

Appendix 4D

INTERIM FINANCIAL REPORT FOR THE HALF YEAR ENDED 31 DECEMBER 2021

VONEX LTD
ABN 063 074 635

1. Company details

Vonex Ltd

ABN or equivalent company reference	Financial period ended ('current period')	Financial period ended ('previous period')
39 063 074 635	31 December 2021	31 December 2020

2. Results for announcement to the market

2.1. Revenue	Up	54% to	15,047,008
2.2. Profit (loss) after tax	Up	65% to	(580,118)
2.3. Net profit (loss) for the period attributable to members	Up	65% to	(580,118)
2.4. Dividends	It is not proposed to pay dividends.		
2.5. Record date for determining entitlements to the final dividend.	N/A		
2.6. Brief explanation of any of the figures in 2.1 to 2.4 above necessary to enable the figures to be understood.	<p>The loss for the consolidated entity amounted to \$580,118 (31 December 2020: \$1,663,030).</p> <p>Vonex has achieved another period of strong financial performance, with our group revenue increasing to \$15 million, up 54% YoY compared to \$9.8 million in the same period in FY21. Our gross profit was also up year-on-year (YoY), increasing 174% to \$7.5 million.</p> <p>Subsequent to the acquisition of the Direct Business operations in August 2021, the integration successfully brought 5,250 new small-to-medium (SME) clients to the Company, along with an infusion of quality employees.</p> <p>Following the completion and integration of this acquisition, Vonex's retail business achieved total contract value (TCV) for retail sales of ~\$2 million for the December 2021 quarter, an increase of more than 25% over the same period in FY21. Vonex's achievement of a record sales month in November 2021 (+50% YoY) has set a strong base for continued revenue growth.</p> <p>Our 2SG Wholesale division also showed continued growth, with NBN and Mobile Voice sales up 26% and 31% respectively over the previous corresponding period. Wholesale Voice and PBX revenue increased 34% YoY, contributing to the now more than 90,000 PBX extensions on the Vonex platform.</p>		

Vonex continues to execute its M&A strategy in 2022, with the Company completing the acquisition of Voiteck in January – an established provider of voice and internet services to SME customers in South Australia. The acquisition significantly boosted Vonex’s base of recurring customer revenue, with group ARR rising to more than \$34.5 million as at 31 December 2021, up 103% YoY.

3. NTA Backing

	Current Period	Previous Corresponding Period
Net tangible asset backing per ordinary security	(\$0.043)	\$0.017

4. Control gained over entities

Name of entity (or group of entities)	N/A
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Date control gained	N/A
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5. Dividend Reinvestment Plans

The Company does not have a dividend reinvestment plan.

6. Details of associates and joint venture entities

There are no associates or joint venture entities.

7. Statement of compliance in regards to review

If the accounts are subject to audit dispute or qualification, details are described below

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

Sign here:



Date: 28 February 2022

Executive Director

Print name:

Matthew Fahey