

17 May 2022

Level 28
108 St Georges Terrace
Perth WA 6000

ABN 98 103 348 947
ASX CNW

Cirrus wins Cisco Support Renewal for ACT Government

HIGHLIGHTS

- Total contract value circa \$4m
- ACT Government network maintenance and support
- 3 year contract renewal
- Continued significant wins for the Canberra location
- Ongoing and successful partnership with ACT Government

Australian Managed Service and IT solutions company, Cirrus Networks Holdings Limited (ASX: CNW) ('Cirrus' or 'the Company') is pleased to announce that they have won a significant contract renewal with ACT Government, to continue to provide all of their Cisco network maintenance and support.

Cirrus was awarded the circa \$4m Cisco SmartNET renewal contract after a comprehensive competitive tender process. For the next 3 years, Cirrus will continue to support the Cisco infrastructure through a combination of Cirrus' preferred partner support and vendor direct support models. The contract will commence immediately.

Ongoing and valued partnership

The win comes as part of Cirrus' longstanding relationship with ACT Government and delivering a robust Cisco solution with cost efficiencies and demonstrated sustainable value. The renewal follows the initial success as announced in ASX Announcement, August 7, 2019 "[Cirrus wins ACT Gov Cisco support contract](#)".

Commenting on the successful renewal win, Cirrus Managing Director and CEO, Chris McLaughlin, said:

"We are thrilled to be continuing our partnership with ACT Government, and to be their partner of choice for Cisco network maintenance and support. We understand the priorities for ACT Government in delivering a cost-efficient solution with demonstrated value that is competitive in the market. This is testament to our talented Canberra team who continue to be recognised for their customer-focused approach and market-leading network management and support solutions. We look forward to the next 3 years with ACT Government and building the relationship further.

This win adds to the more than \$40m in contract wins for the Canberra office this financial year".

ENDS

The Board of Directors at Cirrus have approved the release of this announcement.

Contact for further information		
Chris McLaughlin Managing Director	Matt Green Chief Financial Officer	08 6180 4222 investor@cirrusnetworks.com.au cirrusnetworks.com.au

ABOUT CIRRUS

Cirrus Networks Holdings Limited (ASX: CNW) is an Australian Managed Service and IT solutions provider who works with companies, Government agencies and non-for-profit organisations to understand their technological needs and implement world leading solutions that are both cost effective and provide long term operational benefit.

The diverse reach of Cirrus means the company is able to provide a wide range of solutions including:

- Data Centre and Cloud
- Convergence
- Storage
- Data management (including big data)
- Network design and optimisation
- Business continuity & Cyber Security
- End user computing
- Unified communications and IP Telephony, and
- High quality IT Service Management, Consulting and Project Management services.

Australian sovereignty, excellent service and an innovative, holistic approach have seen Cirrus quickly grow an extensive base of blue-chip clients across industry, government and non-for-profit sectors. Cirrus was founded and is headquartered in Perth but has expanded into Canberra and Melbourne via a number of strategic acquisitions.

Cirrus is strategically focused on recurring-revenue high-margin Managed Services and in March 2021 won a transformational managed service contract with Federal Government entity Geoscience Australia in excess of \$13M. This contract provides a strong reference for Cirrus to expand its contestable market in terms of client type and contract size, and the record March 2022 Icon Water contract win is further evidence of delivering on company strategy.

Cirrus is a rapidly growing IT solutions provider exposed to the megatrend of digitisation.