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The Manager
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By Electronic Lodgement

MOQDIGITAL MAKES FURTHER PROGRESS WITH IT'S COMMERCIALISED IP AND INTERNET OF THINGS (IoT) STRATEGY

Montech Holdings Limited (ASX:MOQ) (**MOQ**) is pleased to announce that its' wholly-owned subsidiary, MOQdigital, has further progressed it's Internet of Things (**IoT**) strategic focus and commercialised IP strategy, by signing a distribution agreement with Prime Dental Practice and also by winning the Cisco ANZ Vertical Solution Innovation Award as Partner of the Year 2016. Further details are provided below.

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MOQdigital Signs IP Distribution Agreement with Prime Practice

MOQdigital has entered into a distribution agreement with Prime Practice (**Prime**) under which Prime will distribute MOQdigital's cloud-based data integration commercialised IP solution- **IoT Central** ®. The distribution deal is for a period of five (5) years, and will see MOQdigital receive a monthly licensing fee per dental practice that Prime signs up to use a broader technology solution that will incorporate MOQdigital's **IoT Central** product.

IoT Central is a data integration product developed and owned by MOQdigital, which saves clients time and money by enabling them to capture significant amounts of data from a variety of systems through the cloud with real time reporting and visibility for the client.

David Shein, MOQ Chairman said, *"We are excited at the opportunity to be partnering with Prime. It gives MOQ the opportunity to demonstrate our wealth of knowledge and technical capability in the Dental healthcare market across potentially up to 5000 dental practices. Importantly it also leverages our commercialised IP, IoT Central®, which allows us to present data in a meaningful way that enables dentists to make better business decisions and in turn better manage their practice."*

Prime has been a leader in dental practice management since 1995. Based in Australia, Prime has grown to become a global dental consultancy helping dentists run successful businesses all over the world. As the dental industry continues to evolve and more data becomes available, the value derived through insights and analysis becomes a must have for dental practices in order to remain competitive.

Prime's focus is to enable practice growth and consistency of performance, thereby enhancing profitability and optimisation of professional time for the dentists.

Prime's Joint CEO Wayne Shainfeld said, *"We are excited to announce that we have entered into an agreement with the cutting edge team at MOQdigital. Together, for the first time in the Australian dental industry, we will now be able to seamlessly access relevant big data and key metrics from the leading practice management software and financial systems in real-time - using cloud based technology. This will allow dental practices to see what is really going on in their business at any point in time."*

MOQdigital WINS Cisco ANZ Vertical Solution Innovation Award – Partner of the Year 2016

MOQdigital has been awarded Cisco ANZ Vertical Solution Innovation – Partner of the Year 2016 at the Cisco Australia and New Zealand Partner Insight Awards. The awards were announced at Cisco's Partner Insight event, as part of Cisco Live in Melbourne on 8 March, 2016.

The award was for a business intelligence tool that takes data from Cisco ISE and ASA with Firepower Services to report on technology and application usage by students for one of our education customers. This information can then be combined with educational specific data (assessment, attendance, etc) to determine technology based trends that impact educational outcomes.

Nicki Page, MOQ CEO said, *"This award is excellent recognition for the team who really pride themselves on thinking outside of the box to solve real world challenges for our customers and really demonstrates our ability to drive innovation as we execute our IoT strategy."*

The Cisco Partner Insight Awards acknowledge and celebrate excellence and innovation within the ANZ partner community. Winners were selected by a group of Cisco Australia and New Zealand partner and country executives.

"The 2016 Cisco ANZ Partner Insight Awards celebrate our high achieving partners in the industry, and MOQdigital is a deserving winner of the Cisco ANZ Vertical Solution Innovation – Partner of the Year 2016 and their commitment to driving digital transformation for their clients is testament to that recognition. The contributions and achievements of MOQdigital as a Cisco business partner in 2016 were outstanding," said Jason Brouwers, Director of the Partner Business Group for Cisco Australia and New Zealand.

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