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24 April 2015

# IOOF HOLDINGS LIMITED FUNDS UNDER MANAGEMENT, ADMINISTRATION, ADVICE AND SUPERVISION (FUMAS)

#### For the period 31 December 2014 to 31 March 2015

IOOF Holdings Ltd (IOOF) advises that its' FUMA (FUMAS excluding Supervision) as at 31 March 2015 was \$125.3 billion. This is 6% higher than IOOF's FUMA of \$118.7 billion as at 31 December 2014. Including supervised funds, FUMAS increased to \$154.0 billion.

The organic growth within IOOF's Flagship platforms continued with positive net flows of \$389 million for the quarter, further momentum for the group. Additionally, total platform flows were net flow positive at \$343 million, a 19% improvement on the same quarter last financial year.

IOOF has generated \$1.2 billion in net flows to platforms for the financial year to date and produced 9 consecutive quarters of positive net flows to platforms overall.

There were strong flows into IOOF's advice businesses with \$563m in net flows for the quarter. While IOOF's multimanager business (including SFG) experienced positive flows, net redemptions from institutional clients affected the outcome for the Investment Management segment.

Strong market returns across each segment contributed to the growth in FUMA.

Internal transfers have been excluded from these flows which is consistent with prior disclosures.

## **Funds Movement**

#### Quarter ended 31 March 2015

All amounts \$m	FUMAS	Net flow	Market/Other	FUMAS
	31-Dec-14	Net now	Market/Other	31-Mar-15
Platform Flagship	19,657	389		21,050
Platform Transition	13,927	(45)		14,633
Platform Total	33,584	343	1,756	35,683
Investment Management	37,407	(359)	2,143	39,191
Advice	47,721	563	2,189	50,473
Total FUMA	118,712	547	6,088	125,347
Supervision	25,755			28,639
Total FUMAS	144,467			153,986
Included Above:				
Shadforth Investment Management	6,139	127	347	6,613
Shadforth Advice	13,713	255	937	14,905

### 2015 Financial Year to Date

All amounts \$m	FUMA	Net flow	Acquired	Divested	Market/Other	FUMA
	30-Jun-14	Net now	FUMA*	FUMA		31-Mar-15
Platform Flagship	18,232	1,249				21,050
Platform Transition	13,694	(87)				14,633
Platform Total	31,926	1,161			2,595	35,683
Investment Management	31,420	(450)	5,847	(407)	2,374	39,191
Advice	32,591	1,447	13,695		2,740	50,473
Total FUMA	95,937	2,158	19,542	(407)	7,709	125,347
Supervision	25,998					28,639
Total FUMAS	121,935					153,986
Included Above:						
Shadforth Investment Management	-	351	5,847		415	6,613
Shadforth Advice	-	473	13,695		737	14,905

<sup>\*</sup> Shadforth "Acquired FUMA" is the size of Shadforth at the time of acquisition, less Investment Management non-material adjustments to align reporting with IOOF's methodologies.

# **Funds by Segment**

