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everything

OPERATIONAL EFFICIENCY SPECIALISTS

ORCODA LIMITED (ASX:ODA)

**Australia's leading Transport
Logistics & Transport
Services Provider**

September Quarter FY22 Highlights



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FIRST QUARTER FY22 HIGHLIGHTS AS COMPARED TO SAME QUARTER FY21

\$4.7m

**Consolidated
Revenue**

for September quarter
FY22(unaudited)

603%

Increase

in consolidated
revenue compared to
September quarter FY21

\$1.0m

**Consolidated
EBITDA**

for September quarter
FY22(unaudited)

675%

Increase

in consolidated
EBITDA compared to
September quarter FY21

\$4.6m

**Receipts from
customers**

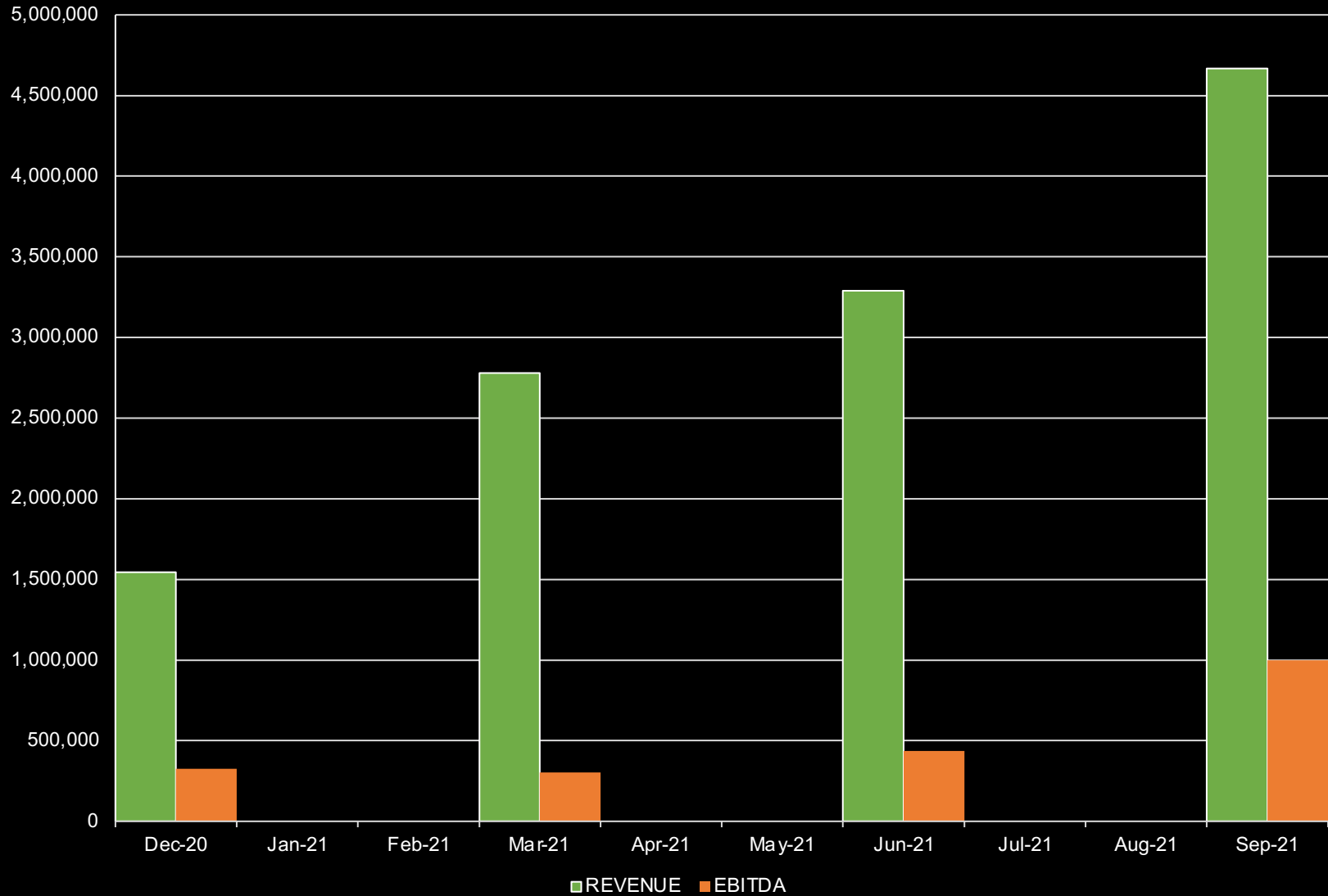
for September
quarter FY22

417%

Increase

in receipts from
customers compared to
September quarter FY21

STRONG REVENUE & EBITDA GROWTH QUARTER ON QUARTER



Orcoda Limited (ASX:ODA) is a diversified Transport Logistics and Services business, which operates in the Oil & Gas, Mining, Road, Rail and Air sectors. The Company has 20 years' experience developing transport technology, contracting and managing; the people, the assets and the infrastructure which they travel in or on.

Orcoda's strategy is to deliver operational efficiency to major transport infrastructure projects through the Company's proprietary technology products, with an active strategy to scale existing technology and pursue value accretive acquisitions.

“With a well defined strategy to achieve organic growth by cross selling existing technologies across divisions, coupled with an accretive acquisition strategy to further build Orcoda’s existing divisions, the Company is well positioned for the next stage of growth in FY22 and beyond.”

Geoff Jamieson
Managing Director



ASX Ticker	ODA
Share Price	\$0.165
Shares on issue	147.59m
Market Cap	\$24.35m
Working Capital available end first Quarter FY22	\$3.8m
Top 20 shareholdings	79%
Director & Management shareholding	Geoffrey Williams (11%) Stephen Pronk (9%) Geoffrey Jamieson (7%) Warren Preston (6%) Sean Hardman (6%) Brendan Mason (1%) Simon Anthonisz (1%)



People

Strong Board and management team with significant experience in transport logistics, transport services & major infrastructure, banking, technology, HR, marketing, legal and financial, applying their knowledge to the next stage of growth for Orcoda.



Perspective

Excellent internal growth occurring and accretive acquisition strategy in line with each of the business divisions, adding revenue and value to the Orcoda business.

Multiple solutions across three divisions; Resource, Transport and Healthcare logistics providing the opportunity to realise organic growth by cross selling between divisions.



Pathway

Our strategy of growing by acquisition was boosted by the acquisition of Betta Group of Companies in December 2020 for \$5m in cash and equity which has substantially boosted revenue within the Resource division with ability to install smart poles to enhance interconnectivity across Orcoda technology platforms and to grow our management and contracting revenue on major infrastructure projects.



Products/Platforms

Orcoda utilises its 3 technology platforms in resources, healthcare and transport to make it best in class at managing the mobilisation of workforces on major infrastructure projects, managing driver and passenger logistics in community transport and passenger logistics on assets such as buses, planes and light vehicles (Mt Buller transportation managed by Orcoda is a good example of the above).



Orcoda Resource Logistics, generates revenue managing assets and passenger logistics on large projects, providing solutions to energy, mining and infrastructure projects to simplify the complexity associated with people transport logistics and contracting services on transport infrastructure projects.

Orcoda resource logistics utilises its technology platform to make it best in class at managing and contracting on large infrastructure projects.



Orcoda Transport Logistics, is a SaaS cloud product providing enterprise customers with large transport fleets optimised job scheduling, route optimisation and enhanced fleet management, resulting in recurring revenues from a license fee per vehicle per month.



Orcoda Healthcare Logistics generates revenue, by providing its technology platform and management services to manage large fleets of vehicles that are owned by the client or by Orcoda on a monthly or day rate per vehicle.



Multiple technology solutions across three divisions; Resource, Transport and Healthcare logistics providing the opportunity to realise organic growth by cross selling between divisions combined with growing by strategic acquisitions that are a good fit and cash flow accretive to each division should drive consolidated revenue growth and shareholder wealth into the future.

DIRECTORS



Nicholas Johansen
Non-Executive Chairman
*Chair Audit Committee.
Partner Cozens Johansen Law.*



Geoff Jamieson
MD / CFO MAICD
*Member Audit committee.
MD Resource Connect, Ex
Merchant banker.*



Geoff Williams
**Executive Director & GM
Beta Group**
*21 years experience
Ergon Energy Queensland
Managed Beta Group for last
15 years.*



Brendan Mason
Non-Executive Director
*Chairman Rem Committee.
Ex Caterpillar, Cochlear,
Boral, Lucent/Bell Labs.*



Stephen Pronk
Non-Executive Director
*Member Rem Committee.
Founder and Director of
AimLab.*

OPERATIONAL MANAGEMENT



Simon Anthonisz
**GM Healthcare Division and
Group Operating Officer**
*HR expert / extensive
experience across UK &
Australia rail & infrastructure
projects.*



Warren Preston
GM Resource Logistics
*B Bus
Ex Director Chartered Acct
Firm.*



Grant Boydell
**Chief Technology Officer
& GM Transport Logistics**
*Transport expert.
Ex accountant CPA.*



Sean Hardman
GM Sales & Marketing
*Director Orcoda Resource
Logistics Pty Ltd. Ex PWC,
Represented Australia in
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