

Developer of the largest high-grade brine SOP Deposit in Australia

Corporate Presentation
5 November 2020



ASX | RWD www.rewardminerals.com

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#### **AGENDA**



- **▶** Corporate Snapshot
- **► Lake Disappointment Project Overview**
- **▶** Potash Market Basics
- **► Lake Disappointment Details**
- **▶** Recent Achievements
- **►** Current/Upcoming Activities



#### **REWARD CORPORATE SNAPSHOT**



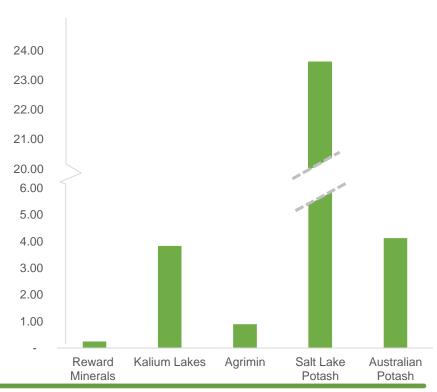
#### Capital Structure 21 Oct 2020 ASX:RWD

| Ordinary Shares on Issue        | 190m    |  |  |  |
|---------------------------------|---------|--|--|--|
| Rights and Options on Issue     | 31.1m   |  |  |  |
| Share Price                     | \$0.15  |  |  |  |
| Undiluted Market Capitalisation | \$28.5m |  |  |  |
| Short Term Debt                 | ~\$1.3m |  |  |  |
| Cash & Equivalents              | ~\$5.3m |  |  |  |
| Undiluted Enterprise Value      | \$24.5m |  |  |  |

#### **Major Shareholders**

| Name                | Shares (m)   | %    |  |  |
|---------------------|--------------|------|--|--|
| Michael Ruane       | 69.5         | 36.5 |  |  |
| Horizon Minerals    | 7.1          | 3.8  |  |  |
| Top 20 Shareholders | Under Review |      |  |  |

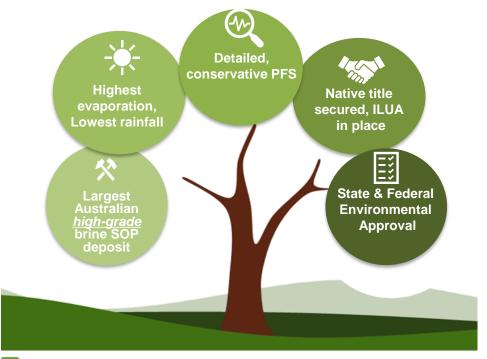
#### **EV to Drainable SOP Resource Tonne**



#### **PROJECT OVERVIEW**



#### Reward is developing the Lake Disappointment SOP Project

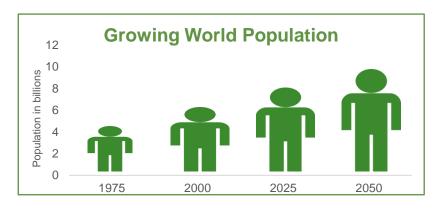


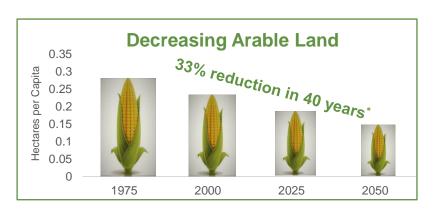
- Only SOP Project with State & Federal Environmental Approval for <u>full production</u> for PFS Life of Mine & beyond
- Organically certifiable product
- Undervalued relative to peers



#### FEEDING THE WORLD IS A CHALLENGE







- Increasing population, decreasing arable land per capita
- World's middle class growing at almost double the rate
- Changing demographics means changing diet and....
- Soil salinity increasing in many parts of the world
- Growing need for improved water efficiency



### SULPHATE OF POTASH IS PART OF THE SOLUTION

#### "SOP" $- K_2SO_4$

- The premium source of potassium fertiliser
- Applied to high value, speciality crops
- Some crops are chloride intolerant
- SOP is a low-chloride source of potassium
- K, one of the 3 essential plant macronutrients









## TYPES OF POTASH (POTASSIUM FERTILISER)



#### The two major sources of potassium fertiliser are MOP and SOP

#### MOP (typically 60% K<sub>2</sub>O)

- Muriate of Potash (KCI): ~68Mtpa
- Current Pricing: US\$200-300/t
- Applied to low value, chloride tolerant crops
- Can cause increasing soil salinity
- Six companies: over 80% market share

#### SOP (typically 52% $K_2O$ )

- Sulphate of Potash (K₂SO₄): ~7Mtpa
- Current Pricing: US\$400-600/t
- ► High value, chloride sensitive/intolerant crops
- Sulphur is also an important nutrient
- ► China dominant, remaining supply is diverse

#### **Sources of SOP Production**

#### Primary (~30% & increasing)

- Brine, evaporation ponds
- Generally, lowest cost
- Environmentally friendly can be organic

#### Secondary (~70% & in decline)

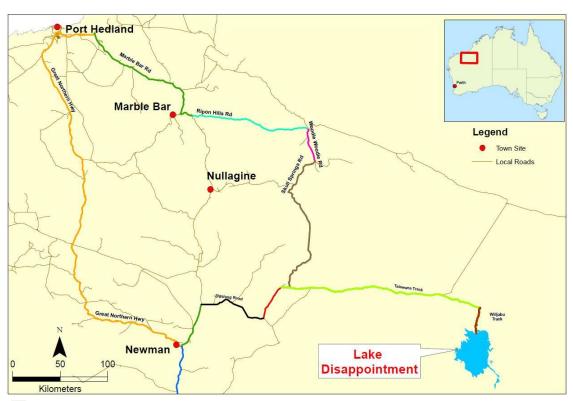
- ► Mannheim (~50%) or Reacted salts
- High cost
- ► HCl by-product, sustainability an issue

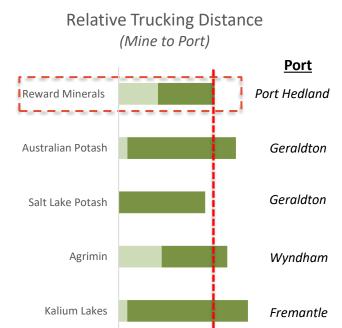


MOP is a <u>volume</u> business, SOP is a <u>value</u> business

#### PROJECT LOCATION







500

■ Unsealed Road ■ Sealed Road

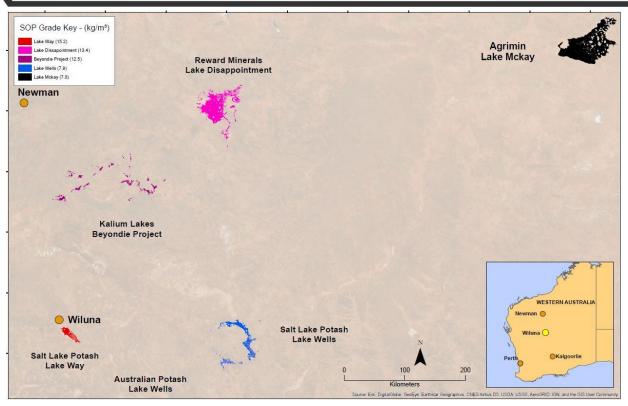
1,000



1,500

#### **RELATIVE SIZE & GRADE**





- Brine grade is important but so is resource geometry, which influences flow
- Brine flows from large, shallow horizontal lake beds is reasonably predictable
- Brine flows pumped from deep, long, narrow and meandering palaeochannels can be less predictable

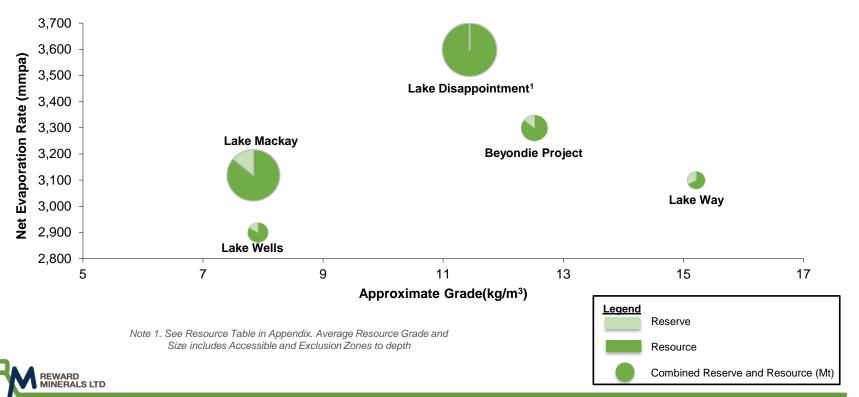
Note: Lake Disappointment's grade reflects that of the Upper and Lower Lakebed Sequences down to a depth of 6 metres.



## **GLOBALLY SIGNIFICANT TIER 1 RESOURCE**



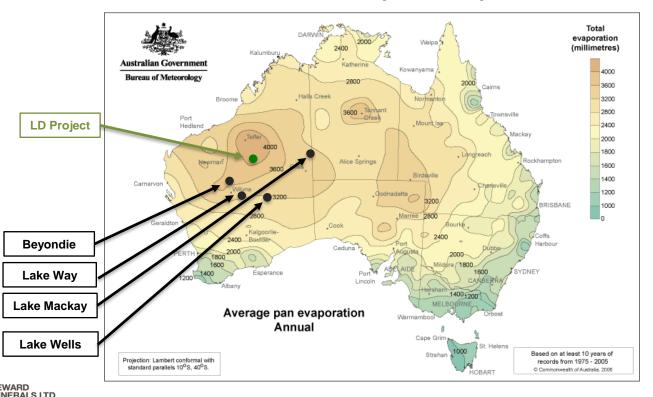
#### 153 Mt Indicated & Inferred <u>Drainable</u> SOP Resource<sup>1</sup> – Australia's largest



#### LD HAS THE HIGHEST EVAPORATION RATE



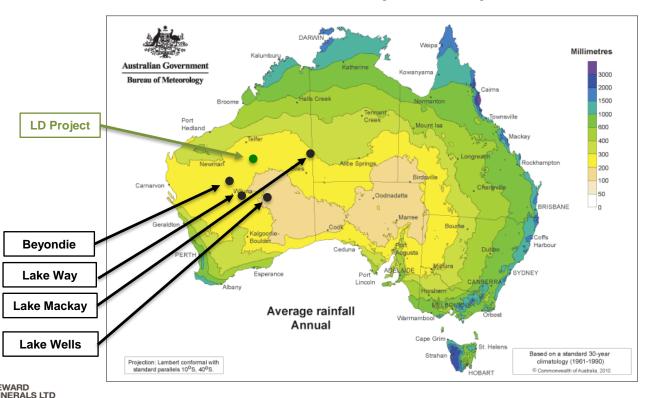
#### No better location for a brine evaporation operation in Australia



## LD HAS LOW (SUMMER) RAINFALL

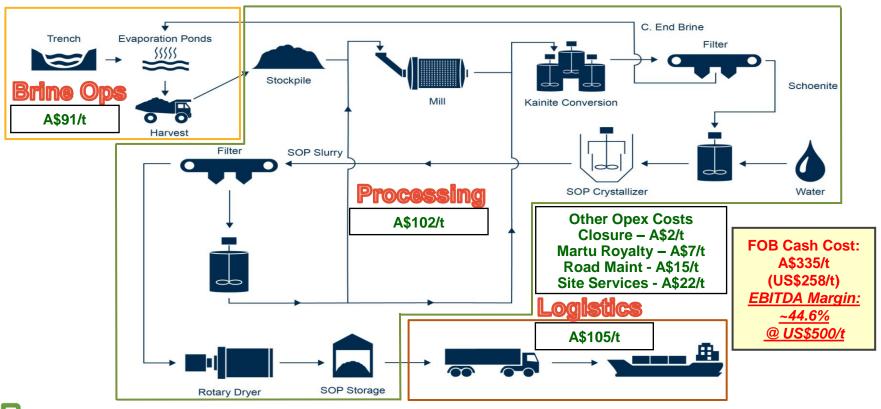


#### No better location for a brine evaporation operation in Australia



#### **PROJECT "FLOW SHEET"**







Ex-Works Cost: A\$239/t (US\$180/t)

## PROJECT METRICS - COSTS & PRODUCTION



## Capital cost

- A\$345 M, includes indirects and owners costs (+/-20%)
- A\$451 M, includes contingency & pre-production costs
- Lower Quartile Capital Intensity @ A\$1,108/t

#### **Production**

- At least 400,000 tpa
- ~9 Mt SOP produced over ~25 years
- Less than 10% of the resource, assuming no re-charge

## **Operating cost**

- Cash cost A\$335/tonne (FOB Port Hedland)
- AISC A\$376/tonne (FOB Port Hedland)
- AISC (excl. NOR\*) A\$344/tonne (FOB Port Hedland)



<sup>\*</sup> Net of Royalties include \$7/t Native Title Royalty and assumed \$25/t WA State Royalty

## **INDUSTRY ECONOMIC ASSUMPTIONS**



| Company              | Project                | Project Phase        | Discount Rate             | Effective AUD<br>SOP Price | State Royalty  |  |
|----------------------|------------------------|----------------------|---------------------------|----------------------------|----------------|--|
| Australian<br>Potash | Lake Wells             | FEED                 | 8% Post-Tax<br>Nominal    | A\$916                     | A\$0.73/t SOP  |  |
| Kalium Lakes         | Beyondie               | Under<br>Development | 8% Pre-tax<br>Nominal (?) | A\$830                     | A\$0.73/t SOP  |  |
| Salt Lake<br>Potash  | Lake Way               | Under<br>Development | 8% Post-tax<br>Real       | A\$809                     | A\$20.23/t SOP |  |
| Agrimin              | Lake Mackay            | DFS                  | 8% Post-tax<br>Real       | A\$769                     | A\$0.73/t SOP  |  |
| Reward               | Lake<br>Disappointment | PFS                  | 8% Post-tax<br>Real       | A\$667                     | \$25/t SOP     |  |

#### Reward adopted the most conservative assumptions...



## PROJECT METRICS - ECONOMICS



## Project Returns

- Pre-tax: Real NPV<sub>8</sub> \$518 M, IRR 19%
- Post-tax: Real NPV<sub>8</sub> \$293 M, IRR 15%
- Assumptions: Price: US\$500/t, FX: AUD/USD: 0.75

# Sustainable Margins

- Average EBITDA Margin 45%
- Average Annual EBITDA ~\$118 M (Real)
- LOM EBITDA \$2,678 M (Real)

# **Economic Benefits**

- 200 long-term jobs created excluding trucking
- LOM Martu Royalties: ~\$63 M
- LOM State Royalties: ~\$225 M
- Corporate Tax Payments: ~676 M

~\$964 M



## 2020 ACHIEVEMENTS - CONSISTENT PROGRESS-



- Entitlement Issue completed, \$3.9 M raised (16 October)
  - ► Take-up of 68% from existing shareholders
  - ▶ \$1.8 M shortfall being placed (3 months available to finalise)
- Bechtel commenced LD Project Review (14 October)
  - Evaluate leading edge renewable energy solutions
  - Assess various processing and flow sheet options
  - Review development schedule
  - Consider alternative logistics solutions
- Commonwealth Approval under the EPBC Act (1 October)
  - ► Full Project Approval for 40-year mine life
  - ► 4-year assessment impact studies commenced in 2012
  - ▶ LD is the only SOP Project with Commonwealth Approval for full production and for 40 years
- ► WA Ministerial Environmental Approval (3 June)
  - ► The first major environmental milestone
  - ► Culmination of a 4-year assessment and 7-year evaluation/study process
    - First (& to date only) WA SOP Project to achieve approval via "Public Review"



## **CURRENT/UPCOMING ACTIVITIES\***



#### Project Activities:

- Bechtel Review Study (Q1 '21)
- Conduct pump-flow test program (Q1/Q2 '21)
- Resource conversion/upgrade (Q2 '21)
- Final metallurgical trials (Q1/Q2 '21)
- Expanded pond construction trials (Q1/Q2 '21)
- Final Feasibility Study (Q2-Q4 '21?)

#### Corporate Activities:

 Search for potential offtake and/or strategic project development partners (underway)







#### CONCLUSION



#### Reward is well positioned, its LD Brine SOP Project:

- Has Environmental Approvals and Native Title in place
  - ► WA State and Commonwealth Approvals (2020)
  - Mining Agreement with the Martu (2012)
- Is technically robust, backed by a
  - Conservative PFS conducted to exacting standards (2018), and
  - Underpinned by Australia's largest high-grade SOP deposit
- Has compelling returns, with
  - Scope to improve economics on multiple fronts
- Is positioned to become
  - ▶ One of the world's largest, longest-life brine SOP producers
    - In the best operating environment & a leading mining jurisdiction





## Anything <u>but</u> disappointing.....





## **APPENDICES**







## **GLOBALLY SIGNIFICANT TIER 1 RESOURCE**



#### 153 Mt Indicated & Inferred *Drainable* SOP Resource – Australia's largest

|                                       |                                     | Unit      | Nomin    | al Dimensio | ns (m) | Volume                              | Area                                | Assigned<br>Specific<br>Yield | SOP Brine        |             |
|---------------------------------------|-------------------------------------|-----------|----------|-------------|--------|-------------------------------------|-------------------------------------|-------------------------------|------------------|-------------|
|                                       | Hydrostratigraphic Unit             | Symbol    | Тор      | Base        | Thick. | (m <sup>3</sup> x 10 <sup>6</sup> ) | (m <sup>2</sup> x 10 <sup>6</sup> ) | Effective<br>Porosity<br>(%)  | Grade<br>(kg/m³) | SOP<br>(Mt) |
| Accessible                            | Upper lake bed sequence             | Qhs & Qhl | 0.5      | 2           | 1.5    | 1,123.5                             | 749.0                               | 15                            | 13.4             | 2.26        |
| Zone<br>(Indicated)                   | Lower lake bed sequence             | Qpl       | 2        | 6           | 4      | 2,996.0                             | 749.0                               | 13                            | 13.4             | 5.22        |
| (indicated)                           |                                     |           | Subtotal |             |        |                                     |                                     |                               | 13.4             | 7.48        |
| Exclusion                             | Upper lake bed sequence             | Qhs & Qhl | 0.5      | 2           | 1.5    | 738.0                               | 492.0                               | 15                            | 13.4             | 1.48        |
| Zone                                  | Lower lake bed sequence             | Qpl       | 2        | 6           | 4      | 1,968.0                             | 492.0                               | 13                            | 13.4             | 3.43        |
| (indicated)                           | Indicated) Subtotal                 |           |          |             |        |                                     |                                     | 13.4                          | 4.91             |             |
| Total - Shallow Resource (Indicated)  |                                     |           |          |             |        | 13.4                                | 12.39                               |                               |                  |             |
| Accessible                            | Weathered basement                  | PUw       | 6        | 80          | 74     | 55,426.0                            | 749.0                               | 12                            | 11.2             | 74.49       |
| Zone                                  | Weathered basement (sandy sections) | PUw       | 80       | 90          | 10     | 6,987.0                             | 698.7                               | 22                            | 11.2             | 17.20       |
| (Interred)                            | (Inferred) Subtotal                 |           |          |             |        |                                     |                                     | 11.2                          | 91.69            |             |
| Exclusion                             | Weathered basement                  | PUw       | 6        | 80          | 74     | 36,408.0                            | 492.0                               | 12                            | 11.2             | 48.93       |
| Zone (Inferred) Subtotal              |                                     |           |          |             |        | 11.2                                | 48.93                               |                               |                  |             |
| Total - Deep Resource (Inferred)      |                                     |           |          |             | 11.2   | 140.62                              |                                     |                               |                  |             |
| Total Resource (Indicated & Inferred) |                                     |           |          |             | 11.35  | 153.01                              |                                     |                               |                  |             |

Notes:

- 1. Total area of the lake:1,241km2
- 2. Total area of the accessible zone: 749km<sup>2</sup>
- 3. Total area of the exclusion zone: 492km2
- 4. Figures have been rounded to 2 significant numbers
- 5. Resource compliant with JORC, CIMM and draft AMEC guidelines



LD's large resource offers lower resource risk, long life and scalability

## PFS RESULTS – CAPITAL COSTS



| Initial and Sustaining Capital Costs (LOM Real)     | AUD M |
|---|-------|
| Production - Trenches and Ponds                     | 57.6  |
| Process Plant                                       | 73.2  |
| Infrastructure                                      | 108.8 |
| Site Support Temporary Services                     | 2.9   |
| Construction Costs                                  | 59.2  |
| Subtotal  | 301.7 |
| Indirect Costs (EPC, Consultants, Commissioning)    | 20.0  |
| Owners Costs  | 23.4  |
| Subtotal  | 43.4  |
| Total Capital Costs before Contingency              | 345.1 |
| Contingency   | 59.9  |
| Total Initial Capital Cost                          | 405.0 |
| Working Capital (Pre-Production Operating Expenses) | 45.6  |
| Total Development Capital Cost                      | 450.6 |



## SOURCE INFORMATION FOR INDUSTRY ECONOMIC ASSUMPTIONS



The table showing industry economic assumptions has been sourced from the following company reports:

- 1. Australian Potash Ltd: <u>AUSTRALIAN POTASH LTD ANNOUNCES DEFINITIVE FEASIBILITY</u> <u>STUDY OUTSTANDING OUTCOMES OVER 30 YEAR MINE LIFE</u>, 28 August 2019.
- 2. Kalium Lakes Limited. <u>Bankable Feasibility Study Completed with Exceptional Financial Outcomes</u>, 18 September 2018.
- 3. Salt Lake Potash Limited. <u>OUTSTANDING BANKABLE FEASIBILITY RESULTS FOR LAKE WAY</u>, 11 October 2019.
- 4. Agrimin Limited: <u>TARGETING THE WORLD'S LOWEST COST SOP PRODUCTION</u>, 21 July 2020.
- 5. Reward Minerals Ltd:. <u>PFS Confirms LD Project as a Globally Significant SOP Project</u>, 1 May 2018 and <u>LD SOP Project PFS Enhancements</u>, 13 July 2018.



### **COMPLIANCE STATEMENTS**



#### Competent person statements:

The information in this report that relates to the existing Lake Disappointment Project Mineral Resource Estimate and hydrogeology is extracted from the report titled "Lake Disappointment (LD) Project Confirmed as a Globally Significant Tier 1 Sulphate of Potash Deposit" which was published in an ASX announcement dated 7 February 2017 and is available to view on <a href="https://www.rewardminerals.com">www.rewardminerals.com</a>. The information in the original report was based on information compiled by Mr Robert Kinnell, a hydrogeologist and Competent Person who is a Member of The Australian Institute of Mining and Metallurgy and a Fellow of the Geological Society of London. Mr Kinnell was employed by Strategic Water Management and was a consultant to Reward Minerals. He has sufficient experience that is relevant to the style of mineralisation and type of deposit under consideration and to the activity being undertaken to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr Kinnell consents to the inclusion in the report of the matters based on his information in the form and context in which it appears.

The Company confirms that it is not aware of any new information or data that materially affects the information included in the 2017 mineral resource announcement and that all material assumptions and technical parameters underpinning the resource estimate continue to apply and have not materially changed. The Company confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original ASX announcement.

The information in this presentation that relates to Brine and Sediment Assays and Analyses is based on information compiled by Mr Geoff Browne, a Competent Person who is a Member of The Australasian Institute of Mining and Metallurgy. Mr Browne is a consultant to Reward Minerals Ltd. Mr Browne has sufficient experience that is relevant to the style of mineralisation and type of deposit under consideration and to the activity being undertaken to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr Browne consents to the inclusion in the presentation of the matters based on his information in the form and context in which it appears.

#### Notes:

- 1. Refer to ASX announcement dated 7 February 2017 titled "Lake Disappointment (LD) Project Confirmed as a Globally Significant Tier 1 Sulphate of Potash Deposit" for full details of the Mineral Resource. The Company confirms that it is not aware of any new information or data that materially affects the information included in the 2017 announcement and that all material assumptions and technical parameters underpinning the resource estimate continue to apply and have not materially changed. The Company confirms that the form and context in which the Competent Person's findings were presented in the original ASX announcement have not been materially modified.
- 2. Refer to the assumptions, sensitivities, risk factors and cautionary statements contained in ASX Announcement dated 1 May 2018, titled "PFS Confirms LD Project as a Globally Significant SOP Project" for details disclosed respectively in Table 2 (pages 4-6), Table 3 (pages 7-8) and on pages 12 and 13 of that announcement, as well the details included in the PFS Executive Summary appended thereto, which may adversely impact upon the information and forecasts in this announcement.
- 3. Refer to ASX announcement dated 13 July 2018 titled "LD SOP Project PFS Enhancements" for full details of the improvement in product logistics costs for the LD Project and the associated improvement in the Project's economics.
- 4. The Company confirms that all material assumptions and technical parameters underpinning the Lake Disappointment Project PFS and its enhancements continue to apply and have not materially changed nor been materially modified.
- 5. Additional information in relation to trench pumping trials, including volumes abstracted, flow rates and grades have been reported in the Company's quarterly reports published subsequent to the PFS Announcements.

