



## **Financial Highlights**

1H21 Revenue \$652.5m ▼ 5% on 1H20 1H21 underlying EBITDA<sup>1</sup>

\$121.2m

**1H21 reported NPAT** 

**\$44.8m** 56% on 1H20

1H21 operating cash flow<sup>2</sup>

**\$96.7m** 

1H21 underlying EBIT(A)<sup>1</sup>

\$46.5m

Order Book<sup>3</sup> \$4.2bn

Net Tangible Assets **22.9 Cps** 

🔺 4% on FY20

ROACE / ROE⁴ 13.4% / 12.0% 1H21 Interim Dividend **0.30 CDS** ▲ 20% on 1H20

FY21 Revenue Guidance<sup>5</sup>

\$1.3bn – \$1.4bn

FY21 EBIT(A) Guidance<sup>5</sup>

\$90m – \$100m

FY21 Secured Revenue<sup>6</sup> \$1.3bn

1. Underlying numbers excludes total adjustments of \$3.5m, refer to reconciliation on slide 29

2. OCF: Net operating cash flow excluding interest and tax and M&A costs

3. Pro forma as at 23 February 2021. Excludes civil, short term underground churn and JV revenue. Includes Batu Hijau revenue adjustment, Deflector and Warrawoona (preferred)

- 4. ROACE: Underlying EBIT(A) annualised / Average (Total Assets Current Liabilities), ROE: Underlying NPAT (A) annualised / Average Equity
- 5. Guidance assumes an exchange rate of AUD:USD 0.75, and excludes one-off items and amortisation related to the GBF Group acquisition

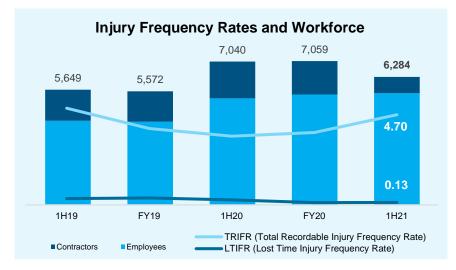
6. FY21 secured revenue of \$1.3bn (includes Deflector and excludes short term civil and underground churn work)

## **1H21 Key Developments / FY21 Outlook**

Financials	<ul> <li>Increased earnings and cashflow</li> <li>Effectively managed COVID-19 impacts</li> <li>Solid balance sheet: gearing 20.0%, ND/EBITDA 0.5x, cash and available facilities of \$255m</li> <li>Capital discipline: cash conversion 79.8% and ROACE 13.4%</li> <li>Interim dividend: 0.30 cents per share (20% franked)</li> </ul>
Surface Mining	<ul> <li>Record production volumes on key projects</li> <li>Awarded \$250m contract for Foxleigh project – February start</li> <li>Appointed preferred for Calidus' (ASX:CAI) Warrawoona \$220m project</li> <li>TMM awarded civil contract at Strandline's (ASX:STA) Coburn project</li> </ul>
Underground Mining	<ul> <li>GBF secured 4 year \$220m contract extension for Silver Lake's (ASX:SLR) Deflector mine</li> <li>GBF secured contract to construct and refurbish existing decline at the Bellevue (ASX:BGL) mine</li> <li>GBF awarded contract extension for Pantoro's (ASX:PNR) Wagtail and Nicolsons mines</li> <li>Successfully ramped up at Tropicana Boston Shaker contract</li> <li>Safely completed winding and shaft engineering activities at Olympic Dam</li> </ul>
Outlook	<ul> <li>FY21 guidance: <ul> <li>Revenue \$1.3 - \$1.4bn (revised from \$1.4 - \$1.5bn, due to accounting treatment of certain revenue at Batu Hijau)</li> <li>EBIT(A) \$90 - \$100m (unchanged)</li> <li>FX assumption increased from 0.72 to 0.75</li> </ul> </li> <li>Pro forma order book of \$4.2bn, including preferred Warrawoona contract of \$220m</li> <li>Over 20 tender opportunities worth \$7bn, \$3.8bn tenders currently submitted and under preparation</li> </ul>



## **People, Safety & Sustainability**



#### Safety and Wellbeing

- Remains a core business priority
- Strong Minds, Strong Mines award winning physical and mental health program now offered to wider mining industry
- LTIFR: remains low and below industry benchmarks
- TRIFR: leadership team implementing various action plans to address increasing trend
- COVID-19
  - Various measures continue to protect our people and operations, with some disruption and incremental costs to manage
- Sustainability
  - Completed an ESG materiality assessment



- Recruitment campaigns for skilled workers
  - Evident tightening in Western Australian labour market
  - Go for Gold (east coast to west coast)
  - Farmer Wants to Mine, Macmahon Maintenance Masters
- Grow our own Program
  - Apprentices: 79 (added 29 since June)
  - Graduates: 36 (added 11 since June)
- Diversity
- 6% of Australian workforce is Indigenous
- 15% of Australian workforce is female
- Indonesia workforce, 99%+ Indonesian with focus on locals

## **Key Projects**



	Location	Commodity	Туре	extended)	Cost Curve <sup>1</sup>
	Western Australia,	Cald	Surface	2023	
AngloGold Ashanti	Australia	Gola	Underground	May 2024	
	Western Australia, Australia	Gold	Surface	Jan 2023	
	Western Australia, Australia	Gold	Surface	Dec 2022	
silverlake	Western Australia, Australia	Gold	Underground	April 2023	
silverlake	Western Australia, Australia	Gold	Underground	May 2025	
Bellevue	Western Australia, Australia	Gold	Underground	Est Aug 2021	
GC GCOAL GROUP	Queensland, Australia	Coking coal	Surface	Nov 2023	
	Sumbawa, Indonesia	Copper/Gold	Surface	2031	
Various	Indonesia/Australia	Various	Surface		
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1. Minespans 2020 data by McKinsey

## **Batu Hijau Project**

#### Cornerstone project that underpins long term outlook

- Macmahon has life of mine alliance contract for Batu Hijau
- Second largest copper-gold mine in Indonesia (behind Grasberg)
- Commenced in 2017, successfully executing Phase 7 cut back

#### Batu Hijau is a world class asset

- First quartile of the global copper cost curve<sup>1</sup>
- Reserve<sup>2</sup> of 6.9bn lbs of copper and 8moz of gold
- Finalising significant cut back (Phase 8), expected to extend current in-pit mining by another 6 years from 2022 to 2028

#### Elang - potential beyond Batu Hijau

- Large undeveloped copper-gold porphyry deposit
- Located 62 km east of Batu Hijau
- Expected to be developed after Batu Hijau Phase 8

	_	Grades		Contained	
	Total	Cu	Au	Cu	Au
JORC mineral resources <sup>2</sup>	(mt)	(%)	(g/t)	(blbs)	(mozs)
Batu Hijau	966	0.38	0.29	8.00	8.58
Elang	3,211	0.31	0.31	22.00	31.30

1. GlobalData

2. As at 31 December 2019



#### About the client

- Batu Hijau is owned by AMNT, an Indonesian mining company backed by prominent local investors including MedcoEnergi and Salim Group (large Indonesian conglomerate)
- AMNT is a supportive 44.3% indirect shareholder of Macmahon
- Strategic investment aligns interests



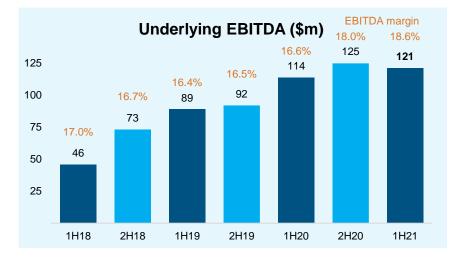


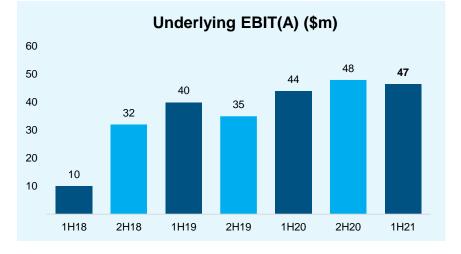
## **1H21 Results**

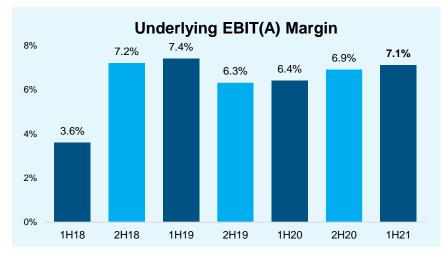
MACMAHON – Half Year Results to 31 December 2020

### **Financial Performance**



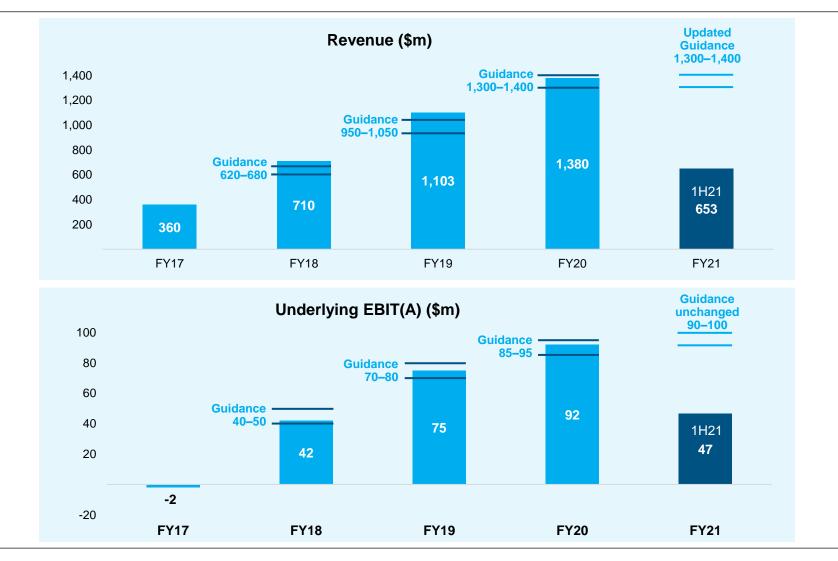






### On track to deliver expected earnings





### **Profit and Loss**

\$ Millions	1H20	1H21	Change
Revenue	686.7	652.5	▼ 5%
EBITDA <sup>1</sup>	114.0	121.2	▲ 6%
EBITDA margin	16.6%	18.6%	
EBIT(A) <sup>1</sup>	44.1	46.5	▲ 5%
EBIT(A) margin	6.4%	7.1%	
Net finance costs	(7.6)	(6.2)	
PBT(A) <sup>1</sup>	36.5	40.3	<b>1</b> 0%
PBT(A) margin	5.3%	6.1%	
Tax (expense)/benefit	(5.0)	7.9	
- DTA recognition benefit	-	17.9	
NPAT(A) <sup>1</sup>	31.5	30.4	▼ 3%
NPAT(A) margin	4.6%	4.6%	
EPS(A) <sup>1</sup> (basic)	1.50 cps	1.45 cps	▼ 4%
Reported NPAT	28.7	44.8	▲ 56%
Reported EPS (basic)	1.37 cps	2.13 cps	▲ 55%
Dividends per share	0.25 cps	0.30cps	<b>▲</b> 20%



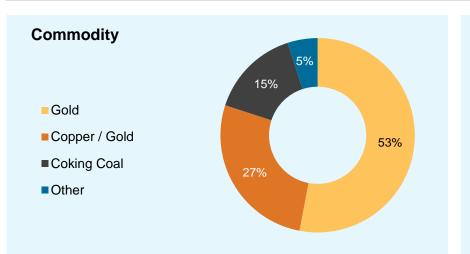
- **Revenue** decreased by 5%
  - Change in accounting treatment on certain client provided consumable items at Batu Hijau.
  - Macmahon did not have control over the movement of tyres and lubricants due to COVID-19. Consistent with AASB 15<sup>2</sup>, the Company has not recorded these consumables.
  - As there is no margin associated with these consumable items, earnings have not been impacted.
  - Excluding this change, revenue grew approximately 3% across the remainder of the business.
- **EBITDA and EBIT(A)** growth of 6% and 5% respectively, driven by organic growth across the business.
- EBITDA and EBIT(A) margin improved to 18.6% and 7.1% respectively.
- Tax Benefit was attributable to recognition of a Deferred Tax Asset (DTA) of \$17.9m due to change in Australian tax legislation, which allows a tax deduction for new Australian capex through to FY22. Over this period, effective tax rate expected to be ~30%, but effective cash tax rate expected to be ~15%.
- Interim dividend increased to 0.30cps (20% franked).

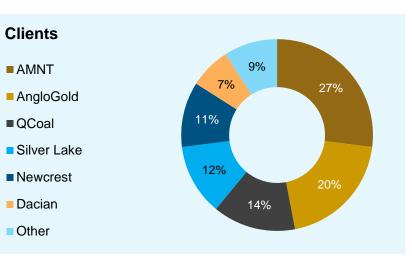
1. Underlying earnings, refer to reconciliation on slide 29

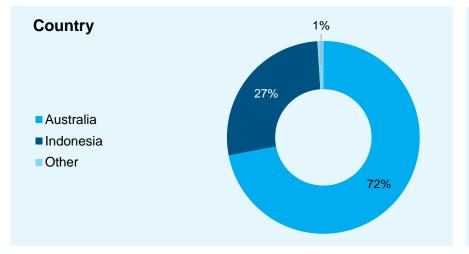
2. Under AASB 15, if a customer contributes goods, to facilitate fulfilment of the contract, an assessment is required as to whether the Company obtains control of these contributed goods

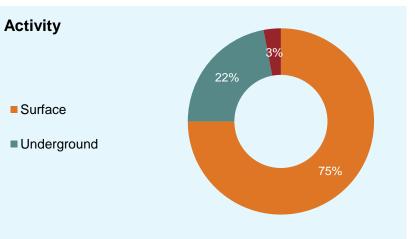
## **1H21 Revenue Diversification**





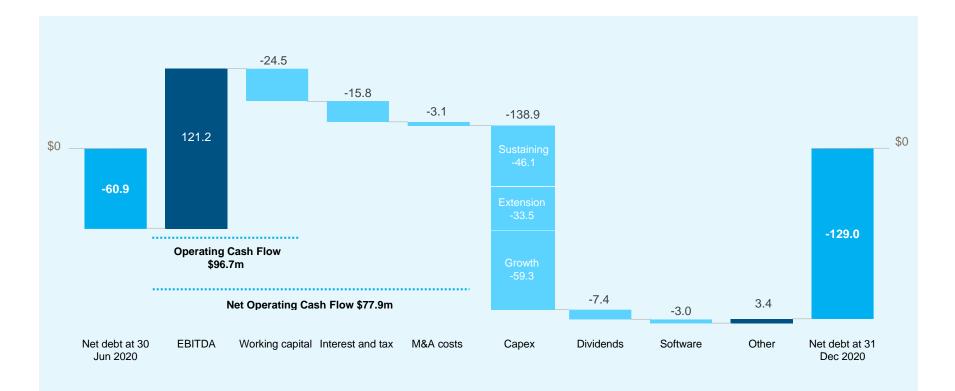






## **Cash Flow – Net Debt Waterfall**





- EBITDA cash conversion of 79.8%, anticipating to achieve full year cash conversion target of 85%
- Excluding additional contract wins, FY21 capex expected to be \$230m (from \$175m):
  - \$95m sustaining capex (unchanged)
  - $\circ$  \$40m extension capex for Mount Monger, Deflector, Nicolsons, Batu Hijau
  - $\circ$  \$95m growth capex for Foxleigh, Byerwen, Boston Shaker, Solomon, Bellevue

### **Balance Sheet**

\$ Millions	FY20	1H21
Cash	141.8	148.4
Receivables	202.6	212.0
Inventories	57.3	58.6
Property, plant and equipment	457.0	508.8
Intangible assets and goodwill	21.3	23.1
Other assets	42.9	51.4
Total assets	923.0	1,002.3
Payables	153.9	147.2
Borrowings	202.7	277.4
Other liabilities	68.6	61.2
Current liabilities	268.6	269.4
Total liabilities	425.2	485.8
Total Equity	497.8	516.6
Net Debt <sup>1</sup>	60.9	129.0
Net Tangible Assets (NTA)	22.1 cps	22.9 cps
Gearing <sup>2</sup>	10.9%	20.0%
ND/EBITDA <sup>3</sup>	0.3x	0.5x
ROACE <sup>4</sup>	14.8%	13.4%
ROE⁵	14.6%	12.0%

1. Includes AASB 16 Leases

2. Net Debt / (Net Debt + Equity), Net debt includes AASB 16 Leases

3. Net Debt / Annualised underlying EBITDA

4. Underlying EBIT (A) annualised / Average (Total Assets - Current Liabilities )

5. Underlying NPAT (A) annualised / Average Equity



- Solid balance sheet and liquidity position
  - Gearing 20.0%
  - Net Debt / EBITDA of 0.5x
  - Cash and available banking facilities of \$255m
- Refinanced existing facility into new enhanced \$170m facility
  - Maturity date extended by 2 years to July 2023
  - Competitive interest rate of sub 3% plus swap rate
- · Borrowings comprise primarily of equipment lease facilities
  - Equipment lease facilities \$196.0m
  - Bank finance \$68.3m
  - Property lease \$13.1m
- Solid ROACE of 13.4%, but impacted due to timing of new capex and commencement of work expect ROACE of 15% over long term
- Balance sheet supports sustainable dividends and provides financial flexibility to enable continued execution of growth strategy

## **Capital Allocation Policy & 1H21 Dividend**



Policy adopted to balance growth and cash returns to shareholders						
Objectives	1. Maintain financial strength	2. Invest in growth	3. Return cash to shareholders			
Priorities	<ol> <li>Maintain strong balance sheet</li> <li>Ensure appropriate liquidity and g</li> <li>Retain flexibility to fund tender pip</li> <li>Return cash to shareholders via c</li> </ol>	· · · · · · · · · · · · · · · · · · ·	/ and outlook			
1H21 Capital Allocation and Dividend	Returned to Shareholders	x \$46.1m Istaining capex \$95m; extension cape: nts per share (20% franked), represen				



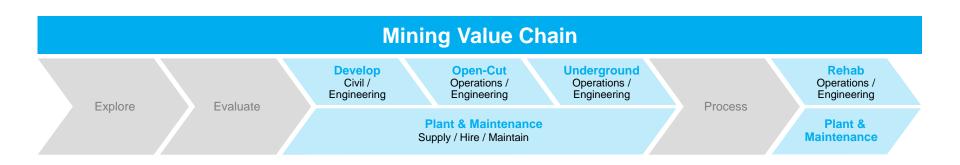


## **Strategy and Outlook**

MACMAHON – Half Year Results to 31 December 2020

## **Key Strategic Priorities**





Key Strategic Focus					
Safety  • Continue focus on improving safety	Execution and Relationships • Enhance margins and execution • Improve productivities	<ul> <li>Technology</li> <li>Integrate high performing systems</li> <li>Deliver value via tech enabled efficiency tools</li> </ul>	People and Culture • Build proactive and positive culture	New Work  Grow and diversify market share Capitalise on \$7.0bn tender pipeline	Diversification <ul> <li>Mining related Civil</li> <li>Underground</li> <li>Rehabilitation</li> <li>Engineering</li> </ul>

### **Sustainability - Completed materiality assessment**



Safety, Health and Wellbeing



New role of Environment and Sustainability

STRONG MINDS STRONG MINES

Strong Minds, Strong Mines – WAAMH Award, program offered to industry



People development – registered training organisation (RTO)



New to Industry Training Programs – 25% Female participation



Safety performance LTIFR - 0.13 TRIFR - 4.70

**COVID-19 Response** – financial, accommodation, physical and mental health, EAP



Grow our Own – 450 people in structured training programs (graduates, apprenticeships, traineeships)



**Diversity Policy** – Indigenous – 6% (Aus) Female – 15% (Aus)

#### Environment



Rehabilitation – FY20 completed 107 hectares



FY20 GHG emissions – (tonnes per CO<sub>2</sub>-e) Scope 1: 6,119 / Scope 2: 1,803



Climate Change Statementcontinual improvement in energy efficiency



Solar panels at head office – expected to produce 650,000kWh pa

Social & Community involvement



Sponsor of CME DETECT project (\$25k)



QCoal Ca\$hEdUp – financial education in regional QLD

#### Indigenous Engagement:



Jangga Aboriginal Trainee Program – with Qcoal EEO Recognition – QLD mining award 2020



Carey Mining 'Get Into Mining' Indigenous program



Medical supply donation:

The Perkins (raised \$235k),

SJOG Hospital, Ramsav Health

Care

Regional and

local sport

sponsorships

Doorn-Djil Yoordaning – Indigenous regional employment

#### Governance



7 board members – 4 independent (incl. Chair)



Code of Conduct Policy – Anti-bribery and Corruption and Conflicts

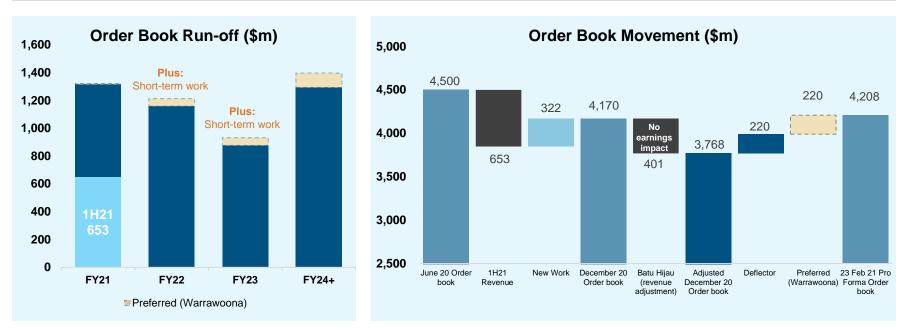


Modern Slavery Statement – to be published in March – Commenced awareness training across Group



Updated Whistleblower policy

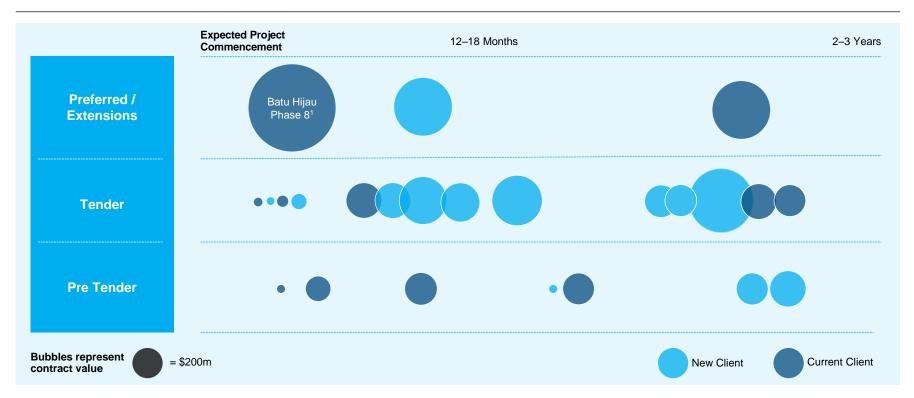
### Order Book<sup>1</sup> \$4.2 billion



- Secured \$322m of new work in 1H21 including Foxleigh, Bellevue, Nicolsons, Strandline and Solomon
- Order book adjusted for removal of certain 'pass-through' consumables (Tyres and Lubricants) at Batu Hijau (no earnings impact)
- Order book of \$4.2bn includes Deflector and Warrawoona (preferred contract)
- Excludes civil and underground short term work (FY20 \$110m)
- Majority of order book is from:
  - Gold and Copper/Gold mines
  - Mines at bottom half of global cost curve
  - Strategic Alliances transparent, flexible approach driven by win-win outcomes

1. Pro forma as at 23 February 2021. Excludes civil, short term underground churn and JV revenue. Includes Batu Hijau revenue adjustment, Deflector and Warrawoona (preferred)

### **Tender Pipeline \$7 billion**



- · Well positioned to capitalise on additional growth opportunities
- · Over 20 tender opportunities, majority Australian and gold projects
- \$3.6bn of new client opportunities
- \$1.2bn underground opportunities
- In addition to extensions, \$2.2bn current submitted tenders and \$1.6bn tenders under submission

1. Based on current accounting treatment of consumables (tyres and lubricants)

## **FY21 Priorities and Outlook**

#### **FY21 priorities:**

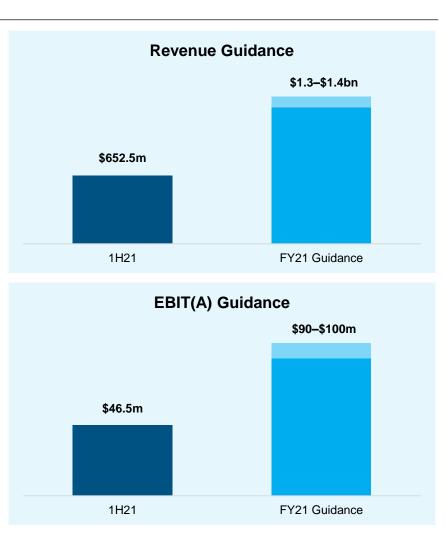
- Build on strong safety culture
- Effectively manage COVID-19
- Deliver FY21 contracted work
- Secure additional contract expansions / new work
- Enhance and diversify earnings in civil, underground, engineering and rehabilitation businesses
- · Maintain disciplined management of capital
- Invest in mining technology and digital transformation

#### FY21 guidance<sup>1</sup>:

- Revenue of \$1.3bn \$1.4bn
- EBIT(A) of \$90m-\$100m
  - Based on AUD:USD of 0.75 vs 0.72 when guidance originally provided

#### Outlook supported by:

- Order book of \$4.2bn
- Tender pipeline of \$7bn
- ✓ Strong balance sheet
- Proven leadership team



1. Guidance assumes an exchange rate of AUD:USD 0.75, and excludes the impact of one-offs, and amortisation related to GBF Group acquisition.



### **Thank You**



#### Contact

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## Appendix

### **Corporate Overview**

#### **Capital Structure**

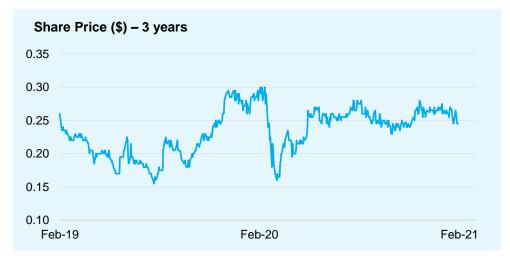
Share Price <sup>1</sup> (ASX:MAH)	\$0.245
Fully paid ordinary shares (m)	2,155
Market Capitalisation	\$528.0m
Cash (31 December 20)	\$148.4m
Debt (31 December 20)	\$277.4m
Enterprise Value	\$657.0m
Net Tangible Assets per share (31 December 20)	\$0.229

#### **Directors**

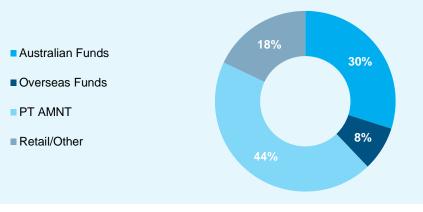
Eva Skira	Independent Non-Executive Chair
Michael Finnegan	CEO and Managing Director
Alex Ramlie	Non-Independent Non-Executive Director
Arief Sidarto	Non-Independent Non-Executive Director
Vyril Vella	Independent Non-Executive Director
Bruce Munro	Independent Non-Executive Director
Hamish Tyrwhitt	Independent Non-Executive Director



1. As at 22 February 21



#### Register – Top 20 account for 81%

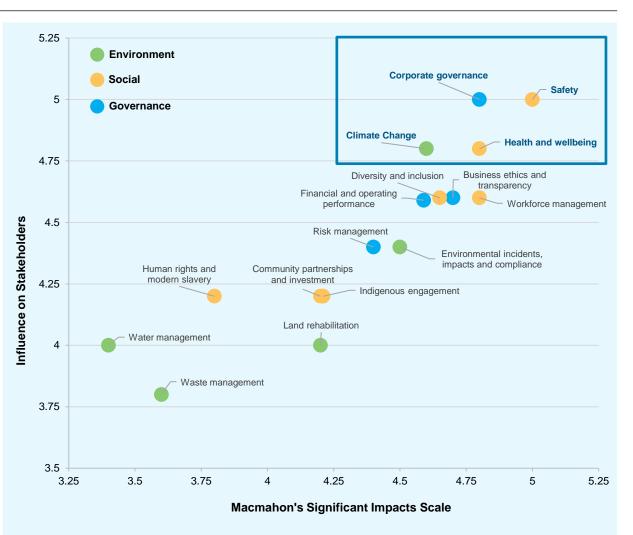


## **ESG Materiality Assessment**

- A sustainability materiality assessment conducted in December
- Contacted internal and external stakeholders (investors, brokers, clients, suppliers)
- 15 material priorities identified
- Most common material topics were:
  - Corporate Governance
  - Safety
  - Health and wellbeing
  - Climate Change
- Current workplans are underway to address some material topic areas

Note: Business ethics and transparency

Includes bribery and corruption



# MACMAHON

## **Map of Operations**

17 Peak Downs

18 Poitrel Levee

19 Saraji

20 Foxleigh

21 Bellevue

Underground

Mining/Services

22 Boston Shaker

23 Cock-eyed Bob

24 Daisy Milano

25 Deflector

**26** Fosterville

28 Leinster

29 Maxwells

30 Nicolsons

32 Santa

33 Wagtail

27 Granny Smith

31 Olympic Dam

Offices

1 Perth

2 Brisbane

Workshops

1 Perth

4 Boulder

6 Lonsdale

🔽 Batu Hijau

8

9

10

14

15

16

Byerwen

Coburn

11 Martabe 12 Mt Marven

Telfer

Langkawi

13 Mt Morgans

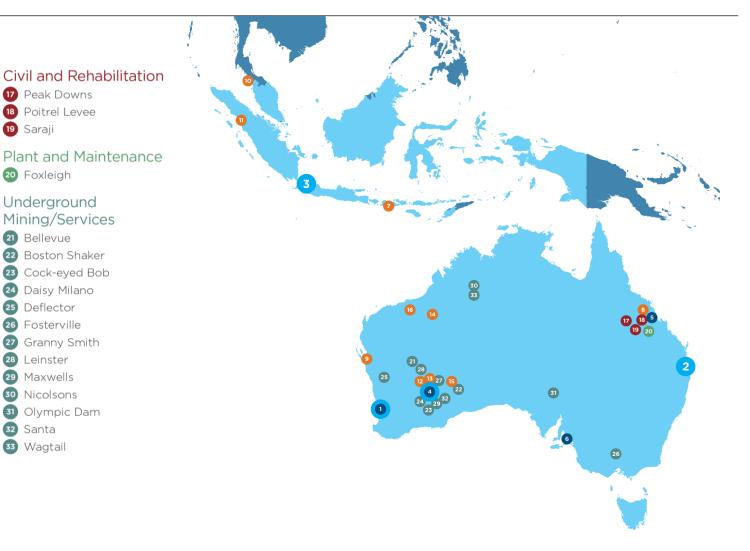
Tropicana

Warrawoona

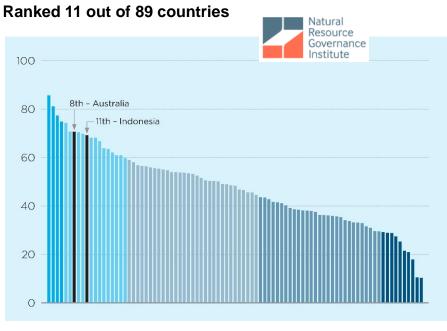
5 Coppabella

Surface Mining

3 Jakarta 4 Kalgoorlie

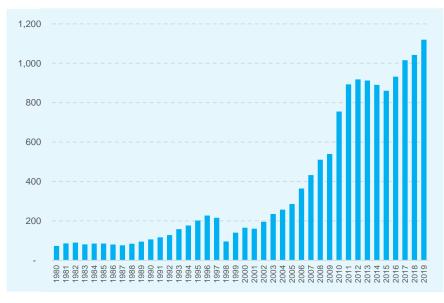


## Indonesia



Source: Resource Governance Institute 2017 RGI

GDP current (US \$bn) - Large growing economy



Source: World Bank

- Indonesia has a long successful mining history, including successful IPO of Nickel Mines (NIC:AU) market cap \$3bn
- Macmahon has successfully operated in Indonesia for many years
- Currently at Batu Hijau (since 2017) and Martabe (since 2015)

## COVID-19

#### Protecting our People, Community and Clients

- · Communication and education
- · Health screening and physical distancing protocols
- · Sanitation and cleaning
- Travel restrictions

#### **Ensuring Business Continuity**

#### Australia

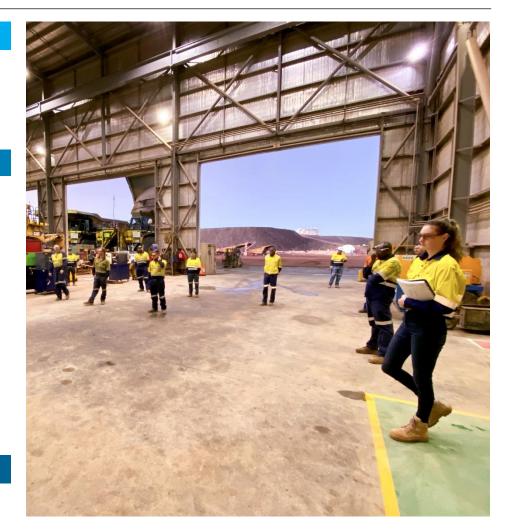
- · Relocation of some interstate workers
- Employee assistance programs
- Mental and Physical Health initiatives:
  - Strong Minds, Strong Mines program implemented online
  - Fatigue management program

#### Indonesia

- Batu Hijau:
  - Accommodating workforce on Lombok for a two-week quarantine period before transferring to mine site on Sumbawa Island
  - Face masks mandatory
  - Stringent screening and frequent testing
  - Site hospital: 160 beds including 40 ICU units

#### Business performing in line with expectations

 Remaining vigilant acknowledging COVID-19 environment continues to evolve and has potential to impact the business in the future



MACMAHON

## **Cash Flow**



\$ Millions	1H20	1H21
EBITDA	114.0	121.2
Movement in receivables	(8.8)	(12.2)
Movement in inventory	(2.9)	(1.3)
Movement in payables and provisions	(13.0)	(11.5)
Other	1.4	0.5
Net Interest and tax (paid) / received	(11.2)	(15.8)
M&A costs and earn-out related to previous acquisitions	(1.3)	(3.1)
Net operating cash flow	78.2	77.8
Capital expenditure (cash)	(36.7)	(100.3)
Payment of software	(3.2)	(3.0)
Proceeds from sale of assets	0.9	3.9
Net (repayment)/proceeds of financial & lease liabilities	(8.7)	40.5
GBF acquisition (net of cash acquired)	(18.9)	(1.8)
Dividends	(10.5)	(7.4)
Other movements	<u>-</u>	(0.1)
Net cash flow	1.2	9.6
Operating cash flow <sup>1</sup>	90.7	96.7
EBITDA conversion	79.5%	79.8%
Сарех	69.9	138.9
Free cash flow <sup>2</sup>	20.8	(42.2)

1. Net Operating cash flow excluding interest, tax and M&A costs 2. Operating cash flow less Capex

## **Reconciliation of Non-IFRS Financial Information**



\$ Millions	1H20	1H21
Profit for the year (as reported)	28.7	44.8
Add back:		
Share Based Payment expense	1.3	0.2
M&A costs and earn-out related to previous acquisitions	1.3	3.1
GBF customer amortisation (A)	0.2	0.2
Less:		
Deferred Tax Asset (DTA) recognition benefit	-	(17.9)
Underlying Net profit after tax (NPAT)(A)	31.5	30.4
Add back: Tax expense / (benefit)	5.0	(7.9)
Add back: DTA recognition benefit	-	17.9
Underlying Profit before tax (PBT)(A)	36.5	40.3
Add back: Net finance costs	7.6	6.2
Underlying earnings before interest and tax (EBIT)(A)	44.1	46.5
Add back: Depreciation and amortisation expense (excluding GBF customer amortisation)	69.9	74.7
Underlying earnings before interest, tax, depreciation and amortisation (EBITDA)	114.0	121.2
Weighted Average Number of Shares (m)	2,095	2,100
Underlying basic EPS(A) (cents)	1.50	1.45

Columns may not add up due to rounding

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