

Manager Companies
Company Announcements Office
Australian Securities Exchange Limited
Level 4, Stock Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Dear Sir / Madam

### **Issue of Options**

ThinkSmart Limited (ASX: TSM) ("the Company") has issued 2,000,000 unlisted options to Keith Jones under the Company's option scheme as per the terms of his employment contract.

The performance conditions for the options are equivalent to those disclosed to shareholders in the Notice of 2013 AGM. These performance conditions are as approved by shareholders at the AGM on 22 May 2014. For the sake of completeness, we attach an Appendix 3B.

### **Further information:**

Neil Hackett, Company Secretary ThinkSmart Limited +61 (0) 403 535 391

### **ABOUT THINKSMART:**

ThinkSmart Limited (ASX:TSM) processes high volumes of finance transactions quickly and efficiently through its QuickSmart proprietary technology. This enables online credit approval in just a few minutes whether customers are online or instore. Our products are executable throughout today's complex retail channel, creating additional revenue and enhanced margin performance – on and off line.

ThinkSmart Limited ABN 24 092 319 698

### Registered Office

45 Ventnor Avenue West Perth, 6005 WESTERN AUSTRALIA P +61 8 9389 4403 F +61 8 9389 4400

#### **UK Office**

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Rule 2.7, 3.10.3, 3.10.4, 3.10.5

### Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/o0, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$ 

Name of entity			
ThinkS	Smart Limited		
ABN			
24 092	2 319 698		
We (t	he entity) give ASX the following	g information.	
	1 - All issues ust complete the relevant sections (attack	h sheets if there is not enough space).	
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Employee Options	
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	2,000,000 options	
3	Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	1,000,000 unlisted employee options exercisable at \$0.3448 by 10 June 2019, but subject to the rules of the option scheme which are equivalent to the rules of the Long Term Incentive Plan.  1,000,000 unlisted employee options exercisable at \$0.4195 by 10 June 2019, but subject to the rules of the option scheme which are equivalent to the rules of the Long Term Incentive Plan.	

<sup>+</sup> See chapter 19 for defined terms.

Do the \*securities rank equally No, but ordinary shares issued on exercise of 4 in all respects from the +issue options will rank equally with all other ordinary date with an existing +class of shares on issue. quoted +securities? If the additional \*securities do not rank equally, please state: • the date from which they do • the extent to which they participate for the next dividend, (in the case of a distribution) trust, interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment Issue price or consideration Nil 5 Purpose of the issue 6 Issue of options as per employment contract (If issued as consideration for the acquisition of assets, clearly identify those assets) Is the entity an +eligible entity N/A 6a that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder N/A resolution under rule 7.1A was passed Number of \*securities issued N/A 6c without security holder approval under rule 7.1 6d Number of \*securities issued N/A with security holder approval under rule 7.1A

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<sup>+</sup> See chapter 19 for defined terms.

6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of *securities issued under an exception in rule 7.2	N/A	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If +securities were issued under rule 7.1A for non-cash	N/A	
	consideration, state date on which valuation of consideration was released to ASX Market Announcements		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
7	<sup>+</sup> Issue dates	11 June 2014	
	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.		
	Cross reference: item 33 of Appendix 3B.		
		Number	<sup>+</sup> Class
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	158,734,857	Fully paid ordinary shares

<sup>+</sup> See chapter 19 for defined terms.

		Number	<sup>+</sup> Class
9	Number and +class of all +securities not quoted on ASX	300,000	Employee options exercisable at \$0.1923 by 09/08/2017
	( <i>including</i> the +securities in section 2 if applicable)	750,000	Employee options exercisable at \$0.2652 by 03/07/2018
	,	1,000,000	Employee options exercisable at \$0.3448 by 10/06/2019
		1,000,000	Employee options exercisable at \$0.4195 by 10/06/2019
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	N/A	
Part	2 - Pro rata issue N/A		
11	Is security holder approval required?		
12	Is the issue renounceable or non-		
	renounceable?		
13	Ratio in which the *securities will be offered		
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates		
15	<sup>+</sup> Record date to determine entitlements		
16	Will holdings on different registers (or subregisters) be aggregated for calculating		
	entitlements?		
17	Policy for deciding entitlements in relation to fractions		
18	Names of countries in which the entity has security holders who will not be sent new offer documents		
	Note: Security holders must be told how their entitlements are to be dealt with.		

Cross reference: rule 7.7.

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<sup>+</sup> See chapter 19 for defined terms.

19	Closing date for receipt of acceptances or renunciations
20	Names of any underwriters
21	Amount of any underwriting fee or commission
22	Names of any brokers to the issue
23	Fee or commission payable to the broker to the issue
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders
25	If the issue is contingent on security holders' approval, the date of the meeting
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders
28	Date rights trading will begin (if applicable)
29	Date rights trading will end (if applicable)
30	How do security holders sell their entitlements <i>in full</i> through a broker?

<sup>+</sup> See chapter 19 for defined terms.

31	How do security holders see of their entitlements throbroker and accept for balance?	ough a
32	How do security holders do f their entitlements (excessale through a broker)?	-
33	<sup>+</sup> Issue date	
	3 - Quotation of sec	CURITIES Ou are applying for quotation of securities
34	Type of *securities (tick one)	
(a)	*Securities described	l in Part 1
(b)	•	es at the end of the escrowed period, partly paid securities that become fully paid urities when restriction ends, securities issued on expiry or conversion of convertible
Entiti	es that have ticked box 3	4(a) N/A
Addiı	tional securities forming	g a new class of securities
Tick to docum	indicate you are providing the ents	information or
35		<sup>+</sup> equity securities, the names of the 20 largest holders of the s, and the number and percentage of additional <sup>+</sup> securities s
36		†equity securities, a distribution schedule of the additionant the number of holders in the categories
37	A copy of any trust d	eed for the additional <sup>+</sup> securities

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<sup>+</sup> See chapter 19 for defined terms.

Entities that have ticked box 34(b)		N/A	
38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)		
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	Number	<sup>+</sup> Class

<sup>+</sup> See chapter 19 for defined terms.

### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	(Company secretary)	Date: 12 June 2014
Print name:	Neil Hackett	
	== == == ==	

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue		
Add the following:		
<ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period under an exception in rule 7.2</li> </ul>		
<ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period with shareholder approval</li> </ul>		
<ul> <li>Number of partly paid <sup>+</sup>ordinary securities that became fully paid in that 12 month period</li> </ul>		
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid <sup>+</sup> ordinary securities cancelled during that 12 month period		
"A"		

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule
Insert number of +equity securities issued or agreed to be issued in that 12 month period not counting those issued:	
<ul> <li>Under an exception in rule 7.2</li> </ul>	
Under rule 7.1A	
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
"C"	
Step 4: Subtract "C" from ["A" x "l placement capacity under rule 7.1	B"] to calculate remaining
"A" x 0.15	
Note: number must be same as shown in Step 2	
Subtract "C"	
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" x 0.15] – "C"	
	[Note: this is the remaining placement capacity under rule 7.1]

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<sup>+</sup> See chapter 19 for defined terms.

### Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"		
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
<b>Multiply</b> "A" by 0.10		
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used		
Insert number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period under rule 7.1A		
Notes:  This applies to equity securities – not just ordinary securities  Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed  Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained  It may be useful to set out issues of securities on different dates as separate line items		

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10		
Note: number must be same as shown in Step 2		
Subtract "E"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"		
	Note: this is the remaining placement capacity under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.