

# Successful Placement raises \$4 million to support Angel's 3-pillar growth strategy and strengthen its financial position

## Key highlights:

- Strongly supported Placement secured commitments of \$4 million
- Funds raised will enable the Company to:
  - o Acquire additional premium water leases to increase scale
  - o Invest in the adoption of innovative farming to increase productivity
  - o Continue investment in biological assets (spat) for future sales growth
  - Build the Angel brand to differentiate product and improve oyster pricing
  - Optimise the funding structure and strengthen financial position

15 December 2020 – Angel Seafood Holdings Ltd (ASX: AS1) (the "Company" or "Angel") is pleased to advise that it is undertaking a placement of 23.5 million new fully paid ordinary shares to eligible sophisticated investors to raise \$4 million ("Placement"). The offer was strongly supported by existing investors as well several new high quality institutional and sophisticated investors.

Placement proceeds will enable Angel to accelerate its next phase of growth, and in particular the Company's 3-pillar strategy (announced on 18 November 2020) to double production capacity and improve profitability.

Commenting on the successful capital raising, Angel's CEO and founder, Zac Halman, said:

"We completed our IPO in February 2018 when we produced 1 million oysters a year. The IPO funds were used to enable the rapid expansion of Angel to become a 10-million-oysters-a-year producer operating a unique multi-bay strategy which has built valuable IP. This scale in our business ensures we are cashflow positive from operations and profitable. We are now at a point where Angel is ready for our next growth chapter, which will see Angel's oyster production doubled and profitability improved as we realise economies of scale.

"I am excited to lead Angel through our next chapter continuing to challenge the status quo. Last month we unveiled the strategy for Angel's next phase of growth, and with the funds raised we can now supercharge the 3-pillar growth strategy, which is focused on efficiency, innovation and price.

"We recently announced additional water acquisitions and we will continue to assess further opportunities within the Eyre Peninsula. We have also recently launched flip-farming and 'summer oysters' trials which, if successful, we will look to roll out more broadly to further improve profitability and allow our oysters to be sold year-round, compared to the current 10-month sales season, allowing Angel to continue servicing our increasing demand.

"After a successful year in building our retail sales program for our premium, organic and sustainable oysters that are known for their high-quality and delicate taste, we are ready to build the Angel brand which will allow us to leverage our credentials and improve pricing.



"We are very encouraged by the strong level of support shown by both new and existing investors. I would like to thank our existing shareholders for their continued support. We also welcome the new shareholders to our register, and we now look forward to delivering on Angel's exciting growth plans."

### **Placement details**

The Placement was led by Morgans Corporate Limited and was strongly supported by existing investors as well several new high quality institutional and sophisticated investors, raising \$4 million (before costs). The placement comprises an offer of 23.5 million fully paid ordinary shares in Angel at an issue price of \$0.17 per share. The issue price represents a discount of 9.7% to the 5-day VWAP of \$0.188 prior to the trading halt on 11 December 2020.

Settlement of the Placement is expected to occur on 21 December 2020 with the new shares expected to be allotted and to commence trading on the ASX on 22 December 2020. New shares issued under the Placement will rank equally with the Company's existing ordinary shares on issue.

This announcement was approved for release by the Board.

## **Further Information**

Any questions or requests for further information should be directed via email to:

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#### **About Angel Seafood Holdings Ltd**

Angel Seafood is a producer of fresh, clean and consistently high-quality oysters that don't compromise the environment. Angel has grown from a family-operated South Australian business and has rapidly developed from a traditional oyster-growing business into a premium, innovative and organically certified producer of Coffin Bay Oysters. The Company primarily sells oysters to the domestic market, however, exports represent a substantial long-term growth opportunity.

 $Angel \ Seafood \ is \ the \ Southern \ Hemisphere's \ largest \ sustainable \ and \ organic \ certified \ pacific \ oyster \ producer.$