

An aerial photograph of an iron ore mine, showing large rectangular pits and tracks. A large, semi-transparent red arrow points from the left towards the right, passing over the mine. The text is overlaid on the left side of the image.

# FENIX

**High-grade, high  
margin Australian  
iron ore miner**

**with distinct infrastructure  
advantage to drive growth**

**Diggers & Dealers Conference  
August 2022**

# Important Disclosure



This Presentation has been approved by the Board of Fenix Resources Limited

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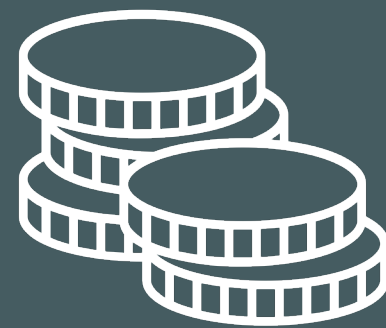
# Fenix Investment Opportunity



01

**High-grade iron ore:  
one of the highest  
grade DSO  
operations globally**

Producing a premium  
product that results in a  
lower carbon footprint



02

**High-yielding, fully  
franked dividend:  
returning value to  
shareholders**

Generated net operating  
cashflow in excess of  
A\$112 million since  
inception



03

**Fully integrated  
model: haulage  
fleet and port  
facilities**

Distinct infrastructure  
advantage will underpin  
future growth  
opportunities



04

**Skilled team with  
proven ability to  
execute growth  
strategy**

Exploration, expansion,  
acquisition growth  
strategy to drive  
shareholder value

# Strong ESG Credentials

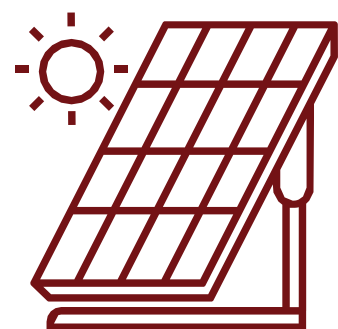


## Providing Opportunities to the Mid West



- The Iron Ridge project has generated >200 full-time jobs
- >40% Indigenous employment overall; project has ~10% Indigenous employment
- Fenix has created opportunities for 3 Indigenous businesses at the mine and at the port

## Lowering Carbon Emissions



- Fenix iron ore contains no palpable impurities - a purer product results in lower emissions
- Fenix-owned Iron Ridge infrastructure is powered by solar at site - weighbridge, telecommunications towers and water transfers pumps



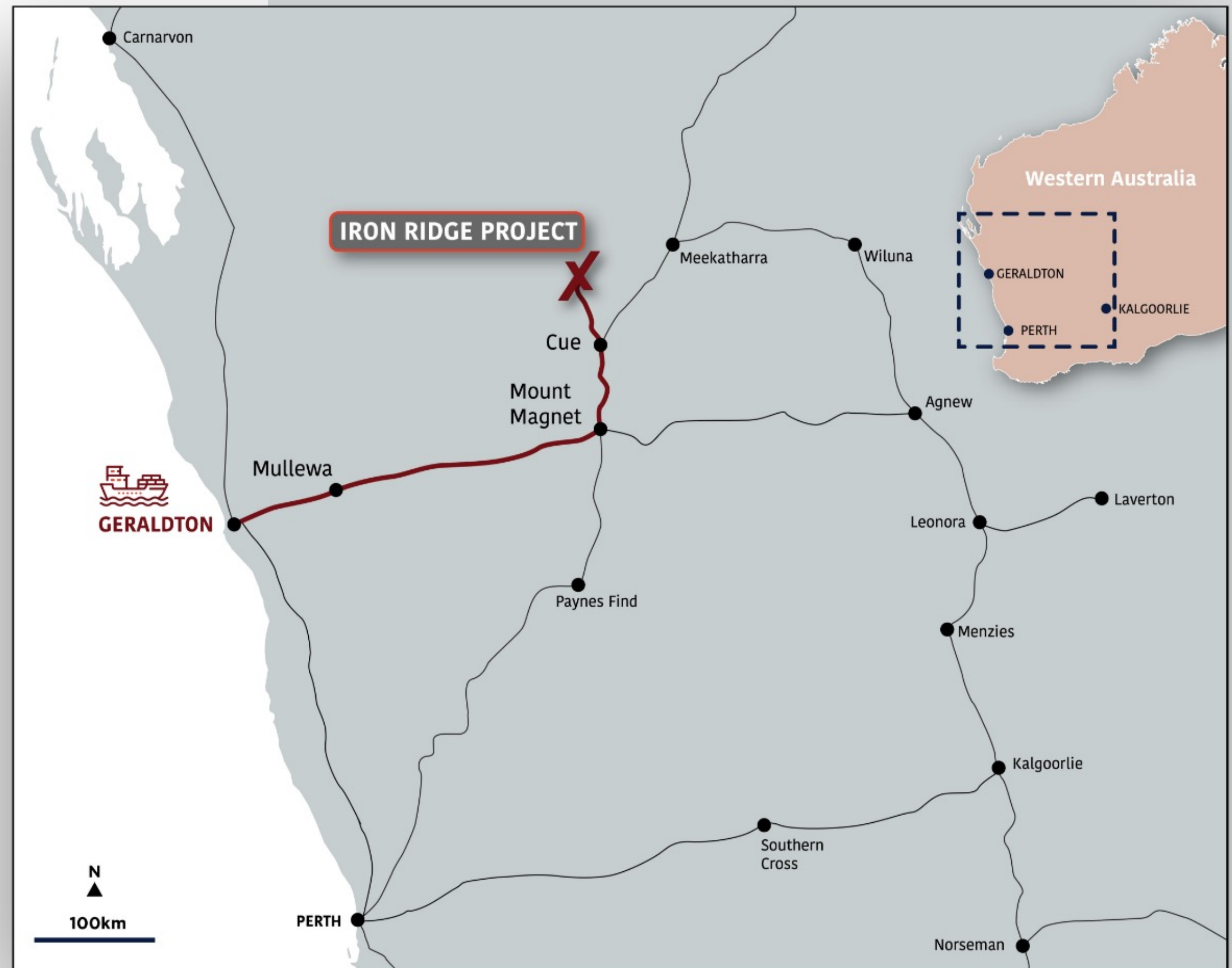
Schwarze Brothers Ship Loading Venture

# World Class WA Mining Jurisdiction

## Tier 1 Investment Location

- Located in the centre of prolific West Australian iron ore region
- WA is the most attractive mining investment jurisdiction in the world<sup>1</sup>, with the most richly endowed iron ore tenure globally
- Fenix has sole iron ore rights over 344 sq km of this blue-chip real estate
- Surrounded by Sinosteel Midwest's Weld Range Project and excellent infrastructure

<sup>1</sup>Fraser Institute Report 2021



Watch video here: [fenixresources.com.au/media](https://fenixresources.com.au/media)

An aerial photograph of a large red ship, likely a bulk carrier, docked at a pier. The ship has a white superstructure with a yellow and blue logo. The water is a deep blue-green, and the sky is a pale blue with some clouds. A large, semi-transparent logo for 'FENIX' is overlaid in the center, with the word 'FENIX' in grey and a large red 'X' to its right. Below the ship, the words 'FENIX RESOURCES' are written in red capital letters.

**FENIX**

**FENIX RESOURCES**



**FENIX**

# IRON RIDGE OPEN PIT

# High Margin, Premium Iron Ore

## Steady State Run Rate of 1.3Mtpa

- Iron Ridge hosts some of the highest grade iron ore in WA
- Premium<sup>2</sup> DSO product that compares favourably to DSO products globally
- Approx. 1.5Mt of premium iron ore exported to date
- High-grade product averaging 63% Fe (to date) - above the <sup>3</sup>benchmark DSO product range
- Grade increases with depth
- Product contains no palpable impurities - attracts a premium price on the seaborne market, as a purer product results in lower emissions



<sup>1</sup>Refer Annual Report of Fenix Resources as released on 15 September 2021: Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves. The JORC Code, 2012 Edition. Prepared by: The Joint Ore Reserves Committee of The Australasian Institute of Mining and Metallurgy, Australian Institute of Geoscientists and Minerals Council of Australia (JORC).

<sup>2</sup>DSO: direct shipping ore

<sup>3</sup>Benchmark DSO product: ranges between 58-62% Fe. Steel works are demanding high grade ore to meet increasingly strict government regulations.



# CRUSHING & SCREENING TO PRODUCE LUMP AND FINES

# Generating Solid Cashflow



**Steady state production has generated solid cash flow in excess of A\$127 million to date (17 months of sales)**

- Generated >\$80m of pre-tax profit in CY 2021, since first shipment in February 2021
- Net cash of \$101.9m at 30 June 2022
- Remaining Hedge book of 465,000t at an average of A\$196dmt:
  - Deliveries of 50kt per month at A\$230.30/dmt to September 2022; and then
  - 35kt per month at A\$180.60/dmt from October 2022 to June 2023



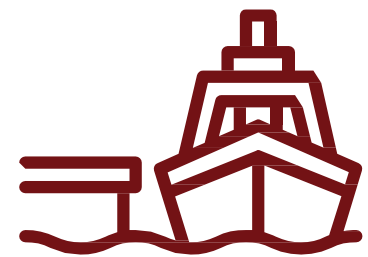
# Established Infrastructure Path to Export Markets



## Haulage

Fenix acquired 100% of Fenix-Newhaul Pty Ltd, which provides trucking services to & from the project

Existing management remains in place for at least 12 months ensuring continuity of road haulage capability



## Port Export Allocation

Binding lease agreement and export allocation for up to 8 years commencing 2021



## Port Storage

Storage shed and associated infrastructure opportunistically purchased for A\$1 million (replacement cost ~A\$20 million)



Ship loading at Geraldton Port



# ROAD HAULING TO GERALDTON WITH NEW, STATE-OF-THE ART TRUCKS AND TRAILER COMBINATIONS



# Fenix: A Fully Integrated Mining, Logistics & Haulage Business



## Highly Value Accretive Transaction

- Recently acquired full ownership of Mid-West haulage business, Fenix-Newhaul
- Maximises value for shareholders:
  - ✓ Reduces C1 FOB cash costs by ~A\$10/wmt enabling target total C1 FOB cash costs of ~A\$70/wmt
  - ✓ Immediately value accretive on Earnings per Share and Dividend per Share basis
  - ✓ 100% of profits and cashflows from highly efficient and profitable haulage business
  - ✓ Flexibility to scale haulage operations to match production volumes to market demand and iron ore price conditions
  - ✓ Integrated model enhances ability to unlock strategic expansion opportunities in Mid-West
  - ✓ Terms structured to minimise upfront payments with deferred consideration milestones tied to performance and growth of Fenix's haulage business



# The Fenix Growth Strategy



## Exploration

- Greenfields exploration over newly acquired 344km2 project area prospective for iron ore (3 target areas already identified)
- Test existing resource potential extensions (northwards), with outlook to grow resource inventory to support an elevation in production



## Expansion

- Flexibility around production rate based on iron ore prices, allows increase to current production rate based on existing resource
- Increase Mid-West footprint by partnering with other producers in region, or acquiring nearby exploration projects
- Deploy surplus cash to reduce unit costs through new opportunities for additional tenure & infrastructure assets
- Expansion plans underpinned by management's ability to execute

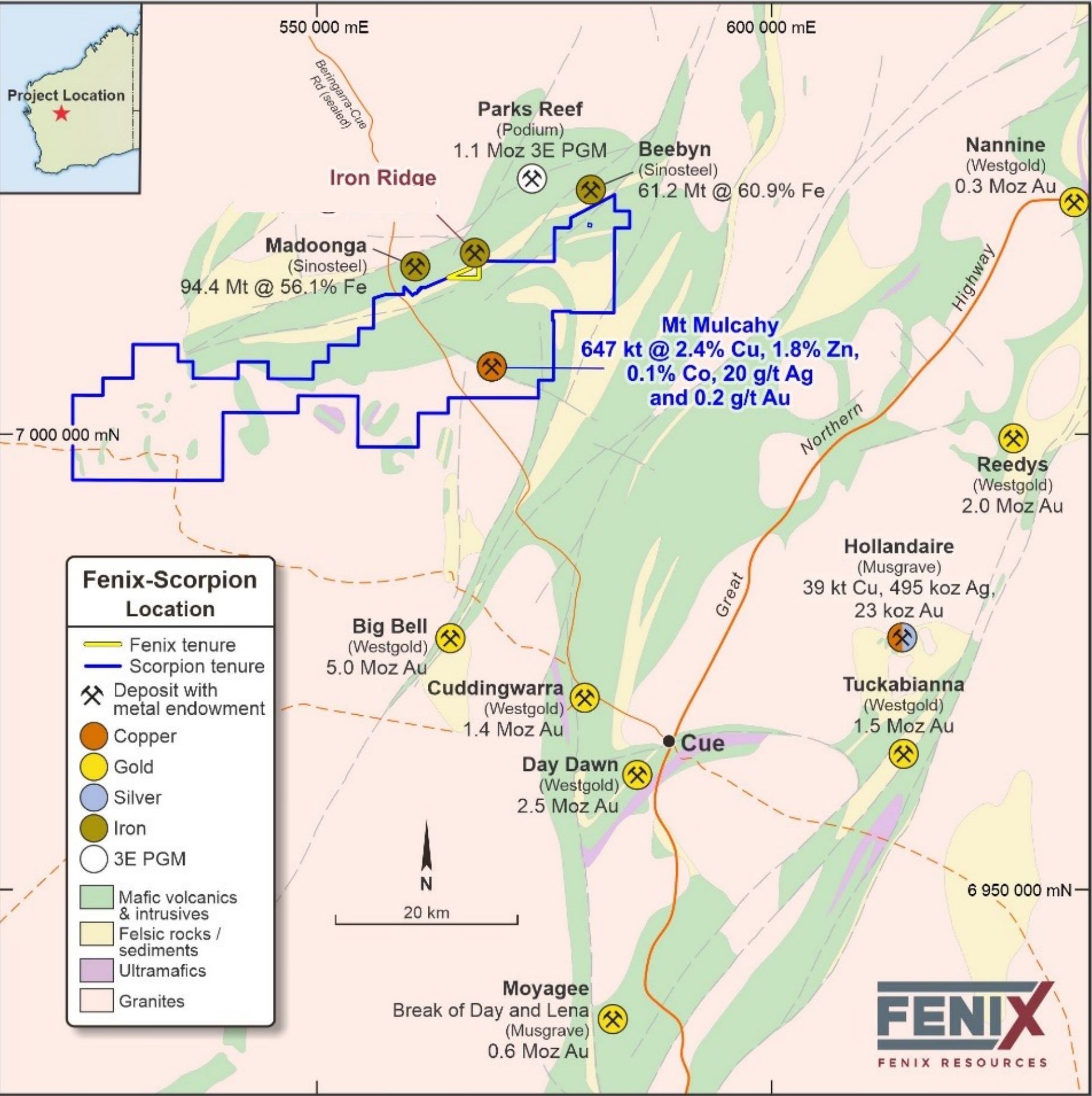


## Acquisition

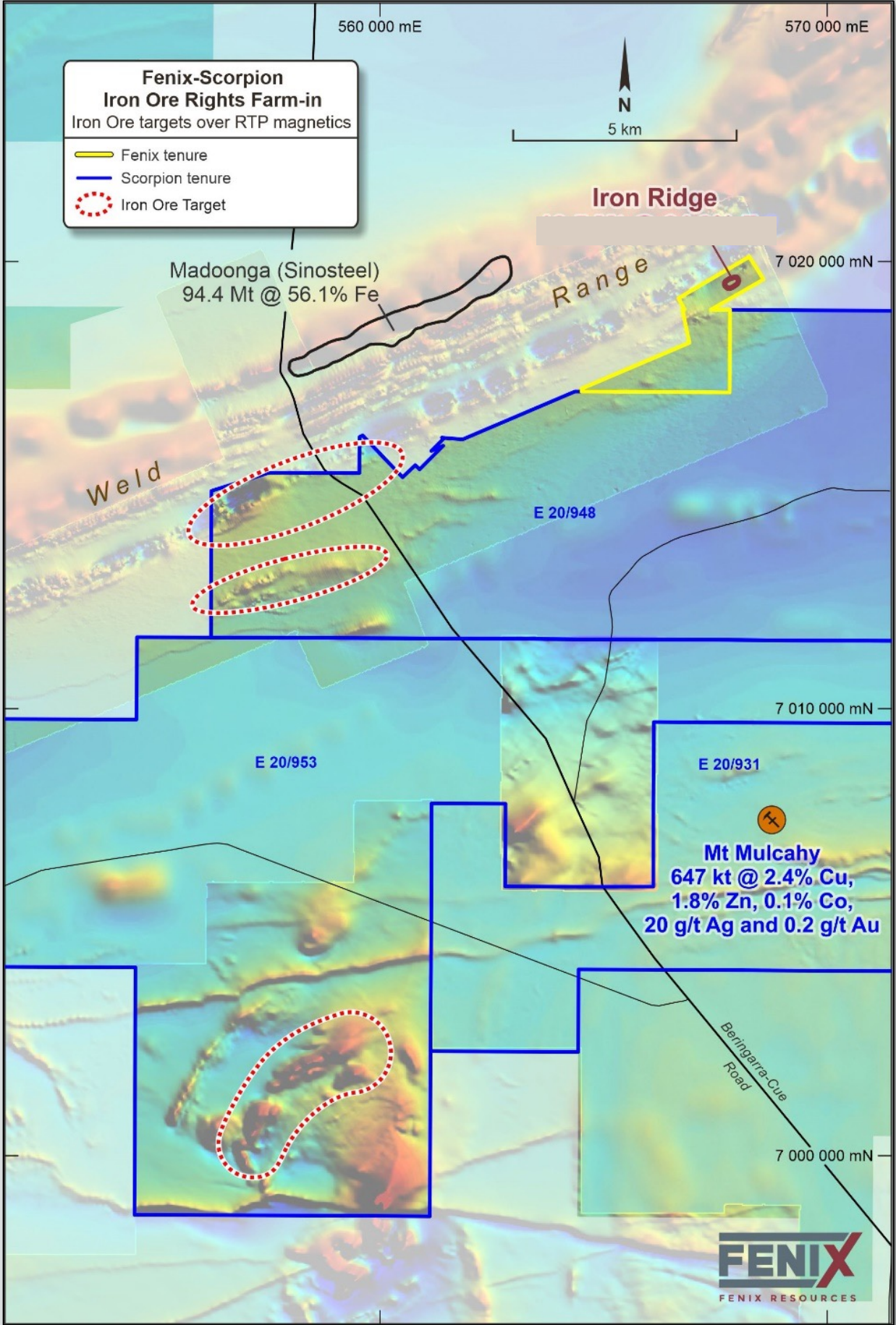
- Balance sheet funded, synergistic Mid-West project acquisitions that leverage existing infrastructure assets
- Vertically integrated business through acquisition of complementary businesses / JVs

***Australian iron ore miner with premium, high margin product, and strategic infrastructure advantage, which underpins expansion to drive increased shareholder value.***

# Near Mine Exploration Potential



Fenix-Scorpion tenure and Mid-West Regional Resource Projects\*



Fenix-Scorpion Pharos Project Iron Ore Targets\*

## Pharos Project

Pharos Project tenements cover 640 km<sup>2</sup> and are contiguous to Iron Ridge Project and contain numerous known iron ore targets.

Fenix has 100% ownership of iron ore rights at Pharos Project.

\*See SCN ASX announcement dated 25 September 2014

# Highly Experienced Board & Management Team



**John Welborn**  
Non-Executive Chairman

Mr Welborn is currently Managing Director & CEO of Equatorial Resources Limited, Chairman of Orbital Corporation and a Non-Executive Director of Apollo Minerals Limited. Mr Welborn was previously the Head of Specialised Lending in Western Australia for Investec Bank.

In addition to his extensive corporate career, Mr Welborn is a former Wallaby Rugby player, Director of Rugby WA Ltd and Commissioner of Tourism in Australia.



**Rob Brierley**  
Managing Director

Mr Brierley has over 13 years of experience in financial markets, predominantly as Head of Equities Research. He is a Graduate Member of the Australian Institute of Company Directors.

Mr Brierley holds a Bachelor of Engineering (Mining Engineering) and a Graduate Diploma in Applied Finance and Investment.



**Garry Plowright**  
Non-Executive Director

Mr Plowright is an experienced executive with over 25 years' experience in finance, commercial and technical development within the mining and exploration industry.

Mr Plowright has held global Operational and corporate roles with Gindalbie Metals Ltd, Mt Edon Gold Ltd, Pacmin Mining, Atlas Iron Ltd, Tigris Gold (South Korea) and Westland Titanium (New Zealand).



**Craig Mitchell**  
Non-Executive Director  
(Commencing 1 Sept 2022)

Mr Mitchell founded Mitchell Corp in 1997 which became one of Australia's largest bulk haulage businesses before its sale to Toll Group in 2011. Craig was awarded the Ernst and Young Western Australian Entrepreneur of the Year 2006.

In 2019, he founded trucking and logistics company Newhaul, which formed a joint venture with Fenix Resources.



**Chris Tuckwell**  
General Manager -  
Operations

Mr Tuckwell is a qualified engineer and experienced executive of both mining and mining contracting companies with notable experience as Managing Director of MACA Limited and Chief Operating Officer and Country Manager of African Mining Services.

Mr Tuckwell was responsible for the rapid development of the Iron Ridge DSO iron ore project and currently acts as the Registered Manager and Quarry Manager on site.



**Adrian Third**  
Commercial Manager

Mr Third has over 25 years experience in the mining industry both in Australian and internationally. In 2019, he was recognised for his work in improving diversity within the mining industry, winning the Northern Territory Women in Resources Gender Diversity Champion award.

Mr Third holds a Graduate Certificate in Business and is currently completing his Master of Business Administration (MBA).

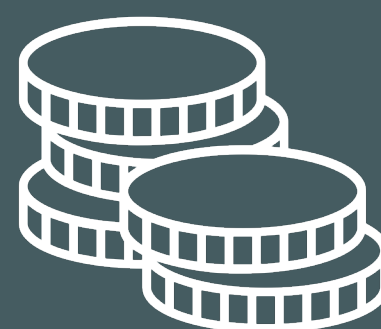
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# Corporate Snapshot

**FEX**

ASX Code

**\$152.9M**

Market Cap (as at 29 July 2022)

**\$0.28**

Share Price (as at 29 July 2022)

**546.2M**

Shares on Issue

**\$101.9M**

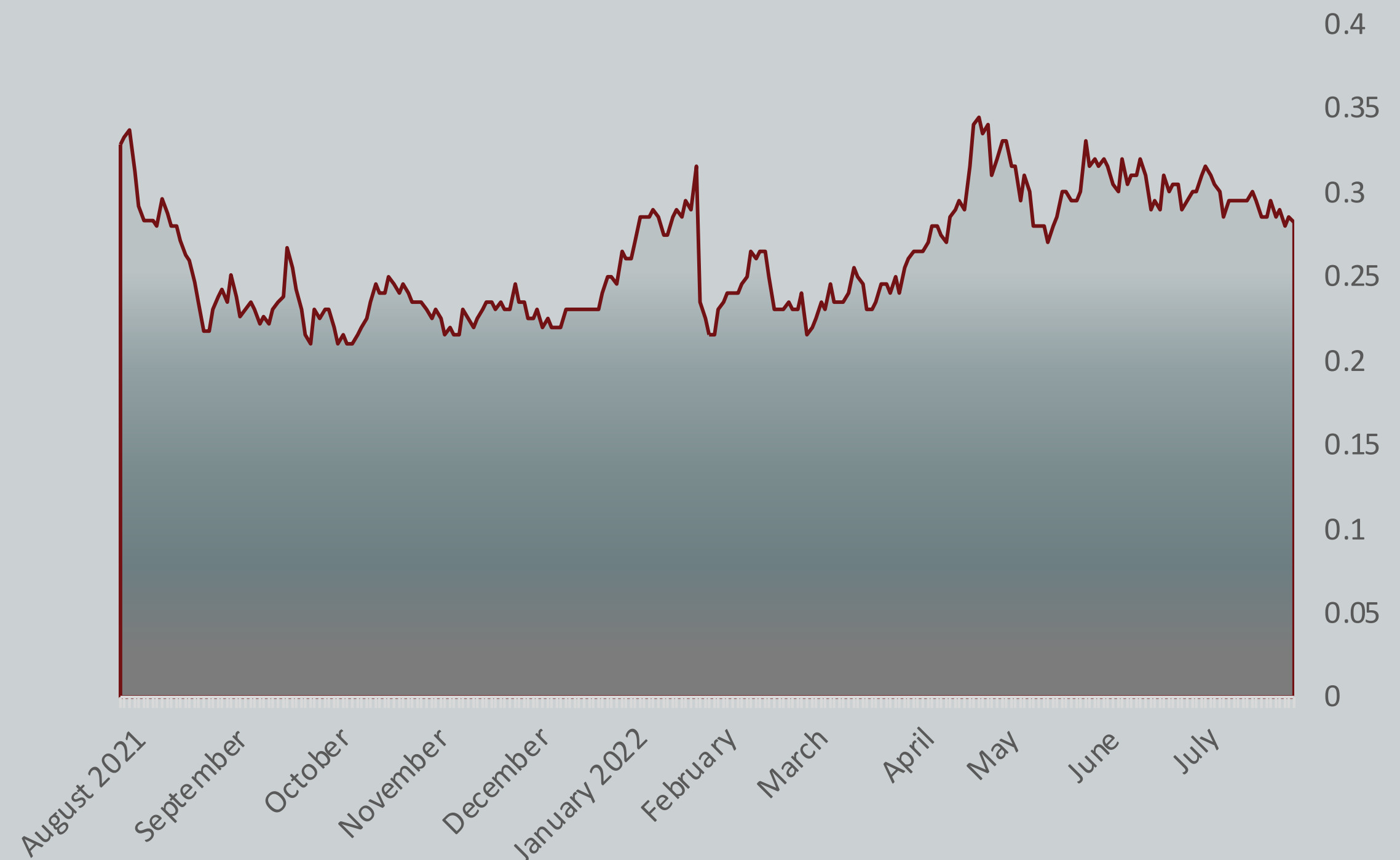
Cash at Bank (as at 30 June 2022)

**\$51.0M**

Enterprise Value

**3,704K**

Daily Average Trading Vol.  
(past 12 mths)



**12.9%\***

Owned by Company Directors

**~ 6400**

Number of Shareholders

\*Includes 5.9% ownership by Craig Mitchell who will commence as Non-executive Director on 1 Sept 2022



ASX:FEX  
[fenixresources.com.au](http://fenixresources.com.au)



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Non-Executive Chairman  
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