



**ASX Announcement (ASX: SDA)**

## **SPEEDCAST ANNOUNCES LANDMARK ENERGY DEAL**

**Houston, Texas, USA, 24 August 2015** – SpeedCast International Limited (SpeedCast), a leading global satellite telecommunications service provider, today announced that it has been awarded one of its largest ever satellite service agreements in the energy sector. SpeedCast was selected from a field of top global telecommunication and satellite service providers to win a multi-year, multi-million dollar contract, which covers services in over 20 countries for both onshore and offshore in Asia-Pacific and Africa. This award comes from one of the most prestigious global oil and gas service companies in the world and will fully leverage SpeedCast's global scale, network coverage and field support.

This contract win further raises SpeedCast's profile in the upstream energy sector and significantly advances its goal to become a leading supplier of satellite communication services to the energy industry worldwide.

"Over time, this customer has the potential to provide significant global growth to SpeedCast's existing energy market share," said Keith Johnson, SVP of Energy, SpeedCast. "Our client has a broad range of challenging requirements and geographic locations where our managed services will provide a critical link to deliver access to their enterprise applications and field data, thereby allowing for real-time operations."

SpeedCast has designed the solution by leveraging its global network and significant remote operations personnel in its field offices to deliver an exceptional service and uptime commitment for the customer. The initial network design encompasses over 20 countries and hundreds of remotes provided through a fully managed service. A dedicated team of SpeedCast personnel have been assigned to oversee the project, with the principle objective to deliver a superior customer experience throughout the lifecycle of the project.

"This project is a major milestone for us -- winning such a high profile deal against the largest players in the energy sector shows that our vision is materializing. SpeedCast is winning market share in this sector thanks to our focus on service quality and support, our agility, and our global reach," added Pierre-Jean Beylier, CEO of SpeedCast.



This announcement comes just one month after SpeedCast acquired the assets and customer contracts from NewSat, an Australia-based satellite communications company with significant energy business in Australia, which further enhanced SpeedCast's service portfolio for the global energy and offshore sectors. SpeedCast also acquired Hermes in March 2015, an established UK-based service provider to the energy sector globally, and Geolink in May 2015, a France-based company active in the energy sector in Africa.

ENDS

#### **About SpeedCast International Limited**

SpeedCast is a leading global network and satellite communications service provider offering high-quality managed networks services in over 60 countries; and a global maritime network serving customers worldwide. Headquartered in Hong Kong, with 25 international sales & support offices and 30 teleport operations, SpeedCast has a unique infrastructure to serve the requirements of customers globally. With over 4,000 links on land and at sea supporting mission critical applications, SpeedCast has distinguished itself with a strong operational expertise and a highly efficient support organization, which are the foundation of SpeedCast's success. SpeedCast is publicly listed on the Australian Securities Exchange under the ticker SDA ([ASX:SDA](https://www.asx.com.au/SDA)). For more information, visit [www.speedcast.com](http://www.speedcast.com).

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