

## Ongoing Disclosure Notice

## Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

| To NZX Limited; and   |  |
|---|--|
| Name of listed issuer:  | Xero Limited (XRO)   |
| Date this disclosure made:  | 6 July 2015  |
| Date of last disclosure:  | 13 February 2015   |
| Director or senior manager giving disclosure  |  |
| Full name(s):   | Douglas Jeffries   |
| Name of listed issuer:  | Xero Limited (XRO)   |
| Name of related body corporate (if applicable):   | Not applicable   |
| Position held in listed issuer:   | Ceased employment as Chief Financial Officer on 30<br>April 2015 |
| Summary of acquisition or disposal of relevant interest (excluding specified derivatives)   |  |
| Class of affected quoted financial products:  | Ordinary Shares in Xero Limited (Ordinary Shares)                |
| Nature of the affected relevant interest(s):  | Legal ownership of Ordinary Shares                               |
| For that relevant interest-   |  |
| Number held in class before acquisition or disposal:  | 5,000  |
| Number held in class after acquisition or disposal:   | None   |
| Current registered holder(s):   | Douglas Jeffries   |
| Registered holder(s) once transfers are registered:   | Not known (on-market disposal)                                   |
| Summary of acquisition or disposal of specified derivatives relevant interest (if applicable)  Type of affected derivative:   | Not applicable   |
| Class of underlying financial products:   | Not applicable   |
| Details of affected derivative-   | Not applicable   |
| The notional value of the derivative (if any) or the notional amount of underlying financial products (if any):   | Not applicable   |
| A statement as to whether the derivative is cash settled or physically settled:   | Not applicable   |
| Maturity date of the derivative (if any):   | Not applicable   |
| Expiry date of the derivative(if any):  | Not applicable   |
| The price specified in the terms of the derivative (if any):  | Not applicable   |
| Any other details needed to understand how the amount of the consideration payable under the<br>derivative or the value of the derivative is affected by the value of the underlying financial<br>products: | Not applicable   |
| For that derivative,-   |  |
| Parties to the derivative:  | Not applicable   |
| If the director or senior manager is not a party to the derivative, the nature of the relevant interest<br>in the derivative:   | Not applicable   |
| Details of transactions giving rise to acquisition or disposal  |  |
|   |  |
| Total number of transactions to which notice relates:   | 1  |

| Details of transactions requiring disclosure-   |  |
|---|--|
| Date of transaction(s):   | Transaction took place on 2 July 2015 with settlement occurring on 7 July 2015 |
| Nature of transaction(s):   | On-market disposal of shares   |
| Name of any other party or parties to the transaction (if known):   | Not known (on-market disposal)   |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or<br>disposal. If the consideration was not in cash and cannot be readily by converted into a cash<br>value, describe the consideration: | 5,000 shares were disposed of at AUD\$16.03 per<br>share                       |
| Number of financial products to which the transaction related:  | 1  |
| If the Issuer has a financial products trading policy that prohibits directors or senior managers<br>from trading during any period without written clearance (a closed period) include the following<br>details—                   |  |
| Whether relevant interests were acquired or disposed of during a closed period:   | Not applicable   |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period:  | Not applicable   |
| Date of the prior written clearance (if any):   | Not applicable   |
| Summary of other relevant interests after acquisition or disposal:  |  |
| Class of quoted financial products:   | Not applicable   |
| Nature of relevant interest:  For that relevant interest -  | Not applicable   |
|   |  |
| Number held in class:   | Not applicable   |
| Current registered holder(s):   | Not applicable   |
| For a derivative relevant interest,-  |  |
| Type of derivative:   | Not applicable   |
| Details of derivative,-   |  |
| The notional value of the derivative (if any) or the notional amount of underlying financial products<br>(if any):  | Not applicable   |
| A statement as to whether the derivative is cash settled or physically settled:   | Not applicable   |
| Maturity date of the derivative (if any):   | Not applicable   |
| Expiry date of the derivative (if any):   | Not applicable   |
| The price's specified terms (if any):   | Not applicable   |
| Any other details needed to understand how the amount of the consideration payable under the<br>derivative or the value of the derivative is affected by the value of the underlying financial<br>products:                         | Not applicable   |
| For that derivative relevant interest,-   |  |
| Parties to the derivative:  | Not applicable   |
| f the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative:   | Not applicable   |
| Certification   |  |
| certify that, to the best of my knowledge and belief, the information contained in this disclosure<br>s correct and that I am duly authorised to make this disclosure by all persons for whom it is<br>nade.                        |  |
| Signature of digestorer officer:  |  |
|   | 3 July 2015  |
| ate of signature:   | 3 July 2015  |
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