**✦archTIS**

# archTIS Launches into EMEA Market with Key Customer Wins

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**Highlights**

New customer wins in Europe, Middle East and Africa validate secure collaboration portfolio of products including:

- A large German technology company selected Kojensi SaaS to provide regional PROTECTED information collaboration with the Australian Department of Defence.
- Berufsgenossenschaft für Gesundheitsdienst und Wohlfahrtspflege (BGW) selected NC Protect for secure guest access to SharePoint.
- WyzeTalk selected NC Protect for secure Office 365 collaboration.
- A European Oncology Biotech Company selected NC Protect for Office 365 and Microsoft Teams information protection.

**archTIS Limited** (**ASX: AR9**, **archTIS** or the **Company**), a global provider of innovative software solutions for the secure collaboration of sensitive information, is pleased to announce several new customer wins in the Europe, Middle East and Africa (EMEA) market. The EMEA customer acquisitions validate the Company's go to market strategy and global expansion plan following the appointment of an EMEA based sales Director.

A large German technology company has selected Kojensi SaaS to provide regional collaboration of PROTECTED information with Australian Defence. This customer win highlights how interconnected information sharing is between Defence and the industries that serve it, providing archTIS with the opportunity to incur additional sales to organisations that interact with existing Defence clients.

archTIS has also acquired three new NC Protect customers in EMEA. Berufsgenossenschaft für Gesundheitsdienst und Wohlfahrtspflege (BGW), the German social accident insurance provider for non-state institutions within the health and welfare service sectors, has selected NC Protect for secure employee and guest access in SharePoint.

Vanessa Köster, IT Operations, Application Services at BGW, said: "NC Protect allows us to provide secure, read-only access to sensitive content on our SharePoint on-premises portal. We utilize NC Protect rules to keep the user interface slim and increase usability by hiding functionality that is not needed. We are impressed with the speed and level of support and collaboration provided by the Nucleus Cyber team to ensure that all of our requirements were met."

Additionally, WyzeTalk, a digital employee engagement solution, has selected NC Protect for secure Office 365 collaboration, and a European Oncology Biotech Company has purchased NC Protect for Office 365 and Microsoft Teams information protection.

**Kurt Mueffelmann, archTIS Global COO and US President said:** "archTIS products tackle universal information security concerns and address regional compliance requirements, allowing us to expand the opportunities for Kojensi and NC Protect to address these needs across EMEA industry, government and defence. archTIS continues to prove we are able to execute on our strategy of establishing a global, diversified customer base built upon high-margin, predictable annual licensed revenue streams that deliver significant gross margins."

**Daniel Lai archTIS Managing Director said:** "Global growth and leveraging the network effect of the Defence Industry is an important part of our 2021 business strategy. Our investment in bringing on an EMEA based sales director and network of regional partners is starting to show results and I am pleased with the early expansion of our product portfolio in the EMEA market thus far."

Authorised for issue by order of the Board of Directors.

**ENDS**

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**About archTIS Limited**

archTIS Limited (ASX:AR9) is a global provider of innovative software solutions for the secure collaboration of sensitive information. The company's award-winning data-centric information security solutions protect the world's most sensitive content in government, defence, supply chain, enterprises and regulated industries through attribute-based access and control (ABAC) policies. archTIS products include Kojensi, a multi-government certified platform for the secure access, sharing and collaboration of sensitive and classified information; and NC Protect for enhanced information protection for file access and sharing, messaging and emailing of sensitive and classified content across Microsoft 365 apps, Dropbox, Nutanix Files and Windows file shares. For more information visit archtis.com or follow @arch_tis.