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16 March 2015

The Manager
ASX Market Announcements
Australian Securities Exchange
Exchange Centre
Level 4
20 Bridge Street
Sydney NSW 2000

Electronic Lodgement

Australian Foundation Investment Company Limited Information Meetings – Presentation

Dear Sir / Madam

Please find attached the presentation to be given at the Information Meetings being held in March 2015.

Yours faithfully

Simon Pordage

Company Secretary



SHAREHOLDER MEETING MARCH 2015

AUSTRALIAN FOUNDATION INVESTMENT COMPANY

DISCLAIMER

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THE MARKET HAS RECENTLY ENJOYED A STRONG RUN





LOW INTEREST RATES CONTINUE TO DRIVE MARKET VALUATIONS (PRICE EARNINGS RATIO)



Source: FactSet.

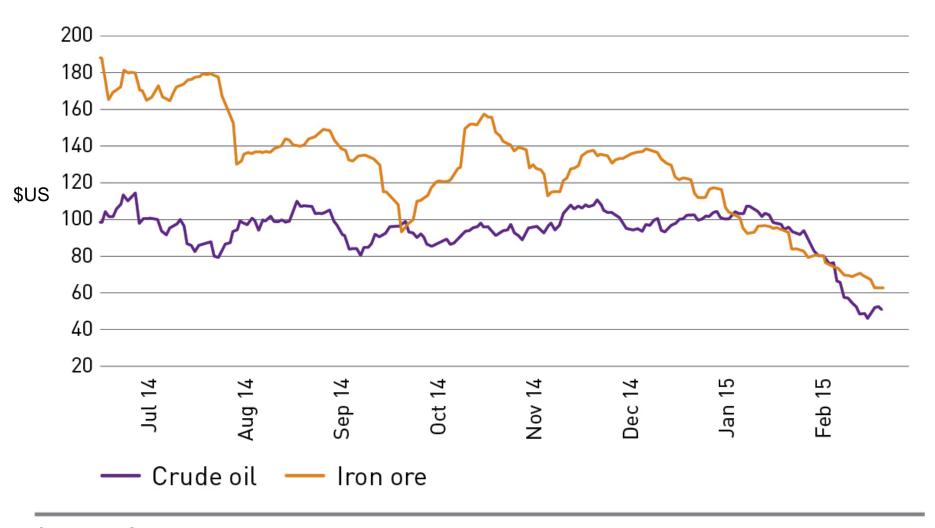


MARKET TRADING AT ROBUST VALUATION LEVELS RELATIVE TO EARNINGS





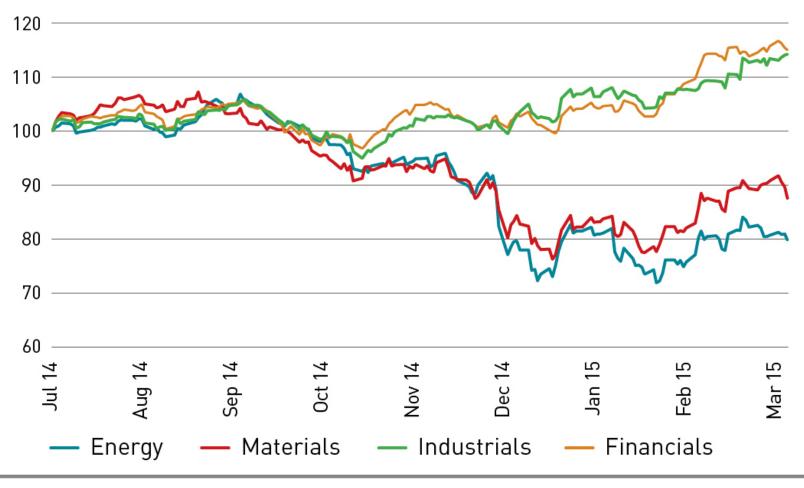
COMMODITY PRICES HAVE FALLEN



Source: FactSet.



ENERGY AND MATERIALS HAVE LAGGED



Source: FactSet.



2. RESULTS & SHAREHOLDER RETURNS



HALF-YEAR FINANCIAL SUMMARY

PROFIT FOR THE HALF-YEAR

\$132.0m

Down 3.7% from 2013

MANAGEMENT EXPENSE RATIO

0.17% Annualised

0.18% last year

FULLY FRANKED INTERIM DIVIDEND

9.0¢

+1 cent per share

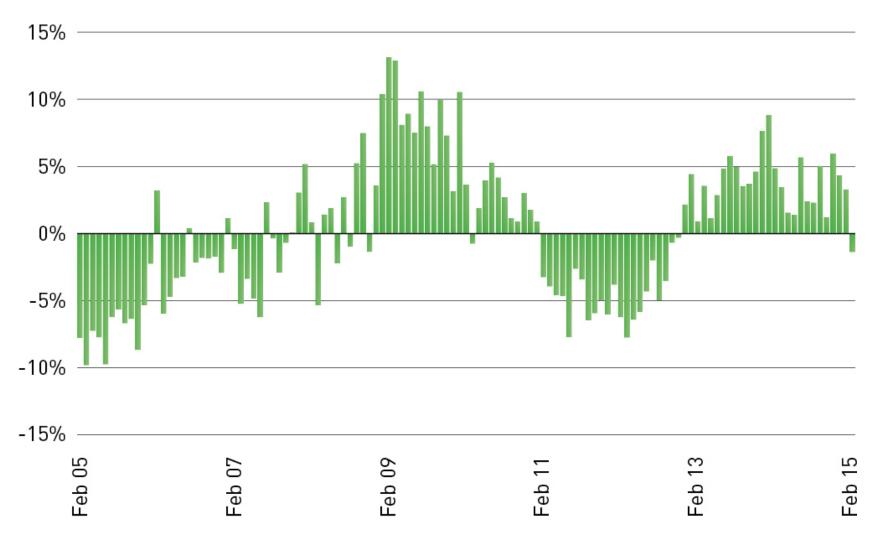
TOTAL PORTFOLIO

\$6.5b Including cash at 31.12.14

\$6.3 billion in 2013

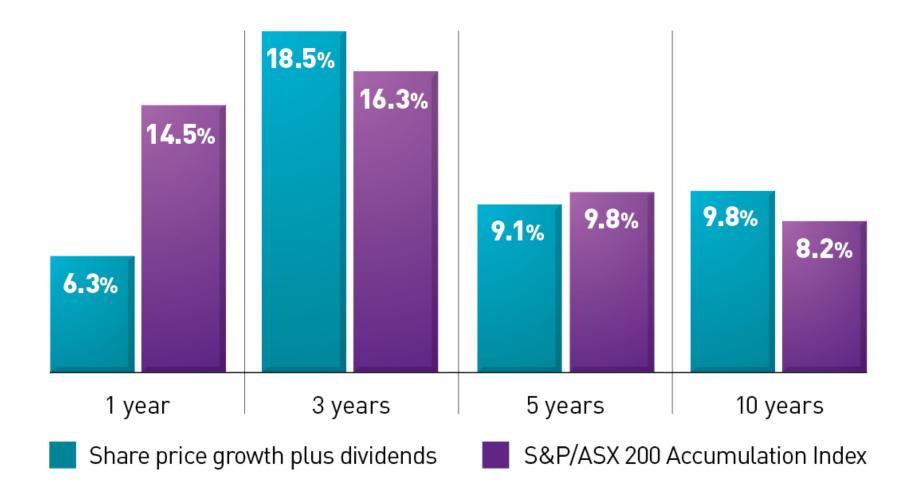


SHARE PRICE HAS RECENTLY MOVED TO A SLIGHT DISCOUNT TO NET ASSET BACKING





SHARE PRICE PERFORMANCE – PER ANNUM RETURN TO 28 FEBRUARY 2015

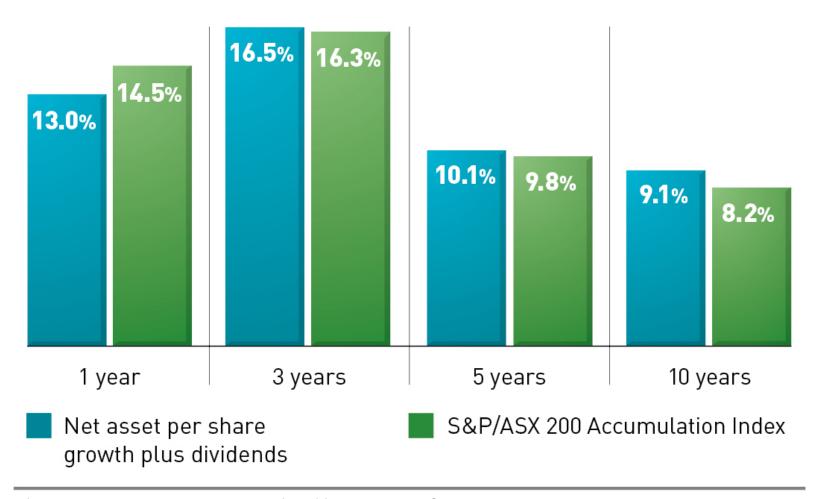








PORTFOLIO PERFORMANCE – PER ANNUM RETURN TO 28 FEBRUARY 2015



After tax and expenses. Ignores benefits of franking and LIC tax credits.



YEAR TO DATE: TOP CONTRIBUTORS AND DETRACTORS TO PORTFOLIO RETURN BY VALUE (INCLUDING DIVIDENDS)

- ✓ Commonwealth Bank
- ✓ Westpac
- ✓ Telstra
- ✓ National Australia Bank
- Amcor

- X Santos
- Oil Search
- X Woolworths
- **X** BHP Billiton
- Senex Energy



PORTFOLIO AT 28 FEBRUARY 2015 – TOP 10 HOLDINGS REPRESENT 55.8% OF THE PORTFOLIO

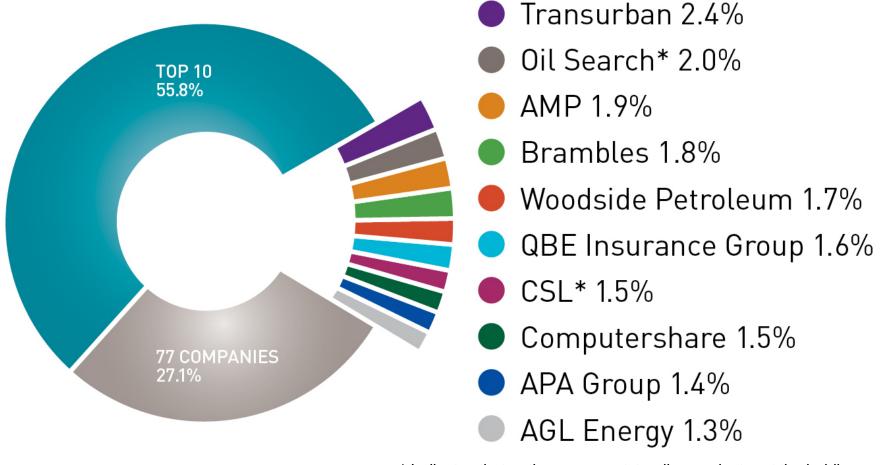


- Commonwealth Bank of Australia 11.3%
- Westpac Banking Corporation 10.0%
- BHP Billiton* 6.9%
- National Australia Bank* 5.2%
- Telstra 4.8%
- Wesfarmers 4.7%
- ANZ Banking Group 4.3%
- Rio Tinto 3.4%
- Woolworths 2.7%
- Amcor 2.5%



^{*} Indicates that options were outstanding against part the holding.

PORTFOLIO AT 28 FEBRUARY 2015 – NEXT 10 REPRESENT 17.1% OF THE PORTFOLIO



^{*} Indicates that options were outstanding against part the holding.

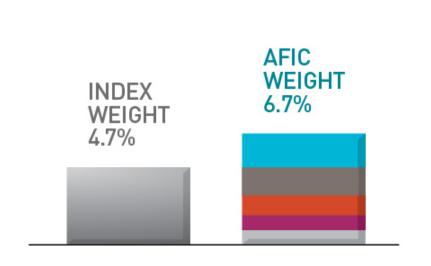


BANKS – PORTFOLIO AT 28 FEBRUARY 2015





ENERGY – PORTFOLIO AT 28 FEBRUARY 2015

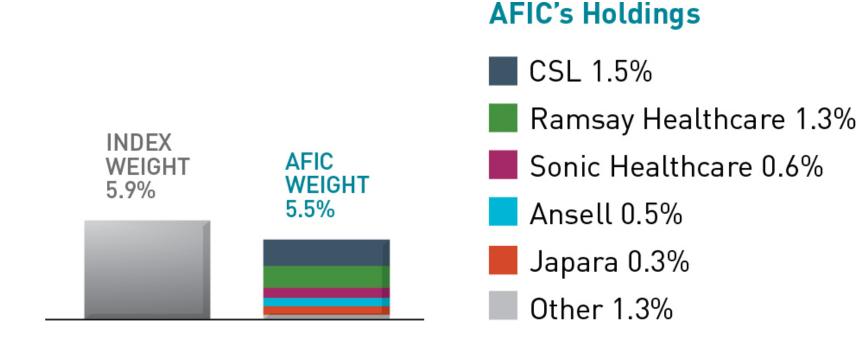


AFIC's Holdings

- Oil Search 2.0%
- Woodside Petroleum 1.7%
- Origin 1.2%
- **Santos 0.9%**
- Other 0.9%

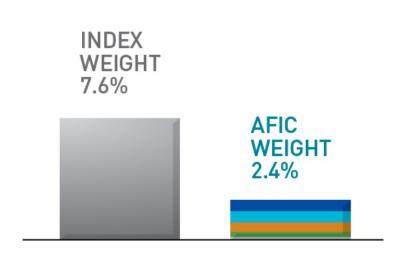


HEALTHCARE – PORTFOLIO AT 28 FEBRUARY 2015





REAL ESTATE – PORTFOLIO AT 28 FEBRUARY 2015



AFIC's Holdings

- Novion Property Group 0.7%
- Scentre Group 0.6%
- Westfield Corporation 0.6%
- Cedar Woods 0.3%
- Other 0.2%



INCREASING THE NURSERY



Cover-More







MAJOR ADJUSTMENTS SINCE 1 JANUARY 2015



Purchased for buy and write portfolio



Partial sale as under takeover



Reduced exposure



Reduced exposure



Options exercised in buy and write portfolio



LARGER HOLDINGS WITH MAJOR OVERSEAS OPERATIONS – 28% OF THE PORTFOLIO

- ALS
- Amcor
- Ansell
- BHP Billiton
- Boral
- Brambles
- Computershare
- CSL
- iProperty
- IRESS

- Incitec Pivot
- James Hardie Industries
- Oil Search
- QBE Insurance
- Ramsay Healthcare
- Rio Tinto
- Seek
- Sonic Healthcare
- Twenty First Century Fox
- Westfield Corporation





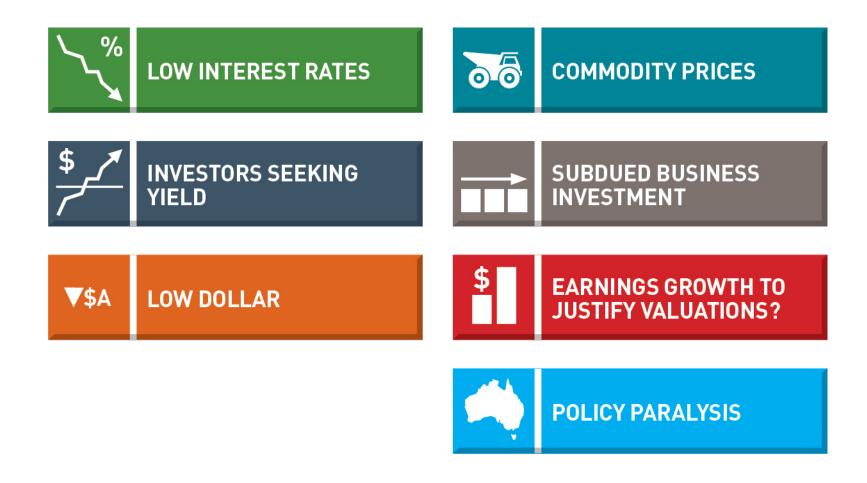


RECENT COMPANY REPORTING SEASON

- Overall earnings met expectations
- Dividends generally better than expected
- However top line revenue growth mixed
- Cost efficiency generally driving earnings improvement
- Company balance sheets are strong
- Good companies generally doing well despite subdued economic settings in Australia

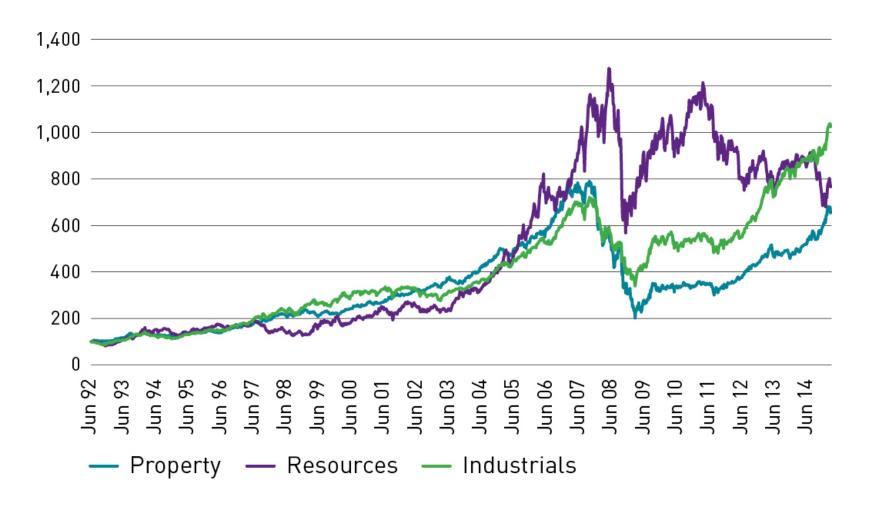


ISSUES FOR THE AUSTRALIAN MARKET





LONG TERM RELATIVE SECTOR RETURNS (INCLUDES DIVIDENDS)





IMPACT OF FEES ON RETURNS – REDUCED BY (IN RED)

Fees

	0.17%	0.5%	1.0%
10 years	2%	5%	10%
20 years	3%	10%	18%
30 years	5%	14%	26%



