Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity	

Treasury Wine Estates Limited ("TWE")

ABN 24 004 373 862

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

+Class of +securities issued or to be issued Fully paid ordinary shares (Shares)

Number of \*securities issued or to be issued (if known) or maximum number which may be issued TWE will issue 86,834,854 Shares (New Shares) pursuant to a fully underwritten pro-rata accelerated renounceable entitlement offer as detailed in the announcement dated Wednesday, 14 October 2015 (Entitlement Offer).

The final number of New Shares issued, and the split between the institutional component and the retail component of the Entitlement Offer remains subject to reconciliation of shareholders' holdings and rounding.

<sup>+</sup> See chapter 19 for defined terms.

Principal terms of the 3 +securities (e.g. if options, exercise price and expiry date; if partly paid +securities, amount outstanding and due dates for payment; if securities, +convertible the conversion price and dates for conversion)

Fully paid ordinary shares

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

From the issue date, the New Shares will rank equally in all respects with the existing fully paid ordinary shares in TWE from the date of allotment.

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration

\$5.60 per Share

6 Purpose of the issue
(If issued as consideration for
the acquisition of assets, clearly
identify those assets)

The net proceeds of the Entitlement Offer will be used to partially fund the acquisition of the majority of assets from Diageo Plc's US and UK wine operations.

6a Is the entity an \*eligible entity that has obtained security holder approval under rule 7.1A?

N/A

If Yes, complete sections 6b – 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i

+ See chapter 19 for defined terms.

6b	The date the security holder resolution under rule 7.1A was passed	N/A
6с	Number of *securities issued without security holder approval under rule 7.1	N/A
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
6f	Number of *securities issued under an exception in rule 7.2	N/A
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	The issue date under the institutional component of the Entitlement Offer is scheduled for Tuesday, 27 October 2015.  The issue date under the retail component of the Entitlement Offer is scheduled for Monday, 16 November 2015.
		Number +Class

<sup>+</sup> See chapter 19 for defined terms.

Number and +class of all 738,096,257 Fully Paid Ordinary <sup>+</sup>securities quoted on ASX Shares (including the \*securities in section 2 if applicable) Number +Class Number and +class of all 1. 4,627,274 1. Un-exercised 9 \*securities not quoted on ASX performance rights (including the \*securities in issued under the section 2 if applicable) employee long term incentive plan 2. Un-exercised 2. 1,343,159 restricted equity rights issued under the employee restricted equity plan Same dividend entitlements as apply to 10 Dividend policy (in the case of a trust, distribution policy) on the existing ordinary shares. increased capital (interests) Part 2 - Pro rata issue Is security holder approval No 11 required? Is the issue renounceable or non-Renounceable 12 renounceable? Ratio in which the \*securities 2 New Shares for every 15 existing ordinary 13 will be offered shares in TWE held at the record date. \*Class of \*securities to which the Fully paid ordinary shares 14 offer relates 7:00pm (Melbourne time) on Monday, 19 <sup>+</sup>Record date to determine 15 entitlements October 2015 16 Will holdings on different No registers (or subregisters) be aggregated calculating

entitlements?

for

<sup>+</sup> See chapter 19 for defined terms.

17 Policy for deciding entitlements in relation to fractions

Any fractions arising in the calculation of entitlements will be rounded up to the nearest whole number of New Shares.

18 Names of countries in which the entity has security holders who will not be sent new offer documents

Note: Security holders must be told how their entitlements are to be dealt with.

Cross reference: rule 7.7.

the institutional component, countries other than Australia, Canada (Ontario and Quebec), European Economic Denmark. (Belgium, Germany, Netherlands and Luxembourg), France, Hong Kong, Ireland, Italy, Japan, New Zealand, Norway, Singapore, Sweden, Switzerland, **UAE** (excluding Dubai International Financial Centre), United Kingdom, United States, and any other jurisdictions agreed by TWE and the Lead Manager.

For the retail offer, all countries other than Australia and New Zealand.

19 Closing date for receipt of acceptances or renunciations

The institutional component of the Entitlement Offer is scheduled to close on Thursday, 15 October 2015.

The retail component of the Entitlement Offer is scheduled to close at 5:00pm (Melbourne time) on Wednesday, 4 November 2015.

20 Names of any underwriters

Goldman Sachs Australia Pty Ltd

Amount of any underwriting fee or commission

TWE has agreed to pay Goldman Sachs Australia Pty Ltd (as sole lead manager, underwriter and bookrunner) the following fees: (A) in relation to the institutional component of the Entitlement Offer, an underwriting fee of 1.45% management and selling fee of 0.40% of the institutional offer proceeds (excluding GST) (payable on the institutional offer settlement date); and (B) in relation to the retail component of the Entitlement Offer, an underwriting fee of 1.45% and a management and selling fee of 0.40% of the retail offer proceeds (excluding GST) (payable on the retail offer settlement date).

<sup>+</sup> See chapter 19 for defined terms.

22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	No prospectus or product disclosure statement is being prepared. An investor presentation has been provided to the ASX with this Appendix 3B.  A Retail Offer Booklet and Entitlement and Acceptance Form will be sent to eligible retail shareholders and provided to the ASX on Friday, 23 October 2015.
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	Monday, 19 October 2015 (on a deferred settlement basis) Monday, 26 October 2015 (on a normal settlement basis)
29	Date rights trading will end (if applicable)	Tuesday, 27 October 2015
30	How do security holders sell their entitlements <i>in full</i> through a broker?	Eligible retail shareholders who want to sell their entitlements in full on ASX through a broker can do so by instructing their broker personally and providing details as requested in the Entitlement and Acceptance Form.  All ASX sales of entitlements must be made by close of the retail entitlement trading

<sup>+</sup> See chapter 19 for defined terms.

period, which is scheduled to be Tuesday, 27 October 2015.

31 How do security holders sell *part* of their entitlements through a broker and accept for the balance?

Eligible retail shareholders who want to sell part of their entitlements through a broker and accept for the balance must:

- in respect of the part of their entitlement being taken up, complete and return the Entitlement and Acceptance Form to the Registry with the required Application Monies (being the issue price multiplied by the number of New Shares applied for) or via BPAY by following the instructions set out in the Entitlement and Acceptance Form; and
- in respect of the entitlements to be sold, instruct their broker personally and provide details as requested from the Entitlement and Acceptance Form.

All sale on ASX of eligible retail shareholder entitlements must be effected by close of the retail entitlement trading period, which is scheduled to be Tuesday, 27 October 2015.

How do security holders dispose of their entitlements (except by sale through a broker)?

Eligible retail shareholders participating in the retail component of the Entitlement Offer who wish to transfer all or part of their entitlement to another person other than on ASX (provided that the purchaser has an address in Australia or New Zealand and is not in the United States or acting for the account or benefit of a person in the United States) must send a completed Renunciation and Transfer Form to the TWE Share Registry. If the transferee wishes to take up all or part of the entitlement transferred to them they must send their Application Monies together with the Entitlement and Acceptance Form related to the entitlement transferred to them to the Registry.

Renunciation and Transfer Forms can be obtained through the Offer Information Line or from a stockbroker.

The Renunciation and Transfer Form as well as the transferee's Application Monies

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<sup>+</sup> See chapter 19 for defined terms.

and the Entitlement and Acceptance Form related to the entitlement transferred must be received by the Registry no later than 5:00pm (Melbourne time) on Wednesday, 4 November 2015.

33 \*Issue date

The issue date under the institutional component of the Entitlement Offer is scheduled for Tuesday, 27 October 2015. The issue date under the retail component of the Entitlement Offer is scheduled for Monday, 16 November 2015.

#### Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

34	Type of tick of	of *securities one)
(a)		<sup>+</sup> Securities described in Part 1
(b)		All other *securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

Tick to indicate you are providing the information or

#### Additional securities forming a new class of securities

If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders

If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 100,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional \*securities

documents

<sup>+</sup> See chapter 19 for defined terms.

### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	N/A	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	N/A	
	9		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation	N/A	
	now		
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	N/A	N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

......Date: 14 October 2015

(Director/Company secretary)

Print name:

Paul Conroy

<sup>+</sup> See chapter 19 for defined terms.