



**ASX Announcement
30 October 2015**

QUARTERLY REPORT – 1 JULY TO 30 SEPTEMBER 2015

CURRENT PERFORMANCE HIGHLIGHTS

- **Knosys successfully listed on the ASX on 9th September 2015**
- **Cash balance of \$3.96 million at commencement of 2nd quarter to fund business development and growth**
- **Channel Partnership Agreements with SingTel Optus and GoCloudIT now live**
- **Knosys began participation in commercial roadshow with SingTel Optus' "Vision on the Road" program in September 2015**
- **Executive team focused on converting an extensive business pipeline and continuing to expand new users within the existing customers**

Knosys Ltd (ASX: KNO) ("Knosys" and "Company") is pleased to report on key operational matters for the quarter ending 30 September 2015.

CORPORATE

Knosys listed on ASX

Knosys officially listed on ASX on 9 September 2015.

The Offer to raise \$4.0 million pursuant to the Prospectus dated 22 July 2015 was oversubscribed and was closed early by the directors.

The Company and its directors appreciate the support shown by its existing and new shareholders during the capital raising.

Appendix 4C Quarterly Report and statement of cash flows

Knosys has lodged its Appendix 4C with ASX today.

The Company's Appendix 4C Quarterly Report and this report cover the 3 month period from 1 July to 30 September 2015. This time period includes the activities and cash flows of the Company as an unlisted entity from 1 July to 8 September 2015, and the Company's activities and cash flows from 9 September to 30 September as an ASX listed Company.

Cash balance at 30 September 2015 was \$3.48 million.

On 1 October 2015 the Company received payment for receivables totalling \$0.48 million and the cash balance was therefore \$3.96 million as the Company commenced its first full financial quarter as a listed public company.

Net operating cash flows for the quarter were an outflow of \$0.22 million, reflecting increased operational costs as Knosys invests in senior personnel for its growth plans as a listed entity.

OPERATIONS

Channel Partners

- **SINGTEL OPTUS**

Knosys has completed its training with SingTel Optus and is now in the full commercialisation phase of the Channel Partnership Agreement.

For Knosys, the commercialisation phase involves supporting the Optus team in making presentations to their key clients. Following on from the successful Optus Vision 2015 event in May, Knosys is currently participating in Optus' "Vision on the Road" program, which commenced on 21st September 2015. During this national roadshow Knosys is presenting to key Optus clients in each Australian capital city.

- **GoCloudIT**

Through the Master Distributor, GoCloudIT, Knosys is now represented by resellers across South-East Asia, including Vietnam, Indonesia, Singapore, Malaysia and the Philippines.

Knosys continues to work with a selection of other prospective channel partners and resellers, with the objective of further expanding the local and international penetration of the Knosys platform.

Focus on growth

Backed by the funding provided by the successful IPO, and in conjunction with its channel partners and resellers, the Knosys executive team continues to be focused on developing and expanding the business by converting the fertile new business pipeline and growing the existing business.

ABOUT KNOSYS

The Knosys Platform is an enterprise-grade, knowledge management solution that enables organisations, large or small, to better capture, manage and access information across often disparate business units, divisions and information technology (IT) platforms.

Knosys augments an organisation's technology or IT platforms, without the need to disrupt existing processes. The Knosys Platform optimises the business outcomes by providing various integration and touchpoints into an organisation IT capabilities and knowledge repositories.

The Knosys Platform drives business outcomes and allows organisations to capture, manage and utilise information in various forms of decision making and issue resolution. Analytics allows companies to measure and tune the relevance of their knowledge management solution and optimise the information delivered to specific queries, business processes and ultimate outcomes.

The Knosys knowledge management platform provides an open and expandable framework, which can extend into a fully integrated digital work centre, becoming the window into an organisation's applications environment.

For more information please visit: www.knosys.it

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