

# **FY21 Financial Highlights**

Achieved record results despite industry challenges

Revenue	Underlying EBITDA <sup>1</sup>	Underlying EBIT(A) <sup>1</sup>	
\$1.35bn ▼ 2%	\$249.9m <u>4 5%</u> 18.5% margin	\$95.2m <u>4%</u> 7.0% margin	
Statutory NPAT	Underlying operating cash flow <sup>2</sup>	Total Dividend	
\$77.2m 🔺 19%	\$269.0m <u>A</u> 23% Cash Conversion 108%	<b>0.65cps 4</b> 8%	\$
Net Debt	ROACE <sup>3</sup>	Order Book <sup>4</sup>	_
<b>\$130.3m</b> Net Debt /EBITDA 0.5x	13.5%	\$5.0bn	\$

\$1.3bn

\$1.4bn — \$1.5bn

FY22 EBIT(A) Guidance<sup>5</sup>

\$95m — \$105m

<sup>6.</sup> Guidance assumes an exchange rate of AUD:USD 0.75, and excludes one-off items and amortisation related to the GBF Group acquisition



<sup>1.</sup> Underlying numbers exclude total adjustments of (\$2.4m), refer to reconciliation on slide 30

<sup>2.</sup> Net operating cash flow excluding interest and tax and M&A costs

<sup>3.</sup> ROACE: Underlying EBIT(A) / Average (Total Assets – Current Liabilities)

<sup>4.</sup> As at 30 June 2021; excludes Batu Hijau Phase 8 (preferred), Warrawoona (preferred), Telfer extension, Tropicana extension

<sup>5.</sup> Excludes Warrawoona (preferred) and excludes short term civil and underground churn work

# FY21 Key Highlights Secured \$2bn of new work underpinning positive outlook

Financials	Surface Mining	Underground Mining	Mining Support Services	Outlook
<ul> <li>Continued growth with record underlying earnings and cashflow</li> <li>Guidance delivered for 4th consecutive year</li> <li>Solid balance sheet:  ND/EBITDA 0.5x  Gearing 19%  Cash and available facilities of \$288m</li> <li>Capital management:  Cash conversion 108%  ROACE 13.5%</li> <li>Final dividend: 0.35 cps</li> <li>Full year dividend: 0.65 cps (20% franked)</li> </ul>	<ul> <li>New contract awards:         <ul> <li>5 year \$250m: QMetco's Foxleigh project (commenced)</li> <li>3 year \$240m: Anglo American's Dawson project (commenced)</li> <li>5 year \$660m: surface and underground at Red 5's (ASX:RED) KOTH project (start January 2022)</li> </ul> </li> <li>Appointed preferred for \$220m Calidus' (ASX:CAI) Warrawoona project (start early 2022)</li> </ul>	<ul> <li>New contract awards:         <ul> <li>5 year \$500m: St Barbara's (ASX:SBM) Gwalia mine (commenced)</li> <li>Contract to construct and refurbish decline at the Bellevue (ASX:BGL) mine (commenced)</li> </ul> </li> <li>Contract extensions:         <ul> <li>4 year \$217m: Silver Lake's (ASX:SLR) Deflector mine</li> <li>Pantoro's (ASX:PNR) Wagtail and Nicolsons mines</li> </ul> </li> <li>Successfully completed a number of engineering projects</li> </ul>	<ul> <li>Secured and expanded mining support services into WA, including:         <ul> <li>Civil work at Strandline's (ASX:STA) Coburn project</li> <li>Civil work at Calidus' Warrawoona project</li> </ul> </li> </ul>	<ul> <li>FY21 \$2bn contract awards provide a high level of secured revenue in FY22, FY23 and into FY24</li> <li>FY22 Guidance: <ul> <li>Secured revenue \$1.3bn</li> <li>Revenue \$1.4 - \$1.5bn</li> <li>EBIT(A) \$95 - \$105m</li> </ul> </li> <li>Order book of \$5.0bn</li> <li>Tender pipeline of \$7.1bn</li> <li>Pipeline evolving to create a diversified scalable business</li> </ul>



# **People and Safety**

### Trained over 400 people to support our growth

### Safety and Wellbeing

- Two employees sadly passed away on site during the year
- Safety is our number one business priority
- Expect improvement in FY22:
  - Safety and Health Management System (SHMS) reviewed and confirmed appropriate
  - Focus on key components of SHMS and lead indicators
  - Focus on safety culture accountability, situational awareness and risk identification

#### COVID-19

 Various measures continue to protect our people and operations (refer to Appendix for more detail)

### **Physical and Mental Health**

 Award winning Strong Minds, Strong Mines program now offered to wider mining community

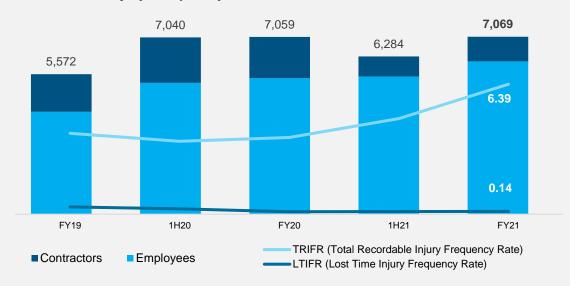
### **Training and Development**

- "Grow Our Own": Trained 426 people Graduates (32), Apprentices (105), Trainees (289)
- Leadership program: Developed 95 people
- Macmahon Maintenance Masters: Expanding program (30+ people)

### **Diversity**

- 4.5% of Australian workforce are Indigenous
- 14.2% of our Australian employees are female
- 12.4% of all Macmahon employees are female

### **Injury Frequency Rates and Workforce**









# **People Resourcing in Australia**

5 new projects commenced



#### **Current situation**

- Commenced 5 new projects in recent months
- Well placed to meet resourcing requirements for Warrawoona and King of the Hills

### **Cost management**

- Contract structures provide protection against input costs, including labour:
  - ~60% of revenue is Alliance-style contracts with monthly rise and fall provisions
  - ~40% of revenue is Schedule of Rates contracts containing rise and fall provisions which are adjusted monthly, quarterly, bi-annually
- Current rates have been built into new contracts and tenders



# **Key Projects**Diversified client portfolio and strong alliances

LIENT	PROJECT	COMMODITY	CLIENT SINCE	END (UNLESS EXTENDED)	EST. MINE END DATE <sup>1</sup>	COST CURVE
ANGLOGOLD RESURCES	Tropicana, WA	Gold	2012	2027	2026	
NEWCREST MINISTED LIMITED	Telfer, WA	Gold	2016	Sep 2024	2023	
DACIAN	Mount Morgans, WA	Gold	2017	Nov 2022	2027	
QCOAL GROUP	Byerwen, QLD	Met Coal	2017	Nov 2023	2069	
AMMAN AL	Batu Hijau, Indonesia	Copper / Gold	2017	2031	2031	
QMetco Limited	Foxleigh, QLD	Met Coal	2021	Feb 2026	2033	
<b>▼</b> RED5	King of the Hills, WA	Gold	2021	Jan 2027	2037	
ANGLO AMERICAN	Dawson South, QLD	Met Coal	2021	Jul 2024	2031	
·* CALIDUS	Warrawoona, WA	Gold	2021	Apr 2025	2029	
ANGLOGOLD RESQUECES ASHANTI	Boston Shaker, WA	Gold	2012	May 2024	2026	
silverlake	Mount Monger, WA	Gold	2016	Mar 2023	2024	
silverlake	Deflector, WA	Gold	2016	May 2025	2024	
Bellevue	Bellevue Gold, WA	Gold	2020	Dec 2021	NA	
St Barbara	Gwalia, WA	Gold	2021	Mar 2026	2031	

**Underground Project** 





1. GlobalData

Surface Project

# **Batu Hijau Project**

### Long term sustainable earnings at world class copper asset

### Long term sustainable earnings under life of mine contract

- Macmahon has life of mine alliance contract for Batu Hijau
- Second largest copper-gold mine in Indonesia (behind Grasberg)
- Commenced in 2017, successfully executing Phase 7 cut back

### Batu Hijau - Phase 8 Cut Back

- Expect to finalise in FY22
- Anticipated to extend current in-pit mining by 6 years to 2028

### Batu Hijau is a world class asset

- First quartile of the global copper cost curve<sup>1</sup>
- Reserves<sup>2</sup> of 7.4blbs of copper and 9.2mozs of gold

### Elang - potential beyond Batu Hijau

- Large undeveloped copper-gold porphyry deposit
- Located 62 km east of Batu Hijau
- Expected to be developed after Batu Hijau Phase 8

	_	Grades		Contained	
	Total	Cu	Au	Cu	Au
JORC mineral resources <sup>2</sup>	(mt)	(%)	(g/t)	(blbs)	(mozs)
Batu Hijau	2,575	0.29	0.18	16.65	15.14
Elang	3,251	0.31	0.30	22.10	31.80

WoodMackenzie

# About AMNT AMMANAMINERAL

- Batu Hijau is owned by AMNT, an Indonesian mining company backed by prominent local investors including MedcoEnergi and Salim Group (large Indonesian conglomerate)
- AMNT is a supportive 44.3% indirect shareholder of Macmahon





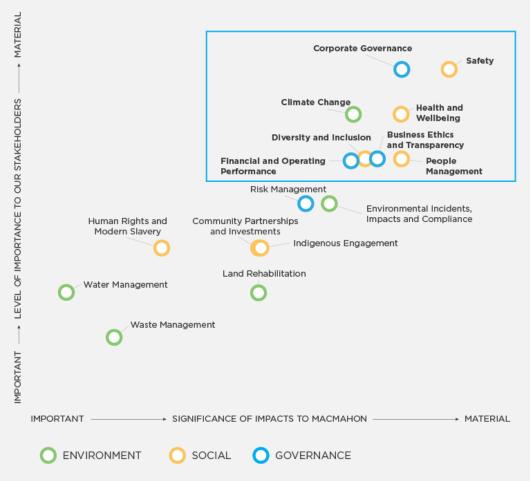


As at 31 December 2020.

# **Sustainability**

# Focused on improving disclosure and performance

### 16 material topics



**ESG** 



Standalone Sustainability Report



**New Sustainability Policy** 

Safety, Health and Wellbeing



**Strong Minds, Strong Mines** WAAMH Award, program offered to industry



**Grow Our Own People** 426 developed (graduates, apprentices, trainees)

**Environment** 



**FY21 GHG emissions** (tonnes per CO<sub>2</sub>-e) Scope 1: 2,051 Scope 2: 1,481



Climate Change Statement Continual improvement in energy efficiency

Governance



8 Board members 5 independent (including Chair)



**Modern Slavery Statement**Published in March



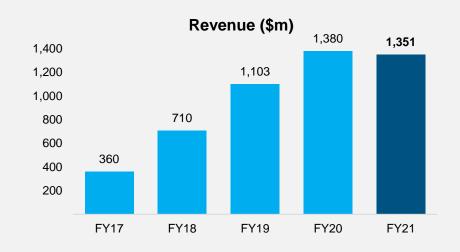


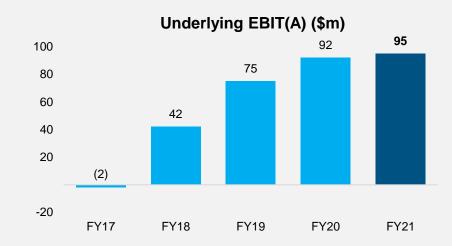
FY21 Results

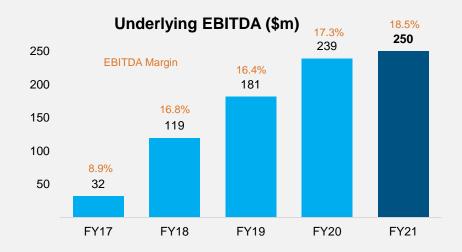


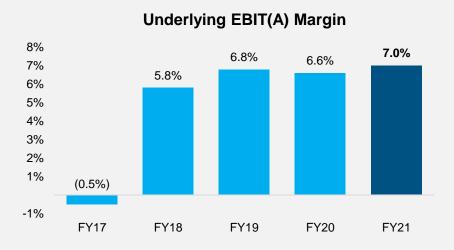
## **Financial Performance**

### Solid track record





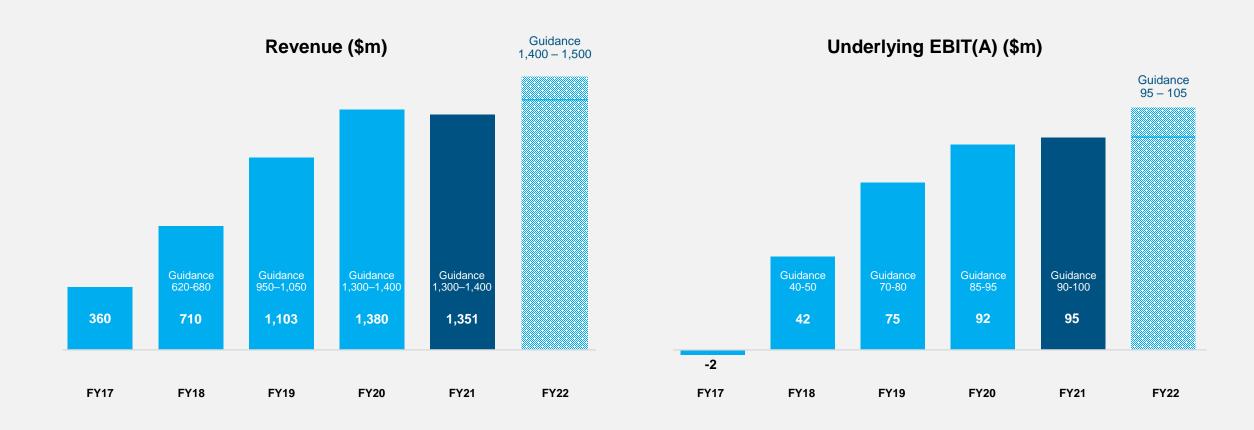






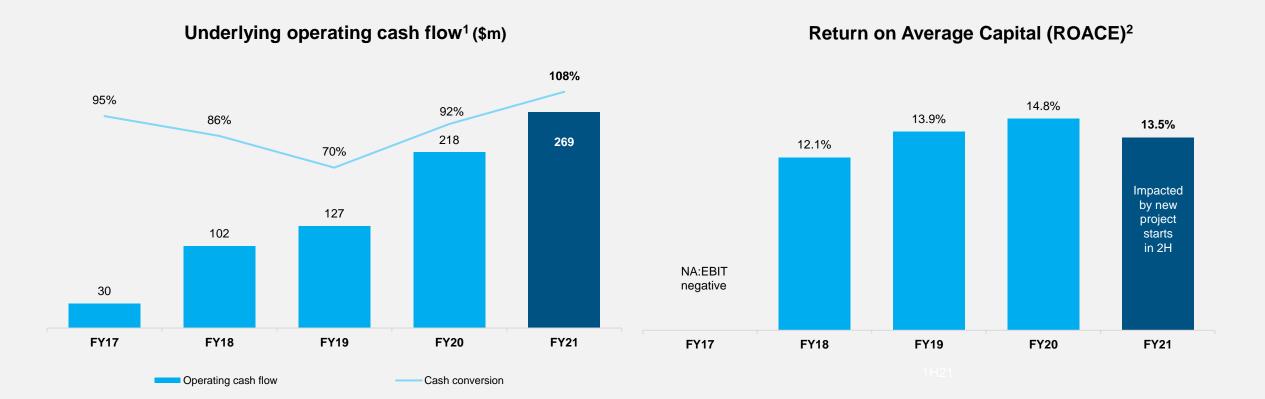
### **Historical Guidance and Performance**

Achieved guidance for 4<sup>th</sup> consecutive year





# Capital Management Focused on cash conversion and ROACE



<sup>1.</sup> Net operating cash flow excluding interest and tax and M&A costs

<sup>2.</sup> ROACE: Underlying EBIT(A) / Average (Total Assets – Current Liabilities)



### **Profit and Loss**

### Continued earnings and margin growth

\$ Millions	FY20	1H21	2H21	FY21	Change
Revenue	1,380.4	652.5	699.0	1,351.5	<b>▼</b> 2%
EBITDA <sup>1</sup>	238.7	121.2	128.7	249.9	<b>▲</b> 5%
EBITDA margin	17.3%	18.6%	18.4%	18.5%	
EBIT(A) <sup>1</sup>	91.6	46.5	48.7	95.2	<b>4</b> %
EBIT(A) margin	6.6%	7.1%	7.0%	7.0%	
Net finance costs	(14.8)	(6.2)	(8.4)	(14.6)	
PBT(A) <sup>1</sup>	76.8	40.3	40.3	80.6	<b>▲</b> 5%
PBT(A) margin	5.6%	6.2%	5.8%	6.0%	
Tax (expense)/benefit	(7.5)	7.9	(12.6)	(4.7)	
NPAT(A) <sup>1</sup>	69.2	48.2	27.6	75.9	<b>10%</b>
NPAT(A) margin	5.0%	7.4%	4.0%	5.6%	
EPS(A) <sup>1</sup> (basic)	3.3 cps	2.3 cps	1.3 cps	3.6 cps	<b>4</b> 9%
Reported NPAT	64.9	44.8	32.5	77.2	<b>1</b> 9%
Reported EPS (basic)	3.1 cps	2.1 cps	1.5 cps	3.7 cps	<b>1</b> 9%
Dividends per share	0.60 cps	0.30 cps	0.35 cps	0.65 cps	▲ 8%

- Revenue decreased by 2%
  - Due to a decrease in non-cash consideration on certain client provided consumable items at Batu Hijau. Macmahon did not have control over movement of the consumables, and consistent with AASB 15<sup>2</sup>, the Company did not recognise revenue related to these items
- Earnings were not impacted as there is no margin associated with these items
- Excluding this change, revenue grew approximately 6%
- EBITDA and EBIT(A) growth of 5% and 4% respectively
- EBITDA and EBIT(A) margin improved to 18.5% and 7.0% respectively
- Effective borrowing costs of 4.6% as at 30 June 2021, with further reductions expected in FY22
- NPAT(A)¹ benefited from recognition of a \$17.3m Deferred Tax Asset (DTA)
- Expected FY22 tax rate to normalise ~30% and effective cash tax rate to remain ~15%
- Full year dividend up 8% to 0.65cps, in line with policy payout range of 10-25% of underlying EPS

Columns may not add up due to rounding

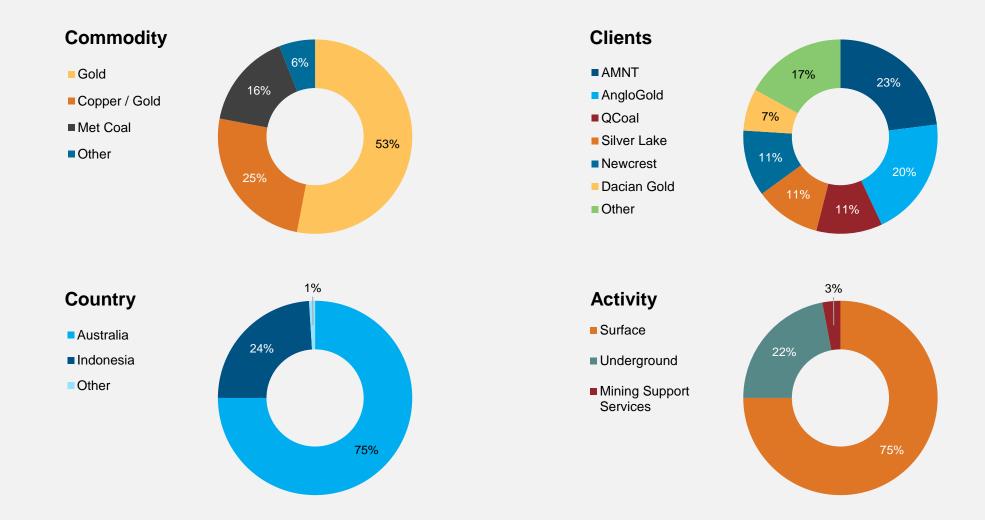
<sup>2.</sup> Under AASB 15, if a customer contributes goods to facilitate fulfilment of the contract, an assessment is required as to whether the Company obtains control of these contributed goods



<sup>1.</sup> Underlying earnings from continuing operations, refer to reconciliation on slide 30

## **Revenue Diversification**

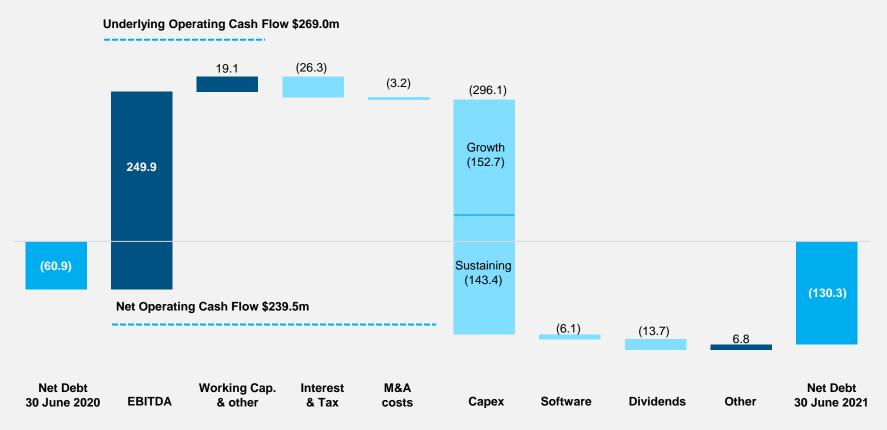
Continued improvement in business mix





### Cash Flow – Net Debt Waterfall

### Strong cash flows supports growth



- Strong underlying operating cash flow of \$269m, up 23% on FY20
- EBITDA cash conversion 108% including positive working capital movement
- Capex \$296m Higher than 1H21 forecast of \$230m due to new contract awards secured in 2H21 including Gwalia, Dawson and Julius
- Sustaining capex of \$143m includes extension capex

May not add up due to rounding



30 June 2021 Full Year Results

# **Capex**

### Supports contract wins and underpins expected earnings growth

# Well positioned to achieve financial targets (EBITDA margin 20%, EBIT(A) margin 8%, ROACE 15%) as new projects contribute to growth





### **Balance Sheet**

### Solid financial position

\$ Millions	FY20	FY21
Cash	142	182
Receivables	211	253
Inventories	57	69
Property, plant and equipment	458	583
Intangible assets and goodwill	21	37
Other assets	34	30
Total assets	923	1,154
Payables	155	219
Borrowings	203	312
Other liabilities	67	77
Total liabilities	425	608
Total Equity	498	546
Net Debt <sup>1</sup>	61	130
Net Tangible Assets (NTA)	22.1 cps	23.6 cps
Gearing <sup>2</sup>	10.9%	19.3%
ND/EBITDA <sup>3</sup>	0.3 x	0.5 x
ROACE⁴	14.8%	13.5%
ROE <sup>5</sup>	14.6%	14.5%

- 1. Includes AASB 16 Leases
- 2. Net Debt / (Net Debt + Equity)
- 3. Net Debt / Underlying EBITDA
- 4. Underlying EBIT (A) / Average (Total Assets Current Liabilities )
- 5. Underlying NPAT (A) / Average Equity

### Liquidity and balance sheet capacity to fund secured growth:

- Net Debt / EBITDA of 0.5x
- Gearing 19%
- Cash and available banking facilities of \$288m

### Refinanced existing facility into new enhanced \$170m facility:

- Maturity date extended by 2 years to July 2023
- Competitive interest rate of sub 3% plus swap rate

### Borrowings comprise:

- Equipment leases \$201m
- Equipment finance \$33m
- Bank finance \$65m (undrawn \$105m)
- Property leases \$13m
- Subsequently signed new syndicated asset finance facility of \$145m
- ROACE of 13.5% impacted by upfront growth capex from new awards





# **Strategic Overview**

### Building a diversified scalable business

### **Improve**

Margins and execution

- Systems and processes
- Contract management
- Operational excellence

### Invest

Relevance and competitive advantage

- Advanced contractor
- Structure and capability
- Sustainability



### **Diversify**

Build scalability

- Mining Support Services
- Underground



### xpand

Growth in current markets

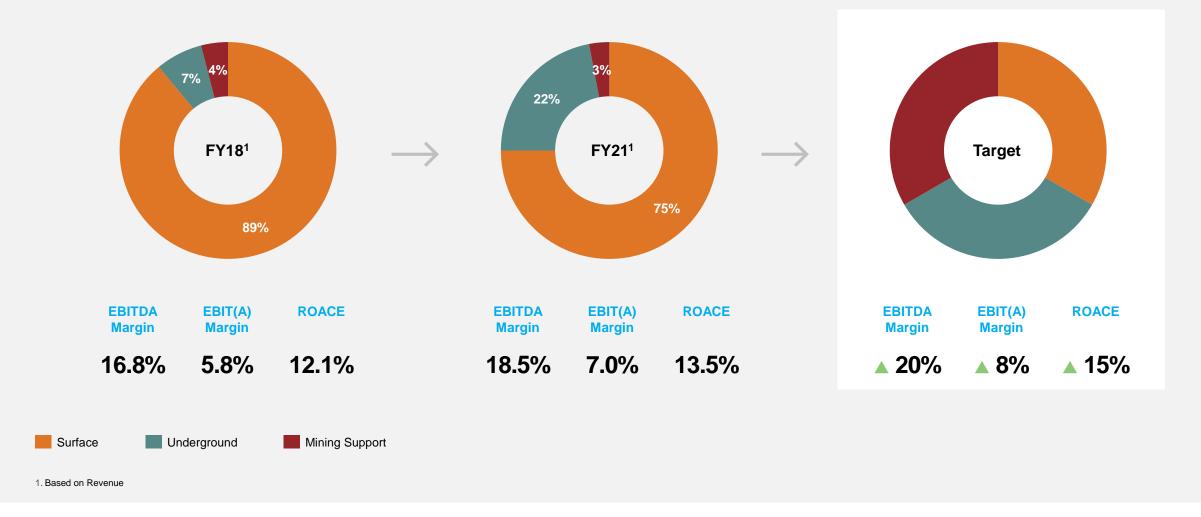
- Additional services with existing clients
- Grow market share





# **Diversify and expand**

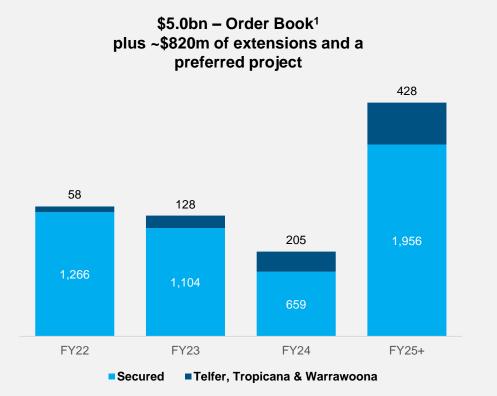
Focused on growing adjacent services to deliver higher returns





# Order Book<sup>1</sup> \$5.0bn & Tender Pipeline \$7.1bn

Significant contract awards bolster order book and provides a high level of secured revenue







- \$1.3bn of FY22 revenue secured
- \$5.0bn order book¹ secured represents 3.7x FY21 revenue
- Additional work of ~\$820m relates to:
  - Confirmed extensions: Telfer and Tropicana
  - Preferred project: Warrawoona
- Order book excludes short term civil and underground churn work, which historically delivers \$100-150m annual revenue
- Tender pipeline reflects strategy to grow mining support services and underground business

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<sup>1.</sup> As at 30 June 2021; excludes Batu Hijau Phase 8 (preferred), Warrawoona (preferred), Telfer extension, Tropicana extension



30 June 2021 Full Year Results

### **Priorities and Outlook**

### FY22 set for continued growth

#### **FY22 PRIORITIES**

- Improve safety performance
- Effectively manage COVID-19
- Finalise Batu Hijau Phase 8 extension
- Improve scalability through diversifying earnings in underground and other mining support services
- Maintain disciplined management of capital
- Invest in mining technology and digital transformation

#### **POSITIVE OUTLOOK**



Order book of \$5.0bn<sup>3</sup>



High level of secured revenue and earnings



Tender pipeline of \$7.1bn

### FY22 GUIDANCE<sup>1</sup>









<sup>3.</sup> As at 30 June 2021; excludes Batu Hijau Phase 8 (preferred), Warrawoona (preferred), Telfer extension, Tropicana extension



<sup>1.</sup> Guidance assumes an exchange rate of AUD:USD 0.75, and excludes one-off items and amortisation related to the GBF Group acquisition

<sup>2.</sup> Excludes Warrawoona (preferred) and excludes short term civil and underground churn work







Appendix



# **Corporate Overview**

### **Capital Structure**

Share Price <sup>1</sup> (ASX:MAH)	\$0.235
Fully paid ordinary shares (m)	2,155
Market Capitalisation	\$506.4m
Cash (30 June 21)	\$182.1m
Debt (30 June 21)	\$312.4m
Enterprise Value	\$636.7m
Net Tangible Assets per share (30 June 21)	\$0.236

### **Analyst Coverage**

Argonaut – Ian Christie

Canaccord - Cameron Bell

**Euroz Hartleys** – Trent Barnett

Jarden – James Wilson

Macquarie - Jon Scholtz

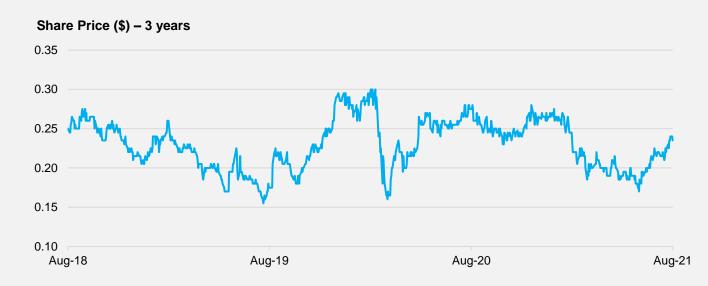
Moelis – Sean Kiriwan

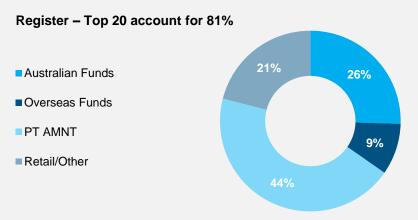
#### **Substantial Institutional Shareholders**

Paradice Investment Management 6.5%

Liquidity – Daily Average Value \$500k

1. As at 24 August 2021







# **Corporate Overview - Directors**



**EVA SKIRA**Independent Non-Executive Chair



MICHAEL FINNEGAN
Managing Director
and Chief Executive Officer



BRUCE MUNRO
Independent, Non-Executive Director



ALEX RAMLIE
Non-Independent, Non-Executive Director



ARIEF SIDARTO
Non-Independent, Non-Executive Director



HAMISH TYRWHITT
Independent, Non-Executive Director



VYRIL VELLA
Independent, Non-Executive Director



**DENISE McCOMISH**Independent, Non-Executive Director



# **Map of Operations**

### Offices

- 1 Perth
- 2 Brisbane
- 3 Jakarta
- 4 Kalgoorlie

### Workshops

- 1 Perth
- 4 Boulder
- 5 Coppabella
- 6 Lonsdale

### Surface Mining

- Batu Hijau
- Byerwen
- O Dawson
- 1 Julius
- Langkawi
- 12 Martabe
- 13 Mt Marven
- Mt Morgans
- 15 Telfer
- 16 Tropicana

### Mining Support

- Services
- Coburn Coburn
- Peak Downs
- 19 Poitrel Levee
- 20 Saraji
- 21 Warrawoona

### Equipment

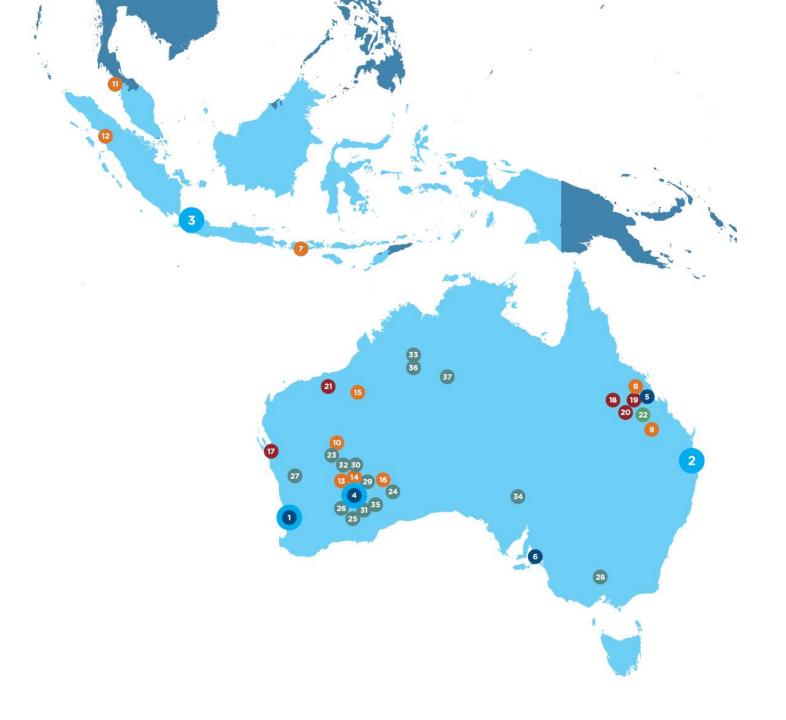
Maintenance

and Management

22 Foxleigh

### Underground Mining Services

- 23 Bellevue
- 24 Boston Shaker
- 25 Cock-eyed Bob
- 26 Daisy Milano
- 27 Deflector
- 28 Fosterville
- 29 Granny Smith
- 30 Gwalia
- 31 Leinster
- 32 Maxwells
- 33 Nicolsons
- 34 Olympic Dam
- 35 Santa
- 36 Wagtail
- 37 Tanami





### COVID-19

### PROTECTING OUR PEOPLE, COMMUNITY AND CLIENTS

- · Communication and education
- Health screening and physical distancing protocols
- Sanitation and cleaning
- Travel restrictions
- Remain vigilant whilst acknowledging COVID-19 environment continues to evolve and has the potential to impact the business

#### **ENSURING BUSINESS CONTINUITY**

#### Australia

- · Relocation of some interstate workers
- Employee assistance programs
- Mental and Physical Health initiatives:
  - Strong Minds, Strong Mines program implemented online
  - Fatigue management program

#### Indonesia

- Batu Hijau:
- Facilitating COVID-19 vaccination for all employees
- Accommodating workforce on Lombok for a two-week quarantine period before transferring to mine site on Sumbawa Island
- Face masks mandatory
- Stringent screening and frequent testing
- Site hospital: 160 beds including 40 ICU units









# **Cash Flow**

\$ Millions	FY20	FY21
Underlying EBITDA	238.7	249.9
Movement in receivables	4.7	(37.1)
Movement in inventory	(4.4)	9.0
Movement in payables and provisions	(21.7)	50.9
Other	1.1	(3.7)
Net Interest and tax (paid) / received	(23.4)	(26.3)
M&A costs and earn-out related to previous acquisitions	(1.3)	(3.2)
Net operating cash flow	193.7	239.5
Capital expenditure (cash)	(75.4)	(204.2)
Payment of software	(6.1)	(6.1)
Proceeds from sale of assets	4.0	9.9
Net (repayment)/proceeds of financial & lease liabilities	(53.3)	19.7
GBF acquisition (net of cash acquired)	(18.9)	(2.0)
Dividends	(15.7)	(13.7)
Other movements	0.4	(3.0)
Net cash flow	28.7	40.2
Underlying Operating cash flow <sup>1</sup>	218.4	269.0
EBITDA conversion	91%	108%
Capex	141.6	296.1
Free cash flow <sup>2</sup>	76.8	(27.0)



Columns may not add up due to rounding

1. Net Operating cash flow excluding interest, tax and M&A costs

2. Underlying operating cash flow less Capex

# **Reconciliation of Non-IFRS Financial Information**

\$ Millions	FY20	FY21
Profit for the year (as reported)	64.9	77.2
Add back:		
Share Based Payment expense	2.6	0.9
M&A costs and earn-out related to previous acquisitions	1.3	3.2
GBF customer amortisation (A)	0.3	0.9
Less:		
Fair value gain on JV		(6.5)
Underlying Net profit after tax (NPAT)(A)	69.2	75.9
Add back: Tax expense / (benefit)	7.5	4.7
Underlying Profit before tax (PBT)(A)	76.8	80.6
Add back: Net finance costs	14.8	14.6
Underlying earnings before interest and tax (EBIT(A))	91.6	95.2
Add back: Depreciation and amortisation expense (excluding GBF customer amortisation)	147.1	154.7
Underlying earnings before interest, tax, depreciation and amortisation (EBITDA)	238.7	249.9
Weighted Average Number of Shares (m)	2,095	2,100
Underlying basic EPS(A) (cents)	3.31	3.61

Columns may not add up due to rounding



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#### Disclaimer as to forward looking statements

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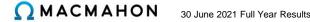
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