

AGM 2021

CEO Presentation

Brian Mangano, Managing Director

18 November 2021

FY21 in Review.

- 💰 Revenue of \$17.6 million
- 🔄 \$13.4 million in recurring revenue
- 🏠 Finishing the year with Swift systems in 58,961 rooms
- ➕ Sale of loss-making Medical Channel Pty Ltd business to Motio Limited (ASX: MXO or "Motio") for 30 million ordinary shares in Motio.
- ✅ New sales team established in Mining and Aged Care:
- ⬆️ Core revenue in Aged Care and Mining & Resources up by 15%
- 📈 \$5 million of Capital raising in FY21
- 💵 DXC settlement concluded resulting in a one-off \$1.525 million payment to Swift.
- 👥 Established relationship with key Mining & Resources customer, Mineral Resources.

FY22 the First Four Months.

- Acquisition of a perpetual license to commercial casting technology.
- Integration of cutting-edge casting technology into the Swift Platform, resulting in the creation of our next generation product **Swift Access**.
- Initial showcasing of Swift Access product to selected high value clients.
- Agreement reached with Mineral Resources Limited to rollout **Swift Access** at their Mt Marion lithium mine.
- Signing of \$1.1 million in new Aged Care agreements.
- Relocation of Perth and Sydney offices realising an annualised overhead savings of circa \$500,000.
- Appointment of Brian Mangano as CEO and Managing Director.
- Transition of Pippa Leary to Non-Executive director.
- Appointment of two new Perth based Directors with experience in Mining and Aged Care.
- Focus on longer term content and support contracts with existing clients in Mining and Aged Care with the view to drive margin growth and Total Contract Value (TCV).
- 5 million Motio Limited Pty Ltd (ASX: MXO) shares sold to strengthen cash position



The Swift Product Suite.

Entertainment and Communications For Any Facility.

swift **access.**

Swift Access is Swift's next generation product which allows the seamless distribution of commercial casting, premium entertainment, communications and other curated content on demand using a dedicated set top box.

swift **broadcast.**

Swift Broadcast allows facilities with limited network infrastructure to provide streamlined communications and extensive entertainment and sector-specific content over an MATV network.

swift **entertainment.**

The Swift Entertainment App gives residents the option to access Swift's exclusive on demand movies and TV shows on their mobile device.

swift **connect.**

Swift Connect extends the communication experience from TV to mobile ensuring residents are kept informed at all times.

Communications.
Entertainment.
Casting.



Premium First-Release Movies & Entertainment.

swift



- ✓ Premium First Release Movies
- ✓ View Movies On Demand (play & pause when it suits you)
 - ✓ HD Content
 - ✓ Tailored Content
- ✓ Binge-worthy TV Box Sets
- ✓ Movies Cached On Site (Minimal bandwidth? No problem)

Competitors



- Second Schedule Release Movies
- Linear Viewing Movie Channels
 - HD Content
 - Standard Content



Exclusive Hollywood Blockbusters.

Premier Content You Won't Find Anywhere Else



Extensive relationships with the world's best content suppliers give Swift customers first access to the world's most in demand movies.

Black Widow - Only Available on Disney+ and Swift.

- Released with a paywall on Disney+ July 2021
- Released to Disney+ Customers October 2021
- Released to Swift Customers November 2021

Our Content Suppliers.

Premier Content You Won't Find Anywhere Else



Disney



united
international
pictures



LIONSGATE



ICON
FILM DISTRIBUTION

Sunrise

People



Curated Content.

Exclusively Available Through the Swift Platform



Facilities have the ability to upload their own **site-specific content** including orientations and inductions.



Tailored content packages are available to ensure facilities have access to the content their residents crave, increasing resident satisfaction.



Internal facility **Livestream channels** available to inform residents and keep them connected during periods of isolation.



Custom integrations with client apps available, tailored to the facilities needs



Exclusive access to content aimed at enriching residents' lives. **From indigenous and mental health content** in M&R to **relaxation content** for residents with neurological disorders in Aged Care.

Mining & Resources.

Exclusively Available Through the Swift Platform

- ✓ Mental Health content from Beyond Blue.
- ✓ Indigenous content to educate personnel about the rich history of the land on which they work and live.
- ✓ Site inductions and welcome content empowers personnel and keeps them engaged.
- ✓ Locally cached to keep bandwidth usage down.
- ✓ Improve employee experiences on site, help reduce churn and the costs associated.



Aged Care.

Exclusively Available Through the Swift Platform

- ✓ Relaxation content to assist carers with the sundowning period of residents with dementia and Alzheimer's.
- ✓ In room exercise content aimed at keeping residents moving independently.
- ✓ Lifestyle content including cooking and painting programs allowing residents to learn a new skill or hobby.
- ✓ Locally cached to keep bandwidth usage down.
- ✓ Giving residents independence and the power of choice.

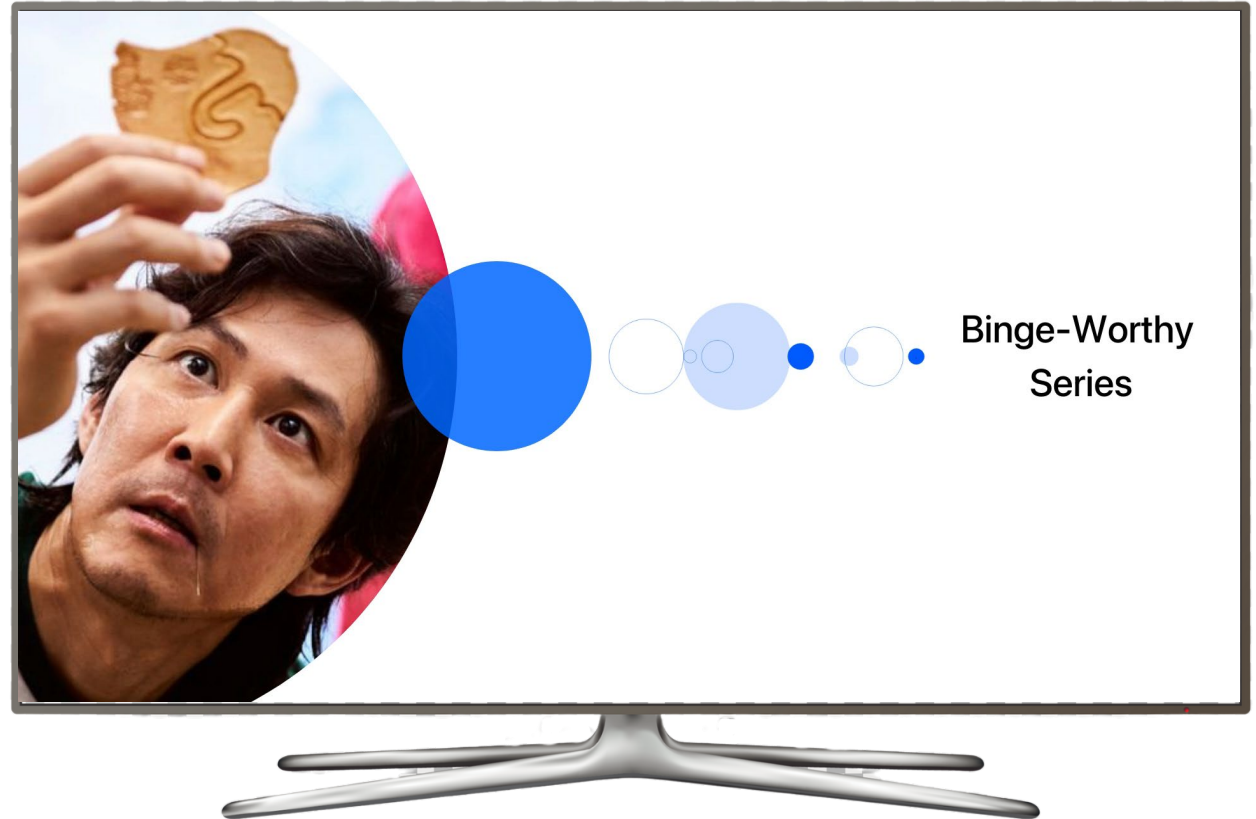


Casting - Limitless Entertainment.

Exclusively Available Through the Swift Platform

How does Swift Access with Casting differ from other solutions?

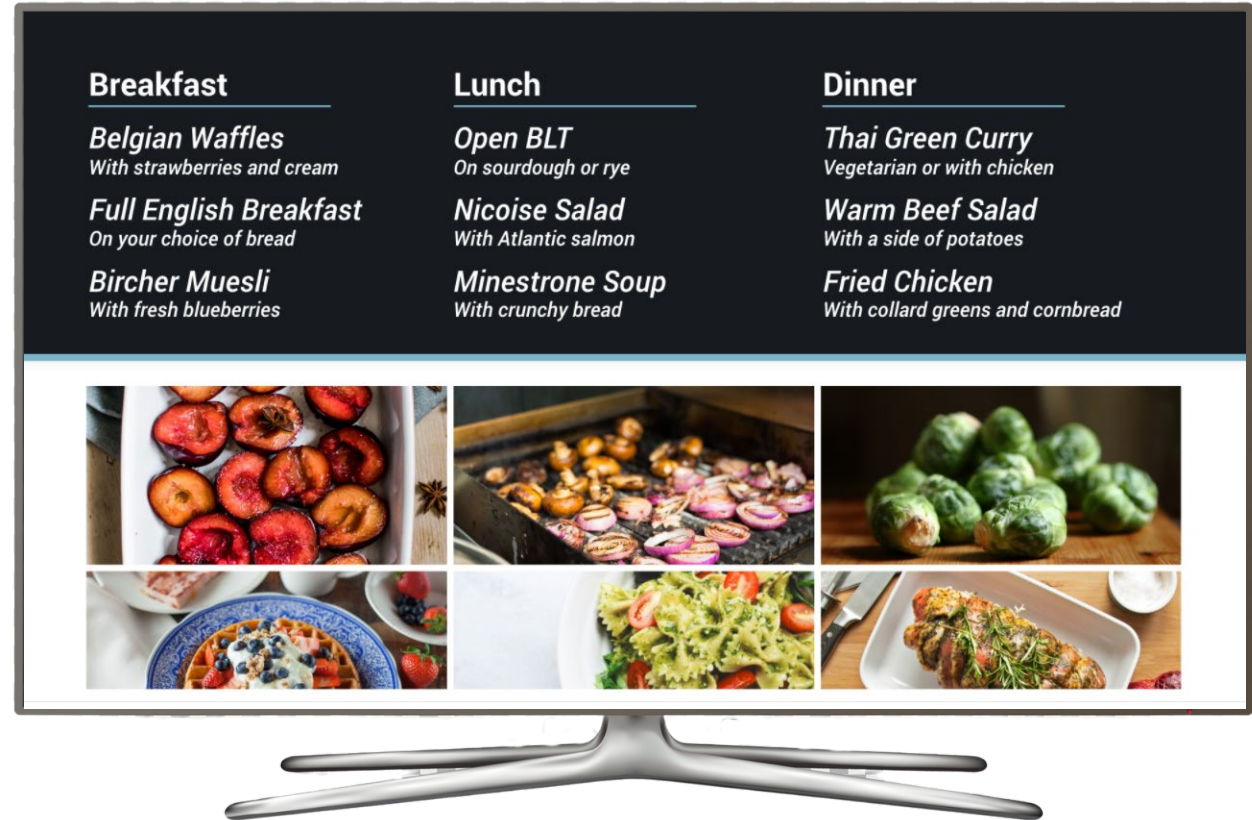
- ✓ Easy set up and smart management of casting devices.
- ✓ Secure pairing process, protecting the privacy of every resident.
- ✓ Does not require a smart TV.
- ✓ Easy trouble shooting and maintenance for facility managers and Swift Support.



Communications.

Exclusively Available Through the Swift Platform

- Streamlined facility communications keep residents informed and engaged.
- Swift Access includes the ability to send messages to a single resident, group of residents, a whole facility, or all company sites.
- Centrally managed CMS which comes with easy-to-use templates for notices, menus, flight schedules and more, saving facility staff time and improving efficiencies.



Communications.

- Streamlined facility communications keep personnel informed and engaged.
- Customisable digital noticeboard and message ticker ensures essential information is actively promoted to workers.
- Centrally managed CMS which comes with easy-to-use templates for notices, menus, flight schedules and more, saving facility staff time and improving efficiencies.

Entertainment.

- Uses existing MATV network to broadcast scheduled TV channels
 - Choose from new release Hollywood blockbusters and over 1,000 movies, TV shows, sport, lifestyle, music, relaxation, and mental health content.
- Content cached locally on site, giving you greater flexibility with data usage.

Flexibility.

- Quick and easy install, requires no additional hardware in existing rooms.
- Ideal for older villages where investment in robust networks is not viable.
- Combined with clever internet management, Swift Broadcast reduces the load on the network ensuring residents always have access to stable connection.

Swift Internet and Data Management.

Improving Efficiencies



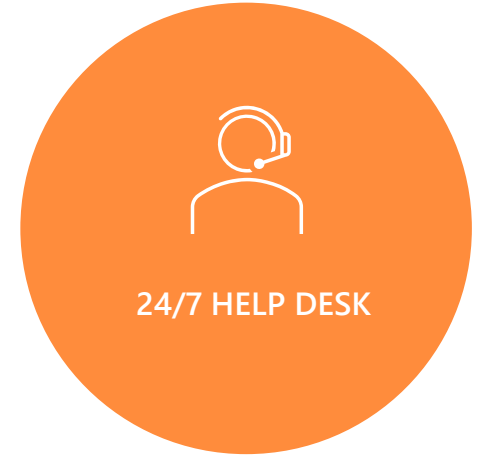
A variety of options for managing facility internet and usage to help optimise your internet service, including:

- Intelligent data, bandwidth and traffic management to prioritise the traffic that is most important to your residents.
- Firewalls providing protection against cyber-attacks and blocking/restricting data from certain locations, applications or ports, while allowing relevant and necessary data through.
- Captive portal for user data and bandwidth management.
- Reporting on user and traffic management to continue to optimise the service provided.

Swift Support.

Keeping Your Service Running Smoothly, Always

- On-call support staff and regional based technicians available to assist
- Remote support: all onsite support calls will be directed to Swift's 24/7 Help Desk with highly qualified technical staff to ensure high-quality support.
- In-person support: in person service for user needs as well as infrastructure and platforms, providing technical guidance and troubleshooting.



The Swift Platform.

Swift Internet & Data Management.

Stable, secure and optimised internet services, making the most of limited bandwidth.

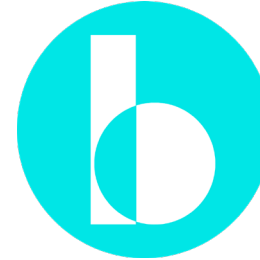
Swift Access.

Premium entertainment and communications with casting.



Swift Broadcast.

Simplified entertainment and communications for low bandwidth facilities.



swift

Swift Manage.

Central location for communications and content management, saving staff time and improving efficiencies.



Swift Apps.

Swift Entertainment and Swift Connect, keeping residents connected and engaged across devices,

Delivering on Strategy - Update.

MINING

FY21

- ✓ New Sales Team
- ✓ Build of Sales Pipeline
- ✓ Established Relationship with Key Clients

FY22

- ✓ Launch of Swift Access
- ✓ Swift Access Pilot Client Announced
- ✓ Testing Swift Access In Market
- ✓ Promotion of Swift Access to Existing Customers

AGED CARE

FY21

- ✓ New Sales Team
- ✓ Build of Sales Pipeline
- ✓ Launched into Retirement Living Sector

FY22

- ✓ Launch of Swift Broadcast
- ✓ Launch of New Hybrid Strategy
- ✓ Four New High Value Customers
- ✓ Support for Subtitles Across Swift Platform

CORPORATE

FY21

- ✓ Sale of Medical Media Business
- ✓ Capital Raising
- ✓ DXC Settlement
- ✓ Sales in New Markets

FY22

- ✓ Perpetual License to Casting Technology
- ✓ Management Changes
- ✓ New Directors Appointed
- ✓ Launch of Rebrand
- ✓ Office Relocation

THANK YOU

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