Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/o0, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$ 

Nat	Name of entity			
	National Australia Bank Limited ("NAB")			
ABN	V			
12	004 044 937			
We (the entity) give ASX the following information.				
<b>Part 1 - All issues</b> You must complete the relevant sections (attach sheets if there is not enough space).				
		n sneets if there is not enough space).		
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Fully paid ordinary shares ("Shares").		
1				

3 Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

Fully paid ordinary shares issued for cash consideration.

This total comprises 93,735,818 Shares issued under the institutional component of the Entitlement Offer and 100,176,160 Shares issued under the retail

component of the Entitlement Offer.

<sup>+</sup> See chapter 19 for defined terms.

From the issue date, the Shares rank equally in all respects Do the \*securities rank equally 4 with the existing fully paid ordinary shares in NAB currently in all respects from the +issue on issue, except that the Shares are not entitled to the date with an existing +class of interim dividend for the half year period ended 31 March quoted +securities? 2015 because the Shares have been issued after the record date for the interim dividend. If the additional +securities do not rank equally, please state: • the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment \$28.50 per Share. Issue price or consideration 5 Purpose of the issue The purpose was to raise funds to be used to: 6 (If issued as consideration for provide a CET1 ratio buffer above the target range ahead of anticipated regulatory changes; the acquisition of assets, clearly facilitate the proposed demerger and IPO of NAB's identify those assets) UK business; and deliver a peer leading capital position. N/A 6a Is the entity an +eligible entity that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i The date the security holder N/A 6b resolution under rule 7.1A was passed

N/A

under rule 7.1

Number of \*securities issued without security holder approval

6c

<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
6f	Number of *securities issued under an exception in rule 7.2	N/A
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.	The issue date for Shares under the institutional component of the offer was 20 May 2015.  The issue date for Shares under the retail component of the offer is 11 June 2015.

<sup>+</sup> See chapter 19 for defined terms.

8 Number and \*class of all \*securities quoted on ASX (including the \*securities in section 2 if applicable)

N	lumber	<sup>+</sup> Class
2	,615,129,661	Ordinary shares, fully paid
2	0,000,000	National Income Securities (NABHA) (stapled debt/preference shares)
1	1,725,140	NAB Subordinated Notes
1	5,143,274	NAB Convertible Preference Shares (NABPA)
1	7,171,930	NAB Convertible Preference Shares II (NABPB)
1	3,428,444	NAB Capital Notes (NABPC)
		USD2,500,000,000 2.00% Fixed Rate Covered Bonds due June 2017 – Series 5 (NABHE)
		USD 1,250,000,000 2.125% Fixed Rate Cover Bonds due September 2019 – Series 23 (NABHF)

<sup>+</sup> See chapter 19 for defined terms.

Number and +class of all 9 +securities not quoted on ASX (including the +securities in section 2 if applicable)

Number	+Class
63,822	Ordinary shares, partly paid and not quoted
4,658,715	Un-exercised Performance Rights
6,000	Denominations of US\$100,000 of Capital Notes

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

No change. The Shares will not participate in the interim dividend for the half year period ending 31 March 2015.

#### Part 2 - Pro rata issue

11	Is security holder approval required?	No.
12	Is the issue renounceable or non-renounceable?	Renounceable.
13	Ratio in which the *securities will be offered	2 new ordinary shares for every 25 ordinary shares held.
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Fully paid ordinary shares.
15	<sup>+</sup> Record date to determine entitlements	7:00pm (Melbourne time) on 12 May 2015.
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	No.
		· · · · · · · · · · · · · · · · · · ·
17	Policy for deciding entitlements	Where fractions arose in the calculation of

shareholders'

nearest whole number.

entitlements

Entitlement Offer, they were rounded up to the

in relation to fractions

17

under

<sup>+</sup> See chapter 19 for defined terms.

Names of countries in which the entity has security holders who will not be sent new offer documents

Note: Security holders must be told how their entitlements are to be dealt with.

Cross reference: rule 7.7.

For the retail component of the offer, all countries other than Australia and New Zealand.

For the institutional component of the offer, refer to the investor presentation provided to the ASX on 7 May 2015.

19 Closing date for receipt of acceptances or renunciations

The institutional component of the offer closed on 8 May 2015.

The retail component of the offer closed on 1 June 2015.

20 Names of any underwriters

Macquarie Capital (Australia) Limited Merrill Lynch Equities (Australia) Limited Morgan Stanley Australia Securities Limited

Amount of any underwriting fee or commission

In relation to the institutional entitlement offer proceeds, an underwriting fee of 1.0% (excluding GST) and a management and arranging fee of 0.25% (excluding GST), and an incentive fee of 0.15% (excluding GST) (payable at NAB's discretion).

In relation to the retail entitlement offer proceeds, an underwriting fee of 1.0% (excluding GST) and a management and arranging fee of 0.25% (excluding GST), and an incentive fee of 0.15% (excluding GST) (payable at NAB's discretion).

Names of any brokers to the issue

Bell Potter Securities Limited
Evans and Partners Pty Ltd
JBWere Limited
Morgans Financial Limited
nabtrade (trading as WealthHub Securities
Limited)
Ord Minnett Limited

Fee or commission payable to the broker to the issue

A fee of \$50,000 (including GST) payable to each broker named above as consideration for services performed

<sup>+</sup> See chapter 19 for defined terms.

24 Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders A stamping fee of 0.75% (including GST) of the amount payable by the retail shareholder in respect of the relevant valid application, with the minimum amount per valid application being \$50 and maximum amount being \$250.

The total amount of stamping fees payable by NAB is \$2.5 million (including GST) ("Stamping Fee Cap"), which amount may be increased by NAB in its absolute discretion. If NAB receives valid applications from retail shareholders which would, in aggregate, require NAB to pay stamping fees in excess of the Stamping Fee Cap, the amount of the stamping fee payable to brokers by NAB will be adjusted pro rata by NAB.

25 If the issue is contingent on security holders' approval, the date of the meeting

N/A

Date entitlement and acceptance form and offer documents will be sent to persons entitled

No prospectus was produced. A Retail Offer Booklet and Entitlement and Acceptance Form was sent to eligible retail shareholders on 18 May 2015. An investor presentation was provided to the ASX on 7 May 2015.

27 If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders

N/A

28 Date rights trading will begin (if applicable)

12 May 2015 (on a deferred basis) 19 May 2015 (on a normal basis)

Date rights trading will end (if applicable)

25 May 2015

30 How do security holders sell their entitlements *in full* through a broker?

N/A - the Entitlement Offer has closed.

How do security holders sell *part* of their entitlements through a broker and accept for the balance?

N/A – the Entitlement Offer has closed.

<sup>+</sup> See chapter 19 for defined terms.

32	of the	do security holders dispose eir entitlements (except by hrough a broker)?	N/A – the Entitlement Offer has closed.	
33	<sup>+</sup> Issue	e date	The issue date for Shares under the institutional component of the offer was 20 May 2015.	
			The issue date for Shares under the retail component of the offer is 11 June 2015.	
		Quotation of section if you are appropriate this section if you are appropriate the section is appropriate the section is a section in the section is appropriate the section is appropriate the section is approximate	curities oplying for quotation of securities	
34	Type (tick o	of <sup>+</sup> securities one)		
(a)		<sup>+</sup> Securities described in Part	. 1	
(b)		All other *securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities		
Entit	ies tl	nat have ticked box 3	34(a)	
Addit	ional	securities forming a new	v class of securities	
Tick to docume		e you are providing the informat	tion or	
35			securities, the names of the 20 largest holders of the the number and percentage of additional *securities	
36			v securities, a distribution schedule of the additional umber of holders in the categories	
37		A copy of any trust deed for	the additional *securities	

<sup>+</sup> See chapter 19 for defined terms.

### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	N/A	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period	N/A	
	(if issued upon conversion of another *security, clearly identify that other *security)		
		N. 1	
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	N/A	N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Company Secretary

Print name: Louise Thomson

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<sup>+</sup> See chapter 19 for defined terms.