

ARTRYA™

**Artrya FY22
Half Year Results
Presentation**

ASX: AYA

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**126
million**

people with
significant
heart disease¹

**\$219
billion**

heart disease costs
the United States
each year⁴

**One
third**

of deaths globally
are from heart
disease²

**Every 13
minutes**

Someone in
Australia dies of a
heart attack³

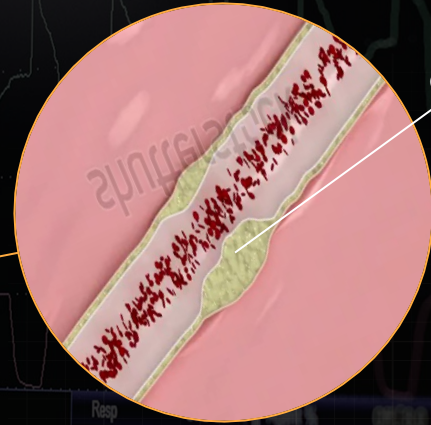
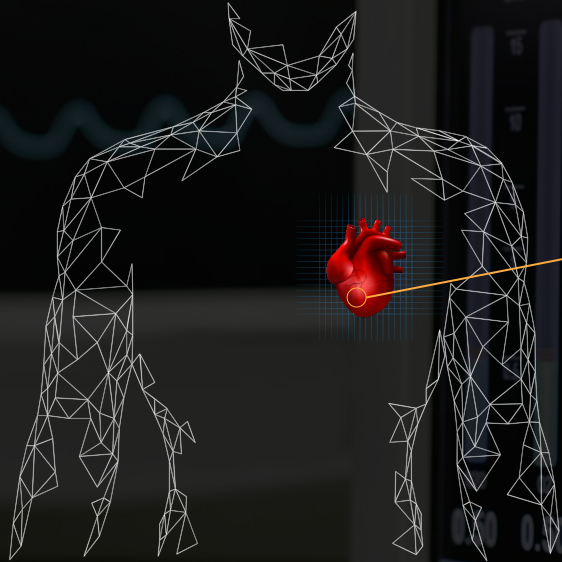
9 million

CAD deaths
per year²

Coronary Artery Disease is a
leading cause of death globally.

1. Global Epidemiology of Ischemic Heart Disease: Results from the Global Burden of Disease Study, Khan et al., Jul 2020
2. [https://www.who.int/en/news-room/fact-sheets/detail/cardiovascular-diseases-\(cvds\)](https://www.who.int/en/news-room/fact-sheets/detail/cardiovascular-diseases-(cvds))
3. Australian Bureau of Statistics 2019, Causes of Death 2018, cat. no. 3303.0, September
4. <https://www.cdc.gov/policy/polaris/healthtopics/heartdisease/index.html>

The culprit is particularly **unstable soft plaque that ruptures** called Vulnerable Plaque.



Build up
of Plaque

Artrya's Purpose is to save lives, creating social & economic value. We will do this by:

Addressing

The global problem of heart health

Reliably reporting

a major predictor of heart attack & death

Using gold standard

imaging modality CCTA

Piloting

in Australia before launch in the US and UK

Appointing

senior leaders in key markets

Partnering

with globally recognised research partners

Enabling

Efficient integrated care across the US health network

Progress in 3 months since IPO

26 November 2021

Artrya IPO

December 2021

Salix Coronary Flow completed on schedule

December 2021

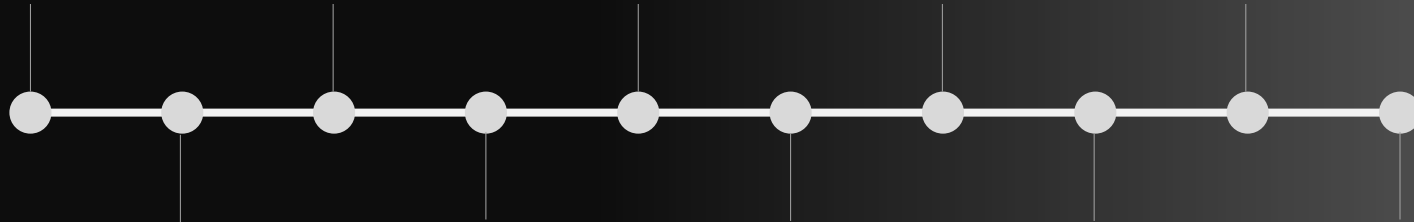
Negotiation commenced with leading UK NHS hospital research Institute

13 January 2022

Appointment of Dr Jacque Sokolov, Chair Scientific & Clinical Advisory Boards

February 2022

US team expanded to full time executives



November 2021

Eversana appointed to manage SCA into 1,250 UK NHS Trust Hospitals

December 2021

Senior cardiologists recruited to Artrya US team

December 2021

Successful completion of UKCA and CE Mark regulatory audit

February 2022

Expanded Australian sales pipeline to 41 prospective users

February 2022

Entered negotiations with two major US research institutes

US – market entry



Key clinical appointments



Full time senior health sector executives appointed



Presentations to major hospital groups & research institutes



Clinical & workflow research programs defined



FDA regulatory approval application in process



US – key clinical appointments

Dr Jacque Sokolov **Chair, Clinical & Scientific Advisory Boards**

- Senior cardiologist & advisor to over 100 healthcare organisations
- Director, Calviri (mRNA diagnostics)
- Director, Lucid Diagnostics (DNA diagnostics – LUCID:NASDAQ)
- Previously Chairman, Executive Committee of White House Health Project and board member, American College of Medical Quality
- Board & executive level access at leading payors, hospitals, clinics & research institutes
- 3.9m incentive Options exercisable at A\$1.35, A\$3.00 & A\$5.00



US – key clinical appointments

Dr Tom Cheek

- Chief Medical Officer, UnitedHealthCare Clinical Services Continuum
- Clinical VP New Markets, OptumCare
- Previously Senior Medical Director Medicaid, Aetna
- Advisor to global consultancy on US health economics

Dr Jim Bonnette

- 40 years health care experience
- Executive Vice President, Optum Health
- Chief Health Officer, Cogitativo
- Previously Chief Medical Officer & SVP Clinical Operations, Vanguard Health Systems

US – full time executive team

Ted Schwab

- 35 years healthcare experience
- Previously Snr Vice President & Chief Innovation Officer, CHI Health
- Extensive networks across major hospital groups, research institutes & payors

Jory Tremblay

- 35 years healthcare experience
- Previously Head of Growth, Babylon Health
- Experience in Developed value-based and risk-based contracting strategies

Supported by experienced clinical, legal & technical personnel
Search initiated for further senior executive team members

US – major hospital groups, research institutes and FDA regulatory approval

Research and Payors

- Discussions commenced with payors, major hospital groups & research institutes
- First research agreement Q4FY22
 - Informs clinical & economic models for purchasers
 - 6-month research period followed by commercial use
 - Forecast doubling of CCTA procedures

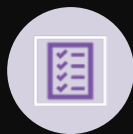
Regulatory and Guidelines

- FDA
 - passed FDA 'Refuse to Accept' (RTA) phase, application proceeding
 - Anticipated mid-year approval
- CCTA Guidelines
 - CCTA now recommended by American Heart Association & American College of Cardiology as Class 1 front-line test

US – pathway to revenue



Sign clinical & workflow research agreements with major hospital groups Q4FY22



Complete FDA regulatory approval mid CY22



Complete research with major hospital groups Q2FY23



Transition research to revenue agreements with hospital groups



Expand revenue base beyond initial users & payors



UK – market entry



NHS 1,250 Trust Hospitals



Experienced healthcare team contracted



UKCA regulatory application (audit passed Dec-21)



Clinical research program defined



UK – pathway to revenue



Sign workflow research agreement with NHS Trust Hospital Q4FY22



Commence sales & marketing with 1,250 Trust Hospitals Q4FY22



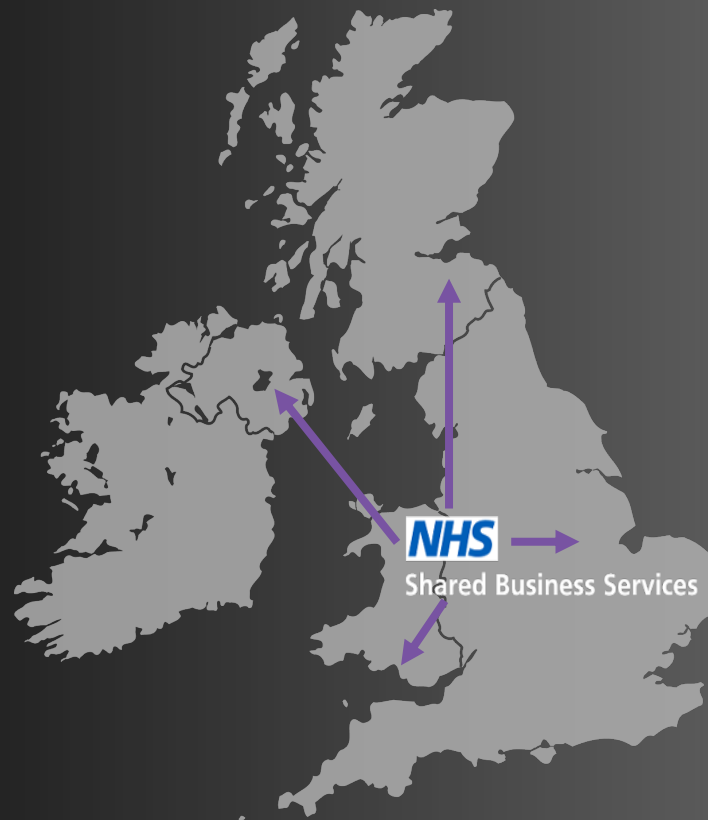
Complete UKCA regulatory approval Q1FY23



Complete workflow research with Trust Hospital Q2FY23



Sign first revenue agreements FY23



Australia – pilot market



Admission to Australian Therapeutic Goods Register



Expanding data science & research team



Clinical research program accelerating



Growing prospective pilot site user list



Incorporating pilot site learnings into product development



Australia – pathway to revenue



Expand number of SCA pilot site users Q3FY22



Complete incorporation of pilot site learnings into product development



Transition first pilot site to commercial use agreement mid CY22



Commence pilot site use of SCF product Q4FY22



Expand number of SCA commercial users & SCF pilots Q1FY23

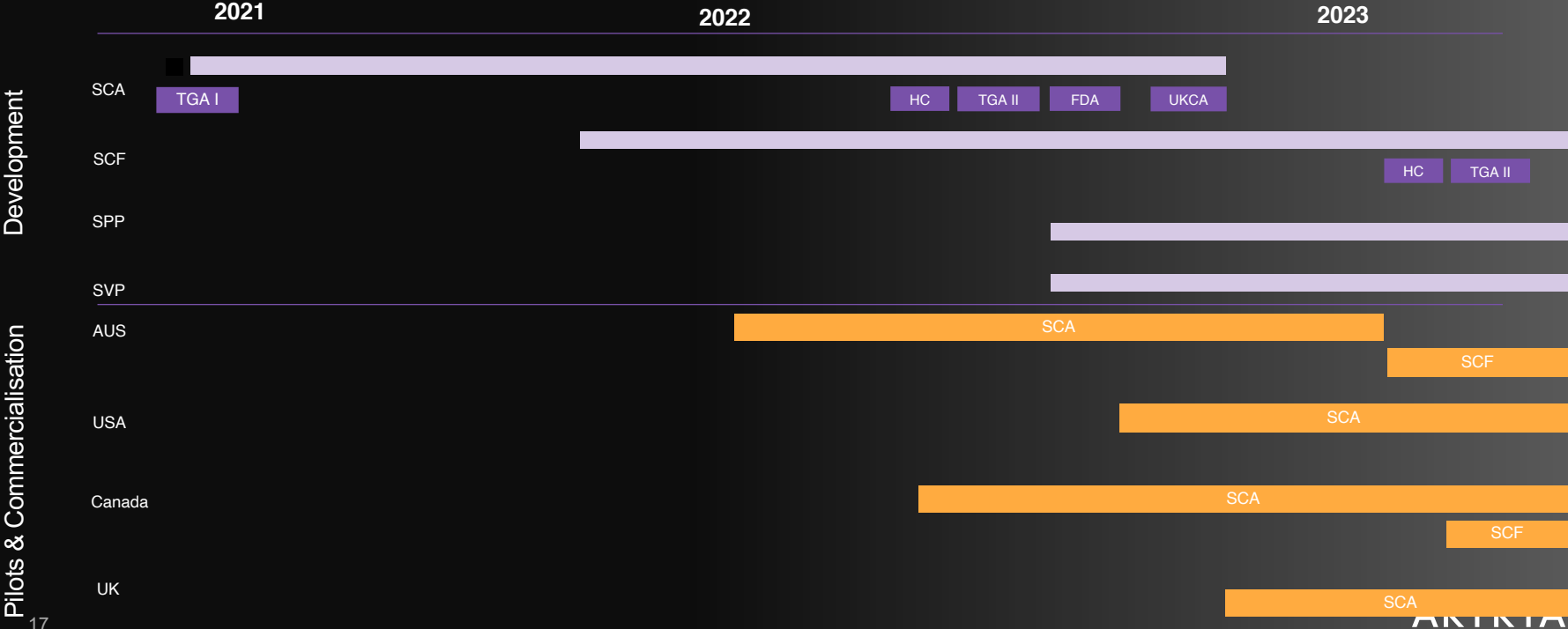
3 active pilots, 4 commencing March & 36 prospective pilots



Artrya product development progressing to schedule

SCA - Salix Coronary Anatomy analysis – TGA clearance obtained
SCF - Salix Coronary Flow analysis – in development

SPP - Salix Procedure Planning – development to begin in 2022
SVP - Salix Vulnerable Patient – development to begin in 2022



COVID-19 Impact

- No impact to date on product development but sales activity impeded
- Border closures have restricted sales and marketing travel
- Closure of medical facilities to non-essential personnel has impacted sales activity
- International travel to US and UK has been curtailed
- Conference presentation and attendance has been restricted to virtual only



Financial Summary

Half year results

	For the six months ended	
	31 Dec 2021	31 Dec 2020
	(\$'000)	(\$'000)
Profit & Loss		
Income (Other)	61	30
Expenses	(6,702)	(1,959)
Total comprehensive loss for the period	(6,641)	(1, 929)
Balance Sheet		
Cash & Cash Equivalents	43,765	12,982
Receivables	2,539	1,431
Fixed & Right of Use Assets	227	144
Intangibles	1,711	517
Total Assets	48,242	15,074
Payables	1,363	953
Other Liabilities	305	217
Total Equity	46,574	13,904

* Current cash burn ~ \$1.25m/month

Summary

- Activities proceeding to plan
- Strong cash position of \$43.8m allows for planned product & market development activity
- International revenue forecast FY23
- Current cash burn ~ \$1.25m per month
- Cash burn increasing as international sales & marketing activities expand
- Management focus on:
 - FDA & UKCA approval
 - US market entry
 - UK market entry
 - Expanding Australian pilots

