

23 June 2021

ASX Announcement

Empired wins \$9m digital transformation contract with DIS South Australia

- Empired Limited has secured a digital services contract with the Department of Innovation and Skills (DIS) in South Australia.
- The contract is for an initial term of 2 years.
- The initial program of work is scheduled to commence in July 2021 with an estimated value of \$9m and a split across FY22 and FY23 of approximately \$5.5m and \$3.5m respectively.
- This contract represents a material win for Empired and demonstrates the progress Empired is making in executing on its Australian East Coast expansion strategy.
- Under the contract Empired will provide a range of services spanning our practice offerings including program management and digital and data services to replace and modernise the departments core systems
- Empired created a consortium of South Australian vendors for this project. The Empired-led consortium was successful in winning, illustrating the breadth and quality of talent available in South Australia.
- DIS is a South Australian government department dedicated to growing the South Australian economy by supporting people and business to succeed. It does this through helping people get the skills they want and the economy needs, Increasing South Australia's productivity growth rate through research and innovation and supporting entrepreneurs.

Commenting on the contract award:

Russell Baskerville, Managing Director & CEO, Empired, said, "We are delighted to have been selected by DIS as their primary digital transformation partner and are excited to work closely with the department over the coming years to modernise and extend the range and accessibility of digital services provided by the department."

In closing Mr Baskerville said "The Australian East Coast is a critical market in Empired's growth story and this contract represents a fantastic win in that journey. With Australian East Coast sales results forecast to be up greater than 50% in FY21 compared with the prior year, I'd like to take this opportunity to thank all of the Empired team for an incredible result this year."

Jeremy O'Donohue, Regional Sales Manager South Australia, Empired, said, South Australian Government has backed Australian and South Australian businesses to deliver on what will be a critical technology and business transformation. The Empired solution represents a best-of-breed blueprint for public sector digital transformation, covering digital solutions, portals, stakeholder engagement, integration, data management, and analytics.

This announcement has been approved by the board of directors.



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About Empired Limited

Empired Limited is an IT Services provider with a broad range of capabilities targeted at delivering enterprise IT solutions that improve efficiency, productivity and competitive advantage for our clients.

Our clients are medium to large corporate and government organisations within key industries including Energy and Natural Resources, State and Federal Government, Finance and insurance, Utilities and Transport.

We offer a broad range of services from managed services to digital transformation. Together they provide a breadth of service and expertise not seen in other consultancies of similar pedigree allowing Empired to deliver 'end to-end' business solutions that assist our customers in driving their key business outcomes.

With a team of over 1,000 people located throughout Australia, New Zealand and North America, Empired has built a reputation for service excellence. This combined with our strategy that is underpinned by initiative, innovation and growth ensures that in a dynamic and rapidly growing technology market place Empired is strongly positioned to capture market share and continue to build on its success.

Important notice re forward looking statements

Certain statements made in this communication, may contain or comprise certain forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, success of business and operating initiatives, changes in the regulatory environment and other government actions, and business and operational risk management. The Company undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after today's date or to reflect the occurrence of unanticipated events.