

**ASX Announcement
29 January 2016**

QUARTERLY REPORT – 31 DECEMBER 2015

CURRENT PERFORMANCE HIGHLIGHTS

- **Cash balance of \$3.46 million at commencement of 2nd half of the financial year, to fund continued growth and business development activities**
- **Knosys participation in national roadshow with SingTel Optus' "Vision on the Road" program continued through September to November 2015**
- **Executive team remains highly focused on converting an extensive new business pipeline and expanding new users within the existing customer base**

Knosys Ltd (ASX: KNO) ("Knosys" and "Company") is pleased to report on key operational matters for the quarter ending 31 December 2015.

CORPORATE

Appendix 4C Quarterly Report and statement of cash flows

Knosys has lodged its Appendix 4C with ASX today.

The Company's Appendix 4C Quarterly Report and this report cover the 3 month period from 1 October to 31 December 2015. Having listed on ASX on 9 September 2015, this period includes the activities and cash flows of the Company for its first full quarter as an ASX listed Company.

Cash balance at 31 December 2015 was \$3.46 million.

Net operating cash flows for the quarter were an outflow of \$0.02 million. This result included \$0.49m of customer receipts and reflected increased operational costs as Knosys invests in senior personnel for its growth and expansion plans as a listed entity.

OPERATIONS

Focus on growth

Backed by the funding provided following the successful IPO, and in conjunction with its growing network of channel partners and resellers, the Knosys executive team continues to be focused on developing and expanding the business by converting the fertile new business pipeline and growing the existing business base.

With significant opportunities currently in the sales pipeline, Knosys has accelerated its entry into Asia and New Zealand with team members spending significant time in each place over recent months with the expectation of expanding our partner network and resources in the regions once new business is secured.

Channel Partners

- **SINGTEL OPTUS**

Knosys participated in the national roadshow "Vision on the Road" presenting to key Optus clients in each Australian capital city. Following on from the national roadshow Optus and



Knosys have been engaged in further discussions with potential new clients across the Australian states.

- **Asian Operations**

Through the Master Distributor, GoCloudIT, Knosys is now represented by resellers across South-East Asia, including Vietnam, Indonesia, Singapore, Malaysia and the Philippines, with initial discussions and investigations are also underway into China.

Knosys continues to work with a selection of other prospective channel partners and resellers, with the objective of further expanding the local and international penetration of the Knosys platform.

Technology

In December Knosys released Version 4.2 incorporating more functionality together with the latest phase of the Application Programming Interface (API) framework and expansion of the Knosys authentication methods.

Gartner

Knosys has engaged Gartner to assist with research, market segmentation, brand awareness and industry analysis. This will provide Knosys with a more attuned and focused strategy for the marketing and sales activities currently being undertaken to further underpin the future growth of the business.

ABOUT KNOSYS

The Knosys Platform is an enterprise-grade, knowledge management solution that enables organisations, large or small, to better capture, manage and access information across often disparate business units, divisions and information technology (IT) platforms.

Knosys augments an organisation's technology or IT platforms, without the need to disrupt existing processes. The Knosys Platform optimises the business outcomes by providing various integration and touchpoints into an organisation IT capabilities and knowledge repositories.

The Knosys Platform drives business outcomes and allows organisations to capture, manage and utilise information in various forms of decision making and issue resolution. Analytics allows companies to measure and tune the relevance of their knowledge management solution and optimise the information delivered to specific queries, business processes and ultimate outcomes.

The Knosys knowledge management platform provides an open and expandable framework, which can extend into a fully integrated digital work centre, becoming the window into an organisation's applications environment.

For more information please visit: www.knosys.it

For further information please contact:

Rod North, Managing Director,

Bourse Communications Pty Ltd

T: (03) 9510 8309 M: 0408 670 706

E: rod@boursecommunications.com.au