

## APPENDIX 4E

Preliminary final report for the year ended 30 June 2022 as required by ASX listing rule 4.3A.

### DETAILS OF REPORTING PERIOD

Name of entity	Frugl Group Limited
ACN	096 870 978
Reporting Year	Year ended 30 June 2022
Previous Corresponding	Year ended 30 June 2021

### RESULTS FOR ANNOUNCEMENT TO THE MARKET

(All comparisons to year ended 30 June 2022)	\$	Up/down	Movement %
Revenues from ordinary activities	497,992	down	44%
Loss from continuing operations after tax	(2,242,698)	up	52%
Profit from discontinued operations after tax	-	down	100%
Net loss for the year attributable to members	(2,242,698)	up	82%

For further explanation of the statutory figures provided above refer to the accompanying unaudited preliminary financial report for the year ended.

For a review of the operations and activities for the year ended 30 June 2022, please refer to the Review of Operations contained in the unaudited preliminary financial report.

### DIVIDEND INFORMATION

No dividends have been declared or paid during or since the end of the year to 30 June 2022 (2021: Nil).

	30 June 2022	30 June 2021
Net tangible (liabilities)/ assets per security	(0.0041)	0.0010

### AUDIT

The financial report for the year ended 30 June 2022 is in the process of being audited and it is expected to include an unmodified opinion with a material uncertainty related to going concern. Frugl Group Limited will release audited financial report on/or before 30 September 2022.

## **STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME WITH NOTES TO THE STATEMENT**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Consolidated Statement of Profit or Loss and Other Comprehensive Income
- Notes to the consolidated financial statements

## **STATEMENT OF FINANCIAL POSITION WITH NOTES TO THE STATEMENT**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Consolidated Statement of Financial Position
- Notes to the consolidated financial statements

## **STATEMENT OF CASH FLOWS WITH NOTES TO THE STATEMENT**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Consolidated Statement of Cash Flows
- Notes to the consolidated financial statements

## **STATEMENT OF CHANGES IN EQUITY WITH NOTES TO THE STATEMENT**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Consolidated Statement of Changes in Equity
- Notes to the consolidated financial statements

## **ENTITIES OVER WHICH CONTROL HAS BEEN GAINED DURING THE PERIOD**

Not applicable.

## **DETAILS OF ASSOCIATES AND JOINT VENTURES**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Notes to the consolidated financial statements

## **ANY OTHER SIGNIFICANT INFORMATION NEEDED BY AN INVESTOR TO MAKE AN INFORMED ASSESSMENT OF THE GROUP'S FINANCIAL PERFORMANCE AND FINANCIAL POSITION**

All significant information has been included elsewhere in this document or in the unaudited preliminary financial report for the year ended 30 June 2022.

## **COMMENTARY ON THE RESULTS**

The Appendix 4E should be read in conjunction with the unaudited preliminary financial report for the year ended 30 June 2022, specifically:

- Review of Operations and Financial Review sections within the Directors' Report



**ACN 096 870 978**

**PRELIMINARY FINANCIAL REPORT  
FOR THE YEAR ENDED  
30 JUNE 2022**

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# DIRECTORS' REPORT

## PRINCIPAL ACTIVITIES


The principal activities of the Group are the development, marketing and customer support of its grocery comparison and data analytics products and services.

## REVIEW OF OPERATIONS

### COMPANY OVERVIEW

Frugl gathers product and pricing data from a range of retailers before further organising and enriching it via automated processing and advanced machine learning techniques. The data is then made available to shoppers via the Frugl Grocery mobile comparison and wellness app. Data collected from users via their usage of the app, which the Company harvests to develop retail intelligence in the form of behavioural and shopper segment data, forms the basis of its data analytics platform.

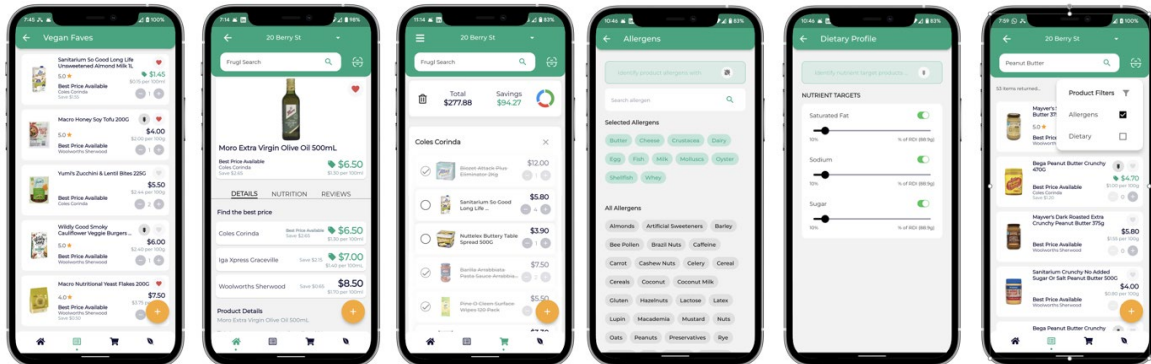
The combined product, pricing and shopper data is then collated for use by the Company's InFocus Analytics retail intelligence platform for commercial use by retailers, suppliers and other associated businesses. The below graphic outlines the Company's avenues for commercialisation, providing an overview of the markets that the Company is working within.

Frugl Revenue Model Summary				
Revenue Model	Solutions	Customer Targets	Enabled	Market Potential
<b>1. Retail Intelligence (Product, Price, Range &amp; Promotion)</b>	<b>InFocus Analytics (IA)</b> <ul style="list-style-type: none"><li>High quality retail intelligence</li><li>Online platform delivery (IaaS)</li><li>Subscription or Project based revenue models</li></ul>	<ul style="list-style-type: none"><li>Grocery retailers (product, range &amp; promotional planning)</li><li>Over 2,000 grocery suppliers</li><li>Associated retail verticals (liquor, pet supplies, supplements, pharmacy)</li></ul>		AU data analytics market > \$1B *Gartner
<b>2. E-commerce Capability</b>	<b>Frugl Grocery + Frugl Market</b> <ul style="list-style-type: none"><li>In-app retailer transactions</li><li>Service + Platform Fee revenue</li><li>Transaction Commission revenue</li></ul>	<ul style="list-style-type: none"><li>Grocery retailers</li><li>Over 2000 grocery suppliers</li><li>Associated retail verticals</li></ul>	Sep Qtr 2022	2022 Online Grocery ecommerce estimate = \$9.9B (USD) *IBISWorld
<b>3. Customer Behavioural Intelligence and Shopper Panel Research</b>	<b>InFocus Analytics (IA)</b> <ul style="list-style-type: none"><li>Addition of Customer intelligence</li><li>Additional Subscription revenue</li></ul> <b>Frugl Research Panel</b> <ul style="list-style-type: none"><li>Rewards-based membership</li><li>Research Project revenue</li></ul>	<ul style="list-style-type: none"><li>Grocery retailers (Marketing)</li><li>Over 2,000 grocery suppliers</li><li>Market research agencies</li><li>Associated retail verticals (liquor, pet supplies, supplements, pharmacy etc)</li></ul>	Dec Qtr 2022	AU market research industry > \$3.1B *IbisWorld
<b>4. In-app Merchandising &amp; Advertising</b>	<b>Frugl Grocery Mobile App</b> <ul style="list-style-type: none"><li>In-app merchandising &amp; advertising space created at key points in the user journey</li><li>Advertising revenue</li></ul>	<ul style="list-style-type: none"><li>Grocery retailers (Marketing)</li><li>Over 2000 grocery suppliers</li><li>Non-grocery advertisers</li><li>Media agencies</li></ul>	Dec Qtr 2022	AU digital ad spend \$8.8B *IAB Australia
<b>5. Data Enrichment &amp; Online Advertising</b>	<b>Data Exchange (Ad Platforms)</b> <ul style="list-style-type: none"><li>Frugl segment and behavioural data</li><li>Audience profiles for digital ad campaigns</li><li>Data exchange partner revenue</li></ul>	<ul style="list-style-type: none"><li>Digital Media agencies</li><li>Data Management Platforms</li><li>Data Exchanges</li><li>Direct digital advertisers</li></ul>	2023	AU data spend in 2019 \$485 Million *OnAudience.com

# DIRECTORS' REPORT (CONTINUED)

## Release of Version 3.0 of the Frugl Grocery App

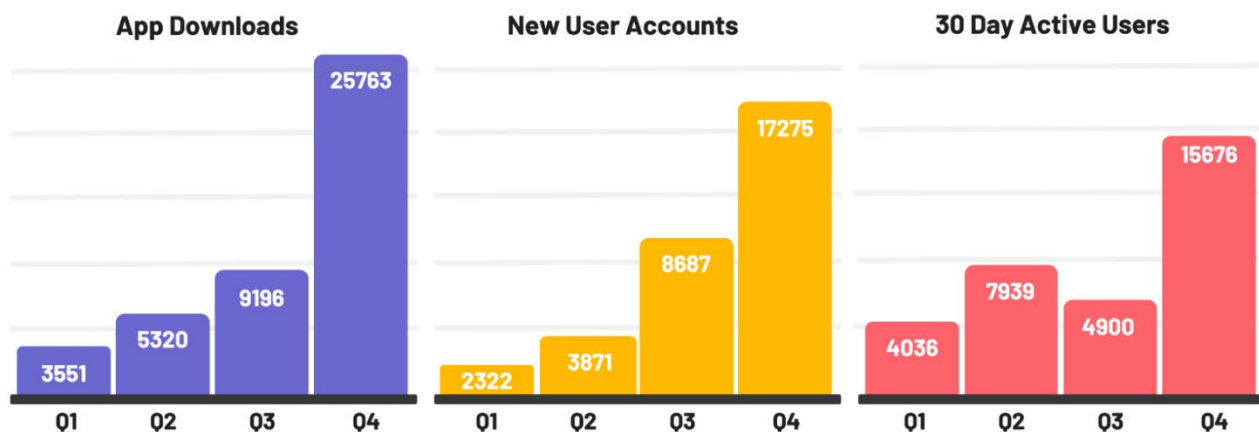
In January 2022, the Company completed the release of Version 3.0 of its **Frugl Grocery** comparison app. A refreshed user interface and mobile app utilising leading edge technologies including Flutter and Augmented Reality libraries has delivered substantial performance improvements and better user experience.



**Frugl Grocery** added the capability to add unlimited retailers to the platform to enhance shopping options for users. Retailers may be within the grocery category, or any complementary categories the Company decides will add value to its users. In support of this capability, the Company commenced development of **Frugl Market**, a business-side marketplace designed to house complex product metadata (including ingredients, nutritional information, multiple price points, complex categorisation data schemes, food origins, customer reviews and general information), across multiple retailers/suppliers, whilst supporting retailer & supplier self-management of inventory, fulfillment methods and incoming customer orders.

Version 3.0 of the **Frugl Grocery** app has experienced record user growth following its release in January 2022. The refreshed user interface, addition of more retailers and substantial performance improvements have underpinned stronger user take up and retention of the Company's leading grocery comparison app.

The unprecedented growth in **Frugl Grocery** app users has been supported by increasing press activity and the acknowledgement of Frugl's role as an independent source of grocery insight and research. The substantial media activity across television, radio and online is helping to further establish the Frugl brand amongst shoppers, retail businesses, research organisations and journalists and plays an important role in the company's future growth.





# DIRECTORS' REPORT (CONTINUED)

## Launch of the Frugl Grocery Price Index (Frugl GPI)

Pricing and household basket analysis was undertaken on over two years of grocery data in readiness for the launch of the first quarterly **Frugl GPI** report subsequent to the year end, offering the public and grocery industry independent insights into grocery inflation at a total grocery, grocery category and demographic household level.


← → ↻ fruglgpi.com.au

# frugl Grocery Price Index

## What is the Frugl Grocery Price Index?

The Frugl GPI is a series of statistics that measure price change over time on a selection of everyday grocery items. Released quarterly, the Frugl GPI reports on grocery price changes at the overall, topline level, while also revealing inflationary trends for a range of shopper types (personas) and grocery categories.

[Download the Report](#)



### Categories - Summary

Despite the steady headline GPI, there are some very interesting underlying trends in certain categories, where there have been some significant changes to certain category index values.


Most significant quarterly increases were seen in the Fruit & Vegetables (7.48%) and Pantry categories (6.08%).

There were a number of categories that experienced a quarterly price index decrease (over 1%), namely Pet (-1.74%), Beef (-1.58%) and Pork (-1.03%). The Beef movement is significant, as it reverses an ongoing trend over several prior quarters of price index increases. The same is true of the Pork and Pet categories, albeit to a lesser degree.

#### Latest price changes per category - June 2022

Category	% change on previous year	% change on previous quarter
Baby	3.28%	0.00%
Beef	-1.58%	-0.32%
Bread & Bakery	2.02%	0.30%
Chicken	1.25%	0.38%
Dairy & Eggs	0.25%	1.53%
Drinks	0.03%	2.98%
Fish & Seafood	1.23%	1.44%
Fruit & Vegetables	2.40%	7.48%
Health & Beauty	0.56%	11.32%
Household & Cleaning	0.07%	13.40%
Pantry	0.75%	6.08%
Pet	-1.74%	-4.26%
Pork	-1.03%	5.27%
Snacks & Confectionery	0.03%	4.07%

FRUGL GROCERY PRICE INDEX 5

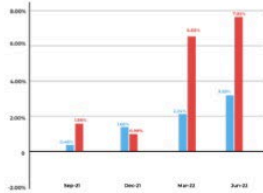


### New Parents - Price Change

#### New Parents Index

↑ 3.29% Quarterly    ↑ 7.85% Annual

■ % change on previous quarter    ■ % change on previous year



Quarter	% change on previous quarter	% change on previous year
May 21	0.00%	0.00%
Dec 21	0.00%	0.00%
Mar 22	3.29%	4.48%
Jun 22	3.29%	7.85%

The New Parents segment experienced a significant quarterly price increase of 3.29%. This was in part due to a steady rise in the price of nappies (Huggies), and pre-prepared infant food pouches. Fruit and vegetable price rises also had an impact, in this case an increase in the price of green beans.

#### New Parents

This group of career-driven new parents live in the suburbs and have experienced a shift in their grocery needs since welcoming their baby. They have a renewed focus on nutrition and prefer organic or homegrown produce and are willing to pay more for quality brand names. While they have higher disposable incomes, they do feel the price pressures of expanding their family so look for cost saving measures where possible.

FRUGL GROCERY PRICE INDEX 16



# DIRECTORS' REPORT (CONTINUED)

The initial launch on the 20<sup>th</sup> July 2022, in conjunction with major media partnerships, was timed to come out a week prior to the official CPI announcement and has in its first week since launch generated unprecedented media attention, summarised as follows:

## FRUGL GPI PUBLISHED MEDIA

### Television & Radio

Channel 9 Morning News (television, syndicated to 33 channels Australia-wide), SBS World News (television), TODAY Show (television), ABC Radio Sydney, Triple M Gold radio (plus 4 syndicated stations), KIIS FM Radio (plus 1 syndicated station), 2CC Canberra Radio, 5AA Radio, 4BC 1116 FM Radio (plus 4 syndicated stations), 4CA 846 AM radio,

### Newspapers

The Australian (online), Daily Telegraph (print & online), The Herald Sun (print & online), The West Australian (online), Perth Now (online), Albany Advertiser (online), Courier Mail (online), Sound Telegraph (online), Broome Advertiser (online), Gold Coast Bulletin (print & online), Cairns Post (print & online), Townsville Bulletin (print & online), The Mercury (print), The Chronicle (online), The Advertiser (online), Geelong Advertiser (print & online), NTNews.com.au (online), Channel 9 Online (online), Australian Chinese Daily (online Chinese language), Melbourne Today (online Chinese language), Sydney Today (2 stories, online Chinese language), Australia Impressions (online Chinese language)

### Lifestyle

Better Homes & Gardens (online & Pinterest), New Idea (online), That's Life (print magazine), 9Honey|Kitchen (online), Convenience World Magazine (online), 1688.com.au (online Chinese language), WeSydney (online Chinese language)

### Finance & Trade

Yahoo Finance Australia (online), Retail World Magazine (online), Savings.com.au (online), Beef Central (online)

As was demonstrated during the period, media continues to be the key driver of user number growth on the **Frugl Grocery** app, with growing users key to the Company's pathway to expanded commercialisation activities. It is anticipated the **Frugl GPI** will continue to drive media attention in the period ahead to support further user growth.

## Commercialisation

On 16 August 2021, the Company announced that it had entered into an agreement with Millell Pty Ltd (Pet Circle) to supply ongoing data analytics on a range of markets relevant to its pet supplies business. In addition, the Company has continued to work with existing and new clients on commissioned analytics projects with clients having included Metcash, Choice, BC Strategy and other supermarket retail groups.

The Company continues business development discussions with major retailers, consultants, suppliers and government agencies and is confident that it will deliver future quarterly revenue growth. In addition, the Company is in discussions with potential transactional partners for the **Frugl Grocery** app which will introduce new revenue streams for the Company heading into the next financial year.

# DIRECTORS' REPORT (CONTINUED)

## CHANGES TO SECURITIES

On 22 February 2022, the Company completed a Share Purchase Plan ("SPP") and issued 21,550,000 fully paid ordinary shares to eligible shareholders at a price of \$0.02 per share to raise \$431,000.

On 19 July 2021, the Company completed the allotment of 16,500,000 fully paid ordinary shares to professional and sophisticated investors at \$0.05 per share, with 1-for-1 free attaching options exercisable at \$0.10 within 3 years from the date of issue, to raise \$825,000 (before costs).

## FINANCIAL REVIEW

For the year ended 30 June 2022 the Group incurred a net loss of \$2,242,698 (2021: \$1,230,250), a net operating cash outflow of \$1,916,969 (2021: \$1,497,451), has net current liabilities of \$830,825 (2021: net current assets \$159,819) and net liabilities of \$824,379 (2021: net assets \$159,819).

## RISK MANAGEMENT

The Board is responsible for ensuring that risks, and also opportunities, are identified on a timely basis and that activities are aligned with the risks and opportunities identified by the Board.

The key risks that the Board has currently identified are:

- Technology Risk
- Intellectual Property Rights
- Competition Risk
- Reliance on Key Personnel Risk

The Group believes that it is crucial for all Board members to be part of the process of managing risks through governance and oversight, and as such the Board has not established a separate risk management committee.

Furthermore, the Board has a number of mechanisms in place to ensure management's objectives and activities are aligned to the Board. These include the following:

- Board approval of a strategic plan, which encompasses strategy statements designed to meet stakeholders needs and manage business risk.
- Implementation of Board approved operating plans and Board monitoring of the progress against budgets.

## LIKELY DEVELOPMENTS AND EXPECTED RESULTS

The Group plans to release a fully operating version of the Frugl data comparison software for browser and phone-based users. This technology is expected to produce vast amounts of high-quality data that is valuable to large grocery retailers.

## ENVIRONMENTAL REGULATION AND PERFORMANCE

The Group's activities to date have not been subject to any particular and significant environmental regulation under Laws of either the Commonwealth of Australia or a State or Territory of Australia.

# DIRECTORS' REPORT (CONTINUED)

## SIGNIFICANT EVENTS AFTER THE BALANCE DATE

On 18 July 2022, the Group entered into a binding loan facility agreement ("**Facility**") with Mathew Walker, a Company director, available on call. The facility has a principal amount of \$1,000,000, bears an interest rate of 1% per month payable monthly in arrears, secured against the Company's 2022 Financial Year Research and Development Offset Rebate and repayable on the earlier of the Company completing a capital raising of no less than \$1,000,000 or on 30 June 2023. As at 30 June 2022, the Company has drawdown \$700,000 from this facility.

On 30 August 2022, the terms of the facility agreement were amended, with the maturity of the facility is now on the earlier of the Company successfully completing a capital raising of no less than \$2,000,000 or on 30 June 2023.

On 20 July 2022, the Group announced that it has released its inaugural Frugl Grocery Price Index ("**Frugl GPI**"), nationally in partnership with News Ltd. The **Frugl GPI** is a quarterly report that provides a series of statistics that measure price changes over time on a selection of everyday grocery items. Released quarterly, the Frugl GPI reports on grocery inflationary changes at a topline level, whilst also revealing inflationary trends for a range of grocery categories and different shopper household types.

On 31 August 2022, the Group announced that it has initiated a non-renounceable entitlement offer ("**Entitlement Offer**") to eligible shareholders on a 1 for 2 basis at \$0.01 per Share, to raise up to \$1,013,260 (before costs).

## INDEMNITIES AND INSURANCE OF DIRECTORS AND OFFICERS

During the reporting period and up to the date of this report, the Group has paid premiums insuring all the directors of Frugl Group Limited against costs incurred in defending conduct involving a breach of duty and/or a contravention of sections 182 or 183 of the *Corporations Act 2001*, as permitted by section 199B of the *Corporations Act 2001*.

The Group has agreed to indemnify all directors and executive officers of the Group against liabilities to another person (other than the Group or a related body corporate) that may arise from their position as directors of the Group, except where the liability has arisen as a result of a wilful breach of duty in relation to the Group. The agreement stipulates that the Group will meet the full amount of any such liabilities, including costs and expenses. The Group has paid a total of \$41,741 in insurance premiums, relating to Director and Officer insurance, during the financial year (2021: \$25,673).

## DIVIDENDS

No dividends were paid or declared during the financial year and no recommendation for payment of dividends has been made.

# DIRECTORS' REPORT (CONTINUED)

## COMPLIANCE STATEMENT

This report is based on accounts which are in the process of being audited. The Company expects an unmodified opinion and include material uncertainty section in the audit report.

*For, and on behalf of, the Board of the Company,*

A handwritten signature in black ink, appearing to read 'Jonathon Wild', with a stylized, flowing script.

**Jonathon Wild**

Chairman

Perth, Western Australia this 31<sup>st</sup> day of August 2022.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the financial year ended 30 June 2022

	Notes	2022 \$	2021 \$
Revenue from contracts with customers	3.1	142,827	27,286
Other income		1,144	25,843
R+D Tax Rebate		354,021	438,162
Government grant and subsidies		-	176,436
Fair value gain on contingent consideration		-	223,961
		<b>497,992</b>	<b>891,688</b>
Research and development costs, materials and consultants		(346,781)	(216,358)
Directors' fees, salaries, superannuation and consulting expenses		(514,828)	(515,604)
Public company costs, fees, share registry, shareholder expenses		(93,523)	(52,177)
Occupancy expenses		(91,552)	(46,249)
Employee expenses		(1,012,385)	(580,833)
Legal fees		(22,639)	(129,973)
Accounting and audit fees		(63,961)	(96,926)
Insurances		(41,741)	(25,673)
Interest expenses		(11,682)	(32,380)
Corporate fees		(132,422)	(120,000)
Share-based payments	11.3.1	(52,000)	(214,473)
Marketing and investor relations expenses		(257,811)	(108,969)
Other expenses from ordinary activities		(99,365)	(233,466)
<b>Loss before income tax expense</b>		<b>(2,242,698)</b>	<b>(1,477,393)</b>
Income tax expense		-	-
Loss after income tax expense from continuing operations		(2,242,698)	(1,477,393)
<b>Discontinued operations:</b>			
Gain on deconsolidation of subsidiary		-	247,143
Loss after income tax expense from continuing operations		(2,242,698)	(1,230,250)
<b>Loss after income tax expense for the year attributable to the owners of the Company</b>		<b>(2,242,698)</b>	<b>(1,230,250)</b>
<b>Other comprehensive income, net of tax:</b>			
Items that may be reclassified subsequently to profit or loss		-	-
<b>Total comprehensive loss for the year</b>		<b>(2,242,698)</b>	<b>(1,230,250)</b>
<b>Loss for the year attributable to:</b>			
Owners of the Company			
- from continuing operations		(2,242,698)	(1,477,393)
- from discontinued operations		-	247,143
		<b>(2,242,698)</b>	<b>(1,230,250)</b>
<b>Total comprehensive loss for the year is attributable to:</b>			
Owners of the Company			
- from continuing operations		(2,242,698)	(1,477,393)
- from discontinued operations		-	247,143
		<b>(2,242,698)</b>	<b>(1,230,250)</b>
<b>Loss per share from continuing operations</b>			
Basic and diluted loss per share (cents per share)	4.1	(0.012)	(0.011)
<b>Earnings/ (loss) per share from discontinued operations</b>			
Basic and diluted earnings/ (loss) per share (cents per share)	4.1	-	0.002

The Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes, which form an integral part of the financial report.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 30 June 2022

	Notes	2022 \$	2021 \$
<b>Current assets</b>			
Cash and cash equivalents	16	73,807	253,416
Trade and other receivables	6	82,397	36,572
Other assets		63,960	63,960
Total current assets		220,164	353,948
<b>Non-current assets</b>			
Plant and equipment		6,446	-
Total non-current assets		6,446	-
<b>Total assets</b>		<b>226,610</b>	<b>353,948</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	7	294,391	131,173
Borrowings	8	700,000	-
Employee entitlements		56,598	62,956
Total current liabilities		1,050,989	194,129
<b>Total liabilities</b>		<b>1,050,989</b>	<b>194,129</b>
<b>Net assets/(liabilities)</b>		<b>(824,379)</b>	<b>159,819</b>
<b>Equity</b>			
Issued capital	9	35,269,801	34,063,301
Reserves	10	52,000	1,329,473
Accumulated losses		(36,146,180)	(35,232,955)
<b>Total equity/(deficit)</b>		<b>(824,379)</b>	<b>159,819</b>

*The Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes, which form an integral part of the financial report.*



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the financial year ended 30 June 2022

	Share Capital \$	Option Reserve \$	Accumulated Losses \$	Non-Controlling Interests \$	Total \$
Balance at 1 July 2020	<b>32,244,951</b>	<b>1,230,000</b>	<b>(34,002,705)</b>	<b>(39,637)</b>	<b>(567,391)</b>
Loss for the year	-	-	(1,230,250)	-	<b>(1,230,250)</b>
Foreign currency translation effect	-	-	-	-	-
<b>Total comprehensive loss for the year</b>	-	-	<b>(1,230,250)</b>	-	<b>(1,230,250)</b>
Disposal of subsidiary	-	-	-	39,637	<b>39,637</b>
Shares/Options issued during the year	1,960,000	99,473	-	-	<b>2,059,473</b>
Share issue costs	(141,650)	-	-	-	<b>(141,650)</b>
Reversal of lapsed performance shares	-	-	-	-	-
<b>Balance at 30 June 2021</b>	<b>34,063,301</b>	<b>1,329,473</b>	<b>(35,232,955)</b>	-	<b>159,819</b>
Balance at 1 July 2021	<b>34,063,301</b>	<b>1,329,473</b>	<b>(35,232,955)</b>	-	<b>159,819</b>
Loss for the year	-	-	(2,242,698)	-	<b>(2,242,698)</b>
Other comprehensive loss for the year	-	-	-	-	-
<b>Total comprehensive loss for the year</b>	-	-	<b>(2,242,698)</b>	-	<b>(2,242,698)</b>
Options lapsed during the year	-	(1,329,473)	1,329,473	-	-
Shares/Options issued during the year	1,256,000	52,000	-	-	<b>1,308,000</b>
Share issue costs	(49,500)	-	-	-	<b>(49,500)</b>
<b>Balance at 30 June 2022</b>	<b>35,269,801</b>	<b>52,000</b>	<b>(36,146,180)</b>	-	<b>(824,379)</b>

*The Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes, which form an integral part of the financial report.*

# CONSOLIDATED STATEMENT OF CASH FLOWS

for the financial year ended 30 June 2022

	Notes	2022 \$	2021 \$
<b>Cash flows from operating activities</b>			
Payments to suppliers and employees		(2,388,684)	(2,122,799)
Receipts from customers		125,155	17,936
Government grants		-	176,436
Interest received		1,011	2,036
Interest paid		(8,472)	(9,222)
R&D Tax Rebate		354,021	438,162
Net cash used in operating activities	16	(1,916,969)	(1,497,451)
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(10,157)	-
Net cash used in investing activities		(10,157)	-
<b>Cash flows from financing activities</b>			
Proceeds from issues of shares	9.1	1,256,000	1,845,000
Payments of share issue costs	9.1	(49,500)	(141,650)
Proceeds from borrowings	8	541,017	-
Repayments of borrowings	8	-	(223,158)
Net cash generated by financing activities		1,747,517	1,480,192
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(179,609)</b>	<b>(77,259)</b>
Cash and cash equivalents at the beginning of the year		<b>253,416</b>	270,675
<b>Cash and cash equivalents at the end of the year</b>	16	<b>73,807</b>	<b>253,416</b>

*The Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes, which form an integral part of the financial report.*

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 30 June 2022

## 1. GENERAL INFORMATION

Frugl Group Limited (**the Company**) is a limited company incorporated in Australia. The principal activities in the course of the financial year was the development, marketing and customer support of its grocery comparison and data analytics products and services.

## 2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements are general purpose financial statements which have been prepared in accordance with the *Corporations Act 2001*, Accounting Standards and Interpretations, and comply with other requirements of the law.

The financial statements comprise the consolidated financial statements of the Group and its controlled entities (**collectively the Group**).

The financial statements were authorised for issue by the directors on 31 August 2022.

### 2.1. BASIS OF PREPARATION

The financial statements comprise the consolidated financial statements of the Group. For the purposes of preparing the consolidated financial statements, the Group is a for-profit entity. Material accounting policies adopted in the preparation of these financial statements are presented below. They have been consistently applied unless otherwise stated.

#### 2.1.1. Statement of compliance

These financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (**AASB**) and International Financial Reporting Standards (**IFRS**) as issued by the International Accounting Standards Board (**IASB**), and the *Corporations Act 2001* (Cth).

#### 2.1.2. Historical cost convention

The financial report has been prepared on the accruals basis and under the historical cost convention.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.2. PRINCIPLES OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement in with the investee; and
- has the ability to its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements listed above.

When the Company has less than a majority of the voting rights if an investee, it has the power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at shareholder meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated statement of comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

### 2.2.1. Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

### 2.2.2. Loss of control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently it is accounted for as an equity-accounted investee or put through profit and loss or through other comprehensive income depending on the election adopted.

### 2.2.3. Transactions eliminated on consolidation

All intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.3. TAXATION

### 2.3.1. Income tax

The income tax expense/(income) for the year comprises current income tax expense/(income) and deferred tax expense/(income).

Current income tax expense charged to profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside profit or loss when the tax relates to items recognised outside profit or loss.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.3.2. Goods and Services Tax (GST)

Revenues, expenses, and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the consolidated statement of financial position are shown inclusive of GST.

The net amount of GST recoverable from, or payable to, the Australian Taxation Office is included as a current asset or liability in the consolidated statement of financial position.

Cash flows are presented in the consolidated statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

## 2.4. RESEARCH & DEVELOPMENT EXPENDITURE

An intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following has been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- its ability to measure reliably the expenditure attributable to the intangible asset during its development.

Subsequent to initial recognition, capitalised development costs are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Amortisation of the asset begins when development is complete and the asset is available for use. It is amortised over the period of expected future benefit, which will normally be the useful life of the asset. During the period of development, the asset is tested for impairment annually.

## 2.5. TRADE AND OTHER RECEIVABLES

Trade and other receivables arise from the Group's transactions with its customers and are normally settled within 30 days.

Consistent with both the Group's business model for managing the financial assets and the contractual cash flow characteristics of the assets, trade and other receivables are subsequently measured at amortised cost.

The Group determines expected credit losses based on the Group's historical credit loss experience, adjusted for factors that are specific to the financial asset as well as current and future expected economic conditions relevant to the financial asset. When material, the time value of money is incorporated into the measurement of expected credit losses. There has been no change in the estimation techniques or significant assumptions made during the reporting period.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.6. EMPLOYEE BENEFITS

### 2.6.1. Short-term benefits

Liabilities for employee benefits for wages, salaries and annual leave that are expected to be settled wholly within 12 months of the reporting date represent present obligations resulting from employees' services provided to the reporting date and are calculated at undiscounted amounts based on remuneration wage and salary rates that the Group expects to pay at the reporting date including related on-costs, such as workers' compensation insurance and payroll tax.

Non-accumulating non-monetary benefits, such as medical care, housing, cars and free or subsidised goods and services, are expensed based on the net marginal cost to the Group as the benefits are taken by the employees.

### 2.6.2. Other long-term benefits

The Group's obligation in respect of long-term employee benefits other than defined benefit plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on-costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the Reserve Bank of Australia's cash rate at the report date that have maturity dates approximating the terms of the Group's obligations. Any actuarial gains or losses are recognised in profit or loss in the period in which they arise.

### 2.6.3. Termination benefits

When applicable, the Group recognises a liability and expense for termination benefits at the earlier of: (a) the date when the Group can no longer withdraw the offer for termination benefits; and (b) when the Group recognises costs for restructuring pursuant to AASB 137 *Provisions, Contingent Liabilities and Contingent Assets* and the costs include termination benefits. In either case, unless the number of employees affected is known, the obligation for termination benefits is measured on the basis of the number of employees expected to be affected. Termination benefits that are expected to be settled wholly before 12 months after the annual reporting period in which the benefits are recognised are measured at the (undiscounted) amounts expected to be paid. All other termination benefits are accounted for on the same basis as other long-term employee benefits.

### 2.6.4. Equity-settled compensation

The Group operates an employee share option plan. The fair value of options granted is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and spread over the period during which the employees become unconditionally entitled to the options. The fair value of the options granted is measured using the Black-Scholes pricing model, taking into account the terms and conditions upon which the options were granted. The amount recognised is adjusted to reflect the actual number of share options that vest except where forfeiture is only due to market conditions not being met.

## 2.7. SHARE-BASED PAYMENTS TRANSACTIONS

Under AASB 2 *Share-Based Payments*, the Group must recognise the fair value of options granted to directors, employees and consultants as compensation as an expense on a pro-rata basis over the vesting period in profit or loss with a corresponding adjustment to equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.8. BORROWINGS

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

## 2.9. PROVISIONS

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and that outflow can be reliably measured.

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, when appropriate, the risks specific to the liability.

## 2.10. CONTINGENT LIABILITIES

Contingent liabilities are not recognised but are disclosed in the consolidated financial statements, unless the possibility of settlement is remote, in which case no disclosure is made. If settlement becomes probable and the amount can be reliably estimated, a provision is recognised.

The amount disclosed as a contingent liability is the best estimate of the settlement.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.11. EARNINGS PER SHARE

### 2.11.1. Basic earnings per share

Basic earnings per share is determined by dividing net profit or loss after income tax attributable to members of the Group, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### 2.11.2. Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares. When the Group makes a loss, the number of shares is not adjusted by the potential ordinary shares as the impact would be to reduce the loss per share.

## 2.12. REVENUE AND OTHER INCOME

The Group is in the business of sale and distribution and marketing of its grocery comparison products and services. Revenue from contracts with customers is recognised when control of the goods or services are transferred to the Customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

The Group's revenue accounting policy is detailed below:

### *Revenue from sale, distribution and marketing of grocery comparison products*

Revenue from sale, distribution and marketing of grocery comparison products is recognised over time over the life of the service contract as the Groups service obligations under the contract are satisfied.

### *Sales of Books*

Revenue from the sale of books is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the book. The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g. customer loyalty points). In determining the transaction price for the sale of equipment, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

### 2.12.1. Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

The Group's income from the Australian Government's Research & Development (**R&D**) Tax Incentive and the Australian Government's COVID-19 stimulus packages is accounted for as a government grant.

### 2.12.2. Interest income

Interest income is recognised as it accrues in profit or loss, using the effective interest method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.13. SEGMENT REPORTING

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. The operations of the business are regularly reviewed by the Group's Managing Director to determine if segment reporting is required.

The Group operates in one industry and develops a single technology.

The Group solely operates within the geographical location of Australia on the basis that NextGen Networks Limited, incorporated in New Zealand, is 100% dormant.

## 2.14. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Management discusses with the Board the development, selection and disclosure of the Group's critical accounting policies and estimates and the application of these policies and estimates. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### 2.14.1. Key Estimate - Taxation

Balances disclosed in the financial statements and the notes thereto, related to taxation, are based on the best estimates of directors. These estimates take into account both the financial performance and position of the Group as they pertain to current income taxation legislation, and the directors understanding thereof. No adjustment has been made for pending or future taxation legislation. The current income tax position represents that directors' best estimate, pending an assessment by tax authorities in relevant jurisdictions. Refer Note 5 Income Tax.

### 2.14.2. Key Estimate – R&D Tax Incentive

Where the Group receives the Australian Government's R&D Tax Incentive, the Group accounts for the amount refundable on accrual basis. In determining the amount of the R&D provision at year end, there is an estimation process utilising a conservative approach. Any changes to the estimation are recorded in the subsequent financial year.

### 2.14.3. Share-Based Payments

Goods or services received or acquired in a share-based payment transaction are recognised as an increase in equity if the goods or services were received in an equity-settled share-based payment transaction or as a liability if the goods and services were acquired in a cash settled share-based payment transaction.

For equity-settled share-based transactions, goods or services received are measured directly at the fair value of the goods or services received provided this can be estimated reliably. If a reliable estimate cannot be made the value of the goods or services is determined indirectly by reference to the fair value of the equity instrument granted using a Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option.

Transactions with employees and others providing similar services are measured by reference to the fair value at grant date of the equity instrument granted using a Black-Scholes option pricing model.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2.14.4. Identifying performance obligations

The Group provides users access to its software application Frugl (**App**), which users can download from the Apple App Store or Google Play Store (**Application Stores**) and subscribe to the platform on a month-by-month basis. The subscription is a promise from the Group to the user that they will be allowed access to the App for the month. Granting and supporting the access to the App is the sole performance obligation for the Group.

The timing of revenue recognition for the Group focuses on the successful subscription to the App by the user. Once the user has accepted the terms and conditions of the App and successfully subscribes, revenue is recognised.

## 2.15. GOING CONCERN

The financial report has been prepared on the going concern basis which contemplates continuity of normal business activities and realisation of assets and settlement of liabilities in the ordinary course of business.

For the year ended 30 June 2022 the Group incurred a net loss of \$1,430,090 (2021: \$1,230,250), has net current liabilities of \$830,825 (2021: net current assets \$159,819), a net cash outflow from operating activities amounting to \$1,916,969 (2021: \$1,497,451) and had cash available of \$73,807.

The Directors have reviewed the business outlook, cash flow forecasts and immediate capital requirements and are of the opinion that the use of the going concern basis of accounting is appropriate as the Directors believe the Group will be able to pay its debts as and when they fall due.

Should the Group not be successful in obtaining adequate funding, or adequately reducing operational expenditure as required, there is a material uncertainty that may cast significant doubt as to the ability of the Group to continue as a going concern and whether it will be able to realise its assets and discharge its liabilities in the ordinary course of business.

## 2.16. ADOPTION OF NEW AND REVISED STANDARDS

### 2.16.1. Standards and Interpretations applicable to 30 June 2022

In the year ended 30 June 2022, the Directors have reviewed all of the new and revised Standards and Interpretations issued by the AASB that are relevant to the Company's operations and effective for the year reporting periods beginning on or after 1 July 2021.

As a result of this review, the Directors have determined that there is no material impact of the new and revised Standards and Interpretations on the Company and therefore no material change is necessary to Group accounting policies.

### 2.16.2. Standards and Interpretations in issue not yet adopted applicable to 30 June 2022

The Directors have also reviewed all of the new and revised Standards and Interpretations in issue not yet adopted that are relevant to the Company and effective for the year reporting periods beginning on or after 1 July 2022.

As a result of this review, the Directors have determined that there is no material impact of the new and revised Standards and Interpretations in issue not yet adopted on the Company and therefore no material change is necessary to Group accounting policies.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 3. REVENUE

### 3.1. REVENUE FROM CONTRACTS WITH CUSTOMERS: CONTINUING OPERATIONS

	2022 \$	2021 \$
Revenue from sale, distribution and marketing of grocery comparison products	142,827	25,382
Revenue from book sales	-	1,904
	<u>142,827</u>	<u>27,286</u>

Revenue from contracts with customers is generated wholly within the geographical location of Australia and is recognised at the point in time the product is delivered to the customer.

## 4. LOSS PER SHARE

### 4.1. BASIC LOSS PER SHARE

	2022 Cents Per Share	2021 Cents Per Share
From continuing operations	(0.012)	(0.011)
From discontinued operations	-	0.002

The profit/ (loss) and weighted average number of ordinary shares used in the calculation of basic loss per share are as follows:

	2022 \$	2021 \$
Loss for the year - from continuing operations	(2,242,698)	(1,477,393)
Profit for the year - from discontinued operations	-	247,143
	<u>189,872,740</u>	<u>139,510,302</u>
	No.	No.
Weighted average number of ordinary shares for the purposes of basic loss per share	189,872,740	139,510,302

### 4.2. DILUTED LOSS PER SHARE

There are no potential ordinary shares that are considered dilutive, as a result no dilutive loss per share has been disclosed.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 5. INCOME TAX

### 5.1. INCOME TAX RECOGNISED IN PROFIT OR LOSS

	2022 \$	2021 \$
Current tax	-	-
Deferred tax	-	-
	-	-

The income tax expense for the year can be reconciled to the accounting (loss) as follows:

	2022 \$	2021 \$
Loss before tax	(2,242,698)	(1,230,250)
Income tax (benefit) calculated at 25% (2021: 26%)	(560,675)	(319,865)
Effect of expenses not deductible and income in determining taxable profit or loss	(59,514)	(390,013)
Current year deferred taxes not booked	-	-
Other deductible/other non-deductible and non-assessable items	(36,096)	197,306
Effect of current year tax losses not recognised as deferred tax assets	656,285	512,572
Income tax expense in consolidated statement of comprehensive income	-	-

The tax rate used for the 2022 year of 25% (2021: 26%) is the corporate tax rate of payable by small business entities on taxable profits under Australian law.

### 5.2. TAX LOSSES

Deferred tax assets on the unused revenue tax losses of \$13,561,431 (2021: \$11,362,296) have not been recognised as the future recovery of these losses is subject to the Group satisfying the requirements imposed by the regulatory authorities, including the application of the available fraction rules. The benefit of deferred tax assets not brought to account will only be brought to account if:

- Future assessable income is derived of a nature and of an amount sufficient to enable the benefit to be realised.
- The conditions for deductibility imposed by tax legislation continue to be complied with and no changes in tax legislation adversely affect the Group in realising the benefit.

### 5.3. DEFERRED TAX ASSETS

Deferred tax assets recognised directly in equity	54,427	115,959
Revenue income tax losses not brought to account at 25% (2021: 26%)	3,390,359	2,954,197
Other temporary differences	59,365	26,261
Unrecognised deferred tax assets relating to the above temporary differences	3,504,151	3,096,417

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 6. CURRENT TRADE AND OTHER RECEIVABLES

	2022 \$	2021 \$
Trade debtors	65,505	9,350
Provision for expected credit loss	(1,100)	-
Other receivables	17,992	27,222
	<u>82,397</u>	<u>36,572</u>

Trade receivable are non-interest bearing and generally on terms of 14-60 days.

Other than those receivables fully provided for, all receivables are considered fully recoverable.

### 6.1. FAIR VALUE AND CREDIT RISK

Due to the short-term nature of these receivables, their carrying amount is assumed to approximate their fair value.

## 7. TRADE AND OTHER PAYABLES

	2022 \$	2021 \$
Current		
Unsecured trade creditors	252,391	103,173
Revenue received in advance	22,000	-
Sundry creditors and accruals	20,000	28,000
	<u>294,391</u>	<u>131,173</u>

Trade and other payables are non-interest bearing. Due to the short-term nature of these payables, their carrying amount is assumed to approximate their fair value.

## 8. BORROWINGS

	2022 \$	2021 \$
Balance at beginning of period	-	195,600
Loan from Director (cash) <sup>(i)</sup>	541,071	-
Loan from Director (expenses paid on behalf of the Company)	158,983	-
Interest and borrowing cost capitalised	-	27,558
Repayments made <sup>(ii)</sup>	-	(223,158)
Balance at end of period	<u>700,000</u>	<u>-</u>

(i) On 18 July 2022, the Company entered into a binding loan facility agreement ("Facility") with Mathew Walker, a Company director, available on call. The facility has a principal amount of \$1,000,000, bears an interest rate of 1% per month payable monthly in arrears, secured against the Company's 2022 Financial Year Research and Development Offset Rebate and repayable on the earlier of the Company completing a capital raising of no less than \$1,000,000 or on 30 June 2023. As at 30 June 2022, the Company has drawdown \$700,000 from this facility. On 30 August 2022, the terms of the facility agreement were amended, with the maturity of the facility is now on the earlier of the Company successfully completing a capital raising of no less than \$2,000,000 or on 30 June 2023.

(ii) The loan bears an interest rate of 1.25% per month and is secured against the Company's 2020 Financial Year Research and Development Offset Rebate. The Loan was issued by Rocking Horse Nominees Pty Ltd, and was repaid during the period following the receipt of the Rebate.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 9. ISSUED CAPITAL

	2022 \$	2021 \$
201,550,000 fully paid ordinary shares (2021: 163,500,000)	35,269,801	34,063,301

### 9.1. FULLY PAID ORDINARY SHARES

All references to securities in the Group have been reported on a post-consolidation basis.

	2022		2021	
	No.	\$	No.	\$
Balance at beginning of year	163,500,000	34,063,301	99,000,000	32,244,951
Issued for cash - placements	38,050,000 <sup>(i)</sup>	1,256,000	61,500,000 <sup>(ii)</sup>	1,845,000
Issued to supplier	-	-	3,000,000	115,000
Share issue costs	-	(49,500)	-	(141,650)
Balance at end of year	201,550,000	35,269,801	163,500,000	34,063,301

(i) The Group issued 16,500,000 shares on 19 July 2021 at \$0.05 a share to raise \$825,000 before costs. The Group also issued 21,550,000 shares on 24 February 2022 at \$0.02 a share to raise \$431,000 before costs.

(ii) The Group issued 24,750,000 shares on 25 September 2020 at \$0.03 a share to raise \$742,500 before costs. The Group also issued 36,750,000 shares on 14 December 2020 at \$0.03 a share to raise \$1,102,500 before costs.

Fully paid ordinary shares carry one vote per share and carry the right to dividends. Ordinary shares participate in the proceeds on winding up of the Group in proportion to the number of shares held. Ordinary shares have no par value.

## 10. RESERVES

	2022 \$	2021 \$
Option reserve at beginning of year	1,329,473	1,230,000
Options issued during the year (Note 11.3.2)	52,000	99,473
Options lapsed during the year	(1,329,473)	-
Option reserve at end of year	52,000	1,329,473

The Option reserve arises on the grant of share options to executives, employees, consultants and advisors and upon issue of options to shareholders or buyers. Amounts are transferred out of reserve and into accumulated losses when options expire or lapse.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 11. SHARE OPTIONS

Each option issued converts into one ordinary share of Frugl Group Limited on exercise. Options carry neither rights to dividends, nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry.

### 11.1. MOVEMENTS IN SHARE OPTIONS DURING THE YEAR

The following reconciles the share options outstanding at the beginning and end of the year:

	2022		2021	
	Number of options	\$	Number of options	\$
Balance at beginning of the year	49,298,883	1,329,473	34,048,883	1,230,000
Granted during the year	29,500,000	52,000	15,250,000	99,473
Lapsed during the year	(49,298,883)	(1,329,473)	-	-
Balance at end of the year	29,500,000	52,000	49,298,883	1,329,473
Exercisable at end of the year	29,500,000	52,000	49,298,883	1,329,473

### 11.2. SHARE OPTIONS EXERCISED DURING THE YEAR

During the year no options were converted into shares (2021: Nil).

### 11.3. SHARE BASED PAYMENTS

Share-based payments made during the year ended 30 June 2022 are summarised below.

#### 11.3.1. Recognised Share-Based Payment Expense

	2022 \$	2021 \$
Options issued to directors	36,000 <sup>(i)</sup>	32,224 <sup>(ii)</sup>
Options issued to employees	16,000	30,846
Options issued to adviser	-	36,403
Shares issued to supplier	-	115,000
	52,000	214,473

(i) On 2 December 2021 the Company issued 9,000,000 options to directors, following shareholder approval on 19 November 2021. The options had no vesting conditions and vested immediately on issue.

(ii) During the 2021 financial year, the Group issued 7,000,000 options to directors, following shareholder approval on 30 November 2020. The options had no vesting conditions attached and vested immediately on issue.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 11.3.2. Options Granted During the Year

The Group granted the following options during the year ended 30 June 2022:

Number of Options Issued	Grant Date	Expiry Date	Exercise Price	Total Value <sup>(i)</sup>	Recipient
9,000,000	19 Nov 2021	20 July 2024	\$0.10	36,000 <sup>(ii)</sup>	Directors
4,000,000	19 Nov 2021	20 July 2024	\$0.10	16,000 <sup>(ii)</sup>	Employees
16,500,000	19 July 2021	20 July 2024	\$0.10	Nil <sup>(ii)</sup>	Placement Participants

(i) The fair value of the options at grant date was determined using the closing market price, on that date.

(ii) Options free attaching to placement.

## 12. FINANCIAL INSTRUMENTS

### 12.1. CAPITAL MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from 2021.

The Group is not subject to any externally imposed capital requirements.

### 12.2. FINANCIAL RISK MANAGEMENT OBJECTIVES

The Board of directors provides services to business, co-ordinates access to domestic and international financial markets, monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include interest rate risk, liquidity risk and credit risk.

The Group seeks to minimise the effects of these risks by making use of credit risk policies and future cash requirements. These are approved by the Board of directors and are reviewed on a regular basis.

The totals for each category of financial instruments, measured in accordance with AASB 9 *Financial Instruments*, as detailed in the accounting policies to these financial statements below.

### 12.3. INTEREST RATE RISK

The Group is exposed to interest rate risk on its cash reserves held with the NAB or other acceptable Australian Banking entities. The risk of interest rate movements is managed by the Group by maintaining an appropriate mix between short term deposits and at call deposits.

The Group is not subject to any other interest rate risk as none of its other financial assets or liabilities is subject to variable interest rates.

The Group's exposure to interest rate on financial assets subject to variable interest rates is detailed in the interest rate risk sensitivity analysis section of this note.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 12.3. INTEREST RATE RISK (CONTINUED)

### 12.3.1. Interest rate sensitivity analysis

The Group's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

#### *Financial assets*

	Weighted average effective interest rate	2022 \$	2021 \$
Cash and cash equivalents	0.5%	73,807	253,416
Trade and other receivables	N/A	82,397	36,572
Other assets	0.25%	63,960	63,960
		<u>220,164</u>	<u>353,948</u>

#### *Financial liabilities*

	Weighted average effective interest rate	2022 \$	2021 \$
Trade and other payables	N/A	294,391	131,173
Borrowings	12%	700,000	-
		<u>994,391</u>	<u>131,173</u>

## 12.4. LIQUIDITY RISK

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations with financial liabilities. Ultimate responsibility for liquidity risk management rests with the Board of directors, which has established an appropriate liquidity risk management framework for the management of the Group's short, medium, and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate cash reserves by continuously monitoring forecast and actual cash flows and identifying when further capital raising initiatives are required as disclosed in Note 2.1.3. The Group presently has no significant source of operating income and it is reliant on equity contributions and cooperation of creditors and lenders to continue as a going concern.

The Group is not materially exposed to liquidity risk.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 12.5. CREDIT RISK

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Group. In respect of financing activities, the Group is exposed to credit risk from its operating activities (primarily trade and other receivables) and from its financing activities, including deposits with banks and financial institutions. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group only transacts with entities that are rated the equivalent of investment grade and above. This information is supplied by independent rating agencies where available and, if not available, the Group uses other publicly available financial information and its own trading records to rate its major customers. The Group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies. The Group's bank has an "AA-" long term issuer rating by Standards & Poors (S&P).

## 13. SUBSIDIARIES

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in Note 2.2 Details of subsidiary companies are as follows:

Entity	Incorporation	2022 Ownership	2021 Ownership
Frugle Operations Pty Ltd	Australia	100%	100%
Premium Pipe Services Pty Ltd	Australia	100%	100%
NexGen Networks Limited	New Zealand	100%	100%
Family Insights IP Pty Ltd	Australia	100%	100%

## 14. KEY MANAGEMENT PERSONNEL DISCLOSURES

### 14.1. KEY MANAGEMENT PERSONNEL COMPENSATION

The aggregate compensation made to key management personnel of the Group is set out below:

	2022 \$	2021 \$
Short-term employee benefits	495,500	476,000
Post-employment benefits	27,950	24,700
Share-based payments	36,000	32,224
	<u>559,450</u>	<u>532,924</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 15. RELATED PARTY TRANSACTIONS

The immediate parent and ultimate controlling party of the Group is Frugl Group Limited. Balances and transactions between the Group and its subsidiaries, which are related parties of the Group, have been eliminated on consolidation and are not disclosed in this note.

### 15.1. LOANS TO KEY MANAGEMENT PERSONNEL AND THEIR RELATED PARTIES

There have been no loans to key management personnel during the current or prior year and no balances were outstanding as at the reporting date.

### 15.2. TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

#### *Key management personnel related parties*

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. Transactions with key management personnel related parties are set out below.

The Group entered into a mandate with Cicero Group Pty Ltd (**CGC**), a company related to Messrs Walker for corporate administration services including financial reporting, company secretarial services, rent and administrative operations. CGC provided services to the amount of \$120,000 (2021: \$120,000). As at 30 June 2022 and 30 June 2021 no amounts were outstanding.

On 18 July 2022, the Group entered into a binding loan facility agreement ("Facility") with Mathew Walker, a Company director, available on call. The facility has a principal amount of \$1,000,000, bears an interest rate of 1% per month payable monthly in arrears, secured against the Company's 2022 Financial Year Research and Development Offset Rebate and repayable on the earlier of the Company completing a capital raising of no less than \$1,000,000 or on 30 June 2023. As at 30 June 2022, the Company has drawdown \$700,000 from this facility.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 16. RECONCILIATION OF LOSS FOR THE YEAR TO NET CASH FLOWS FROM OPERATING ACTIVITIES

	2022 \$	2021 \$
(Loss) for the year	(2,242,698)	(1,230,250)
<i>Non-cash items</i>		
Depreciation and amortisation	3,969	-
Other expenses (non-cash)	159,991	33,229
Share-based payments	52,000	214,473
Gain on deconsolidation of subsidiary	-	(247,143)
Fair Value movement on contingent consideration	-	(223,961)
	(2,026,738)	(1,453,651)
<i>Movements in working capital</i>		
(Increase)/ decrease in trade and other receivables	(47,089)	22,603
(Decrease) in trade and other payables (incl. provisions)	156,859	(66,403)
Net cash used in operating activities	(1,916,969)	(1,497,451)

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to items in the statement of financial position as follows:

Cash and cash equivalents	73,807	253,416
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## 17. COMMITMENTS

The Company has an agreement with Cicero Group Pty Ltd (CGC), a company related to Mr Walker, for corporate administration services including financial reporting, company secretarial services, and administrative operations. The charges for these services is \$10,000 per month (exc. GST).

### *Other commitments*

	2022 Corporate Fees	2021 Corporate Fees
Monthly amount	10,000	10,000
Within 12 months	120,000	120,000
Total	120,000	120,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 18. REMUNERATION OF AUDITORS

The auditor of Frugl Group Limited and its subsidiary is HLB Mann Judd. During the prior year, Pitcher Partners BA & A Pty Ltd (Pitcher Partners) acted as auditor for part of that period.

	2022 \$	2021 \$
Audit and review of the financial statements – HLB Mann Judd	32,812	40,375
Audit and review of the financial statements - Pitcher Partners	-	11,056
	32,812	51,431

## 19. SEGMENT INFORMATION

The Group identifies its operating segments based on the internal reports that are reviewed and used by the Board of directors (chief operating decision maker) in assessing performance and determining the allocation of resources.

The Group operates primarily in development of the Frugl mobile application. The financial information presented in the consolidated statement of comprehensive income and the consolidated statement of financial position is the same as that presented to the chief operating decision maker.

Unless stated otherwise, all amounts reported to the Board of directors as the chief operating decision maker is in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

## 20. EVENTS AFTER THE REPORTING PERIOD

On 18 July 2022, the Group entered into a binding loan facility agreement ("**Facility**") with Mathew Walker, a Company director, available on call. The facility has a principal amount of \$1,000,000, bears an interest rate of 1% per month payable monthly in arrears, secured against the Company's 2022 Financial Year Research and Development Offset Rebate and repayable on the earlier of the Company completing a capital raising of no less than \$1,000,000 or on 30 June 2023. As at 30 June 2022, the Company has drawdown \$700,000 from this facility.

On 30 August 2022, the terms of the facility agreement were amended, with the maturity of the facility is now on the earlier of the Company successfully completing a capital raising of no less than \$2,000,000 or on 30 June 2023.

On 20 July 2022, the Group announced that it has released its inaugural Frugl Grocery Price Index ("**Frugl GPI**"), nationally in partnership with News Ltd. The **Frugl GPI** is a quarterly report that provides a series of statistics that measure price changes over time on a selection of everyday grocery items. Released quarterly, the Frugl GPI reports on grocery inflationary changes at a topline level, whilst also revealing inflationary trends for a range of grocery categories and different shopper household types.

On 31 August 2022, the Group announced that it has initiated a non-renounceable entitlement offer ("**Entitlement Offer**") to eligible shareholders on a 1 for 2 basis at \$0.01 per Share, to raise up to \$1,013,260 (before costs).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 21. PARENT ENTITY INFORMATION

The accounting policies of the parent entity, which have been applied in determining the financial information shown below, are the same as those applied in the consolidated financial statements. Refer to Note 2 for a summary of the significant accounting policies relating to the Group.

	2022 \$	2021 \$
<b>Assets</b>		
Current assets		
Cash and cash equivalents	69,533	224,910
Trade and other receivables	11,417	18,721
Total current assets	80,950	243,631
<b>Total assets</b>	<b>80,950</b>	<b>243,631</b>
<b>Liabilities</b>		
Current liabilities		
Trade and other payables	54,632	55,968
Employee entitlements	27,342	35,964
Total current liabilities	81,974	91,932
Non-current liabilities		
Borrowings	700,000	-
Total non-current liabilities	700,000	-
<b>Total liabilities</b>	<b>781,974</b>	<b>91,932</b>
<b>Net assets/ (liabilities)</b>	<b>(701,024)</b>	<b>151,699</b>
<b>Equity</b>		
Issued capital	35,391,175	34,063,301
Reserves	52,000	1,329,473
Accumulated losses	(36,022,825)	(35,241,075)
<b>Total equity/ (deficit)</b>	<b>(701,024)</b>	<b>151,699</b>
Statement of comprehensive income		
<b>Net loss and comprehensive loss</b>	<b>(781,750)</b>	<b>(797,984)</b>