



**ASX: SEQ**

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## Appendix 4C

### December 2015 Quarter Overview

**Sydney, 29 January 2016: Sequoia Financial Group Limited (ASX: SEQ)** ("SEQ" or "the Company") has today released its Appendix 4C consolidated statement of cash flows for the quarter ending 31st December 2015.

The Company is pleased to report that it recorded receipts from customers of \$5,076,000 for the period, an increase of 370% on the same corresponding quarter last year (2014: \$1,081,000).

The Company's net cash position at the end of the period was \$642,000 excluding cash bonds and bank guarantees held totalling \$1,134,360. The strong financial performance achieved during this period has contributed to a further reduction the Company's accounts payable obligations by a further \$510,000.

All of the SEQ key business units continued to contribute to customer account, transaction and funds under management & administration momentum.

Key highlights for the quarter included:

#### Group

- Completion of shareholder Annual General Meeting
- Successful raise of additional \$604,000 from new capital. All funds used to pay down debtors and bond guarantees for new occupancy leases
- Implementation of name change to Sequoia Financial Group Ltd
- ASX stock code updated to SEQ in line with name change
- Acquisition of Sequoia Wealth Group Pty Ltd

#### Trading & Execution

- Over 500 new trading accounts opened
- Establishment of new wholesale agreements with 2 new securities dealers
- Revenue production continues well ahead of last year

#### Superannuation Services

- SMSF's being administered now surpasses 800 accounts. Quarterly organic growth remains strong.

#### Equity Capital Markets Advisory

- Establishment of Melbourne office
- Appointment of Matthew Lindh as its new CEO
- Addition of 3 new advisers to the team
- Execution of 4 new corporate engagements

The Board and Management look forward to releasing the half yearly results and update to shareholders in late February.

– ENDS –





**For further information please contact:**

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**Released through:** Adam Jarvis, Six Degrees Investor Relations +61 424 297 736

**ABOUT SEQUOIA FINANCIAL GROUP**

ASX-listed Sequoia Financial Group Limited (ASX: SEQ) (formerly MDS Financial Group Ltd) is an integrated financial services company providing products and services to self-directed retail and wholesale clients and those of third party professional service firms. It provides:

- Investment and superannuation products
- Wealth management and advisory services
- Corporate advisory and capital markets expertise
- Retail, wholesale and institutional trading platforms
- Market data and financial news services

Sequoia operates various AFS Licenses and its subsidiary D2MX is an ASX Market Participant



# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/00. Amended 30/9/01, 24/10/05, 17/12/10.

Name of entity

Sequoia Financial Group Limited

ABN

90 091 744 884

Quarter ended ("current quarter")

31 December 2015

### Consolidated statement of cash flows

Cash flows related to operating activities		Current quarter	Year to date (6 months)
		\$A'000	\$A'000
1.1	Receipts from customers	5,076	11,632
1.2	Payments for (a) staff costs	(989)	(1,891)
	(b) advertising and marketing	(63)	(108)
	(c) research and development	-	-
	(d) leased assets	-	-
	(e) other working capital	(4,139)	(9,868)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature received	-	-
1.5	Interest and other costs of finance paid	(48)	(113)
1.6	Income taxes paid	(340)	(340)
1.7	Other (provide details if material)	-	-
<b>Net operating cash flows</b>		<b>(503)</b>	<b>(688)</b>

+ See chapter 19 for defined terms.

**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current quarter \$A'000	Year to date (6 months) \$A'000
1.8 Net operating cash flows (carried forward)	(503)	(688)
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	(47)	(53)
(e) other non-current assets	-	-
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	18	35
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	(29)	(18)
<b>1.14 Total operating and investing cash flows</b>	(532)	(706)
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	604	734
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	-	-
1.19 Dividends paid	-	-
1.20 Other	-	-
<b>Net financing cash flows</b>	604	734
<b>Net increase (decrease) in cash held</b>	72	28
1.21 Cash at beginning of quarter/year to date	570	614
1.22 Exchange rate adjustments to item 1.20	-	-
<b>1.23 Cash at end of quarter</b>	<b>642</b>	<b>642</b>

+ See chapter 19 for defined terms.

**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

	Current quarter \$A'000
1.24 Aggregate amount of payments to the parties included in item 1.2	203
1.25 Aggregate amount of loans to the parties included in item 1.11	-
1.26 Explanation necessary for an understanding of the transactions	
Includes Directors fees paid in the quarter.	

**Non-cash financing and investing activities**

- 2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows
- Acquisition of Sequoia Wealth Group on the 1<sup>st</sup> October 2015.
- 2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest
- Additional shares purchased in non - listed entity in exchange for company shares in strategic holding.

**Financing facilities available**

*Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).*

	Amount available \$A'000	Amount used \$A'000
3.1 Loan facilities	0	0
3.2 Credit standby arrangements	-	-
3.3 Explanation necessary for an understanding of the transactions	N/A	

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**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	642	570
4.2	Deposits at call	-	-
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
<b>Total: cash at end of quarter</b> (item 1.23)		642	570

**Acquisitions and disposals of business entities**

	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1	Name of entity	N/A
5.2	Place of incorporation or registration	N/A
5.3	Consideration for acquisition or disposal	N/A
5.4	Total net assets	N/A
5.5	Nature of business	N/A

**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.



Sign here: .....  
 (Director/Company Secretary)

Date: .....

29/01/2016

Print name: Andrew Phillips  
 .....

+ See chapter 19 for defined terms.

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.
4. These statements exclude bonds and bank guarantees held as at 31 December 2016 of \$1,134,360. The total bond now held by the Company's third party clearers is \$1,000,000 and a bank guarantee is held for the Melbourne premises of \$85,250.

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