

7 July 2014

# APPOINTMENT OF NEW NORTH AMERICAN DISTRIBUTORS AND FINANCIAL RESULTS UPDATE

## APPOINTMENT OF NEW NORTH AMERICAN DISTRIBUTORS

The distribution arrangements between Antaria Limited ("Antaria") and The Dow Chemical Company ("Dow) ended effective 27 June 2014, and as part of the finalisation process the parties have agreed to a mutual release of rights and obligations.

Antaria is pleased to announce the appointment of Deveraux Speciality Chemicals LLC ("Deveraux") as its new distribution partner in the USA market. Deveraux distributed ZinClear as a major subdistributor for Dow and has a long association with the ZinClear product offering. Deveraux enjoys strong relationships with numerous brand owners in North America. Antaria looks forward to working with Deveraux in promoting and marketing ZinClear in the USA.

Antaria is finalising similar distribution arrangements for Canada with another distribution partner.

### FINANCIAL RESULTS - FY14

The Board expects Antaria to achieve, at a minimum, a break-even net profit after tax for fiscal year ended 30 June 2014 (FY14) despite significantly reduced sales into the North American market (approximately \$1.2 million).

## FINANCIAL OUTLOOK - FY15

Given the expected recovery in North American revenues for ZinClear IM, the continued growth in Alusion volumes and the anticipated uptake of ZinClear XP, the Board is confident Antaria will be profitable in FY15.

#### For further information, please contact:

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