



ABT

ADVANCED BRAKING
TECHNOLOGY

Q3 FY22 - Investor Update

Andrew Booth CEO



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Company Overview

Innovative braking solutions that protect people, assets and the environment

Over 20 years experience and the **original manufacturer** of sealed wet brake technology

Designed, developed, tested and manufactured **in Australia**

Heavy duty braking solutions to the **mining, defence, waste management and civil construction** industries with further diversification underway

Focused on **innovation, safety and environmental responsibility** and reduction in downtime costs and increased **operational efficiencies for our customers**



Customers and end users

ABT continues to grow its blue chip customer base



WE BELIEVE IN SAFETY – IT IS CENTRAL TO EVERYTHING WE DO

Through embracing 'Safety Principles' in everything we do, we aspire to create prosperity for everyone that is touched by our business.

We aim to produce and sell innovative braking solutions with the commitment to promoting sustainable business practices that protect people and the environment.

Quarterly Results Overview

Demonstrated results across key metrics

EBITDA
Positive trend
continuing

Product Sales Margin
46.2%

Net Profit
Positive trend
continuing

Quarterly Operating Sales
\$2.74m
20% increase on pcp

Substantially
debt free

Cash Balance
\$1.96m
\$1.57m at 31 Dec 2021

Cash Flow performance

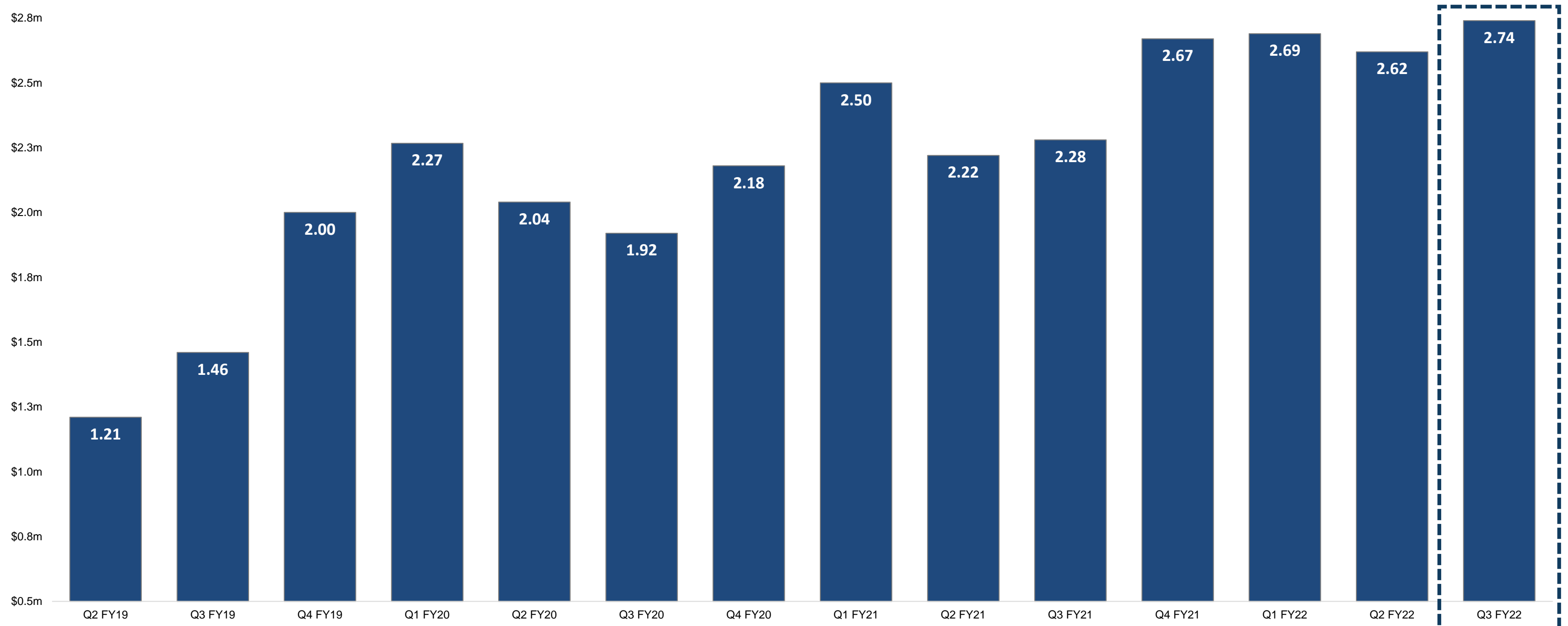
5 consecutive quarters of positive operating cashflow

- Solid cash position of \$1.96m following 5 consecutive quarters of positive operating cashflow
- Operating Sales of \$2.74m, up 4.6% on Q2 FY22 and a 20% increase on previous corresponding period (pcp)
- Positive net operating cash inflow of \$457k providing a marginal increase in cash position of \$1.96m (\$1.57m at 31 Dec 2021)

(\$m)	Q3FY22	Q2FY22	Q3FY21	% change on prior quarter	% change on pcp
Net cash from operating	0.46	0.14	0.29	229%	59%
Net cash from investing	(0.01)	(0.01)	(0.24)	-40%	97%
Net cash from financing	(0.07)	(0.07)	(0.00)	6%	-1600%
Cash balance	1.96	1.57	1.53	25%	28%

Operating sales by quarter

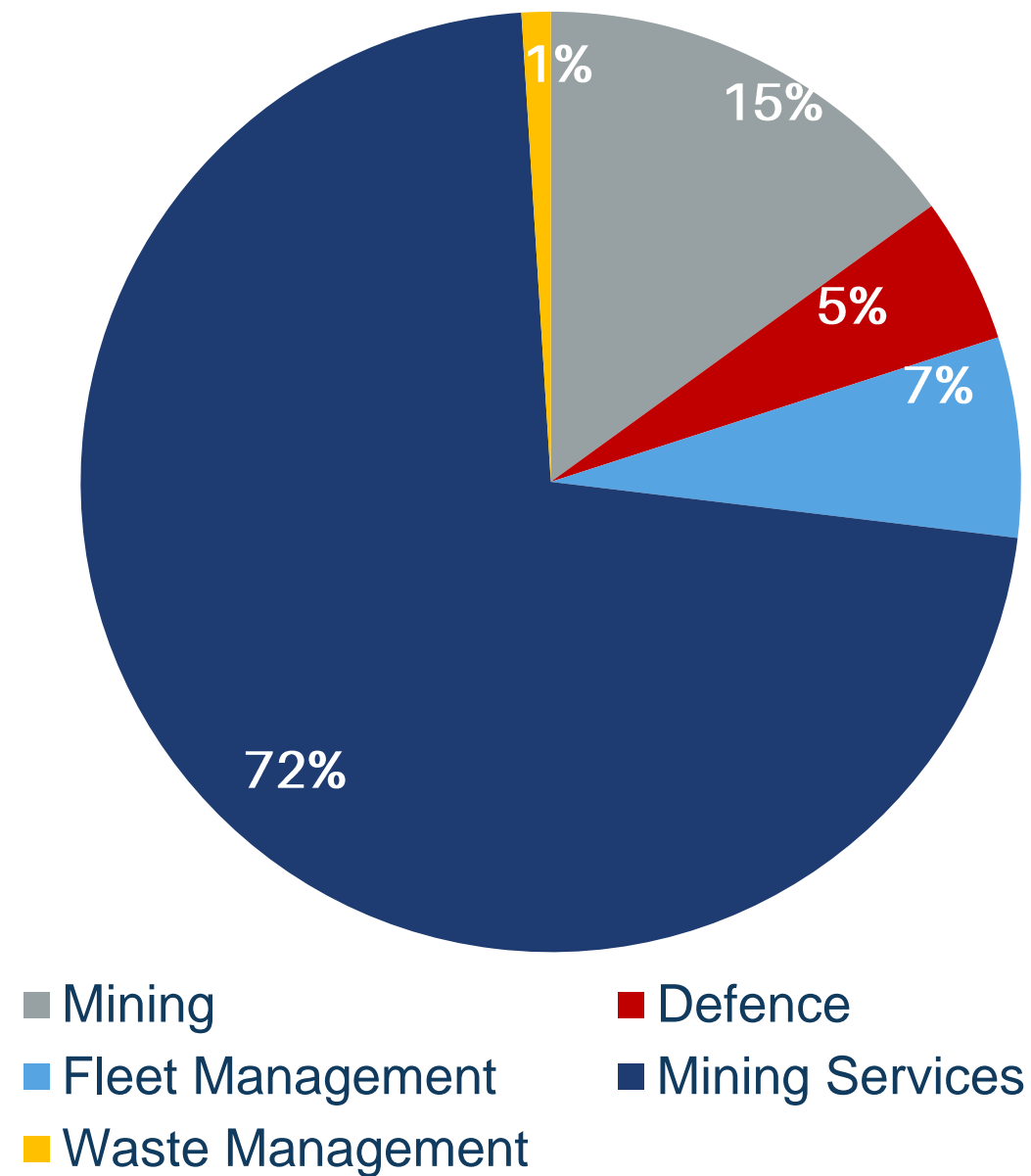
Q3 FY22 Sales up 20% on pcp



Quarterly revenue

Diversity of customers and applications

Sales by Industry (rolling 12 months)



THALES



CLEANAWAY



WestConnex M4-M5 Link Tunnels



Market Overview

Growing global distribution and customer network

Taking innovative solutions to market to capture global business development opportunities

Sales & Distribution network covering

>16 countries

>20 years

experience and original
manufacturer of sealed
brake technology

Further growth

planned through expansion of
Global footprint



Value proposition

Product portfolio providing solutions to a number of identified problems

Problems identified

Damage suffered to OEM braking systems operating in harsh off-road environments

- Abrasion and corrosion - contamination by dust, mud, chemicals leading to premature brake wear, poor and often unsafe braking performance

Unintended vehicle movements

- Risk to both people and equipment due to vehicle roll aways

Impact to both people and the environment

- Harmful brake dust emissions

ABT solution

Enclosed and sealed braking systems

- Prevents contaminants from causing premature brake wear and poor braking performance

Failsafe technology

- Spring applied hydraulic release, failsafe capability

Wet brake technology

- Fluid filled braking system

Customer benefits

- Significantly **improved safety** for both people and equipment
- Improved Total Cost of Ownership through **reduced maintenance costs**
- **Increased vehicle uptime** & fleet availability
- **Excellent braking performance** even in the harshest operating conditions
- Zero brake particulate emissions **improves safety and lowers environmental impact**
- Improved heat management results in **reduction in brake fade and bearing overheating**

Product and Customer Overview

The Hawkei is a Blueprint for Growth

- Successfully delivered 1,100 Hill Hold Brake Systems to Thales for the Hawkei Protected Mobility Vehicle.
- New generation of protected vehicle meeting requirements of the modern defence force for a highly protected, versatile and fully C4I integrated vehicle able to operate in high threat environments.
- Reflects ABT's engineering capability to meet stringent defence standards, enabling engagement with other international fleet providers with customised design solutions
- Provides a Blueprint for future growth for ABT



Environmental, Social and Governance

'Protecting your brakes from the environment, protecting the environment from your brakes'

- Continue to focus on ESG trends across Industries globally
- ABT SIBs FailSafe solutions, addresses all aspects of ESG providing solutions for working environments of customers in challenging industrial workplace settings

Addressing ESG challenges:

1. 100% Sealed Brake keeping Brake Dust Emissions in
2. Failsafe brakes mitigate against unintended vehicle movements in high risk settings
3. Failsafe offers strong asset management performance

New Product Development

- ABT is focused on strategic growth opportunities and is currently assessing key initiatives to drive scale, revenue diversification and enhance innovation
- This includes innovative development which leverages technology, autonomous, design and the diversification of vehicle applications of ABT's Sealed Wet Brake innovation

ABT Heavy Vehicle SIBs

Problems requiring a solution	ABT Solution
Damage suffered by OEM braking systems in harsh off-road environments; strike impact and dust ingress	Sealed / enclosed ABT brake (SIBS)
High frequency Maintenance and Parts Replacement	ABT Brakes offer extended Life and Maintenance regime
Heavy vehicle brake fade and bearing overheating	Enclosed ABT wet brake runs cooler
Brake dust emissions	ABT has Zero Emissions

Inorganic Strategy delivers Growth and Diversification

ABT's Corporate Development Strategy for Inorganic Growth will deliver:

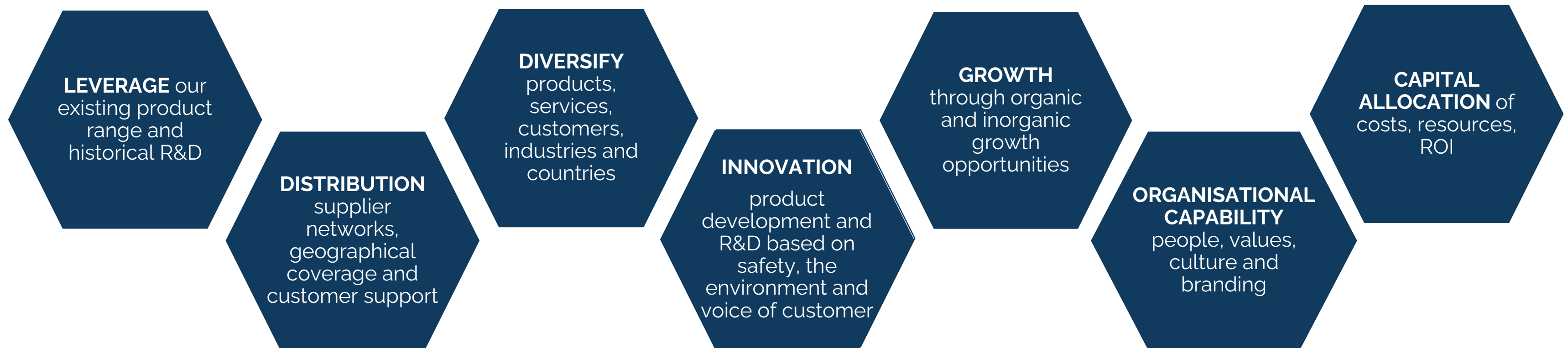
1. Revenue diversity and growth
2. Added technical capability
3. Organisational scale and operating leverage
4. Returns for shareholders

Strategy and Outlook

Strategy

By 2023

Generate material growth in both revenues and earnings by offering innovative safety and braking solutions to a global customer base



Deliver shareholder value

A strong future

Recent progress to support our strategy

-  Leadership team and internal capability strengthened
-  Significantly improved financial position; increased sales and cost management
-  Substantially debt free
-  Cash flow and EBITDA positive and net profit result achieved
-  Product innovation and diversification; new products released to market
-  Customer diversification; first long term supply agreement achieved
-  Industry diversification; sales revenue from new industries achieved
-  Patent portfolio strengthened; international patent lodged

Outlook for FY22

The foundations for growth are now in place

- Continue to drive:
 - **Innovation;**
 - **Diversification** by leveraging our current product offering to both existing and new customers across a range of industries
- Assess **organic and inorganic growth** opportunities that can provide expanded product offering or increase in distribution footprint through acquisitions, strategic partnerships joint ventures and other initiatives
- Expand our **Australian and international distribution footprint** via partnerships within key geographic regions
- Continue to **improve financial performance**
- Position ABT for the future to participate in the **automotive megatrends** of automated, electric and connected vehicles



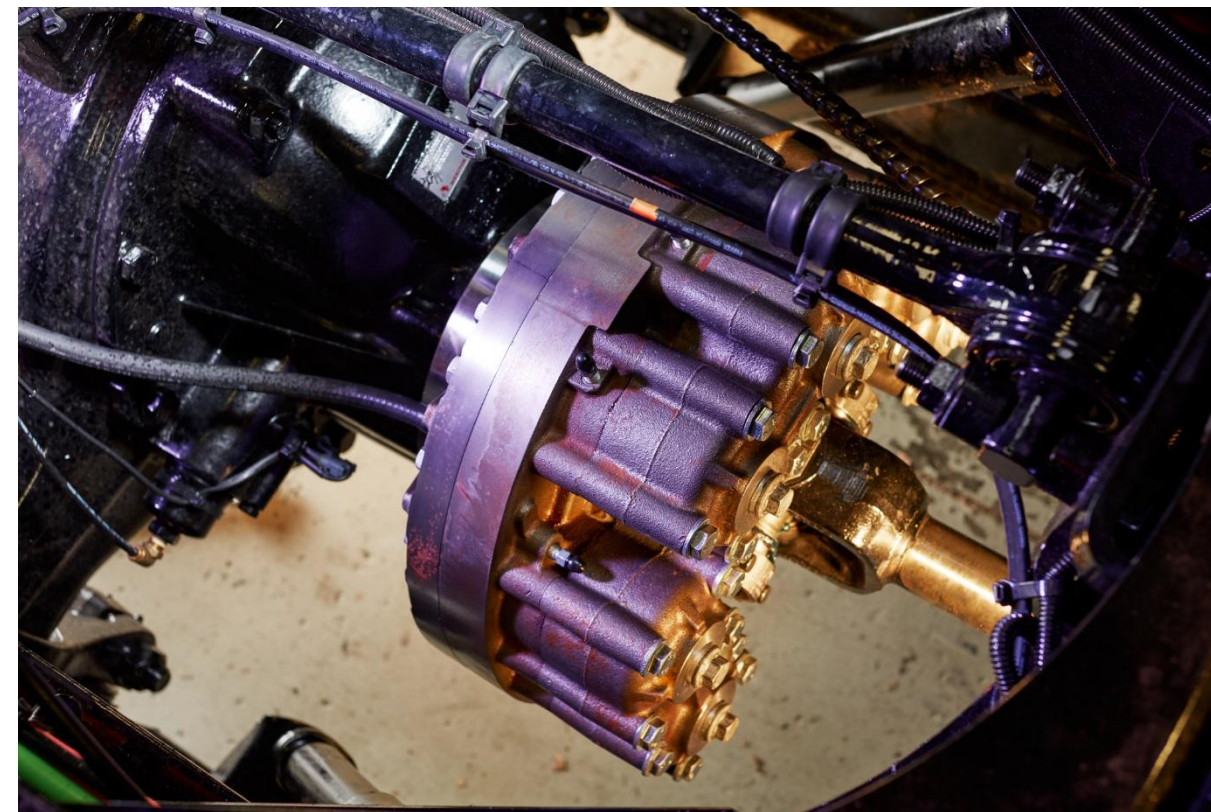
Appendices

Current core products

Product solutions for a range of situations



Fully Sealed With
Failsafe Capability



Failsafe Driveline Brakes



Terra Dura ® Fully Sealed
For Durability

Board and Management Team



Dagmar Parsons
Non-Executive Chair



David Slack
Non-Executive Director



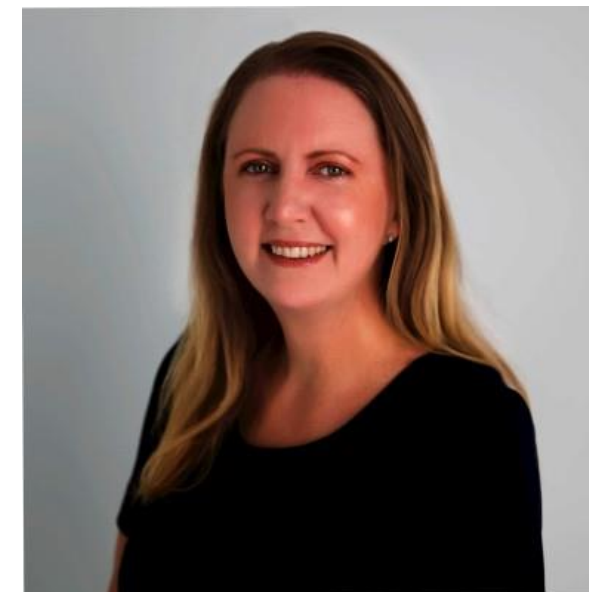
Adam Levine
Non-Executive Director



Mark Lindh
Non-Executive Director



Andrew Booth
CEO

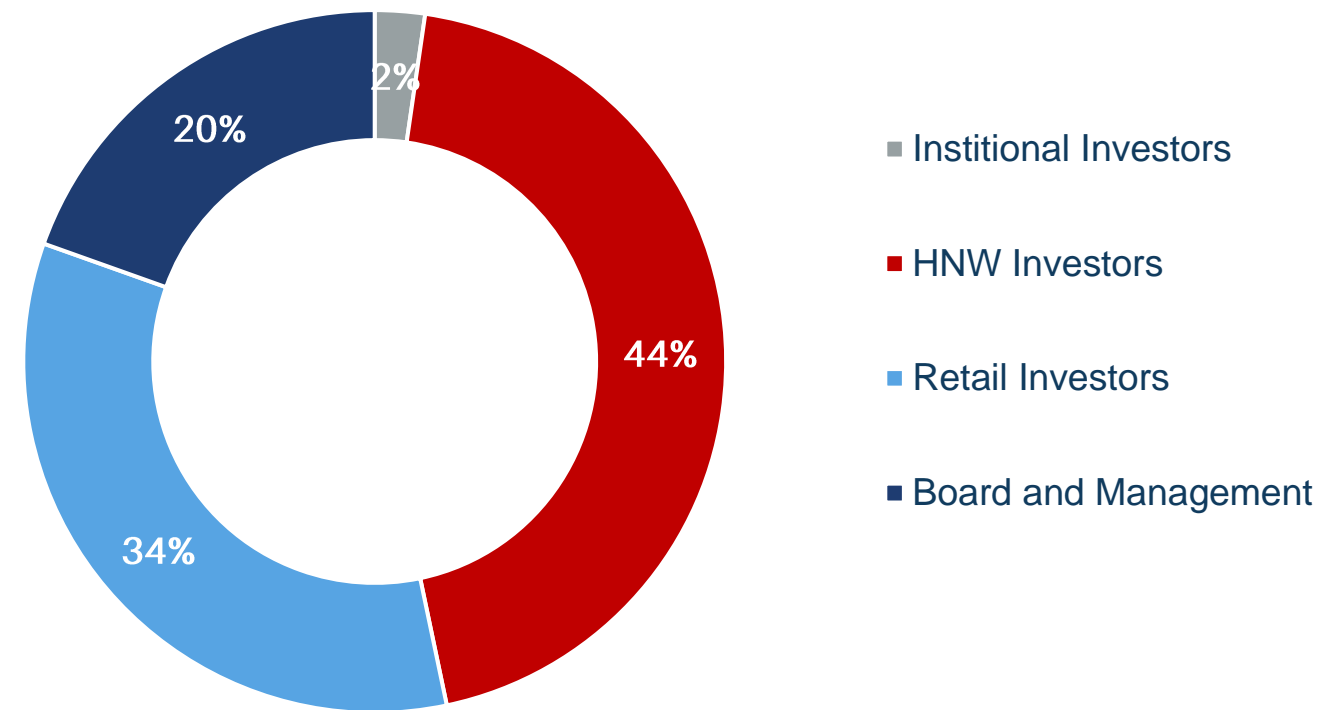


Angela Godbeer
Chief Financial Officer

Corporate Overview

ABT is substantially debt free with a supportive register

Top 50 share registry breakdown



Board of Directors

Dagmar Parsons	Non-Executive Chairman
David Slack	Non-Executive Director
Mark Lindh	Non-Executive Director
Adam Levine	Non-Executive Director

Substantial Shareholders

Keith Knowles/Parks Australia	33.60%
David Slack	18.24%
Total	51.84%

Financial Information

Share price as of April 21 , 2022	3.4 cents
Ord Share on Issue (M)	379.1
52-week trading (low/high)	0.027/0.048
Market Cap (\$M)	\$14.18
Cash (31 March 2022)	\$1.96M
Debt (31 March 2022)	nil

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