dec 2014 \$'000	31 Dec 2013 \$'000
Sale of goods	164,777	174,143
Rendering of services	7,245	7,228
Total Revenue	172,022	181,371

3. Other income

Interest revenue	45	40

. Dividends	31 Dec 2014	31 Dec 2013 \$'000
Dividende neide	\$'000	\$ 000
Dividends paid: Final dividend paid on 10 October 2014 of 2.25 (2013: 4.25) cents per share franked at		
the rate of 30% (2013: 30%)	4,164	7,820
Dividends proposed: Interim fully franked dividend of 2.00 (2014: 3.75) cents per share franked at the rate of 30% (2014: 30%).	3,702	6,900
Dividend franking account		
Dividend franking account Class C (30%) franking credits available to shareholders of MaxiTRANS Industries		

On 20 February 2015, the Directors have declared a fully franked interim dividend of 2.00 cents per share, payable on 16 April 2015 to holders of ordinary shares at the record date, 27 March 2015. No liability has been recorded in relation to this dividend at 31 December 2014.

The above franking credits available amounts are based on the balance of the dividend franking account at 31 December 2014 adjusted for franking debits that will arise from the payment of dividends recognised as a liability at period-end and franking credits that will arise from the payment of tax liabilities.

The operation of the Company's dividend reinvestment plan ('DRP') was suspended on 21 June 2011 until further notice and will not apply to the above dividend.

5. Investment in Joint Venture

		Ownership	Interest
Name of Entity	Principal Activity	31 Dec 2014	31 Dec 2013
·		%	%
Trailer Sales Pty Ltd	Trailer retailer. Repair and service provider.	36.67	36.67
•	Sale of Spare parts	30.07	30.07
		\$'000	\$'000
Carrying amount of invest	ments in joint ventures	4,042	3,744

6. Bank Facilities

Core Australian and New Zealand loan facilities of \$75.0m mature as follows, subject to continuing compliance with the terms of the facilities:

- \$45.0m in December 2016
- \$30.0m in December 2018

7. Segment Information

It is the Group's policy that inter-segment pricing is determined on an arm's length basis. Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items mainly comprise interest-bearing loans, borrowings and expenses, and corporate assets and expenses. There have been no changes in reportable segments during the year. Total finance costs of the Group are included in unallocated corporate costs.

Six months ended 31 December 2014

Revenue \$'000 \$'000 \$'000 External segment revenue 107,087 64,207 - 171,29 Inter-segment revenue 968 10,442 (11,410) Total segment revenue 108,055 74,649 (11,410) 171,29 Unallocated sundry revenue 72	Business Segments	Trailer & Tipper Units	Parts & Service	Eliminations	Consolidated
External segment revenue 107,087 64,207 - 171,29 Inter-segment revenue 968 10,442 (11,410) Total segment revenue 108,055 74,649 (11,410) 171,29 Unallocated sundry revenue 72 Total Revenue 172,02 Segment Result 107,02	Busiliess degilients			\$'000	\$'000
Inter-segment revenue 968 10,442 (11,410) Total segment revenue 108,055 74,649 (11,410) 171,29 Unallocated sundry revenue 72 Total Revenue 172,02 Segment Result 10,442 (11,410) 171,29	Revenue				
Total segment revenue 108,055 74,649 (11,410) 171,29 Unallocated sundry revenue 72 Total Revenue 172,02 Segment Result 172,02	External segment revenue	107,087	64,207	:=:	171,294
Unallocated sundry revenue 72 Total Revenue 172,02 Segment Result	Inter-segment revenue	968	10,442		<u> </u>
Total Revenue 172,02 Segment Result	Total segment revenue	108,055	74,649	(11,410)	171,294
Total Revenue 172,02 Segment Result	Unallocated sundry revenue				728_
	- Inches and the second				172,022
Segment net profit before tax 0.136 2,109		6.420	2 100		Q 247
- System of the	Segment net profit before tax	6,138	2,109		0,247
Share of net profit of equity accounted	Share of net profit of equity accounted				
investments 48					483
Unallocated corporate expenses (2,02)	Unallocated corporate expenses				(2,022)
Profit before related income tax expense 6,70	Profit before related income tax expense				6,708
	Income tax expense				(1,624)
Net profit 5,08	Net profit				5,084
Assets		444 400	04.070		102 902
oogmon doods	•	111,433	81,370	15	192,803 17,710
					210,513
Consolidated total assets 210,51	Consolidated total assets				210,013
Liabilities	Liabilities				
		12,101	20,667	0.00	32,768
	•	•			53,951
					86,719

7. Segment Information (cont.)

Six months ended 31 December 2013

Business Segments	Trailer & Tipper Units	Parts & Service	Eliminations	Consolidated
8	\$'000	\$'000	\$'000	\$'000
Revenue				
External segment revenue	116,178	64,536		180,714
Inter-segment revenue	677	11,244	(11,921)	
Total segment revenue	116,855	75,780	(11,921)	180,714
Unallocated sundry revenue				657
Total Revenue				181,371
Segment Result				
Segment net profit before tax	9,481	5,174	-	14,655
Cogment not pront before tax	0,101	0,111		
Share of net profit of equity accounted				
investments				765
Unallocated corporate expenses				(1,334)
Profit before related income tax expense				14,086
Income tax expense				(3,738)
Net profit				10,348
Assets				
Segment assets	110,376	83,210		193,586
Unallocated corporate assets	,	,		8,838
Consolidated total assets				202,424
Linkillainn				
Liabilities	40.600	20.020	2775	32,728
Segment liabilities	12,698	20,030	:=:	47,826
Unallocated corporate liabilities				80,554
Consolidated total liabilities				60,004

Prior Year figures restated for comparative purposes

SECONDARY REPORTING

The Group's external revenues are predominately derived from customers located within Australia. The customer base is sufficiently diverse to ensure the Group is not reliant on any particular customer. The Group's assets and capital expenditure activities are predominantly located within Australia.

8. Financial Instruments

Net fair value

Fair Value Measurement requires that financial and non-financial assets and liabilities measured at fair value be disclosed according to their position in the fair value hierarchy.

This hierarchy has three levels. Level 1 is based on quoted prices in active markets for identical assets; Level 2 is based on quoted prices or other observable market data not included in Level 1; while Level 3 valuations are based on inputs other than observable market data.

The following table presents MaxiTRANS assets and liabilities measured and recognised at fair value and their classification within the fair value hierarchy at 31 December 2014.

	Level 1	Level 2	Level 3	Total
As at 31 December 2014	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivatives		397	~	397
Non-financial assets				
Land and buildings	-		38,241	38,241
	-	397	38,241	38,638
Financial Liabilities				
Derivatives	· ·	(273)	-	(273)
		124	38,241	38,365
	Level 1	Level 2	Level 3	Total
As at 31 December 2013	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivatives	-	397	9	397
Non-financial assets				
Land and buildings	-	02	35,925	35,925
	-	397	35,925	36,322
Financial Liabilities				
Derivatives	<u> </u>	(95)	=	(95)
	=	302	35,925	36,227

The fair value of Level 2 financial instruments is determined by reference to observable inputs from markets not considered active. The forward foreign currency exchange contracts and interest rate swaps are priced with reference to an active yield or rate, but with an adjustment applied to reflect the timing of maturity dates. Level 3 assets include MaxiTRANS land and buildings reflecting the use of directly unobservable market inputs in their valuation.

Updated indicative valuations were obtained at 31 December 2014 for all properties held in Australia, with a formal valuation performed on the New Zealand property. Valuations are conducted by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued.

The following table presents the changes in Level 3 assets during the half year ended 31 December 2014 for recurring fair value measurements of non-financial assets.

8. Financial Instruments (cont'd)

	Land and Buildings \$'000		
Opening balance as at 1 July 2014	37,174		
Fair value revaluation recognised in other comprehensive income	1,039		
Additions	. ₹0		
Disposals	盡		
Depreciation recognised in the statement of profit and loss	(253)		
Exchange rate variance	281		
Closing balance as at 31 December 2014	38,241		

The following table provides quantitative information about the significant unobservable inputs used in Level 3 fair value measurements including the sensitivity of fair value measurement to changes in the noted unobservable inputs.

Description	Fair Value \$'000	Valuation Technique	Unobservable Inputs	Fair Value Movement Due to +/- Change in Unobservable Inputs \$'000
Land and Buildings	38,241	Highest and best use to market participants	Derived assumptions including rents, yields and discount rates obtained from analysed transactions	1,039

9. Events Subsequent to Reporting Date

There have been no events subsequent to the reporting date which would have a material effect on the Group's interim financial statements at 31 December 2014.

Campbell Richards Company Secretary

Melbourne, 20 February 2015



Independent auditor's review report to the members of MaxiTRANS Industries Limited

Report on the financial report

We have reviewed the accompanying half-year financial report of MaxiTRANS Industries Limited, which comprises the consolidated statement of financial position as at 31 December 2014, consolidated income statement and consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes 1 to 9 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the company and the entities it controlled at the half-year's end or from time to time during the half-year.

Directors' responsibility for the half-year financial report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 31 December 2014 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of MaxiTRANS Industries Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of MaxiTRANS Industries Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

KPMG

Tony Romeo Partner

Melbourne

20 February 2015