

# AZONTO PETROLEUM

## Corporate Presentation

October 2014



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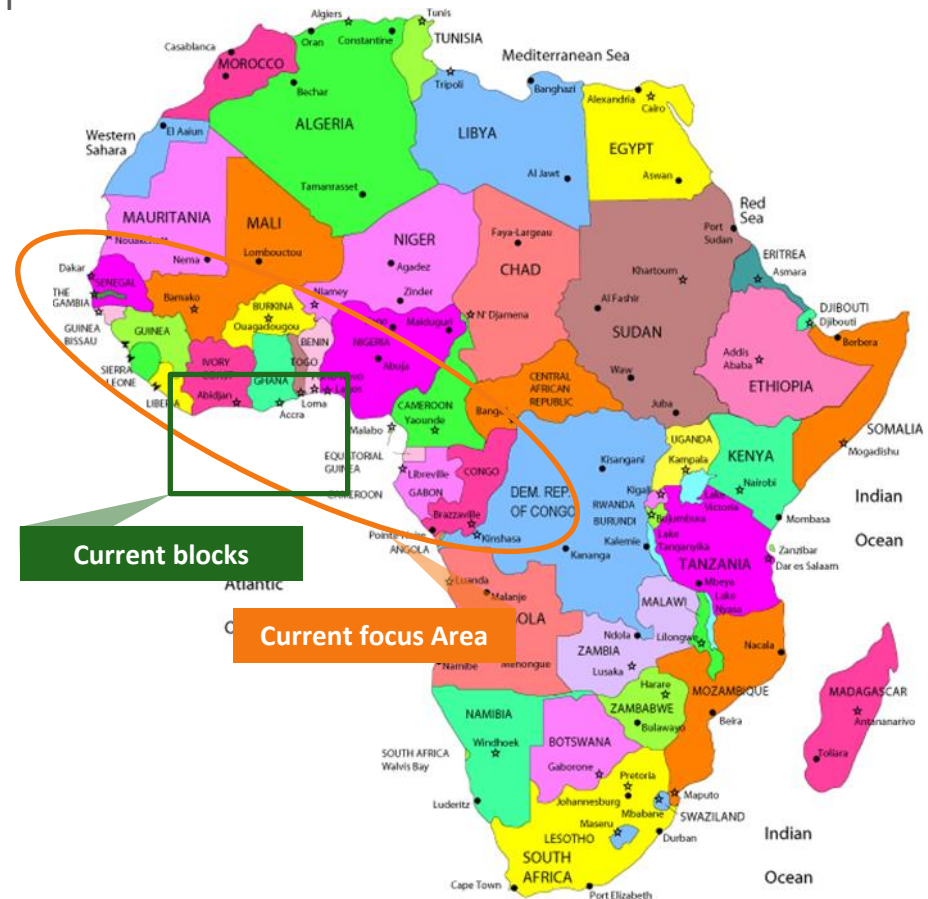
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*The words “believe”, “expect”, “anticipate”, “indicate”, “contemplate”, “target”, “plan”, “intends”, “continue”, “budget”, “estimate”, “may”, “will”, “schedule” and similar expressions identify forward-looking statements.*

*All forward-looking statements made in this presentation are qualified by the foregoing cautionary statements. Investors are cautioned that forward-looking statements are not guarantees of future performance and accordingly investors are cautioned not to put undue reliance on forward-looking statements due to the inherent uncertainty therein*

- Gazelle gas-to-power project in Cote d'Ivoire progressing towards FID
  - › Upstream segment (Vioco):
    - Field Development Plan approved
    - Preferred (EPIC) contractor identified
    - Gas sales term sheet near to agreement
    - Bank financing process well under way
  - › Midstream segment (Government):
    - Tender recently launched for the onshore IPP
- Finalising choice of 2015 exploration target in Cote d'Ivoire
  - › Shallow water gas prospect, resource size 60-140 bcf (P90-P50) est. Drill with jack-up
- Request for further extension to Accra block in Ghana still pending
  - › Several companies still interested in farm-in if extension can be obtained
- Multiple new business initiatives under way in several new West African countries
  - › All involve discovered hydrocarbons : some oil, some gas
- Cash of A\$7.0mm currently
  - › H1 2014 G&A = A\$3.4mm net of \$1.4mm recharges to Vioco. Emphasis on cost control.
  - › Potential additional \$1.0mm cash from sale of remaining Gazelle inventory to Vioco at FID

- Small E&P Company focussed currently on West Africa:
  - › Cote d'Ivoire : development/exploration
  - › Ghana : exploration
- Market Capitalisation A\$13mm
  - › Dual listed ASX/AIM
- Emphasis on discovered hydrocarbons
  - › With material exploration optionality
- Backed by quality institutional holders
  - › Artemis, Genesis, Standard Life, M&G, International Finance Corporation, Vitol
- Vitol a key partner in both countries:
  - › Cote d'Ivoire : Vioco Petroleum (Azonto 35% / Vitol 65%)
  - › Azonto Ghana (Azonto 57%/Vitol 43%)



## Executive Directors



Rob Shepherd  
CEO



Andrew Rose  
CFO



Gregory  
Stoupnitzky  
New Business  
Director



Jay Smulders  
Technical  
Director



Jeff Durkin  
General  
Counsel

## Senior Management

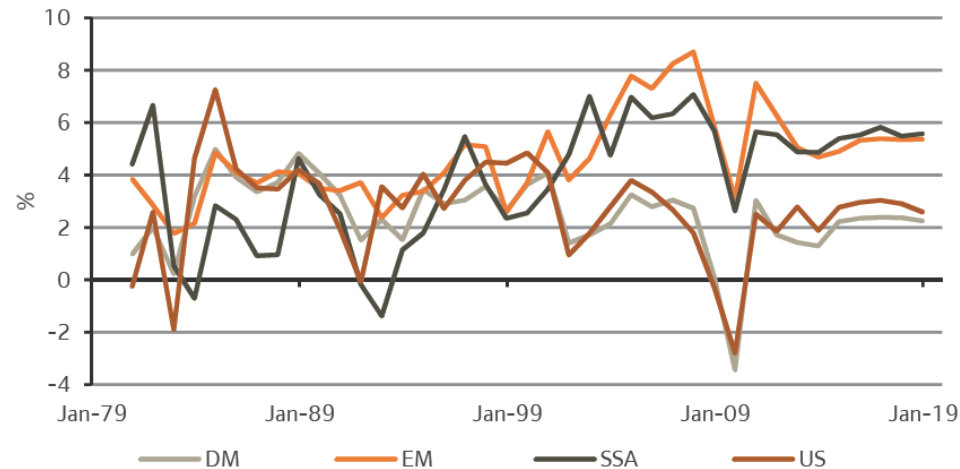
Africa	✓		✓	✓	
Oil & Gas	✓	✓	✓	✓	✓
Financing	✓	✓	✓		
Deal Making	✓	✓	✓	✓	✓
Trade Exits	✓	✓	✓		
Risk / Control	✓	✓			

Skin in the game: 2.5% of ISC + up to 13%\* via LTIP

\* % of fully diluted Issued Share Capital

- GDP growth forecast to outpace the rest of the World:

**Figure 1: GDP growth by region y/y**



Source: IMF, WEO. Standard Bank Research

- Strong growth is fuelling demand for more:
  - power and hence demand for more domestic gas production; and
  - Government investment that, in conjunction with falling oil production, is creating pressure for:
    - more exploration; and
    - marginal oil discoveries to be developed.

- According to a report recently published by Tudor Pickering (a specialist Energy advisor):
  - › Of their 20 “exploration wells to watch” in 2013, four were “commercial” discoveries (1 in 5); and
  - › Of their 50 “exploration wells to watch” in 2014, to-date five of the 31 drilled to date have been “commercial” discoveries (1 in 6). Q3 is actually 1 in 8.
  
- According to a report published in September 2013 by Wood Mackenzie, their estimated potential value of “good technical” fields (i.e. discovered undeveloped) in Africa amounts to some US\$ 125 bln (20% of the global total ex Middle East).
  - › To put that into perspective, 0.5% is US\$ 625 mln (42 times AZO current market cap).

## Discovered Hydrocarbons: onshore or shallow water

- › Better Risk/reward
- › Faster conversion to cash flow
- › Selective exploration, farm out pre-drill

## West Africa

- › Opportunities in discovered hydrocarbons
- › Cote d'Ivoire provides regional platform
  - › Logistical synergies
  - › Political connectivity

## Gas as an enabler to unlock stranded liquids

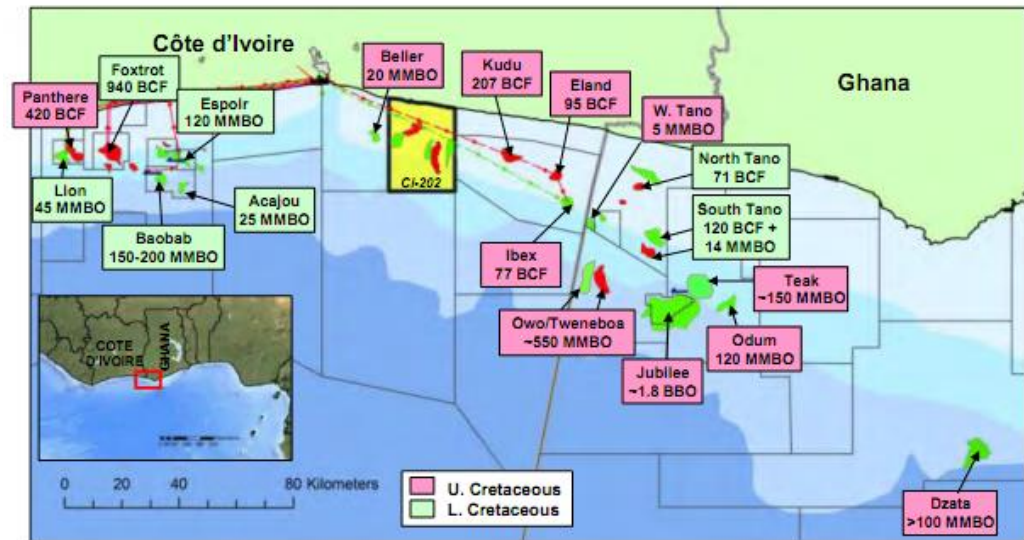
- › Gas is a key political focus area
- › Scope to negotiate advantageous terms
- › Liquids provide the upside

## Work with Key Partners

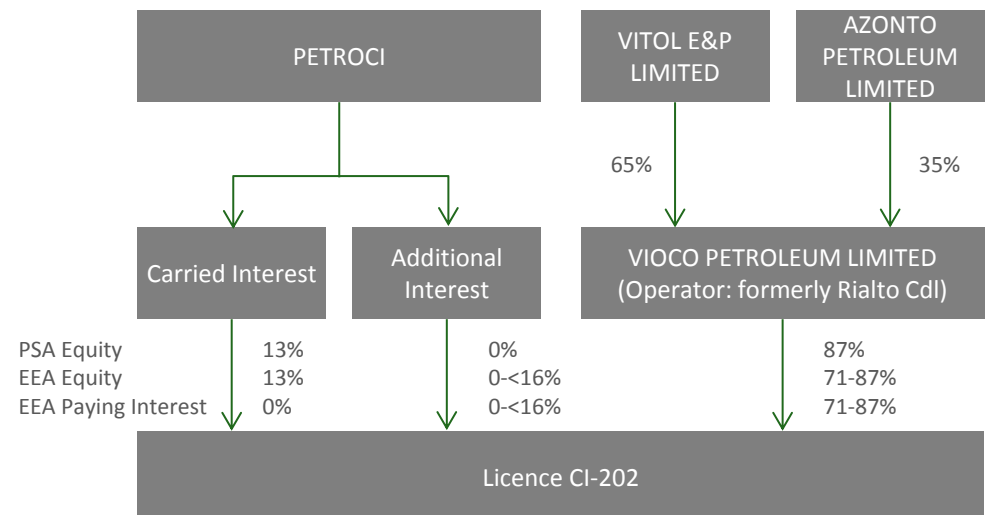
- › In country relationships (Traders : Vitol)
- › Greater financial resources
- › National Oil Companies

# COTE D'IVOIRE BLOCK CI-202 : VIOCO PETROLEUM

- JV: Azonto 35%, Vitol 65%
  - › Vitol to fund first \$50m of capex for Field Development Plan
- Gas development project:
  - › Gazelle: 92bcf 2C, 47bcf 1C awaiting development approval
- Additional resources (2C)\*
  - › Contingent: 85 bcf + 26 mmbbl
  - › Prospective: 1.5 tcf + 475 mmbbl
- PSC renegotiated in Nov 2013
  - › 3+2+2 year exploration periods
  - › 25 year production period
  - › High cost-recovery ceiling
  - › PETROCI carried for 13% equity (additional 16% paying option)



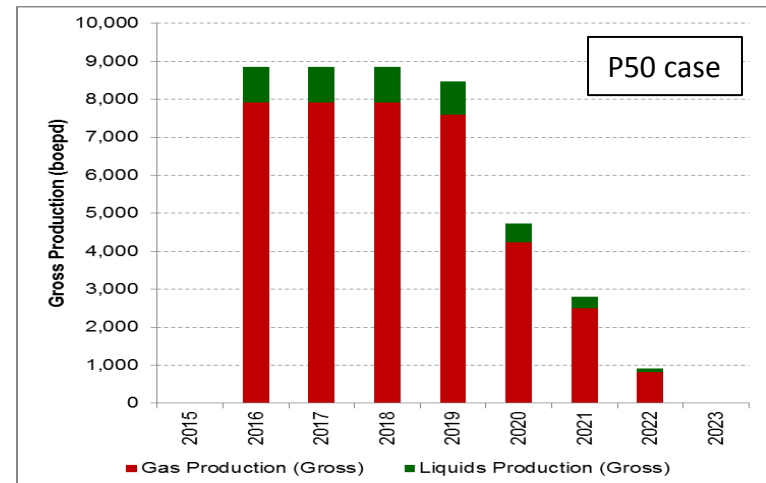
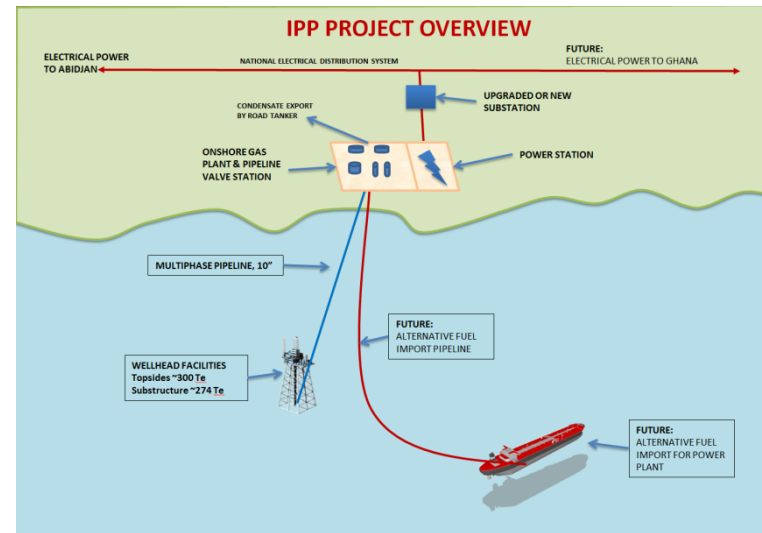
JV STRUCTURE IN COTE D'IVOIRE



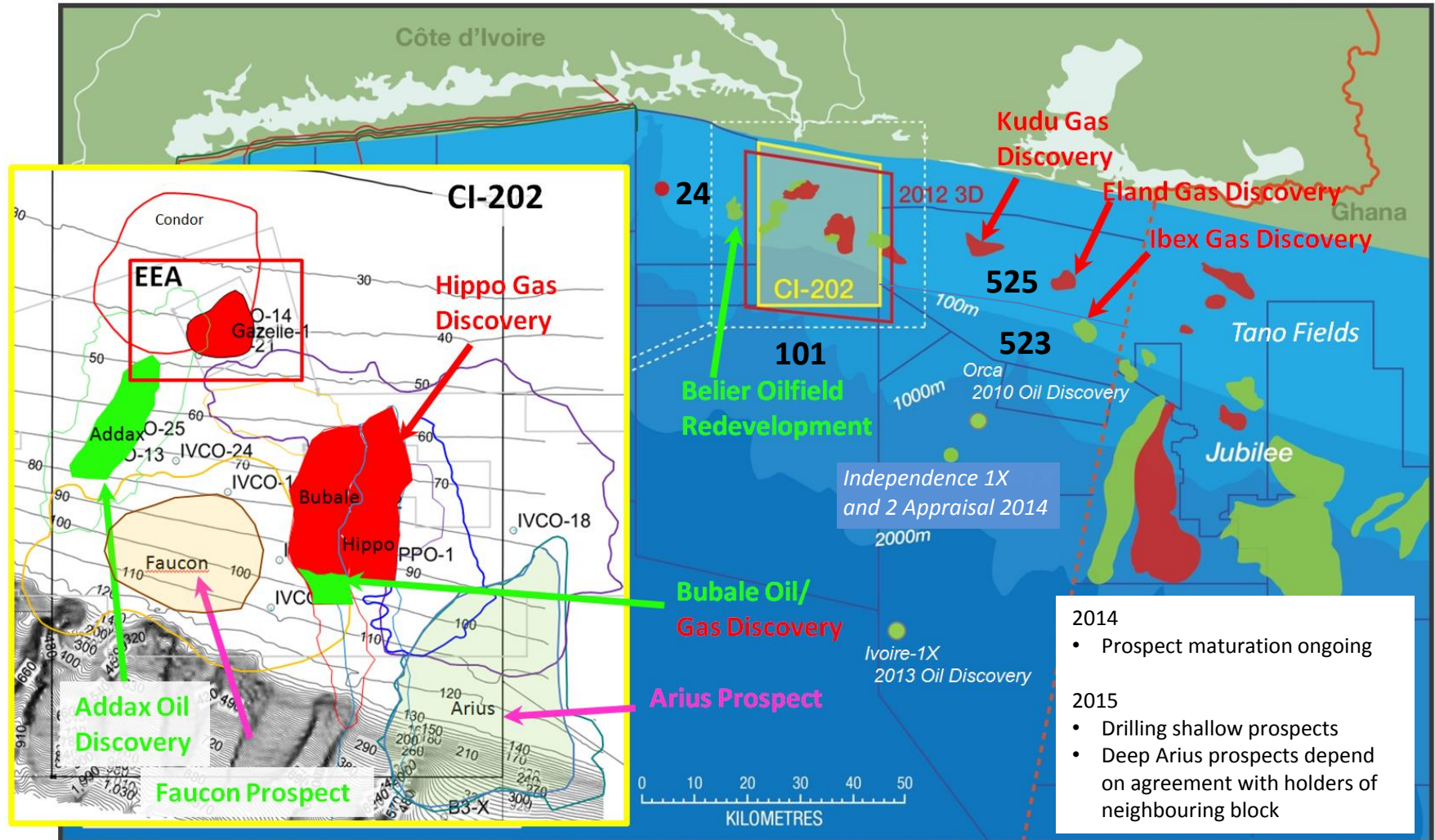
\* source: CPR Jan 2013 (RPS). Prospective Resources are Best Estimate)

# GAZELLE GAS DEVELOPMENT

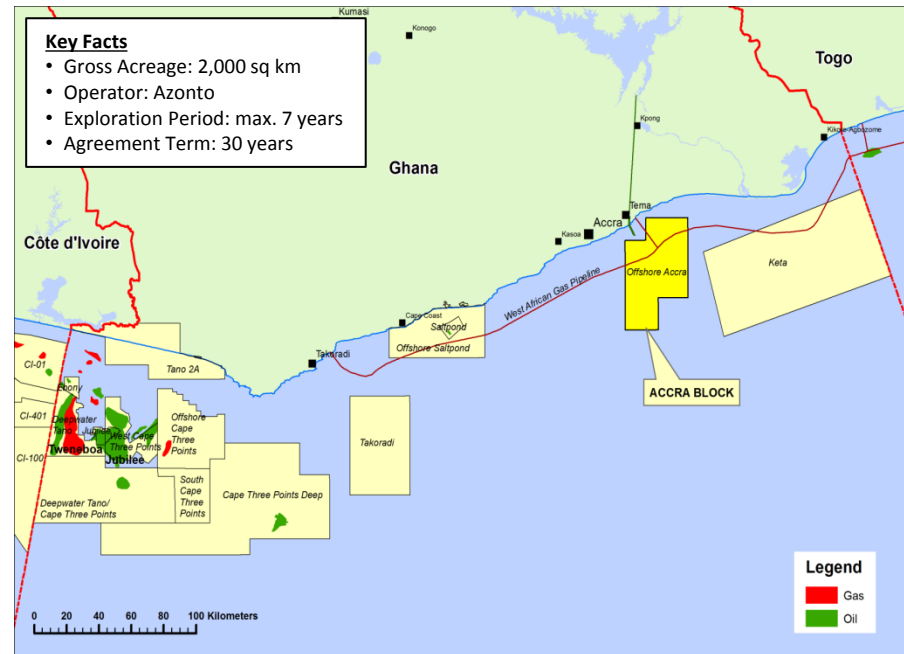
- 2 new wells + 1 re-completion to give 3 gas producers
  - › 50 mmscfd initial production
- Simple platform with minimal offshore processing
- FID objective remains year-end 2014
- Gross capex to first gas now \$230mm
  - › Onshore plant now to be purchased rather than leased
- Possible requirement for modest further equity in Vioco, depends on:
  - › Amount of bank loan facility
  - › Whether Petroci takes up option for additional 16% paying interest
- P50 NPV12% : ~\$40mm net to Azonto
- Gazelle gas (est. \$9/mcf) less than 50% of cost of imported fuel oil for electricity generation



NB : 2016 is H2 only (July start-up)



- Azonto Ghana (Azonto 57%) has a 45% interest\* in the Accra Block and acts as Operator.
  - Ophir, Tap, Vitol have withdrawn
- Starfish-1 well (Ophir, July 2013) proved non-commercial but confirmed Albion reservoir fairway
- Azonto's remapping shows est. mean recoverable resources of 2.3bn bbls in 5 reservoir horizons
- Initial exploration period extended by 6 months to September 2014 –
  - No further commitments
  - Discussions on-going regarding further extension
- Data room to find farm-in partners in process
  - Significant initial interest

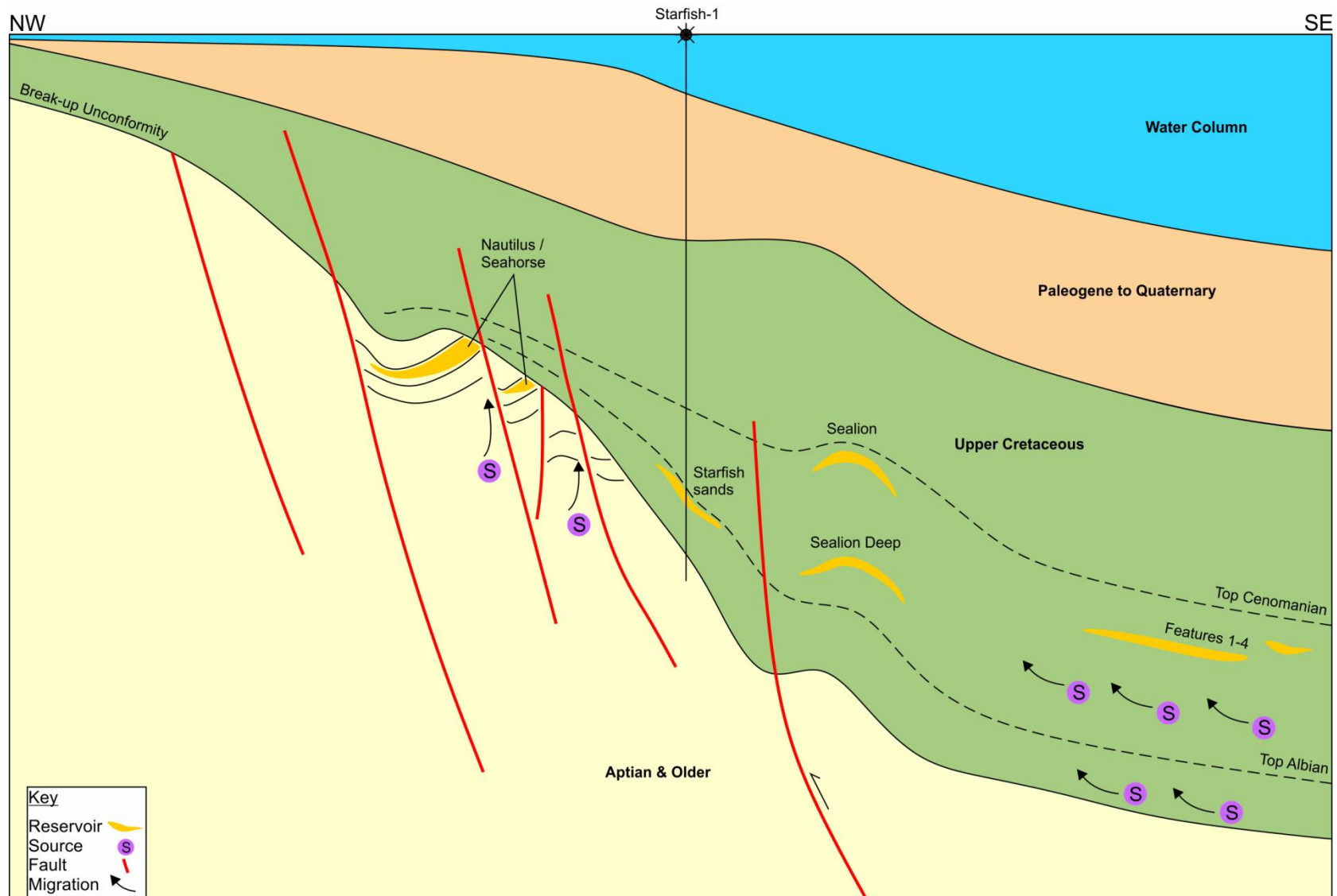


	Participating Interest	Paying Interest
Azonto Ghana <sup>#</sup>	45%	50%
Afex Ghana	45%	50%
GNPC	10%	0%

<sup>#</sup> 57% Azonto, 43% Vitol

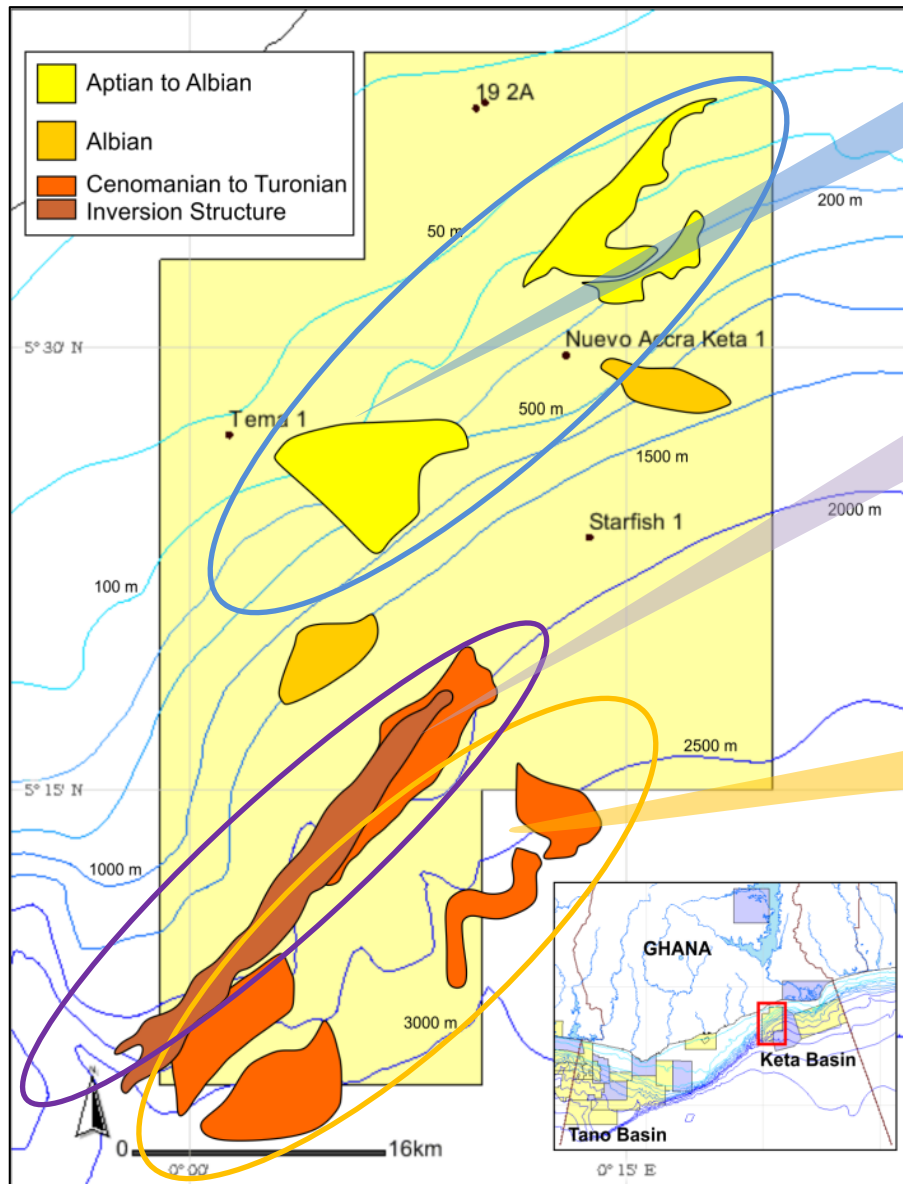
*\*subject to Government approval*

# ACCRA BLOCK PLAY DIAGRAM



**Starfish-1 not Tested the Potential of the Cenomanian-Turonian or Syn Rift Plays**

# CURRENT UNDERSTANDING OF THE PROSPECT INVENTORY



## Play Test Option (1):

**Albian tilted fault blocks**

*Nautilus, Seahorse*

Analog: Espoir field, Cote d'Ivoire

## Play Test Option (2):

**Cenomanian/Turonian hinge inversion**

*Sealion, Sealion Deep*

## Play Test Option (3):

**Deep-water Cenomanian/Turonian stratigraphic pinchouts**

*Unnamed leads*

Analog: Jubilee

**A number of Independent Plays are Still to be Tested in the Block**

## Doing Business in Africa

- Existing relationships, local credibility
- Extensive experience in region
- French language speakers

## Getting Gazelle to FID

- Project team experience
- Vitol relationships in Cote d'Ivoire
- Close connections with lending banks

## Small Team

- Strong outsourcing network
- Personal connections

## Retaining High Calibre People

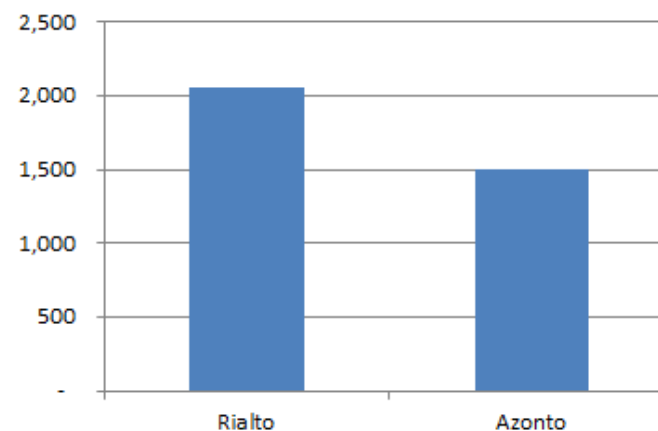
- LTIP into max 15% of Azonto equity
- Corporate culture

## Access to Finance

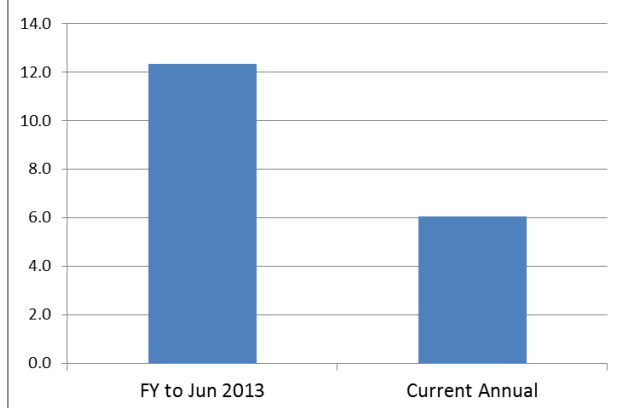
- Good City connections
- Tight cost control

- Cash at 30.6.14 of A\$8.5mn
- G&A funded till mid-2015, but new projects will require fresh capital

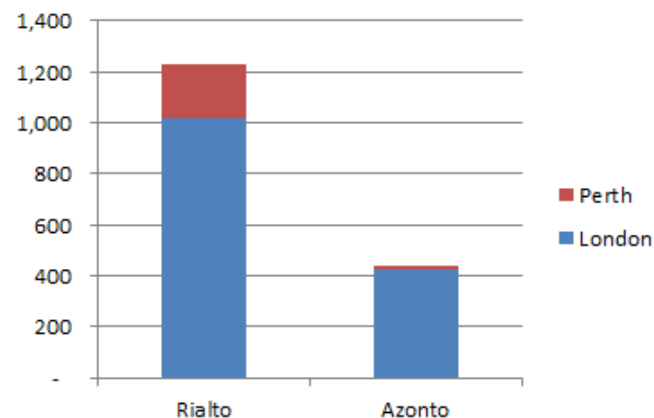
Salary Packages of Top Four Execs (AUD '000)



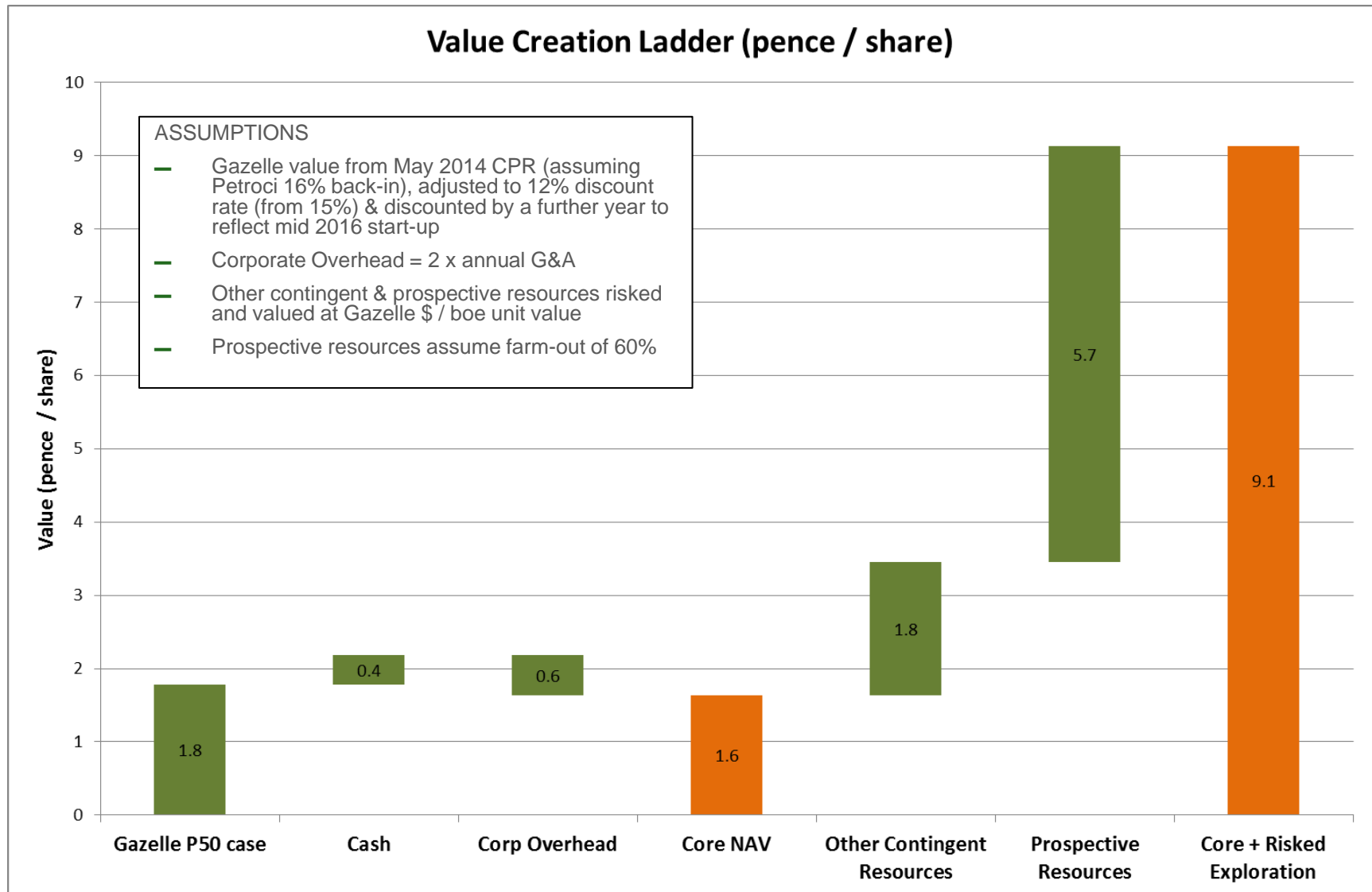
Cash Overhead Costs (AUD '000)



Proforma Office Costs (AUD '000)



# LATENT VALUE IN EXISTING ASSETS



Source : CPR May 2014 & Jan 2013 (RPS), management estimates



› Total focus on growing shareholder value: no “lifestyle” managers



› Balanced and experienced management team with strong African Experience



› Management are aligned with shareholders with substantial skin in the game



› Coherent strategy and forward plan



› Balanced risk / reward profile



› Latent fundamental value in existing assets



› Powerful and well connected partner in Vitol