

Aspermont HY 21 Highlights

ROBUST MEDIATECH BUSINESS WITH DRAMATIC
GROWTH IN CASH FLOW AND MARGINS



Aspermont

Information for Industry

Key Financials

\$7.3m

Down 10%

Revenue

Gross Margin

63%

up 1000 bps

\$0.6m

Up 193%

EBITDA

Operating Cashflow

\$2.1m

Up 1034%

\$7.4m

Up 1943%

Net Cash

Net Assets

\$6.1m

Up 88%

XaaS Metrics (5 year CAGR)

Users	3.8m	+32%
ARPU	\$1.2k	+15%
ACV	\$9.0m	+16%
LTV	\$52.4m	+28%
NRR	100%	+4%
UE	43:1	+47%



Valuation Metrics



price sales ratio **4.4x**

LTV of
Subscriptions **1.3x**

Value of
Subscriptions **7.5x**

EV/ARR Multiple **7.0x**

ASX:ASP | FRA:00W