



Australian Securities Exchange
Company Announcements Platform
28 July 2015

UXC Limited
ABN 65 067 682 928

Strategic and significant contract wins

Over \$100m signed

Further to the earnings guidance provided on 29 June 2015, UXC is pleased to announce the finalisation of a number of new significant and strategic contract wins that will position the company for further growth in FY16 and beyond. A number of these contracts are annuity based managed services contracts that provide future revenue predictability and a strong opportunity within each customer to build ongoing project revenue streams.

Importantly, these new contracts show that the market is further recognising the strength and depth of the UXC offerings and the manner in which UXC can leverage its capabilities to provide customers with integrated and complete solutions, including cloud based platforms.

The new contracts include:

- Transpower New Zealand - UXC has been selected as its mid-range outsource partner for the next 3 years. This annuity outsourcing contract includes UXC supporting Oracle and Microsoft SQL databases, Oracle application middleware and mid-range servers, all of which will be delivered via a hybrid onsite-offsite model. Additionally UXC will provide planning and other services that will support Transpower's future growth, including the design and implementation of any change to the overall Transpower environment.
- A global listed beverage company has selected UXC to build and support their Oracle based manufacturing and business platform on an "as a service" basis.
- An Australian based construction company. This contract involves a green field implementation of Oracle based ERP systems, together with a 5 year annuity contract to manage service desk, applications and infrastructure.
- Ixom, a market leader in water treatment and chemical distribution, which was formerly a part of the Orica group. Ixom has selected UXC to assist in transforming and migrating away from its current Orica hosted IT environment. UXC will then provide application managed services and an Infrastructure-as-a-Service (IaaS) platform to support the Ixom business.
- A NSW government agency which has awarded UXC a 3 year contract, plus the option of two two-year extensions, to provide service desk and end user computing support services.

The total value of the above recently signed contracts is over \$100m with over 60% representing new customer revenue streams.

The importance of winning large strategic managed services work is not only the ongoing contracted revenue streams that are inherent in in such contracts, but also the significant opportunities for new project work that are available.



UXC Managing Director, Cris Nicolli stated: “The commitment by new customers to entrust UXC with larger and more complex solutions, especially in the transformational and ongoing management of their environments, is a clear reflection that UXC’s customer centricity, proven reputation for the delivery of outcomes and market leading capabilities are now well understood and valued.”

“The winning of these contracts provides a very solid platform to support our strong FY16 – FY18 growth aspirations and increases the level of annuity business that is so important to the stability and growth targets of UXC.”

More detailed releases on specific customer based activities and values will be issued as final customer approvals are granted.

UXC will release its audited results on 20 August 2015. An investor teleconference has been scheduled for 9:30am on Friday 21 August 2015.

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ABOUT UXC LIMITED

UXC Limited is an S&P/ASX 300 listed Australian business solutions company, and the largest Australian owned ICT consultancy firm. UXC services medium to large entities in the private and public sectors across Australia and New Zealand, Canada, USA and has operations in Asia.

UXC provides a range of unique, unmatched and formidable ICT Solutions in Consulting, Business Applications and Infrastructure that support our customers to plan & design, implement & enhance, and operate & manage their ICT requirements.

UXC strives to create simplicity and meaning in a complex and disruptive world through the power of people and technology, by being the leading Tier 1 Australian IT Services and Solutions Company, delivering value, innovation and responsive business outcomes with excellent people.