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## TABLE OF CONTENTS

- 1. Acquisition Overview
- 2. Strategic Rationale
- 3. Financing
- 4. Appendix



## Section 1. Acquisition Overview



#### TRANSACTION HIGHLIGHTS

- Dynamic Group Holdings Limited (Dynamic) to acquire 100% of Welldrill for upfront consideration of A\$15m and total consideration of A\$19m comprised of;
  - A\$14m cash upon completion;
  - A\$1m in fully paid ordinary Dynamic shares (escrowed until 31 March 2023); and
  - A\$4m deferred cash payable at 31 March 2023
- In addition, Dynamic will incur up to A\$4m in capital costs post completion of the transaction in relation to the purchase of a newly built water well rig and ancillary equipment ("Rig-6 Fleet") which is expected to arrive in October 2022
- Welldrill is a WA-based water well drilling business with a tier-1 client base including BHP, the WA Government, the Department of Water and Environmental Regulation and OZ Minerals
- The acquisition is expected to be more than 30% earnings per share accretive to Dynamic shareholders in FY231
  - Welldrill is anticipated to generate ~A\$26-28m revenue and ~A\$7-8m EBITDA in FY23<sup>2</sup>
  - Welldrill acquired with ~A\$0,5m net cash and A\$5m positive net working capital
  - Implied FY23 EV / EBITDA multiple of 3.0x if Welldrill achieves midpoint of FY23 EBITDA forecast of A\$7.5m<sup>2</sup>
- Welldrill provides defensive revenue stream with increased exposure to government contracts and production mining
- Acquisition adds complementary service offering, technology systems, customer base and management expertise
- Leading drilling executive and Welldrill General Manager, Tim Westcott, to join the Dynamic executive management team
- Dynamic to fund the acquisition through upsized bank facilities and existing liquidity (A\$8.9m cash at March 2022)

<sup>111</sup> 

Based on individual FY2023 budgets of Dynamic and Welldrill and includes contribution of Rig-6 Fleet in FY2023.
Welldrill FY2023 forecasts include contribution from the Rig-6 Fleet.



## KEY TRANSACTION TERMS

Overview	Dynamic to acquire 100% of the issued capital of Welldrill¹ from Peter Chegwidden
Consideration	<ul> <li>Dynamic to acquire 100% of Welldrill for upfront consideration of A\$15m and total consideration of A\$19m comprised of;</li> <li>A\$14m cash upon completion;</li> </ul>
	<ul> <li>A\$1m in fully paid ordinary Dynamic shares calculated based on the volume weighted average price of Dynamic shares over the 5 trading days prior to the date of completion (escrowed until 31 March 2023); and</li> </ul>
	A\$4m deferred cash payable at 31 March 2023
	<ul> <li>In addition, Dynamic will incur up to A\$4m in capital costs post completion of the transaction in relation to the purchase of the newly built Rig-6 Fleet which is expected to arrive in October 2022</li> </ul>
	<ul> <li>Welldrill is anticipated to generate ~A\$26-28m revenue and ~A\$7-8m EBITDA in FY23<sup>2</sup></li> </ul>
	<ul> <li>Welldrill acquired with A\$0.5m net cash and A\$5m positive net working capital</li> </ul>
	<ul> <li>Implied FY23 EV / EBITDA multiple of 3.0x if Welldrill achieves midpoint of FY23 EBITDA forecast of A\$7.5m<sup>2</sup></li> </ul>
Conditions precedent	<ul> <li>The closing of the acquisition is subject to certain conditions precedent, the material of which are set out below, being satisfied or waived by the Company;</li> </ul>
	<ul> <li>Customer and lessor consents to a change of control; and</li> </ul>
	<ul> <li>No material adverse change having taken place prior to completion</li> </ul>
	Completion of the acquisition is expected to occur this month
	<ul> <li>ASX has confirmed to Dynamic that ASX Listing Rules 11.1.2 and 11.1.3 do not apply to the acquisition</li> </ul>
Funding	<ul> <li>Dynamic to fund the cash consideration of the acquisition through the drawdown on upsized bank facilities and existing liquidity (A\$8.9m cash at March 2022)</li> </ul>
Dynamic advisers	Sternship Advisers acted as corporate advisor and Hamilton Locke acted as legal advisor to Dynamic

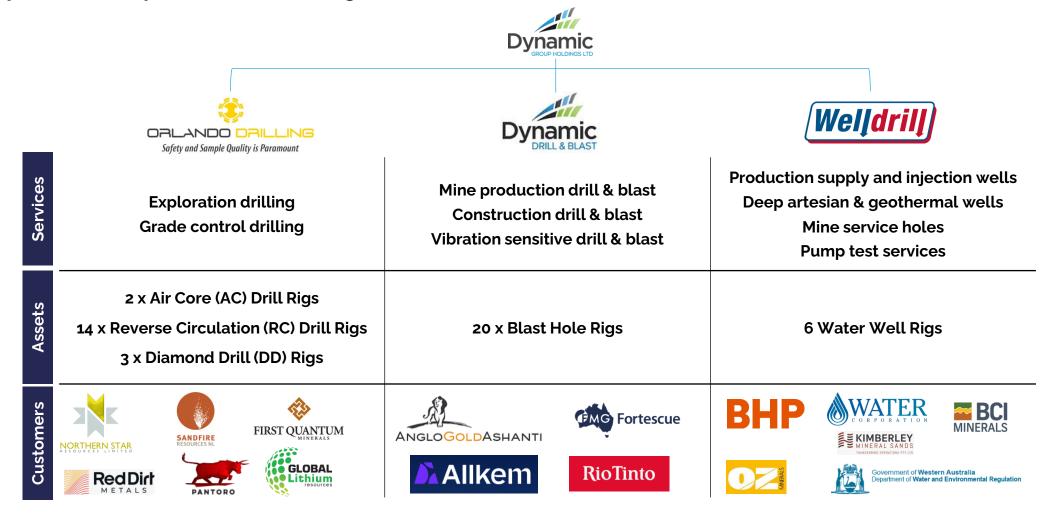


## Section 2. Strategic Rationale



#### DYNAMIC'S ORGANISATIONAL STRUCTURE

Since listing in August 2020, Dynamic has proactively diversified its service offering to enhance its ability to provide multiple services to a single client







## STRATEGIC RATIONALE

#### Highly strategic acquisition adds a third-arm to Dynamic's service offering

Scale	<ul> <li>Transforms the scale of Dynamic into a larger, more diversified and stronger business</li> <li>Acquisition is expected to be over 30% EPS accretive to Dynamic shareholders</li> <li>Expanded asset base with addition of 6 water well rigs – taking total rig count to ~45</li> </ul>
Utilisation & Synergies	<ul> <li>Significant headroom to increase fleet utilisation</li> <li>Cross-selling opportunities to respective customer bases</li> <li>Welldrill brings proprietary safety, automation and performance tracking technology that is complementary to Dynamic's existing offering and will be adopted across Dynamic's broader fleet</li> <li>Potential cost synergies include optimisation of overheads, site personnel, maintenance and optimisation of plant &amp; equipment utilisation</li> </ul>
Complementary service offering in growing segment	<ul> <li>Welldrill provides defensive revenue stream with increased exposure to government contracts and production mining</li> <li>Welldrill exclusively adds water well capabilities</li> <li>Increasing role of government in managing aquifers increasing demand for water well services</li> </ul>
Customer diversification	<ul> <li>Adds Welldrill's broad customer base including the WA government and tier-1 mining companies</li> <li>+10 year relationships with key Welldrill clients</li> </ul>
Stronger combined team	<ul> <li>General Manager of Welldrill, Tim Westcott, is a highly regarded industry veteran and will form a key part of the Dynamic executive management team</li> </ul>







#### WELLDRILL OVERVIEW

- Founded in 2000. Welldrill is a WA based company providing water well drilling services to mining and government clients
- Welldrill specialises in production dewatering and bore drilling utilising mud rotary, air rotary and air percussion drilling techniques
- Primary function of production dewatering is to lower water-table for open-pit mining
- Multiple end uses include dewatering, energy and agriculture
- Desirable client base including the WA Government, BHP and OZ Minerals
- 5 customised Fraste FS400/500 rigs and nearing completion of a Fraste FS500 (Rig-6) which will be immediately deployed on double shift activity
- Customised rigs include proprietary safety, automation and performance tracking technology
- FY23 forecast revenue of ~A\$26-28m and EBITDA of A\$7-8m<sup>2</sup>
- Strong cultural alignment with Dynamic
- Welldrill FY2023 forecasts include contribution from the Rig-6 Fleet.

#### Historical & Forecast Financials (A\$m)1

	FY20	FY21	FY22E	FY23E (incl. Rig-6 Fleet) <sup>2</sup>
Revenue	10.8	16.5	20.1	26 - 28
Adj. EBITDA	0.7	4.5	5.0	7 - 8
Margin (%)	7%	27%	25%	~28%
Active Rigs	~3 rigs	~4 rigs	~4 rigs	~5-6 rigs

#### **Key Customers**











#### 2022E Revenue by Stage of Production





**Production &** Governmet 75%





### FAVOURABLE INDUSTRY DYNAMICS

## Water well drilling overview Water well rig connected to pump system

#### Water well structural industry benefits

- #1 Dewatering requirements rising as mining depths increase throughout the Pilbara iron ore sector
- #2 Production exposure focused on mine dewatering
- #3 Long-term, non-seasonal contracts increase earnings visibility and quality
- Rising government sector revenue contribution as the focus on aquifer management increases
- (#5) Water well drilling is less personnel intensive





## EQUIPMENT PORTFOLIO







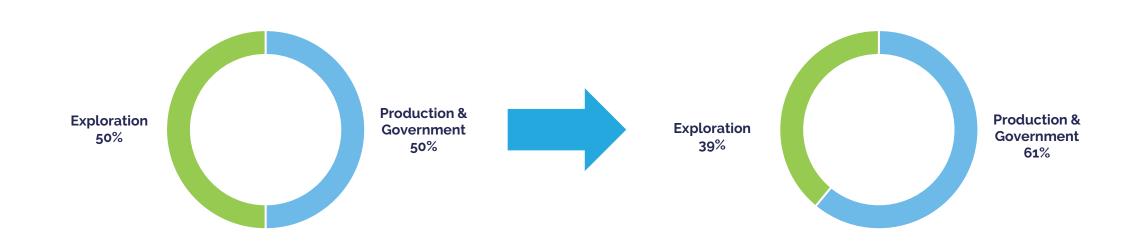


### INCREASINGLY DEFENSIVE REVENUE BASE

#### Welldrill's tier-1 client base brings increased production exposure

Stage of Production Exposure (Current)

Stage of Production Exposure (Pro-forma)





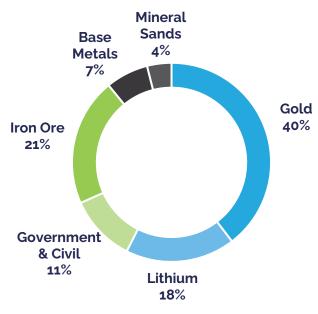


### IMPROVED REVENUE DIVERSIFICATION

#### Welldrill's improves Dynamic's commodity diversification



#### Revenue by Commodity (Pro-forma)





21%



### INTEGRATION & IT SYSTEMS

- The Welldrill brand will be retained to leverage the strong existing relationships with key customers
- Welldrill General Manager, Tim Westcott, to become part of the Dynamic executive management team
- Shared services will be consolidated over time to deliver cost synergies
- Welldrill brings proprietary safety, automation and performance tracking technology that is complementary to Dynamic's existing offering and will be adopted across its broader fleet
- Welldrill equipment is certified for use at tier-1 customers





# Section 3. Financing





### FINANCING DETAILS & BALANCE SHEET

## Dynamic has upsized its bank facilities to finance the acquisition of Welldrill. Upon completion of the acquisition, Dynamic's focus will be on maximising cash generation

Bank Facilities	<ul> <li>Dynamic has established a new A\$18m acquisition finance facility with Commonwealth Bank of Australia</li> <li>Dynamic has also upsized its asset finance facilities to provide additional liquidity to finance the Rig-6 Fleet</li> <li>The acquisition is not subject to Dynamic shareholder approval, however, Dynamic will need to obtain shareholder approval as a condition subsequent to the acquisition finance facility</li> <li>Dynamic anticipates this shareholder approval will be sought at Dynamic's AGM currently scheduled for October 2022</li> </ul>
Liquidity & Outlook	Dynamic and Welldrill fleets are well maintained and capitalised, which is expected to reduce ongoing capital costs over the foreseeable future

Status Quo Balance Sheet (Mar-22)						
Cash and cash equivalents	A\$m	(8.9)				
Borrowings	A\$m	15.8				
Status Quo Net Debt	A\$m	6.9				
Run-Rate EBITDA (Mar-22) <sup>1</sup>	A\$m	15				
Net Debt / EBITDA	X	0.5X				

Pro-Forma Balance Sheet					
Cash and cash equivalents (Mar-22)	A\$m	(8.9)			
Borrowings (Mar-22)	A\$m	15.8			
Less: Welldrill net cash (est. Jun-22)	A\$m	(0.5)			
Add: Acquisition debt (excl. Rig-6 Fleet) <sup>2</sup>	A\$m	18.0			
Net Debt <sup>3</sup>	A\$m	24.4			
Run-Rate EBITDA <sup>4</sup>	A\$m	20			
Net Debt / EBITDA	X	1.2X			



I. Run-rate EBITDA based on Dynamic YTD FY22 EBITDA to March 2022.

<sup>2.</sup> Includes upfront consideration and A\$4m deferred consideration due 31 March 2023.

<sup>3.</sup> Excludes any transaction costs associated with the acquisition.

Run-rate EBITDA based on Dynamic YTD FY22 EBITDA to March 2022 and FY22E EBITDA to June 2022 for Welldrill.

## Section 4. Appendix







## EQUIPMENT PORTFOLIO











## EQUIPMENT PORTFOLIO













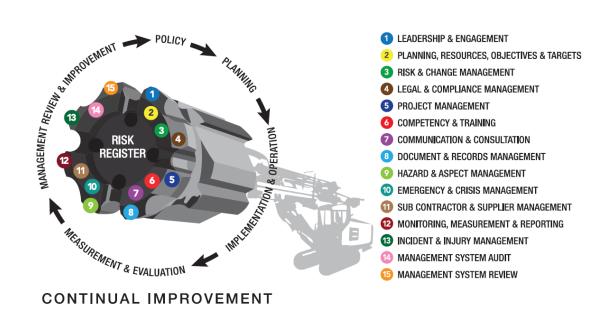






### HIGH-LEVEL SAFETY FOCUS

- Strong leadership in safety is critical to our business success and underpins our Charter
- Ongoing focus on continual improvement of our Health, Safety, Environment and Quality (HSEQ) Management Systems and Framework
  - The HSEQ Management System underpins every task performed in the workplace
- The rollout of isystain Incident and event reporting database across the Group commenced in December 2021 to ensure standardisation and visibility of HSEQ reporting and management









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