## ASX ANNOUNCEMENT



Wednesday, September 10, 2014

# Defence win strengthens Federal Government footprint

- 8 year deal signed with Lockheed Martin Australia as sub-contract partner to Department of Defence's Centralised Processing Project
- Further positions ASG as a leading Australian ICT Services Provider for secure services in the Federal Government space
- 50 jobs created in Canberra
- Deal will make a significant contribution to ASG's EBITDA in H2 FY15

ASG Group Limited (ASG) today announced that it has signed a strategically significant deal with Lockheed Martin Australia, as a sub-contractor to the Department of Defence's (Defence) Centralised Processing (CP) Project.

The eight-year deal will see ASG delivering end-to-end management of all database services, working in partnership with Lockheed Martin Australia and other sub-contractor partners to consolidate Defence's data centre and applications.

"The CP project will involve substantial opportunities for ASG as we work to create a robust and secure information technology environment, improving the overall effectiveness and efficiency of data centre delivery in Defence," said Geoff Lewis, ASG CEO. "In addition, there will be opportunities for further project work as the implementation progresses."

The Centralised Processing Project will consolidate Defence's infrastructure and applications from within 280 datacentres to 11 domestically and three internationally, improving availability, reliability and security, while creating greater efficiencies, and simplifying service provision.

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"This further solidifies our sound position as Australia's leading provider of secure ICT services for the Federal Government," said Mr Lewis. "We will also be creating significant opportunities for employment and with 50 new roles with ASG in the initial phase."

"We value our partnership with Lockheed Martin Australia and look forward to strengthening this key strategic relationship to harness future opportunities," commented Mr Lewis.

This deal is expected to make an EBITDA contribution of \$1.5 million to \$2 million in FY 15. Contribution in future years is expected to be greater, depending on incremental project activities generated. This deal is also an important contributor to the \$100 million pipeline of short-listed opportunities presently under negotiation.

-ENDS-

#### FOR FURTHER INFORMATION PLEASE CONTACT:

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#### **About ASG Group:**

ASG Group Limited (ASX: ASZ) is an award winning and Australian IT business solutions provider, offering IT management and consulting services, business intelligence and thought leadership. Established in 1996, the company's goal is to provide innovative, high-quality and cost-effective services to its clients. In 2003, ASG listed on the Australian Securities Exchange. For more information visit www.asggroup.com.au