

ASX Announcement (ASX: SDA)

## SPEEDCAST STRENGTHENS ITS LEADERSHIP IN ASIA WITH THE ACQUISITION OF SINGAPORE'S ST TELEPORT

Singapore, 13 November 2015 – SpeedCast International Limited (SpeedCast), a leading global satellite telecommunications service provider, today announced that it has entered into a definitive agreement to acquire ST Teleport, a leading satellite communications services provider based in Singapore. The acquisition includes ST Teleport's world class teleport facilities and data centre infrastructure in Singapore, a major hub in Asia for global maritime and oil & gas customers. The acquisition enables SpeedCast to remain, more than ever, the partner of choice for satellite communications in Asia-Pacific and further strengthens the Company's position in both the maritime and energy sectors.

Established in 1994, ST Teleport is the leading independent provider of satellite services in Singapore. ST Teleport focuses on maritime, energy, enterprise and media verticals and serves a strong base of local and international customers. As part of its work servicing offshore companies, it has obtained various certifications for Quality, Environmental, Health and Safety standards and has a team of experienced and certified engineers supporting its customer base. ST Teleport prides itself on its ability to connect businesses seamlessly and reliably through a diverse network of satellite systems, and terrestrial network infrastructures.

Singapore is widely recognized as a strategic hub for communications services in Asia-Pacific, and in particular for the energy and maritime sectors. With this new acquisition, SpeedCast significantly strengthens its presence in Singapore to serve its growing customer base there. It also extends SpeedCast's global network with a state-of-the-art facility and infrastructure in a strategic location in Asia. The infrastructure further complements the teleports acquired by SpeedCast earlier this year in Australia through the NewSat acquisition. SpeedCast's customers will benefit from being able to land their traffic in Singapore, co-locate equipment there, leverage a stock of spare parts, and take

advantage of an offshore certified engineering team, as well as a 24/7 customer support center. The associated lab will also allow customers to test applications and do live proofs of concept on site.

ST Teleport's hybrid satellite-fibre infrastructure supports access to more than 22 satellites and direct connections to fibre switches in Asia and in the US, facilitating an extensive reach in global content and data distribution. Services for maritime and oil & gas customers represent a significant percentage of ST Teleport's business, and will further enhance SpeedCast's position in these two important sectors.

"The acquisition of ST Teleport takes our capabilities in the strategic hub of Singapore to a completely different level. This is very important for our growth in Asia-Pacific in maritime and energy," said Pierre-Jean Beylier, CEO of SpeedCast. "Our customers will be able to leverage an impressive infrastructure and about 50 communications and IT experts to meet their business needs. ST Teleport represented a significant opportunity, as it is one of only two major teleport infrastructures in Singapore, at the heart of our core Asian maritime and energy markets."

"This acquisition is very complementary to both parties, and combining the strengths of SpeedCast and ST Teleport will allow us to present our customers new compelling solutions for their satellite communications needs," Mr. Beylier added.

The acquisition of ST Teleport is subject to regulatory approval. This is the fifth acquisition announced by SpeedCast in 2015.

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## **About SpeedCast International Limited**

SpeedCast is a leading global network and satellite communications service provider offering high-quality managed networks services in over 60 countries; and a global maritime network serving customers worldwide. Headquartered in Hong Kong, with 25 international sales & support offices and 30 teleport operations, SpeedCast has a unique infrastructure to serve the requirements of customers globally. With over 4,000 links on land and at sea supporting mission critical applications, SpeedCast has distinguished itself with a strong operational expertise and a highly efficient support organization, which are the foundation of SpeedCast's success. SpeedCast is publicly listed on the Australian Stock Exchange under the ticker SDA (ASX:SDA). For more information, visit www.speedcast.com.

## **About ST Teleport**

ST Teleport is a full-service satellite communications solution provider that connects businesses seamlessly and reliably through a diverse network of major satellite systems, terrestrial network infrastructures and internet exchanges. Its operations have grown to a full-fledged earth station centre with more than 20 satellite antennae serving broadcasting and maritime business verticals. ST Teleport is capable of designing and delivering highly customized solutions based on its Global C-Band and Regional Ku-Band infrastructure, providing uninterrupted communication channels to remote sites. Its customers include government and defence, broadcast, energy, maritime, ISP, telecommunications companies, and Fortune 1000 enterprises. For more information, please visit www.stteleport.com.

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