



**THE FOOD  
REVOLUTION  
GROUP**

ASX Announcement

3 November 2020

## **Updated 4C Activity Report**

The Food Revolution Group Limited (ASX: FOD, or 'the Company') is providing an update to the activity report lodged on the 3 November to meet ASX requirements

### **Highlights**

- **Sales revenue of \$9.6m for the 3-months ended 30 September 2020 (Q1 FY21), a 28% increase versus same period last year.**
- **In the month of October, the first month of Q2 FY21, FOD received \$2.86m of cash receipts from customers.**
- **FOD has trading terms of between 15-30 days with customers.**
- **Cash at bank as at 31 October was \$1.6m**
- **During Q1 FY21, FOD secured significant price increases with all of our major retailing customers for the Original Black Label (OBL) juice products as well as increases for house brands packed for the major retailers.**
- **Most of the price increases commenced from 14<sup>th</sup> September, providing improved margins for overall business and strong momentum for the remainder of FY21.**
- **OBL in Retailer stores grew at 22% over Q1 FY21 outperforming the overall fresh juice that grew at 3%.**
- **The Company launched Eridani, a premium range of Marine Collagens, which marked the commissioning of the company's state-of-the-art clean room facility in Melbourne.**

*With improving volumes, strengthening prices, security of raw material supply and a focus on operational efficiencies and cost control, FOD is well positioned, subject to broader macro-economic conditions, to deliver improved financial performance in FY21.*

This announcement was authorised by FOD Board

**For more information, please contact:**

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## **About The Food Revolution Group**

The Food Revolution Group Limited (ASX: FOD) is an Australian-based food processing company that uses a combination of conventional juice processing equipment and custom-developed equipment and processes to manufacture a range of high-quality juices, fibres, infused fruits and fruit waters that are sold as branded products or ingredients to customers domestically and overseas.

FOD uses a range of processing technologies, including Current Counter Extraction (CCE) technology which was developed in conjunction with Australia's CSIRO to extract juice from fruit and vegetables. Its processing facilities are located in Mill Park, Victoria.

FOD is aiming to generate shareholder value through exploring opportunities for growth in the functional food, beverage and nutraceutical markets in Australian and key international markets, including China.