



19 November 2020

AGM PRESENTATION AND WEBINAR

Netlinkz Limited (ASX: NET) ('Netlinkz' or 'Company') is pleased to provide a copy of the presentation which will be delivered to shareholders in attendance at the Company's Annual General Meeting to be held at Rydges World Square, 389 Pitt Street Sydney, NSW 2000 at 12:30pm AEDT today, Thursday, 19 November 2020 (**AGM**).

Shareholders are also invited to register and attend a live webinar of the AGM via the following link:

https://us02web.zoom.us/webinar/register/WN_qJ-tRT_iSZe-S2ttV2iMhQ

The webinar will allow shareholders to listen to the AGM proceedings and view the AGM presentation, however, shareholders will not be able to participate or ask questions. A recording of the AGM webinar will also be posted on the Company's website shortly after the AGM.

This announcement has been approved for public release by Executive Chairman and CEO of Netlinkz Limited, James Tsiolis.

*****ENDS*****

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About Netlinkz Limited

Netlinkz provides secure and efficient cloud network solutions. Netlinkz' technology makes Fortune-500 security commercially available for organisations of all sizes. Netlinkz has received numerous industry awards for its technology, including being a worldwide winner of the Global Security Challenge.

www.Netlinkz.com



Netlinkz

NETLINKZ

AGM Management Presentation

19 November 2020

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This presentation (Presentation) may contain “forward- looking statements” and “forward-looking information”, including statements and forecasts. Often, but not always, forward-looking information can be identified by the use of words such as “plans”, “expects”, “is expected”, “is expecting”, “budget”, “outlook”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates”, or “believes”, or variations (including negative variations) of such words and phrases, or state that certain actions, events or results “may”, “could”, “would”, “might”, or “will” be taken, occur or be achieved. Such information is based on assumptions and judgments of Netlinkz Limited (NET) directors and management regarding future events and results.

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Netlinkz



The Value of Connection



Netlinkz

We Connect. Simple. Fast. Secure.

The Netlinkz VSN provides virtual and physical secure 'Network as a Service' for enterprises of all sizes. Enabling cloud-first, security, scalability and simplicity, allowing our customers to focus on business growth, team collaboration, and global sharing of critical data.

At a glance



Product Development VSN v2.0	Completed ahead of schedule. Company now focused on go-to-market/expansion and sales.
CY20 Guidance	Company on track to meet its forecast.
China	Generating sales growth across various sectors: Healthcare, Infrastructure (energy, water, etc.), Smart City Solutions, Autonomous vehicles, Mobility and Logistics.
Japan	Signed first reseller agreement, Alex31 (mid-tier reseller).
Australia	Contracts for Netlinkz Networking Services signed with a combined value of \$1.5 million, worth \$0.5 million in annually recurring revenue.
Global Expansion	New geographic partnership signed with Natsoft to establish IOT Lab in India as well as in Singapore. Go to market underway. Netlinkz has entered into a preliminary memorandum of understanding to explore the establishment of an IoT Lab in Europe.
Partnerships	Agreements signed with partners to layer strategic technologies on top of the VSN platform, including: ImageDeep, Cognian, InnoBlock Technology and Minnovation.
Management Team	Appointment of key executives completed. Focus is on sales, operating cost base is largely fixed, with the key driver being salaries. The team will demonstrate high operating leverage as revenue grows.
Capital Raising	Convertible Note issuance was successful in allowing us to settle the termination of the CST and Lind facility.

Overall Strategy



VSN is a Platform

Focus all efforts on globalising VSN, as Network as a Service (NAAS). The VSN is a platform for the sale of various complementary technologies which enable everything from single building automation to entire Smart Cities. The suite of technologies will include environmental sustainability, social responsibility, privacy and security solutions.



Global Expansion

Diversify into new markets, India, Europe, South East Asia and, ramp up sales in Australia. Do this by engaging new resellers and establishing in-market IOT Labs to promote enterprise sales.



Support China Growth

Empower China business to accelerate growth with continued financial support.



VSN is a Launch Pad

VSN is a platform for Western based technology to be introduced to China. We will integrate new technology (including engineering services) into a China recognised networking platform.



SSI Growth

SSI has been repositioned to focus on cross-selling the VSN as well as increasing revenue from its interception & data retention software integration business.

Organisational Structure



GEOFF RABY: INDEPENDENT NON-EXECUTIVE DIRECTOR
 JAMES STICKLAND: INDEPENDENT NON-EXECUTIVE DIRECTOR
 GRANT BOOKER: INDEPENDENT NON-EXECUTIVE DIRECTOR
 MR ZHANG: CHINA BASED EXECUTIVE DIRECTOR

Strong growth in receipts from customers



- CHINA (RMB)
- TOTAL (AUD)



VSN Product Stack



INDUSTRIES



SOLUTIONS

Netlinkz IOT Services (Smart Cities, etc.)

Netlinkz Security Services

Netlinkz COVID-19 Services

Netlinkz Networking Services

PARTNER PRODUCTS

- International Secure Connections
- Minnovation
- Cognian

- International Secure Connections
- ImageDeep
- InnoBlock Tech.

- ImageDeep
- Minnovation
- Cognian

- Secure International Networking
- International Cloud Data Centre Interconnect

PLATFORM

VSN 2.0

The VSN platform embedded with partner technologies enables Netlinkz to sell a basket of services as part of customer solutions, creating numerous recurring revenue streams and increased stickiness.



Netlinkz

Simple. Fast. Secure.

Thank you