

# CHANGING THE WAY THE WORLD BREATHES

RHINOMED - BIO2015



#### Safe Harbour

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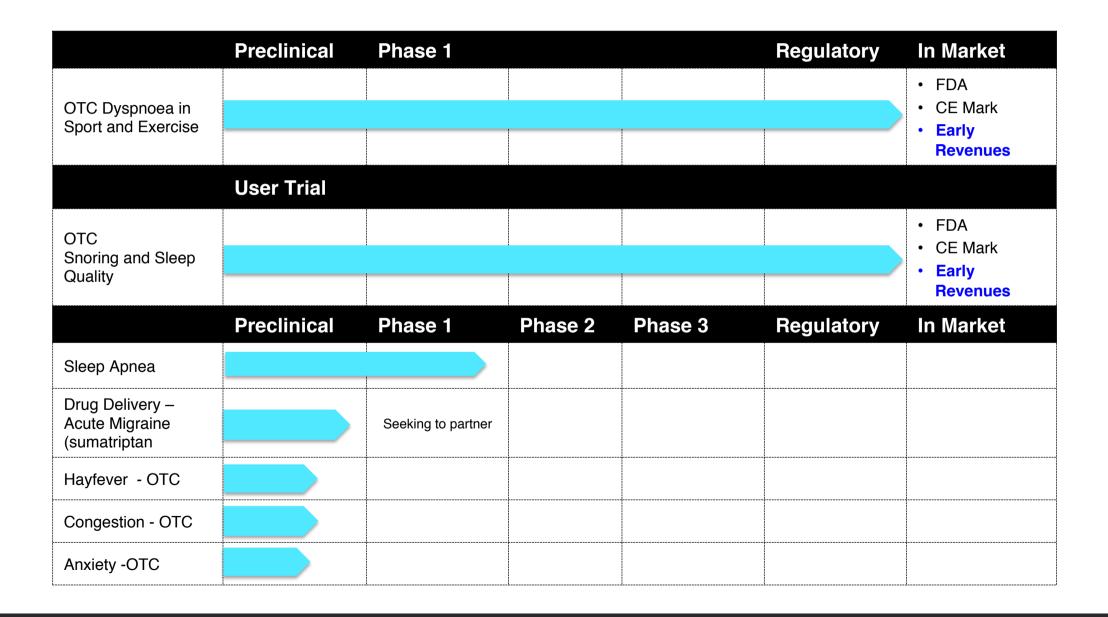
### WHO IS RHINOMED?

- A nasal and respiratory medical technology company based in Melbourne, Australia.
- Rhinomed develops, markets and partners its internal nasal technology platform into multiple form factors - internal nasal devices.
- A platform technology covered by a family of over 60 patents
- Focus is unmet needs in
  - sports & exercise,
  - sleep (snoring, sleep quality and sleep apnea,
  - wellness and,
  - drug delivery.

MANAGEMENT	BOARD
Michael Johnson, CEO & Managing Director	Martin Rogers, Chairman
Justine Heath, COO/CFO	Brent Scrimshaw, Non Exec Director
Dr Mitchell Anderson, CMO	Dr Eric Knight, Non Exec Director



### DEVELOPING A PLATFORM TECHNOLOGY





# INTRODUCING A NOVEL NASAL TECHNOLOGY PLATFORM



BUY NOW www.theturbine.com



# DELIVERING AN END TO END SLEEP CATEGORY SOLUTION

CUSTOMER PATIENT NUMBER
SOURCE

NASAL CONGESTIO N MILD/ MODERATE SLEEP APNEA

SEVERE SLEEP APNEA



**MUTE CLEAR** 

Aroma enhanced (menthol, eucalypt, sleep & relaxation blends) **RNO INPEAP** Clinical trials (June 2015)

**RNO ASPIRE** 

**Combination Adjunct Therapy** 

RNO + CPAP Mask RNO + Mandibular Splint



A PATENTED CATEGORY DEFINING
BRANDED TECHNOLOGY







### RAPIDLY GAINING CUSTOMER SUPPORT



"I've snored since I was five and over the years have tried pretty much everything. I've even considered surgery. The sound often wakes me up and most nights my husband Colin has to retreat to the spare room.

I've tried Rhinomed's product Mute a few times now and haven't woken myself up once. My husband says my snoring is much reduced and much quieter, so I'm going to keep using it."

Jenny Chapman – April 2015

The UK has the loudest snorer ever recorded at 111 decibels - 8 decibels louder than a low flying jet

Jenny Chapman in 2009 courtesy of The Telegraph

http://www.telegraph.co.uk/news/health/news/6342113/Britains-loudest-snorer.html



### WITH PROVEN EFFICACY

"I'm concerned about my own snoring" - 75%

"I've woken myself up" - 55%

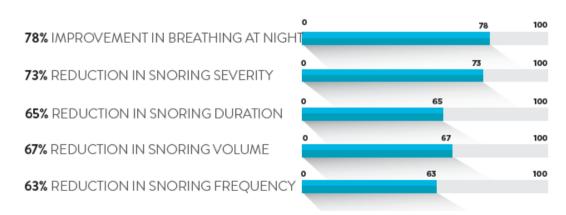
"My partner feels sleep deprived because of my snoring" - 46%

"I'm concerned about my personal relationship with my partner" - 27%

# MUTE WORKS IN HOME USER PRODUCT TRIAL RESULTS



# MUTE USERS EXPERIENCED IMPROVEMENTS ACROSS THE BOARD



Mute User trial. N=236. 5 Day in-home user trial. November 2014



### SLEEP APNEA HAS A BILLION DOLLAR PROBLEM



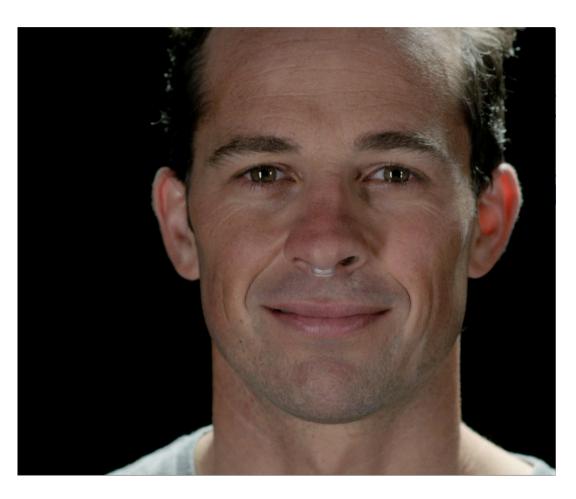
- 70% of patients have moderate sleep apnea<sup>1</sup>
- 80% of those with apnea remain undiagnosed <sup>2</sup>
- the gold standard has a < 38% compliance rate <sup>3</sup>
- high entry cost for treatment.
- few alternative treatments
- all highly invasive and with low acceptance.

EXISTING THERAPIES ARE STRUGGLING TO ACQUIRE OR RETAIN PATIENTS

1. Wisconsin Sleep Cohort Study 2. Resmed 3. Adherence to continuous positive airway pressure therapy: the challenge to effective treatment. Weaver TE, Grunstein RR SO Proc Am Thorac Soc. 2008;5(2):173



## INTRODUCING A REVOLUTIONARY APPROACH TO MODERATE SLEEP APNEA

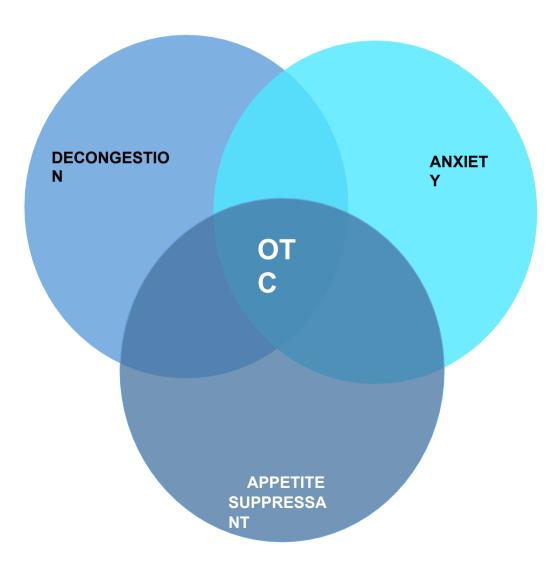


### **Intranasal Positive Expiratory Airway Pressure** (INPEAP)

- Patented INPEAP technology
- Targeting 70% of OSA patients with moderate
   OSA (AHI 14-29)
- Low invasive
- Well tolerated
- Nasal Stenting coupled with nasally delivered
   EPAP
- Trial underway at Monash Lung and Sleep Dept.
   Monash Health
- Results later 2015



## TARGETING NASAL CONGESTION & WELLNESS OPPORTUNITIES



#### **DECONGESTION**

- Proprietary recipe of organic essential oils
- Decongestant
- Targeting use in sport and wellness

#### **ANXIETY**

- Relaxation and sleep problems
- Between 2006 2011 OTC sleep aids grew by 31%
- Proprietary recipe of organic essential oils

#### **APPETITE MANAGEMENT**

- Weight management market
- Direct to consumer program
- Proprietary recipe of organic essential oils



## DRUG DELIVERY - MIGRAINE PROOF OF CONCEPT PROGRAM



- **37 million** Americans suffer from migraine
- < 25% are satisfied with their existing therapy</li>
- **US\$1.6 billion** worldwide sales of Imitrex
- Insitu stable delivery new delivery paradigm
- Acceptance and adoption established
- Preclinical work showing positive results
- Seeking Partners



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