

**27 October 2022**

## **icetana secures further orders for United States prison customers through reseller Rasilient**

### **Highlights:**

- icetana receives two new orders for its AI software solution from reseller Rasilient, for US state prison end-users, valued at US\$56,250 (circa A\$87,800) in aggregate for five year licence terms.
- Deployment of these new orders is anticipated within weeks. These orders are additional to those communicated to the ASX in September and October 2020.
- Following completion of four deployments in the past six months (the last remaining from orders received in 2020), these new orders represent an expansion request from a large and engaged end client.

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icetana Limited (ASX:ICE "icetana" or "the Company") is pleased to announce new purchase orders for US correctional services locations secured through hardware vendor Rasilient Systems, Inc. (Rasilient), to supply icetana's video analytics solution to two prisons (additional to the six prisons announced in September and October 2020).

The orders have a combined value of US\$56,250 (AUD\$87,800), inclusive of five years of support and maintenance. This deployment represents a subset of the total camera footprint of each prison being licensed.

Implementation will be undertaken by Rasilient technicians leveraging Rasilient hardware supplied and installed on site and working with a local security integrator.

icetana CEO and Managing Director Matt Macfarlane said:

"The prisons market has always offered a particularly strong use-case for icetana's AI software. It is nice to have COVID restrictions behind us so that these expansion orders can be negotiated and implemented in a timely manner."

**Material terms of commercial arrangements:**

- The contractual arrangement disclosed in this announcement is between icetana and Rasilient, rather than the end-user.
- The icetana end-users mentioned in this announcement are subject to the End User Licence Agreement as published on the icetana website.
- The payment terms from Rasilient to icetana for these orders are 60 day following deployment of the licensed product at the end customer.
- The orders include a five year term of software support and maintenance. Ongoing support and maintenance beyond the initial five years will be subject to a customer renewal. It is therefore possible that no material revenue over and above the initial order values materialises from Rasilient pursuant to this commercial arrangement going forward.

– ENDS –

Authorised for release by the Board of icetana Limited.

For further information contact:

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**About icetana**

icetana Limited is a global software company providing video analytics solutions designed to automatically identify anomalous actions in real-time for large scale surveillance networks. Our software integrates with customers' existing video management systems and IP cameras.

Using artificial intelligence and machine learning techniques, the icetana video analytics solution learns and filters out routine motion, showing only anomalous or unusual behaviour allowing operators to focus on events that matter and respond in real-time to both precursor activities and incidents. icetana has a broad range of use cases across a growing number of industry verticals. It has been implemented at over 60 sites on five continents, helping clients harness the rich data streams from their existing security networks and turning that data into improved situational awareness and deeper operational insights.