



**WEBJET LIMITED ANNOUNCES 41% INCREASE IN TTV FOR 2H15
WITH STRONG GROWTH ACROSS ALL BUSINESSES - REAFFIRMS GUIDANCE FOR FY15**

The company today announced \$646 million Total Transaction Value (TTV) for the 6 months to 30 June 2015. This reflects a 41% growth in TTV compared to the previous corresponding period.

Strong TTV growth was reported across all businesses including the core Webjet business, the various ZUJI operations and the B2B division - Lot of Hotels (LOH) and SunHotels. This result continues to improve on the strong performance reported in the 1H15 results which showed a 22% increase in TTV compared to the previous corresponding period.

TTV (A\$ Million)	2H14	2H15	% Growth
Webjet	337	433	28%
ZUJI	91	108	19%
ZUJI Australia	31	36	15%
ZUJI Asia	59	72	22%
B2B	32	105	227%
Total	460	646	41%

The core Webjet business again saw record TTV each month, continuing the performance reported during the first half. Domestic bookings were up 18% and International bookings were up 33% compared to the previous corresponding period.

The ZUJI businesses all performed well, with 22% TTV growth returning to the Asian businesses following the downturn in the first half.

TTV for the B2B division reflects the lower seasonal impact experienced by both B2B businesses. In 2H15, the B2B division included SunHotels for the first time following the acquisition in July 2014 and the business performed in line with expectations. LOH grew 55% compared to the previous half.

Guidance

Revenue margins were maintained during the period and the company reaffirms its guidance of \$27 million EBITDA (after expensing \$1 million costs associated with the acquisition of SunHotels). This result takes into account increased costs associated with expanding sales teams within both B2B businesses, incentive payments related to strong underlying performance in the B2C division, as well as the one-off \$2 million impact of foreign exchange depreciation in some European markets that affected SunHotels during the period. Through hedging arrangements, market expansion and changes to supplier agreements, we do not expect this charge to recur.

We will report full year results on 20 August 2015.

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Managing Director

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