

UXC Eclipse Success in Retail in North America and Australia

UXC Eclipse a leading provider of Microsoft Dynamics business solutions to the enterprise and mid-market sector, is achieving global success with its push in the retail sector.

UXC Limited Managing Director, Cris Nicolli said: “We have secured over \$20m of business in the last four months within the retail sector with contracts in North America and Australia. We started our push and investment into the retail sector 24 months ago and with support from Microsoft, we have developed a strong market leadership position and secured significant wins based on our retail solutions, experience and delivery reputation. What is exciting is the size of customers approaching us for retail solutions, the win rate we are achieving and the size of the market opportunity.”

UXC Eclipse’s recent contracts in North America include the Microsoft Dynamics AX Point of Sale (POS) implementation for the Jean Coutu Group, one of the biggest drug store chains in North America with 400 franchises across Canada. Contracts have also been exchanged with Bartell Drugs, a pharmacy chain with more than 60 stores across Western Washington. Bartell Drugs will implement Microsoft Dynamics AX for Retail for more than 1,380 users and devices including full ERP, financials, warehousing, distribution and POS.

Other North American retailers supported by UXC Eclipse include DAVIDs Tea, Carol’s Daughter, Sherry-Lehmann Wines & Spirits and brands such as Everlast and David’s Bridal.

Following on from our success in North America, recent contracts in Australia include Queensland based Cornetts Supermarkets, an independently operated supermarket chain with 34 Supa IGA stores across Queensland and Jeanswest where UXC Eclipse is implementing their new retail apparel ERP solution, Microsoft Dynamics AX for Retail and K3 AXIS Fashion. Once implemented, this solution will provide a single ERP system across all Jeanswest franchises.

Mr Nicolli said: “The success we are having recognises the strong solutions developed by UXC Eclipse, the depth of Microsoft technology and third party solution providers in the retail market, and the relationship that customers value in terms of industry experience and predictable outcomes.”

“Today’s retail landscape offers unprecedented opportunities, especially for our growing North American business. Customers expect more from their retail experience, with the industry advancing over recent years to now empowering customers through technology. These customers expect a true omni-channel experience with a personal touch. The right ERP system and supply chain is critical for retailers to be proactive and respond to this market need, as well as being able to deliver the new “Digital” experience to customers.”

“We expect to continue to see strong growth in the retail sector, especially in North America with the Microsoft Dynamics and Azure platform, as retailers move to become more competitive and efficient in the customer acquisition and supply chain process.”



For more information please contact:

Mr Cris Nicolli
Managing Director
UXC Limited
(613) 9224 5777

Ms Iona MacPherson
Chief Financial Officer & Company Secretary
UXC Limited
(613) 9224 5777

Toll free shareholder
information line:
1800 092 092
www.uxc.com.au

ABOUT UXC LIMITED

UXC Limited is an S&P/ASX 300 listed Australian business solutions company, and the largest Australian owned ICT consultancy firm. UXC services medium to large entities in the private and public sectors across Australia and New Zealand, Canada, USA and has operations in Asia.

UXC provides a range of unique, unmatched and formidable ICT Solutions in Consulting, Business Applications and Infrastructure that support our customers to plan & design, implement & enhance, and operate & manage their ICT requirements.

UXC strives to create simplicity and meaning in a complex world through the power of people and technology, by being the leading Tier 1 Australian IT Services and Solutions Company, delivering value, innovation and responsive business outcomes with excellent people.

About UXC Eclipse

UXC Eclipse is a leading provider of intelligent business solutions to the enterprise and mid-market.

Established in 1991, UXC Eclipse's success has been built by providing the highest levels of service and offering a choice of solutions from leading software vendors. UXC Eclipse also delivers industry-specific (vertical) solutions on the Microsoft platform to meet ERP and CRM requirements.

UXC Eclipse's service offerings include applications business consulting & project management, applications development, corporate performance management and business process management.

With a team of over 600 people across 16 international offices (Australia, New Zealand, Fiji, Canada and the United States), UXC Eclipse is committed to supporting over 2,700 customers.

For more information, visit our website at <http://www.uxceclipse.com.au>