



10 March 2021

Netlinkz and Uni Systems Sign MOU

Highlights

- **Cooperation agreement to connect with European market through innovation initiatives**
- **Development of open-source platform to facilitate IoT, 5G and AI systems and processes for European market using Netlinkz IP**
- **IoT Lab to be established in Greece to become the competence centre for Europe and region**
- **Active participation in R&D projects and initiatives**
- **Uni Systems is a wholly-owned subsidiary of the Quest Group with operations in 26+ countries**

Virtual Secure Network (VSN) company Netlinkz Limited (ASX: NET) ('Netlinkz' or 'Company') and **Uni Systems Information Technology ('Uni Systems')**, headquartered in Greece, are pleased to advise that they have signed a Memorandum of Understanding (MoU) to establish a partnership based on Netlinkz's Virtual Secure Network (VSN) patented overlay technology platform that makes connectivity simple, fast and secure.

Uni Systems and Netlinkz will cooperate in innovation initiatives and projects in Greece and Europe, including Public Sector digital transformation challenges, discovering and assessing digitalization opportunities and incubating integrated solutions for IoT, 5G and AI technologies and processes using Netlinkz IP.

The parties will build an IoT Lab at Uni Systems premises to incubate IoT vertical solutions based on the VSN. Uni Systems will manage the Lab to enable and ensure the collaboration with its partners' ecosystem including academia, research centres and specialised IT companies providing verticals and SDN related skills, frameworks and components. The IoT Lab will address digitalization opportunities, design and demonstrate solutions to be introduced to the Greek and European innovation market place, and be part of the already established Pleiades IoT Innovation Cluster's designated Lab, led by Uni Systems.

The MoU operates for a period of one year from execution, unless mutually agreed otherwise. Either party may terminate or suspend the MoU for breaches which are not remedied within 30 days (or immediately in respect of certain breaches).

Netlinkz Executive Chairman, **James Tsiolis**, commented "*this agreement is a significant opportunity for Netlinkz with Uni Systems to position Netlinkz IP at the EU/Greek R&I projects (Horizon Europe) and for Uni Systems to connect Netlinkz to flagship EC projects/Initiatives. We look forward to working with Uni Systems in introducing our ground breaking technology to Europe.*"

Yiannis Loumakis, Chairman of the BoD and Managing Director of Uni Systems, stated: "*We are very pleased with this new partnership which, based on Netlinkz's breakthrough technology, will complement and further empower our IoT offering. Furthermore, with the creation of the IoT lab at our premises, we will be able to support the launch of a range of innovative services and solutions to the benefit of our clients.*"

This announcement has been approved for public release by the Board of Netlinkz Limited.

ENDS

For more information please contact

Netlinkz Limited
James Tsiolis – Executive Chairman
jtsiolis@netlinkz.com



About Netlinkz Limited

Netlinkz Limited (Netlinkz or the Company) (ASX:NET) provides secure and efficient cloud networking solutions. The Company's flagship product, the Netlinkz VSN, provides a physical and virtual secure 'Network as a Service' for enterprises of all sizes. It is focused on cloud-first, security, scalability and simplicity, allowing its customers to concentrate on business growth, team collaboration, and global sharing of critical data. The VSN technology makes Fortune-500 security commercially available for organizations of all sizes. Numerous industry awards received for its technology, including being a worldwide winner of the Global Security Challenge.

<https://www.netlinkz.com/>

About Uni Systems

Uni Systems, a member of Quest Group of companies, is a long-standing strategic ICT partner to financial institutions, public organizations, telecom operators, enterprises and institutions in the European region providing integrated solutions and value added services since 1964. Today, the Company invests substantially in its European perspective and demonstrates a proven record of accomplishment in complex and critical IT projects in more than 26 countries through its subsidiaries in Belgium, Romania, Luxembourg, and Italy. For more information, please visit www.unisystems.com.