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26 October 2015

**IOOF HOLDINGS LIMITED**  
**Funds Under Management, Administration, Advice and Supervision (FUMAS)**  
**for the period 30 June 2015 to 30 September 2015**

IOOF Holdings Ltd (IOOF) has achieved positive net flows<sup>1</sup> of \$1.24 billion in funds under management, administration and advice for the first quarter of the 2016 financial year. As at 30 September 2015, funds under management, administration, advice and supervision totalled \$148.8 billion. These impressive results were achieved against a back drop of difficult market conditions.

IOOF Managing Director, Christopher Kelaher, commented, "We have continued to achieve positive net flows across all segments of our business notwithstanding the volatility in external markets during the quarter. The strong flows into our advice businesses were particularly pleasing and reflect continued strong support for our client facing brands".

Net positive flows of \$509 million into IOOF's Advice businesses included strong flows from Shadforth, Lonsdale and Ord Minnett.

Net positive flows of \$283 million into IOOF's Flagship Platforms, and positive flows of \$115 million to platforms overall, represents a continuation three years of positive organic growth.

Investment Management inflows of \$617 million included a continuation of the prior quarter momentum for IOOF's Multi-Manager business and continued strong flows into the Shadforth business founded largely on its strong advice flows.

Funds under supervision declined marginally in line with market conditions more broadly.

"IOOF's organic growth has been built from strong strategic principles and disciplined execution. Our advisers and staff are to be commended on their outstanding achievements over that time", said Mr Kelaher.

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<sup>1</sup> Internal transfers have been excluded from these flows which is consistent with prior disclosures

## Funds Movement Quarter Ended 30 September 2015

All amounts \$m	FUMAS 30-Jun- 15	Net flow	Market/Other	MySuper Transfers <sup>2</sup>	FUMAS 30-Sep- 15
Platform Flagship	20,710	283	(694)	2,061	22,360
Platform Transition	14,157	(168)	(578)	(2,061)	11,351
<b>Platform Total</b>	<b>34,868</b>	<b>115</b>	<b>(1,272)<sup>3</sup></b>		<b>33,710</b>
Investment Management	38,825	617	(1,402)		38,040
Advice	49,866	509	(2,135)		48,240
<b>Total FUMA</b>	<b>123,559</b>	<b>1,241</b>	<b>(4,809)</b>		<b>119,991</b>
Supervision	29,589				28,855
<b>Total FUMAS</b>	<b>153,148</b>				<b>148,846</b>

<sup>2</sup> Represents transfer of default MySuper accounts to IOOF Employer Super

<sup>3</sup> Includes pension payments of \$172 million

## Funds by Segment

