

MedAdvisor Limited ACN 145 327 617 Level 2, 971 Burke Road Camberwell Vic 3124 mymedadvisor.com/investors

### MARKET RELEASE

# Adheris Health partnership with eHealth, Inc.

Melbourne, Australia, 7 July, 2021 - Medtech company, MedAdvisor Limited (MedAdvisor) (ASX: MDR) announces that its subsidiary Adheris Health, LLC (Adheris Health) has entered into a partnership with eHealth, Inc. (NASDAQ: EHTH) to help Adheris Health's pharmacy partners support their US Medicare populations while helping US Medicare beneficiaries optimise their prescription drug coverage. eHealth has agreed a commercial model with Adheris Health. Further information is provided in the attached release from eHealth Inc.

### **About MedAdvisor**

MedAdvisor is a world-class medication management platform that empowers patients to more simply manage their medication and improve adherence. MedAdvisor's highly automated and intuitive software system connects patients to tools and education materials from their preferred pharmacy. MedAdvisor works with 25,000 pharmacies in the US to deliver programs to help patients take their medication safely and effectively. In Australia, MedAdvisor has connected over 1.8 million patients through more than 65% of Australian pharmacies. MedAdvisor has partnered with HMS in the US, Zuellig Pharma in Asia, and is on track to become one of the largest players in the global digital adherence market. In 2018 and 2020, MedAdvisor was recognised in the AFR Fast 100. Visit: mymedadvisor.com/investors

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This document has been authorised for release by Naomi Lawrie, MedAdvisor Company Secretary.

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# eHealth Announces New Partnership With Adheris Health to Support Brand Clients and Help Medicare Beneficiaries Optimize Coverage



NEWS PROVIDED BY eHealth, Inc. →
Jul 06, 2021, 09:00 ET

SANTA CLARA, Calif., July 6, 2021 /PRNewswire/ -- Today <u>eHealth</u>, Inc. (NASDAQ: EHTH) announced a new partnership with Adheris Health®, a MedAdvisor company®, to help Adheris Health's partners support their Medicare populations while helping Medicare beneficiaries optimize their prescription drug coverage.

Through the partnership, eHealth's coverage optimization technology will be integrated into communications for Medicare beneficiaries within Adheris Health's extensive network of approximately 180 million patients, 140,000 prescribers, and approximately 25,000 pharmacies nationwide.

"Adheris Health is a leader in the industry and our partnership with them is a key element in our strategy to broaden the reach of our Personalized Shopping Experience in the retail pharmacy vertical," said John Connor, eHealth's Vice President and General Manager of Strategic Partnerships. "Adheris Health's solid network of long-standing relationships coupled with their focus on the customer experience makes them a natural fit for eHealth. We are excited to welcome them as our partner."

"We are very excited to partner with eHealth to bring forth a simplified approach to help patients better navigate the complexities of the Medicare system," said John Ciccio, President & CEO of Adheris Health. "The partnership will provide an extension of intentionally-designed

solutions that support patients by providing an improved experience and will allow us to further live our vision of transforming and individualizing patient health and wellness engagement."

"This innovative partnership also streamlines the Medicare enrollment process for our retail pharmacy partners and their customers, helping patients get into the plans that work for them while also retaining patients for 25%-40% of our pharmacy partners' prescription business," said Mike Roberts, SVP, Partnerships & Strategic Business Development at Adheris Health.

# **Forward-Looking Statements**

This press release contains statements that are forward-looking statements as defined within the Private Securities Litigation Reform Act of 1995. These include statements regarding eHealth's coverage optimization technology and its potential ability to help retain Medicare beneficiaries and to maximize their Medicare coverage. These forward-looking statements are inherently subject to various risks and uncertainties that could cause actual results to differ materially from the statements made. The risks and uncertainties that could cause our results to differ materially from those expressed or implied by such forward-looking statements include those described in eHealth's most recent Quarterly Report on Form 10-Q or Annual Report on Form 10-K, filed with the SEC and available on the investor relations page of eHealth's website at http://www.ehealthinsurance.com and on the SEC's website at www.sec.gov.

All forward-looking statements in this communication are based on information available to eHealth as of the date hereof, and eHealth does not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made, except as required by law.

## **About eHealth**

eHealth, Inc. (NASDAQ: EHTH) operates a leading health insurance marketplace at eHealth.com and eHealthMedicare.com with technology that provides consumers with health insurance enrollment solutions. Since 1997, we have connected more than 8 million members with quality, affordable health insurance, Medicare options, and ancillary plans. Our proprietary marketplace offers Medicare Advantage, Medicare Supplement, Medicare Part D prescription drug, individual, family, small business and other plans from over 200 health insurance carriers across fifty states and the District of Columbia.

### **About Adheris Health**

Adheris Health®, a MedAdvisor company®, provides patient management solutions that activate patients, improve outcomes and elevate brand performance. With customized patient behavioral models built on extensive data insights and analytics, we have the ability to communicate with different patient types as they move throughout their individual patient journeys - in the doctor's office, at the pharmacy and in their home through our extensive data-driven platform. With the nation's largest comprehensive network for patient and prescriber access, we have direct access to 140,000 prescribers, 180 million patients, 2.1 billion prescriptions per year and ~25,000 pharmacies. In total, we support the patient through the most critical moments of care to ensure they stay on their prescribed therapy to maximize both brand and patient performance. For more information, visit www.adherishealth.com.

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