Spectur Limited (ASX:SP3)

FY21 Half Year Update

This document was approved by the Board of Spectur Limited

Our Vision

To harness the power of natural resources to make autonomous sensing, thinking and action available anywhere, anytime.

Our Mission

By 2023 we will be market leaders (in Australia and New Zealand) in solutions and platforms using solar power, visual AI and IoT. We will build, maintain and extend our leading position through:

- Premier customer service and product offering;
- Ongoing research, development and improvement of our integrated hardware, systems and services focused on solving our customers' problems;
- Expansion of our product offering, customer and geographic coverage.

Capital Structure

Key Metrics as at 3 March 2021	
Share Trading Information	
ASX code	SP3
Listed on ASX	01/08/2017
Current share price	$0.072
Market cap	$7.65m
52 week closing high	$0.10
52 week closing low	$0.041
Capital Structure	
Shares on issue	106.3m
Performance Rights on issue	6.5m
Share Register	
Top 20 shareholders	33.2%
% of register owned by Board & KMPs	4.28%

Top Shareholders (as at 1 March 2021)	
National Nominees Limited	3.8%
Charles Wilkins (Founder)	3.7%
D & G Amarakoon <Duro Super Fund>	3.1%
Darren Cooper (Non-Executive Chairman)	2.0%
Ms Snezana Bowden	1.7%
Dr Malaka Ameratunga	1.7%
Mr Peter Ferris	1.7%
Camden Equity P/L <Byrne Hybrid Investment A/c>	1.4%
Gerard Dyson (Managing Director)	1.4%
A Gunawardena & T Fernando <Serotutor Superfund A/c>	1.4%
Mr Kieran Maurice Moran	1.3%
Fry Super Pty Ltd <INXS Super Fund A/c>	1.2%
Sandhurst Trustees Ltd <Equit Inv Dragonfly A/c>	1.2%

Financial Highlights

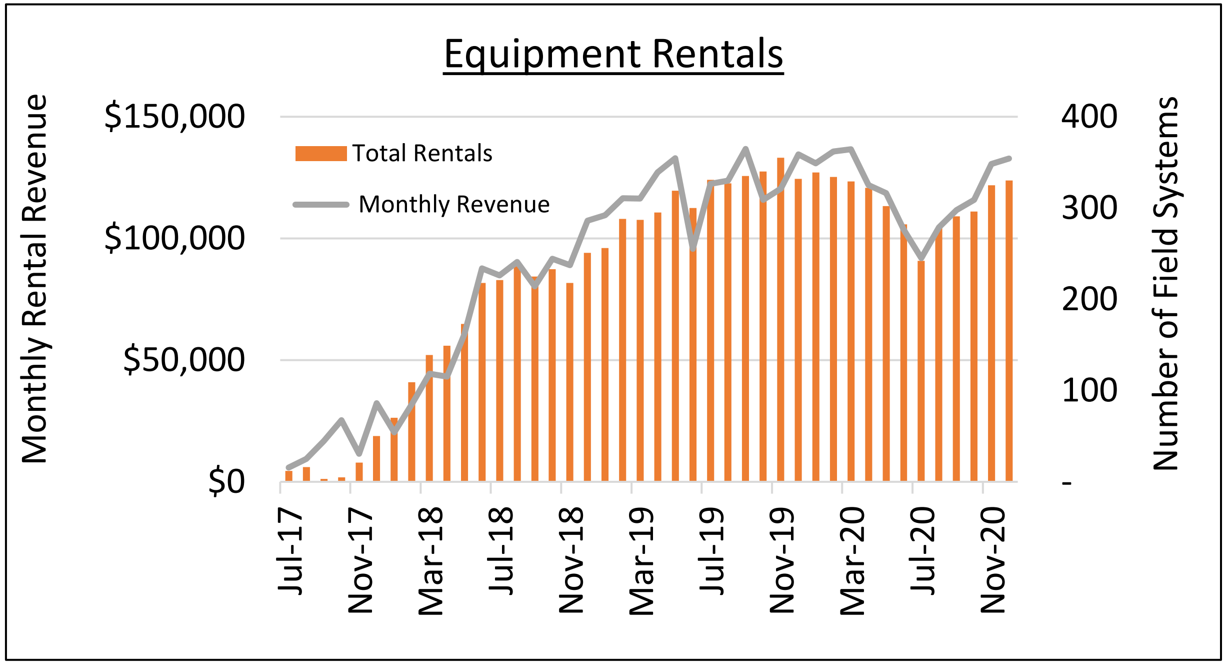
Key numbers

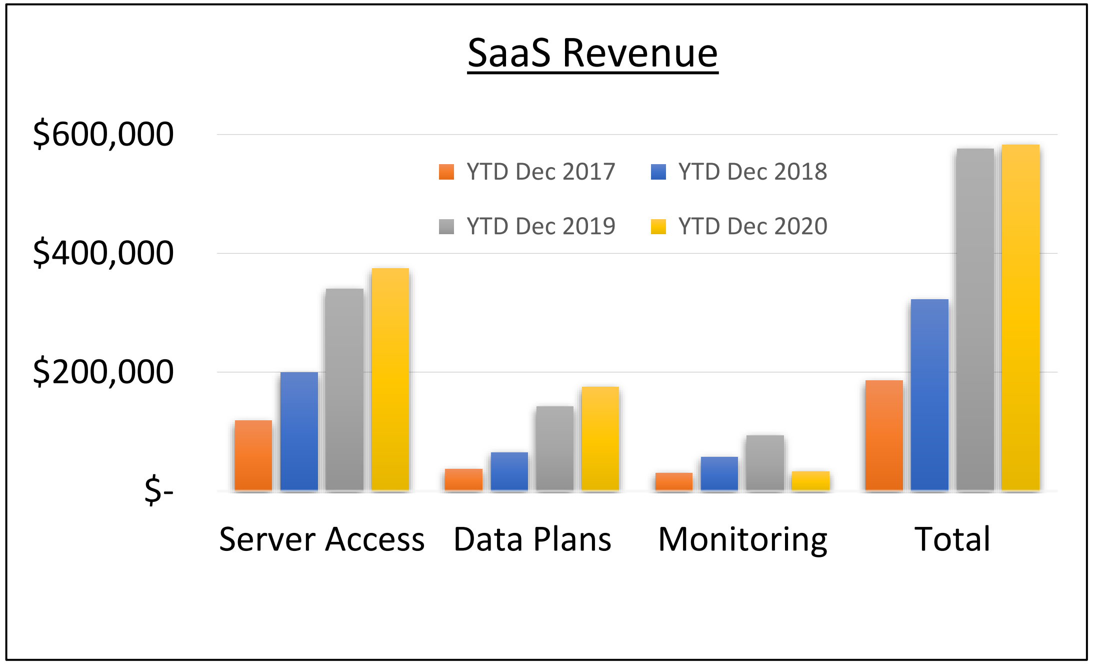
FY21 H1

- Revenue $2.037m
- Cash at 31/12/20 $2.22m
- Net loss for period ($1.02m)
- Rental and SaaS ARR $2.6m

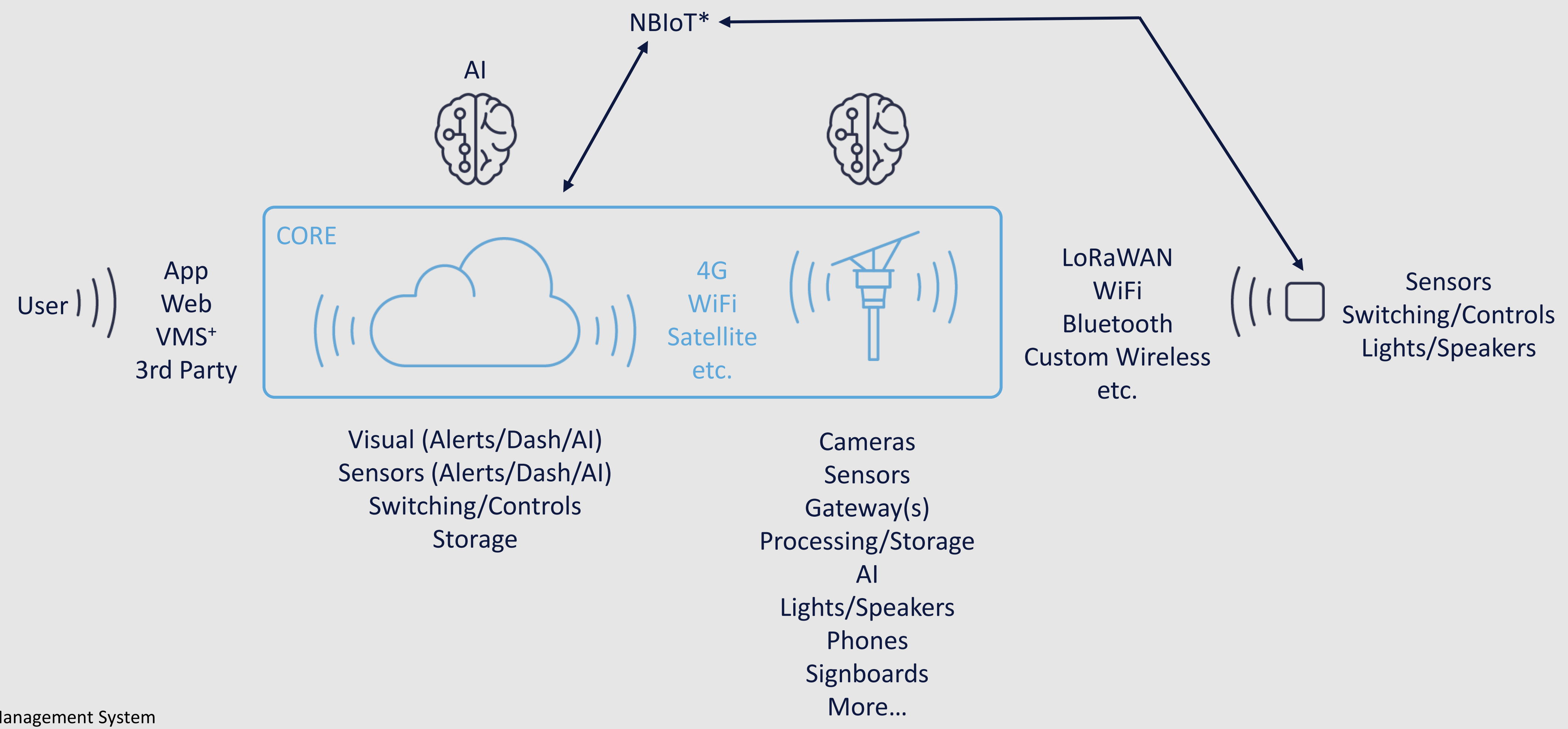
FY21 H2 to date

- In January, Rental and SaaS ARR has risen to $3m
- Record January Revenue $406k
- Record February Sales of $616k





Spectur Technology



+ Video Management System
* NBIoT, Narrow Band Internet of Things

Spectur is Unique

Performance	Does more	Anyone can access	Service
• Day and night vision quality • Lowest false alarms • Highest rates of detection • Integrates into ONVIF* and more • Video streaming	• Up to 4 cameras in 4K or thermal • Up to 200m detection range • Programmable Edge and cloud AI • Any sensor integration • Fully expandable • Customisable hardware / software	• Buy + subscribe • Short term rent (all inclusive + installation) • Long term lease (all inclusive, with buyout provision)	• Located in all major cities • Solutions oriented team • Long term NPS >50

* ONVIF is an open industry forum that provides and promotes standardized interfaces for effective interoperability of IP-based physical security products

How is Spectur Unique?

Integrated Technology	Optimised Data / Power	Total Data Control	Fog Computing
• Hardware, software, applications + 3rd parties • Single application / interface • Locally designed, manufactured and coded • Customisable	• Solar powered platforms • Algorithms and design to limit expensive or finite data / power	• Control all data pathways • Store in secure local clouds or servers • Short term field storage • Not stored, processed or managed internationally.	• Optimised edge /cloud AI • Fully programmable • With 3rd party integration • Optimised for low power / data

…No one can do so much, with so little data and power…

Case Study – Beach Warning

Protecting unpatrolled beaches

Specifications

- Connectivity to remote sensors (e.g. drumlines, tagging systems)
- Visible and audible warning system (effective 100’s of metres offshore)
- Camera vision offshore and at the system
- Two-way communication option (video and audio)
- Smart signage option (remotely updated and deployed)
- Rugged, resilient and secure
- Designed for Australian Beach Conditions
- Easy to use from a single, secure integrated platform
- Scalable

The Future

Growth on many fronts

Technology

- Increase rate and efficiency of STA6 production to **match demand and protect margins**
- Expand AI, sensing, hardware and software applications to **provide desired features**
- Advance modularization to allow **more 3rd party cameras, peripherals and software, faster**
- **Improve the user experience** through enhanced GUI and dashboard

Sales consolidation

- Continue reseller expansion to make it **easier for customers to get sales and support**
- Build on outbound and account management led **sales growth to target strategic customers**

Other

- Continue search and review of **acquisitive growth options within strategy**

The Order Book

Recent and pending performance

Growth in Key sectors

- Govt (grown 14% in last 12 months)
- Utilities (grown 27% in last 12 months) – mainly power and telecommunications

Pipeline strength

- $1.8m in quotes sent, currently under review
- Verbally approved contracts of $620k, including $250k in the utilities sector

…Spectur is on the move…

Contact Details and Investor Enquiries

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