







Amcor Half Year Results

Investor Presentation

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Disclaimer

Forward looking statements

This presentation contains forwardlooking statements that involve subjective judgment and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to Amcor. Forward-looking statements can generally be identified by the use of forward-looking words such as "may", "will", "expect", "intend", "plan", "seeks", "estimate", "anticipate", "believe". "continue", or similar words.

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- Changes in behaviour of Amcor's major customers;
- Changes in behaviour of Amcor's major competitors;
- The impact of foreign currency exchange rates; and
- General changes in the economic

conditions of the major markets in which Amcor operates.

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Non-IFRS information

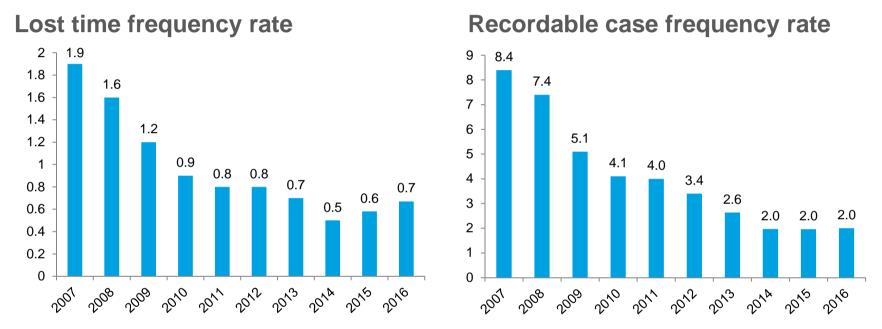
Certain non-IFRS financial information has been presented within this news release. This information is presented to assist in making appropriate comparisons with prior periods and to assess the operating performance of the business. Amcor uses these measures to assess the performance of the business and believes that the information is useful to investors. Non-IFRS information, including average funds employed have not been extracted from Amcor's annual financial report and have not been subject to review by the auditors.

Half year results available information

Amcor has today released a package of information relating to its financial results for the half ended 31 December 2015. Information contained in this presentation should be read in conjunction with information contained in the associated News Release and Webcast, available at www.amcor.com



Safety



2001 to 2012 data includes the demerged Orora business. 2013 to 2015 are shown exclusive of Orora. 2016 and 2015 includes acquired businesses from the first day of ownership. 2001 to 2014 excludes acquired businesses for the first 12 months of ownership.

Committed to our goal of 'no injuries'





Overview

Strong result with constant currency EPS up 10.2% Strong RoAFE of 20.2% Solid cash flow enabling:

- Dividend of 19.0 US cents
- Completion of US\$500 million on-market share buy-back
- 6 acquisitions either announced or completed since 30 June 2015
 - US, China, India, Brazil & South Africa

Strong result delivered despite conditions remaining subdued in a number of countries





Half year results

| US\$ million | Dec 14 | Dec 15 | ∆% | Constant currency ∆ % |
|-------------------------|---------|---------|-------|-----------------------------|
| Sales revenue | 4,809.0 | 4,547.7 | (5.4) | 3.3 |
| PBIT | 518.8 | 489.0 | (5.7) | 4.3 |
| PBIT / Sales margin (%) | 10.8 | 10.8 | 0.0 | |
| РАТ | 321.3 | 305.5 | (4.9) | 6.6 |
| EPS (US cents) | 26.6 | 26.2 | (1.5) | 10.2 |
| Operating cash flow | 103.0 | 101.9 | (1.1) | 15.9 |
| RoAFE (%) | 19.2 | 20.2 | 1.0 | |
| Dividend (US cents) | 19.0 | 19.0 | - | |
| Dividend (AUD cents) | 24.4 | 26.7 | 9.5 | |

Strong constant currency earnings growth

- PAT up 6.6%
- EPS up 10.2%
- Negative currency impact of US\$37m on PAT Improved shareholder returns

inproved shareholder returns

- Dividend of 19.0 US cents
- Dividend paid as 26.7 AUD cents up 9.5%
- US\$500m share buy back completed

Continued operating improvements

• RoAFE increased from 19.2% to 20.2%

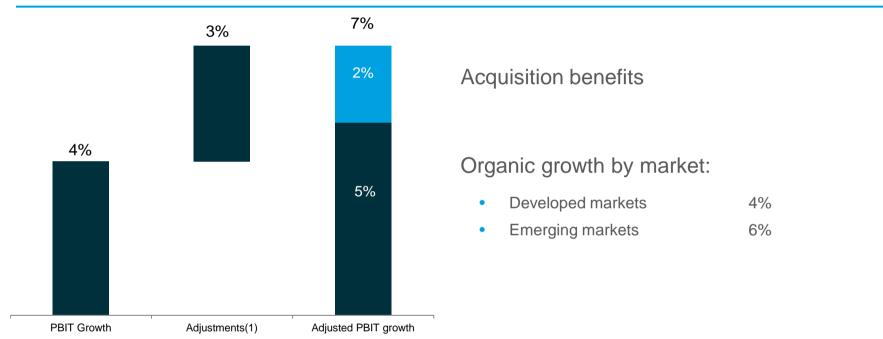
Strong financial position

• Net debt / PBITDA 2.5

Strong financial performance and shareholder returns



Strong constant currency PBIT growth



Stronger than expected organic growth in Rigid Plastics and Tobacco Packaging

(1) Adjustments include non repeating €9.2 million one off gain on sale of excess land in Turkey in the prior year and variation in corporate costs.



Flexibles

- Adjusted PBIT up 6.1%⁽¹⁾ in constant currency terms
- Negative impact of CHF:EUR strength

Tobacco Packaging

- Particularly strong performance
- Europe and Asia strong however North America weak

Flexible Packaging excluding Tobacco

- Solid performance
- Strong growth in Eastern Europe
- Subdued performance in Western Europe, Asia and North America.

| Euro million | Dec 14 | Dec 15 | Reported △ % | Constant currency ∆ % |
|------------------------------|--------|--------|-----------------|-----------------------------|
| Sales revenue | 2,521 | 2,706 | 7.3 | 4.5 |
| PBIT | 308.1 | 321.0 | 4.2 | 3.0 |
| Adjusted PBIT ⁽²⁾ | 298.9 | 321.0 | 7.4 | 6.1 |
| Adjusted PBIT/Sales margin % | 11.9 | 11.9 | - | |
| AFE | 2,529 | 2,611 | 3.2 | |
| RoAFE % | 24.4 | 24.6 | 0.2 | |
| Operating cash flow | 245.1 | 270.7 | 10.4 | |

Solid performance with higher RoAFE

Constant currency and excluding €9.2 million gain on sale of land in Turkey in the prior period
 Excluding €9.2 million gain on sale of land in Turkey in the prior period





Flexibles full year outlook for 2015/16

The full year earnings outlook for the flexibles business has marginally improved compared with the guidance given in August 2015.

The business is expected to deliver modest constant currency earnings growth in the 2015/16 year, compared with PBIT of €652.1 million in the 2014/15 year.





Rigid Plastics

- Strong earnings performance
- PBIT up 10%
- RoAFE above 20%
- Strong volume performance across the business, partly driven by timing of new business awards
- Volume benefits partially offset by adverse mix

| USD million | Dec 14 | Dec 15 | ∆ % |
|---------------------|--------|--------|---------|
| Sales revenue | 1,563 | 1,562 | (0.1) |
| PBIT | 139.1 | 153.5 | 10.4 |
| AFE | 1,599 | 1,513 | (5.4) |
| PBIT/AFE % | 17.4 | 20.3 | 2.9 |
| Operating cash flow | (21.0) | (45.8) | (118.1) |

Strong performance with continued improvement in RoAFE









Rigid Plastics full year outlook for 2015/16

Strong growth in earnings notwithstanding challenging economic conditions in Brazil, Argentina and Venezuela.

Cash flow

| US\$ million | Dec 14 | Dec 15 | Comments |
|---------------------|---------|---------|--|
| PBITDA | 701.9 | 664.3 | Up 4.2% on a constant currency basis |
| Interest | (72.8) | (56.8) | Lower due to FX and lower average cost of debt |
| Тах | (69.8) | (91.4) | Refunds received in prior period |
| Capital expenditure | (156.3) | (162.2) | In line with D&A including restructuring costs ⁽¹⁾ |
| Working capital | (325.0) | (264.0) | Average working capital to sales improved from 9.2% to 8.2% |
| Other | 25.0 | 12.0 | Mainly non cash PBITDA and proceeds from PP&E disposals |
| Operating cash flow | 103.0 | 101.9 | |
| Dividends | (253.2) | (257.4) | |
| Free cash flow | (150.2) | (155.5) | |
| Share buy-back | - | (222.2) | Reduced weighted average number of shares by 3.2% for the half |

Solid cash performance. Expected full year free cash flow remains ~US\$200-US\$300m

1. Based on \$162 million capital expenditure plus \$16m of cash restructuring costs



Balance sheet and debt profile

| Balance sheet | Jun 15/ Dec 14 ⁽¹⁾ | Dec 15 |
|----------------------------------|----------------------------------|--------|
| Net debt (US\$ million) | 2,880 | 3,524 |
| Net finance costs (US\$ million) | 91.8 | 78.2 |
| PBITDA interest cover (x) | 7.9 | 8.9 |
| Net debt / PBITDA (x) | 2.1 | 2.5 |

Balance sheet remains strong

- Leverage at 2.5 x
- Interest cover strong at 8.9 x
- FY16 interest expense US\$165-\$175m

| Debt profile | Dec 15 |
|--------------------------------------|-----------|
| Fixed / floating interest rate ratio | 37% fixed |
| Bank debt / total debt | 20% bank |
| Undrawn committed facilities | US\$514 m |
| Non current debt maturity (years) | 3.9 |

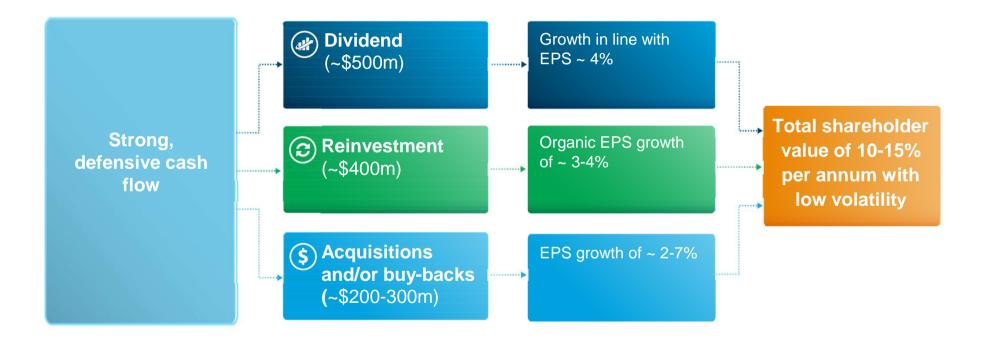
Liquidity

- Diverse mix
- Balanced maturity profile
- US\$275m facility due to mature in December 2016

1. Comparative period reflects net debt at 30 June 2015, PBITDA interest cover, net debt/PBITDA based on earnings for the year ended 31 December 2014 and net finance costs for the six months ended 31 December 2014.

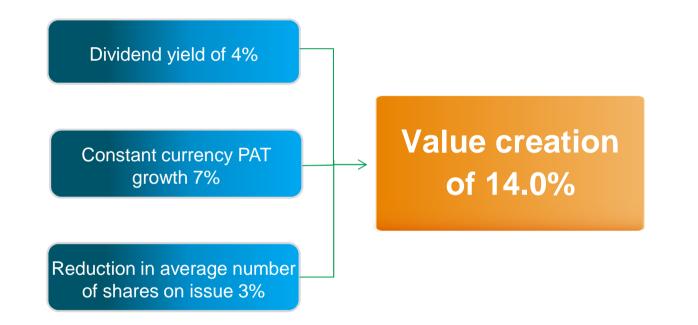


Amcor shareholder value creation model





Total value creation of 14.0% for the half year



Multiple sources of value under resilient shareholder value creation model













Amcor is well positioned

| Amcor Today – Position of strength | Operating environment – Increasingly dynamic |
|---|---|
| Focused portfolio – leadership positions, good industry structure, significant emerging market exposure Differentiated capabilities – "The Amcor Way" Disciplined cash and capital deployment Resilient shareholder value creation model | Lower growth relative to longer term trends Shorter cycle / more rapid change Fast, bold customer / competitor / supplier reactions |

Amcor has the capabilities and experience needed to capture opportunities



Opportunities for Amcor

| Areas of focus | Capturing value |
|---|---|
| Generating our own growth | market share gains |
| (customer focus, innovation, M&A) | investing in new plants |
| | Philippines, Indonesia and USA |
| | 6 acquisitions announced since 30 June 2015 |
| | 1 in each Business Group |
| Increasing agility and adapting our operations | ongoing footprint consolidation |
| (organisation, processes, cost structure, asset base) | reorganisation of flexible packaging business |
| Strengthening and engaging our talent | Flexibles Americas management team in place |
| (right players in right positions, deeper bench) | |

Accelerating efforts in each area to capture value





Summary

Strong result with constant currency EPS up 10.2% Strong RoAFE of 20.2% Solid cash flow enabling:

- Dividend of 19.0 US cents •
- Completion of US\$500 million on-market share buy-back
- 6 acquisitions announced or completed since 30 June 2015

Solid foundation to build on for future growth

Strong result delivered despite conditions remaining subdued in some key markets





Half Year Results

Appendix slides

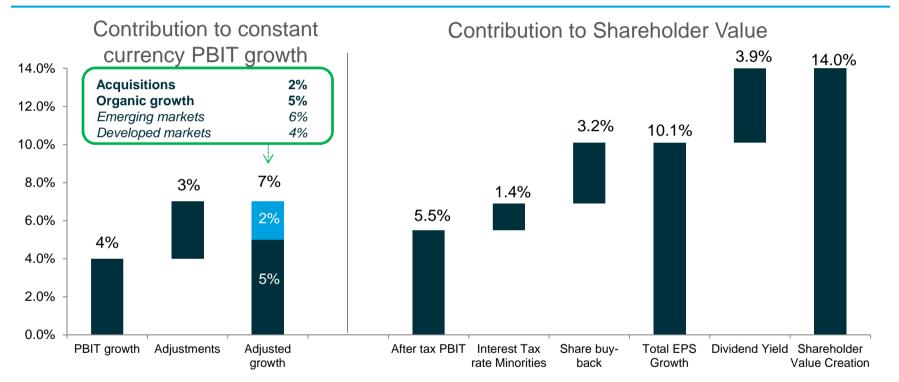








Shareholder value creation of 14.0%



Adjustments includes €9.2 million one off gain on sale of excess land in Turkey and corporate costs. Dividend yield is based on an annualised dividend of 19.0 US cents per share (Australian dollar equivalent of 26.7 cents per share), divided by share price of A\$13.72 on 1 July 2015.



Half year results

- Strong constant currency earnings growth
- Key drivers
 - Benefits from acquisitions
 - Underlying organic growth of 5%
- Improved shareholder returns
 - RoAFE increased to 20.2%
 - Interim dividend of 19.0 US cps
 - Reduction in average number of shares on issue on completion of US\$500 million share buy-back

| US\$ million | Dec 14 | Dec 15 | ∆% | Constant currency ∆ % |
|-------------------------|---------|---------|-------|-----------------------------|
| Sales revenue | 4,809.0 | 4,547.7 | (5.4) | 3.3 |
| PBIT | 518.8 | 489.0 | (5.7) | 4.3 |
| PBIT / Sales margin (%) | 10.8 | 10.8 | 0.0 | |
| РАТ | 321.3 | 305.5 | (4.9) | 6.6 |
| EPS (US cents) | 26.6 | 26.2 | (1.5) | 10.2 |
| Operating cash flow | 103.0 | 101.9 | (1.1) | |
| PBIT/AFE (%) | 19.2 | 20.2 | 1.0 | |

Strong performance with improvement in RoAFE



Results

| US\$ million | Dec 14 | Dec 15 |
|-------------------------------|---------|---------|
| Sales revenue | 4,809.0 | 4,547.7 |
| PBITDA | 701.9 | 664.3 |
| Depreciation and amortisation | (183.1) | (175.3) |
| PBIT | 518.8 | 489.0 |
| Net finance costs | (91.8) | (78.2) |
| Profit before tax | 427.0 | 410.8 |
| Income tax expense | (91.7) | (88.3) |
| Non-controlling interest | (14.0) | (17.0) |
| Profit after tax | 321.3 | 305.5 |

| Average exchange rates | Dec 14 | Dec 15 |
|------------------------|--------|--------|
| USD:Euro | 0.7767 | 0.9063 |

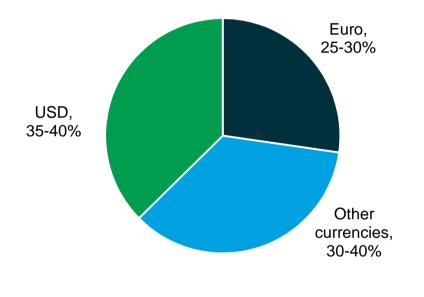
Currency impact

- Negative PBIT impact of US\$52 million from currency translation
- Negative PAT impact of US\$37 million from currency translation



FX Translation impact

PAT currency exposures⁽¹⁾



| Euro:USD | | | | | |
|---|--|--|--|--|--|
| US\$ million impact on PAT for H1 16 | Increase in Jan 16 average USD to Euro rate against H1 16 average | | | | |
| 14.0 | 1% | | | | |
| | | | | | |
| her currencies ⁽²⁾ :USD | | | | | |
| US\$ million impact on PAT for H1 16 | Increase in Jan 16 weighted average USD to other currencies rate against H1 16 weighted average | | | | |
| 23.0 | 6% | | | | |
| | US\$ million impact on PAT for H1 16 14.0 her currencies ⁽²⁾ :USD US\$ million impact on PAT for H1 16 | | | | |

- 1. Approximate range.
- 2. Includes all currencies other than USD and Euro.



Cash flow

| US\$ million | Dec 14 | Dec 15 |
|--|---------|---------|
| PBITDA | 701.9 | 664.3 |
| Interest | (72.8) | (56.8) |
| Тах | (69.8) | (91.4) |
| Capital expenditure | (156.3) | (162.2) |
| Movements in working capital | (325.0) | (264.0) |
| Other | 25.0 | 12.0 |
| Operating cash flow | 103.0 | 101.9 |
| Dividends | (253.2) | (257.4) |
| Free cash flow | (150.2) | (155.5) |
| Acquisitions & growth capex (net of divestments) | (40.9) | (137.6) |
| Movements in share capital / other | (49.9) | (418.3) |
| Increase in net debt | (241.0) | (711.4) |



Finance and cash expectations – FY16

Net financing costs between US\$165 and US\$175 million

• Cash costs in line with P&L charge

Effective tax rate between 21% and 23%

• Cash tax 85-95% of P&L charge

Corporate costs US\$70 – US\$75 million taking into account current exchange rates

Cash reinvested into the business equal to depreciation and amortisation

Cash reinvested via capital expenditure and restructuring costs





Working capital performance

Amcor average working capital to sales ⁽¹⁾ (%)



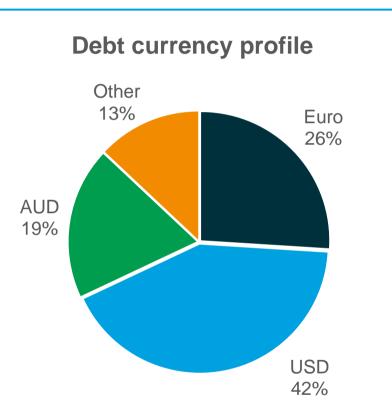
Working capital to sales ratio continues to improve

(1) Working capital to sales for December 2013, 2014 and 2015 exclude the demerged Orora business. Prior periods are presented inclusive of Orora.



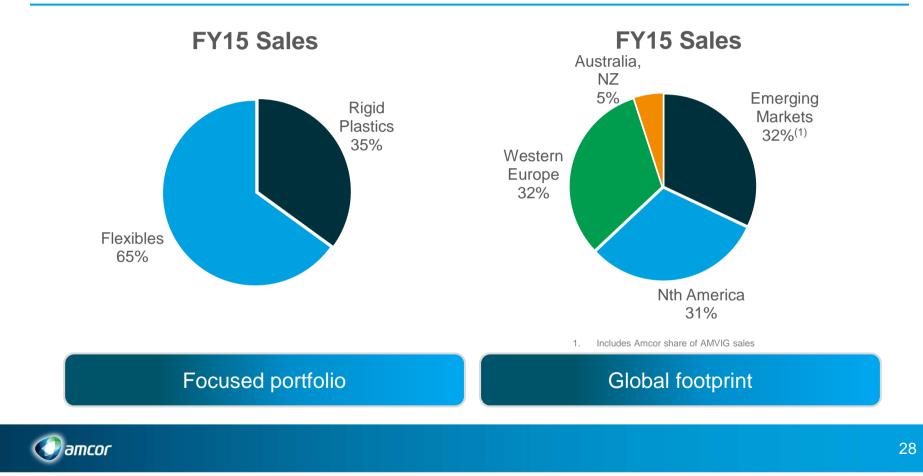
Debt profile

| US\$ million | Facility | Drawn at 31 Dec 2015 ⁽¹⁾ |
|---------------------------------|----------|--|
| Overdrafts/Leases | | 130 |
| Commercial paper ⁽²⁾ | | 958 |
| CY2016 | 350 | 342 |
| CY2017 | 100 | 100 |
| CY2018 | 1,298 | 1,043 |
| CY2019 | 1,348 | 598 |
| CY2020 | 674 | 215 |
| CY2021 | 277 | 277 |
| CY2022 | - | - |
| CY2023 | 349 | 349 |

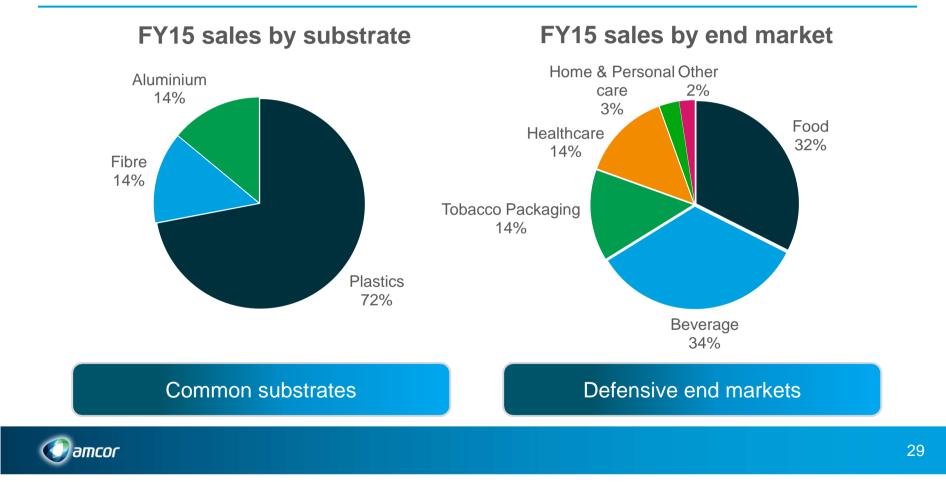


(1) Gross debt excluding cash and cash equivalents.
(2) Commercial paper backed up by bank facilities maturing in CY2019 and CY2020





Focused portfolio and balanced global footprint



Focused portfolio – by substrate and end market

Historic performance – Half yearly sales revenue

| (million) | | Dec 08 | Jun 09 | Dec 09 | Jun 10 | Dec 10 | Jun 11 | Dec 11 | Jun 12 | Dec 12 | Jun 13 | Dec 13 | Jun 14 | Dec 14 | Jun 15 | Dec 15 |
|-----------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Flexibles | € | 935 | 869 | 869 | 1,940 | 2,248 | 2,329 | 2,272 | 2,411 | 2,534 | 2,553 | 2,467 | 2,529 | 2,521 | 2,711 | 2,706 |
| Rigid Plastics | US\$ | 1,272 | 1,203 | 1,064 | 1,194 | 1,417 | 1,693 | 1,625 | 1,740 | 1,497 | 1,682 | 1,490 | 1,702 | 1,563 | 1,754 | 1,562 |
| Orora | A\$ | 1,564 | 1,421 | 1,398 | 1,402 | 1,470 | 1,366 | 1,479 | 1,393 | | | | | | | |
| Investments /Other | US\$ | - | - | - | 68 | 71 | 49 | - | - | - | - | - | - | - | - | - |
| Total ⁽¹⁾ | US\$ | 3,868 | 3,393 | 3,521 | 5,106 | 5,848 | 6,438 | 6,275 | 6,306 | 4,719 | 5,025 | 4,796 | 5,168 | 4,809 | 4,803 | 4,548 |

(1) Total US dollar sales from Dec 08 to Dec 12 reflects total sales as reported in Australian dollars, converted at the average exchange rate for the period. Total sales revenue from Dec 08 to Jun 12 includes the demerged Orora business. Dec 12 onwards is presented excluding Orora.



Historic performance – Half yearly PBIT

| (million) | | Dec 08 | Jun 09 | Dec 09 | Jun 10 | Dec 10 | Jun 11 | Dec 11 | Jun 12 | Dec 12 | Jun 13 | Dec 13 | Jun 14 | Dec 14 | Jun 15 | Dec 15 |
|-----------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Flexibles | € | 69 | 80 | 81 | 171 | 198 | 252 | 246 | 281 | 280 | 308 | 289 | 317 | 308 | 344 | 321 |
| Rigid Plastics | US\$ | 82 | 103 | 82 | 104 | 101 | 139 | 117 | 156 | 128 | 159 | 128 | 170 | 139 | 182 | 154 |
| Orora ⁽¹⁾ | A\$ | 91 | 50 | 82 | 78 | 100 | 60 | 90 | 63 | | | | | | | |
| Investments /Other | US\$ | - | (7) | (10) | - | (6) | (14) | (16) | (24) | (22) | (16) | (24) | (15) | (17) | (25) | (19) |
| Total ⁽¹⁾ | US\$ | 254 | 239 | 260 | 405 | 453 | 540 | 532 | 563 | 463 | 547 | 492 | 590 | 519 | 546 | 489 |

(1) Total US dollar PBIT from Dec 08 to Dec 12 reflects total PBIT as reported in Australian dollars, converted at the average exchange rate for the period. Total PBIT from Dec 08 to Jun 12 includes the demerged Orora business. Dec 12 onwards is presented excluding Orora.



Historic performance – Average funds employed

| (million) | | Dec 08 | Jun 09 | Dec 09 | Jun 10 | Dec 10 | Jun 11 | Dec 11 | Jun 12 | Dec 12 | Jun 13 | Dec 13 | Jun 14 | Dec 14 | Jun 15 | Dec 15 |
|-----------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Flexibles | € | 1,033 | 1,009 | 981 | 1,463 | 2,195 | 2,209 | 2,195 | 2,199 | 2,447 | 2,457 | 2,515 | 2,498 | 2,529 | 2,560 | 2,611 |
| Rigid Plastics | US\$ | 1,655 | 1,601 | 1,453 | 1,460 | 1,786 | 1,804 | 1,798 | 1,753 | 1,738 | 1,699 | 1,649 | 1,630 | 1,599 | 1,582 | 1,513 |
| Orora ⁽¹⁾ | A\$ | 1,732 | 1,713 | 1,575 | 1,605 | 1,679 | 1,592 | 1,638 | 1,632 | | | | | | | |
| Investments /Other | US\$ | 378 | 397 | 386 | 487 | 628 | 631 | 505 | 525 | 498 | 542 | 602 | 561 | 539 | 527 | 437 |
| Total ⁽¹⁾ | US\$ | 4,907 | 4,708 | 4,614 | 5,368 | 6,913 | 7,025 | 7,024 | 6,907 | 5,355 | 5,421 | 5,628 | 5,581 | 5,394 | 5.189 | 4,831 |

(1) Total US dollar AFE from Dec 08 to Dec 12 reflects total AFE as reported in Australian dollars, converted at the average exchange rate for the period. Total AFE from Dec 08 to Jun 12 includes the demerged Orora business. Dec 12 onwards excludes Orora.



Flexibles – Historic performance half yearly sales

| Sales € million | Dec 08 | Jun 09 | Dec 09 | Jun 10 | Dec 10 | Jun 11 | Dec 11 | Jun 12 | Dec 12 | Jun 13 | Dec 13 | Jun 14 | Dec 14 | Jun 15 | Dec 15 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Europe, Middle East and Africa ⁽¹⁾ | 654 | 620 | 589 | 1,360 | 1,552 | 1,604 | 1,492 | 1,558 | 1,503 | 1,563 | 1,475 | 1,556 | 1,231 | 1,341 | 1,315 |
| Americas ⁽¹⁾ | | | | | | | | | | | | | 266 | 290 | 273 |
| Tobacco Packaging | 180 | 162 | 175 | 362 | 428 | 452 | 479 | 498 | 537 | 565 | 551 | 541 | 534 | 587 | 610 |
| Asia Pacific | 104 | 89 | 105 | 223 | 274 | 283 | 312 | 369 | 507 | 439 | 455 | 446 | 503 | 506 | 544 |
| Eliminations | (3) | (2) | - | (5) | (6) | (10) | (11) | (14) | (13) | (14) | (14) | (14) | (13) | (13) | (68) |
| Total | 935 | 869 | 869 | 1,940 | 2,248 | 2,329 | 2,272 | 2,411 | 2,534 | 2,553 | 2,467 | 2,529 | 2,521 | 2,711 | 2,706 |

(1) Sales for Dec 2008 through to June 2014 are based on the legacy Flexibles Europe and Americas business group. Effective 1 July 2015 the Flexibles Europe and Americas business group was separated into two separate businesses – Flexibles Europe, Middle East and Africa and Flexibles Americas. Comparative information for Dec 14 and Jun 15 has been restated accordingly.



Flexibles – raw material input costs



Rolling quarterly weighted average index for Western European Polyethylene & Polyethylene resins and film and PET film expressed in Euro's Rolling quarterly average index for LME aluminium prices expressed in Euro's

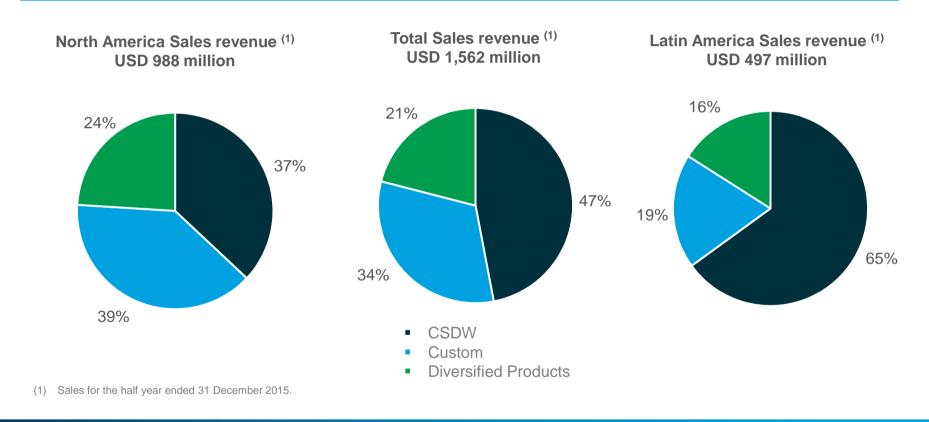


Rigid Plastics – Historic performance half yearly sales

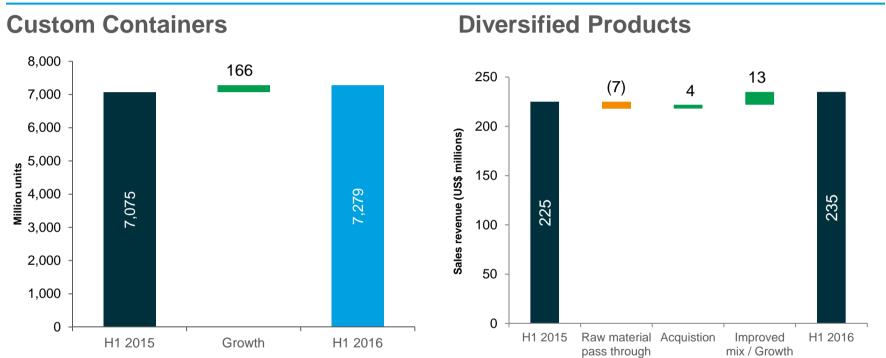
| Sales US\$ million | Dec 08 | Jun 09 | Dec 09 | Jun 10 | Dec 10 | Jun 11 | Dec 11 | Jun 12 | Dec 12 | Jun 13 | Dec 13 | Jun 14 | Dec 14 | Jun 15 | Dec 15 |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| North America | 845 | 834 | 647 | 815 | 982 | 1,203 | 1,104 | 1,245 | 998 | 1,172 | 963 | 1,150 | 965 | 1,113 | 988 |
| Latin America | 385 | 322 | 373 | 322 | 380 | 419 | 460 | 432 | 443 | 443 | 465 | 467 | 520 | 557 | 497 |
| Bericap | 40 | 43 | 42 | 53 | 52 | 64 | 58 | 66 | 61 | 69 | 64 | 86 | 79 | 84 | 77 |
| BG/India | 2 | 4 | 2 | 4 | 3 | 7 | 3 | (3) | (5) | (2) | (2) | (1) | (1) | - | - |
| Total | 1,272 | 1,203 | 1,064 | 1,194 | 1,417 | 1,693 | 1,625 | 1,740 | 1,497 | 1,682 | 1,490 | 1,702 | 1,563 | 1,754 | 1,562 |



Rigid Plastics – product mix







Rigid Plastics – North America



Investments / other

| PBIT (US\$ million) | Jun 11 | Jun 12 | Jun 13 | Jun 14 | Jun 15 | Dec 15 |
|--------------------------------|--------|--------|--------|--------|--------|--------|
| AMVIG | 33.7 | 34.0 | 26.2 | 19.8 | 21.3 | 11.5 |
| Glass Tubing | 18.2 | - | - | - | - | |
| Corporate costs ⁽¹⁾ | (71.5) | (73.7) | (63.7) | (59.7) | (61.9) | (30.2) |
| Total | (19.6) | (39.7) | (37.5) | (39.8) | (40.6) | (18.7) |

Corporate costs for FY16 expected to be US\$70-US\$75 million⁽¹⁾

(1) In the 2012/13, 2013/14 and 2014/15 years, corporate costs included net one-off benefits. In both the 2013/14 and 2014/15 years this benefit was approximately A\$11 million and related to benefits from changes to pension plans and legal claims.

(2) Taking into account current exchange rates for the June 2016 half year.



Historical acquisitions

| | Business group | Country | Completion date | Currency | Acquisition price (Local currency millions) | EBITDA Multiple | Acquired sales (Local currency millions) | |
|--|--|--------------|--------------------|----------|---|--------------------|--|-----|
| Alcan Packaging | Flexibles | Global | H2 2010 | USD | 1,948 | 5.1 | 4,100 | 5% |
| Alcan Medical Flexibles | Flexibles Europe, Middle East & Africa | USA | H1 2011 | USD | 65.2 | | 115 | |
| Ball Plastics Packaging | Rigid Plastics | USA | H1 2011 | USD | 280.0 | 4.0 | 600 | 6% |
| B-Pack Due | Flexibles Europe, Middle East & Africa | Italy | H1 2011 | Euro | 43.0 | 4.9 | 43 | |
| Techni-Chem | Flexibles Asia Pacific | Australia | H1 2011 | AUD | | | 40 | |
| Beijing VPS minority interests | Flexibles Asia Pacific | China | H2 2012 | AUD | | | | |
| Aperio | Flexibles Asia Pacific | Australia | H2 2012 | AUD | 238.0 | 6.0 | 350 | 7% |
| International Playcard & Label Company | Tobacco Packaging | Argentina | H1 2013 | USD | | | 16 | |
| Uniglobe | Flexibles Asia Pacific | India | H1 2013 | AUD | 19.8 | | 20 | |
| Aluprint | Tobacco Packaging | Mexico | H1 2013 | USD | 40.0 | | 30 | |
| Chengdu minority interests | Flexibles Asia Pacific | China | H1 2013 | AUD | | | | |
| Shorewood | Tobacco Packaging | Global | H2 2013 | USD | 115.0 | 5.2 | 126 | 10% |
| Jiangsu Shenda Group | Flexibles Asia Pacific | China | H1 2014 | RMB | 350.0 | 8.0 | 440 | |
| Parry Enterprises India | Flexibles Asia Pacific | India | H1 2014 | AUD | | | | |
| Detmold | Flexibles Asia Pacific | Australia | H1 2014 | AUD | 50.0 | 6.6 | 55 | |
| Bella Prima | Flexibles Asia Pacific | Indonesia | H1 2015 | AUD | 27.0 | 7.0 | 29 | |
| Zhongshan TianCai | Flexibles Asia Pacific | China | H2 2015 | RMB | 211.0 | 7.1 | 280 | |
| Nampak Flexibles | Flexibles Europe, Middle East & Africa | South Africa | H1 2016 | ZAR | 250.0 | 5.0 | 1100 | |
| Souza Cruz in-house packaging | Tobacco Packaging | Brazil | H1 2016 | BRL | 96 | | 200 | |
| Packaging India Private Limited | Flexibles Asia Pacific | India | H1 2016 | INR | 1,650 | | 2500 | |
| Encon | Rigid Plastics | USA | H1 2016 | USD | 55.0 | | 110 | |
| Deluxe Packages | Flexibles Americas | USA | H1 2016 | USD | 45.0 | | 42 | |
| BPI China | Flexibles Asia Pacific | China | H2 2016F | USD | 13.0 | | | |

Average annual spend US\$200 million, attractive multiples and strong synergy opportunities



Non-IFRS information

The following notes provide further details of certain non-IFRS financial measures used throughout this presentation:

Operating cash flow is cash flow from operating activities calculated in accordance with IFRS and extracted from Amcor's financial statements, adjusted to take into account capital expenditure and other items. This measure is reconciled to cash flow from operating activities as follows:

| | H1 15 | H1 16 |
|-------------------------------------|--------|-------|
| Operating cash flow | 103.0 | 101.9 |
| Capital expenditure | 156.3 | 162.2 |
| Proceeds on disposal of PP&E | (68.8) | (1.5) |
| Other items | 14.5 | 0.6 |
| Cash flow from operating activities | 205.0 | 263.2 |
| | | |

Free cash flow is Operating cash flow (refer above) less dividends paid during the period calculated in accordance with IFRS and extracted from Amcor's financial statements.

Movement in net debt is reconciled to the net increase in cash held calculated in accordance with IFRS and extracted from Amcor's financial statements as follows:

| | H1 15 | H1 16 |
|---|-----------|-----------|
| Proceeds from borrowings | (2,503.3) | (3,594.0) |
| Repayment of borrowings | 2,414.7 | 3,126.0 |
| Net increase in cash held | (146.9) | (103.6) |
| Effects of exchange rate changes on cash and cash equivalents | (7.1) | (140.1) |
| Other items | 1.6 | 0.3 |
| (Increase)/decrease in net debt | (241.0) | (711.4) |
| | | |

