

31th July 2014

The Manager Company Announcements Platform Australian Stock Exchange Limited

Dear Sir,

### **Company Update and Quarterly Report**

Frankland River Olive Company Limited presents this update and report on the consolidated entity's activities for the Quarter ending 30 June 2014.

### June Quarter Sales

Sales in March Quarter were \$346,641.55. Receipts from customers were \$356,135.33.

### Cashflow

The Company had cashflow from operations in the quarter of negative \$305,000. This includes additional expenditure during the quarter in relation to the 2014 harvesting season which commenced in 1<sup>st</sup> April 2014. The company expects the September quarter to be cashflow positive as director has implemented a number of cost reduction and restructuring initiatives which will hopefully have a positive cashflow effect.

### **Operations Update**

The company during the quarter employed a new Sales Manager for WA and has recruited a number of sales assistants to carry out in store tasting of extra virgin olive oil at major grocery stores, shopping centre and local gourmet resellers. Substantial time has been spent developing a new marketing strategy and several new initiatives are underway.

The Company remains fortunate to have the on-going financial support of its largest shareholder Toscana(WA) Pty Ltd which has previously agreed to provide working capital as and when required to supplement the Company's existing cashflows until such time as the full months benefits of the ongoing restructuring and marketing initiatives which commenced over 12 months ago take effect and fully flow through.

For and on behalf of

FRANKLAND RIVER OLIVE COMPANY LIMITED

Ivo Paul Letari

Chairman

aRule 4.7B

# Appendix 4C

# Quarterly report for entities admitted on the basis of commitments

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10

Name of entity	
Frankland River Olive Company Limit	ed
ABN	Quarter ended ("current quarter")
29 089 521 997	30 June 2014

### Consolidated statement of cash flows

		Current quarter	Year to date
Cash flows related to operating activities		\$A'000	(12.months)
	*		\$A'000
1.1	Receipts from customers	356	1660
1.2	Payments for (a) staff costs	(156)	(550.6)
	(b) advertising and marketing	(14)	(104)
	(c) research and development	-	-
	(d) leased assets	-	-
	(e) other working capital	(355)	(1229)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature	*	-
1.5	received	(147)	000
1.5	Interest and other costs of finance paid	(147)	(366)
1.6	Income taxes paid	-	-
1.7	Other (provide details if material)	11	14
	Net operating cash flows	(305)	(576)

<sup>+</sup> See chapter 19 for defined terms.

		Current quarter \$A'000	Year to date (12months) \$A'000
1.8	Net operating cash flows (carried forward)	(305)	(576)
1.9	Cash flows related to investing activities Payment for acquisition of: (a) businesses (item 5) (b) equity investments (c) intellectual property		
1.10	(d) physical non-current assets (e) other non-current assets Proceeds from disposal of: (a) businesses (item 5) (b) equity investments (c) intellectual property (d) physical non-current assets (e) other non-current assets		
1.11 1.12 1.13	Loans to other entities Loans repaid by other entities Other (provide details if material)		
	Net investing cash flows		
1.14	Total operating and investing cash flows	(305)	(576)
1.15	Cash flows related to financing activities Proceeds from issues of shares, options, etc.		-
1.16	Proceeds from sale of forfeited shares	1	-
1.17	Proceeds from borrowings	325	1105 (255)
1.18 1.19	Repayment of borrowings Dividends paid	(2)	-
1.20	Other (provide details if material)		-
	Net financing cash flows	323	850
	Net increase (decrease) in cash held	18	274
1.21 1.22	Cash at beginning of quarter/year to date Exchange rate adjustments to item 1.20	44	160
1.23	Cash at end of quarter	62	434

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<sup>+</sup> See chapter 19 for defined terms.

Current quarter

Payments to directors of the entity and associates of the directors

Payments to related entities of the entity and associates of the related entities

			\$A'000
1.24	Aggregate amount of payments to the parties in	acluded in item 1.2	Nil
			Nil
1.25	Aggregate amount of loans to the parties include	led in item 1.11	
1.26	Explanation necessary for an understanding of the transactions		
	N/A		
No	n-cash financing and investing activitie	es	
2.1	Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows		
	N/A		
2.2	Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest		
	N/A		
	nancing facilities available		
Aaa	notes as necessary for an understanding of the position	•	
		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities	3600	3600
3.2	Credit standby arrangements	*See Below	
		<del></del>	

<sup>+</sup> See chapter 19 for defined terms.

### Reconciliation of cash

show	nciliation of cash at the end of the quarter (a n in the consolidated statement of cash flows) to lated items in the accounts is as follows.	(H) :	Previous quarter \$A'000
4.1	Cash on hand and at bank	62	44
4.2	Deposits at call		
4.3	Bank overdraft		
4.4	Other (provide details)		
	Total: cash at end of quarter (item 1.23)	62	44

# Acquisitions and disposals of business entities

		Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1	Name of entity	-	-
5.2	Place of incorporation or registration	×	-
5.3	Consideration for acquisition or disposal	1-	-
5.4	Total net assets	÷	-
5.5	Nature of business		
		-	-

## Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does /does not\* (delete one) give a true and fair view of the matters disclosed.

Sign here:	(Director/Company secretary)	Date:31/07/2014

Director
Print name: .Ivo Paul Letari......

Notes

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<sup>+</sup> See chapter 19 for defined terms.

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
- 2. The definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
- 3. Accounting Standards. ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

<sup>+</sup> See chapter 19 for defined terms.