



Annual General Meeting Presentation

SSH Group Ltd | 28 October 2022



A LEADING INTEGRATED HIRE BUSINESS



OUR VALUES Integrity | Care | Excellence | Service
OUR PURPOSE Improving outcomes for Australian projects and communities



Services	People Hire	Equipment Hire	Equipment Hire
Assets	Trades Operators Skilled & Unskilled Personnel Operational & Supervisory Roles	Mine & Civil Spec 4WD Utes Mine & Civil Spec Wagons Mine & Civil Spec Buses Specialised Light Vehicle Builds	Excavators Skid Steers & Wheel Loaders Tipper & Water Trucks Rollers Graders Telehandlers
Customers	  	 	     

FY22 Highlights

ASX: SSH



FY22 COMMERCIAL & OPERATIONAL HIGHLIGHTS



Commercial Highlights



SSHG Acquisition

As part of the IPO, acquisition of the Site Services Holdings Group (SSHG) was completed on 9 September 2021.



ASX Listing

SSH Group Ltd (SSH) was admitted to the Official List of Australian Securities Exchange (ASX) on Friday, 17 September 2021.



KMH Acquisition

The acquisition of Karratha Machinery Hire (KMH) was announced in April 2022 and was completed on 11 May 2022.

Operational Highlights



170+
Hire Fleet



175+
Clients Serviced

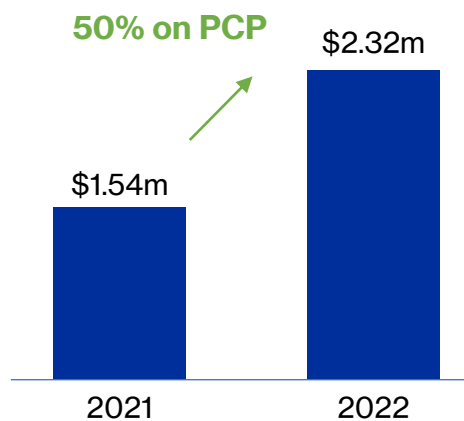


900+
Workforce

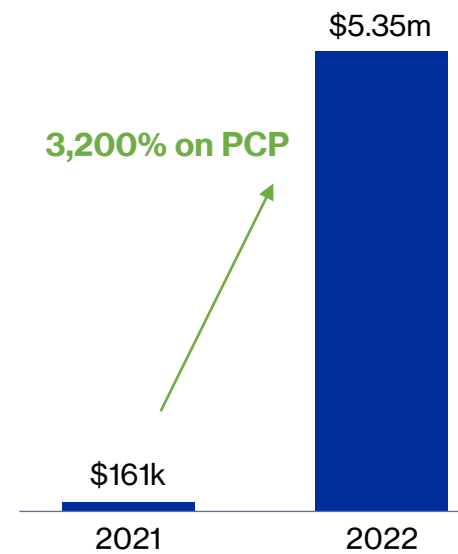


1.75m+
Field-based
Hours

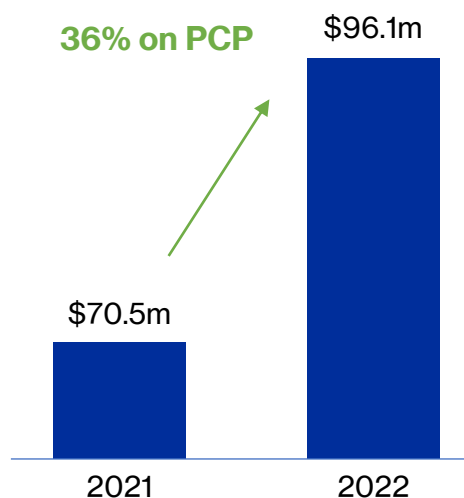
FY22 FINANCIAL HIGHLIGHTS



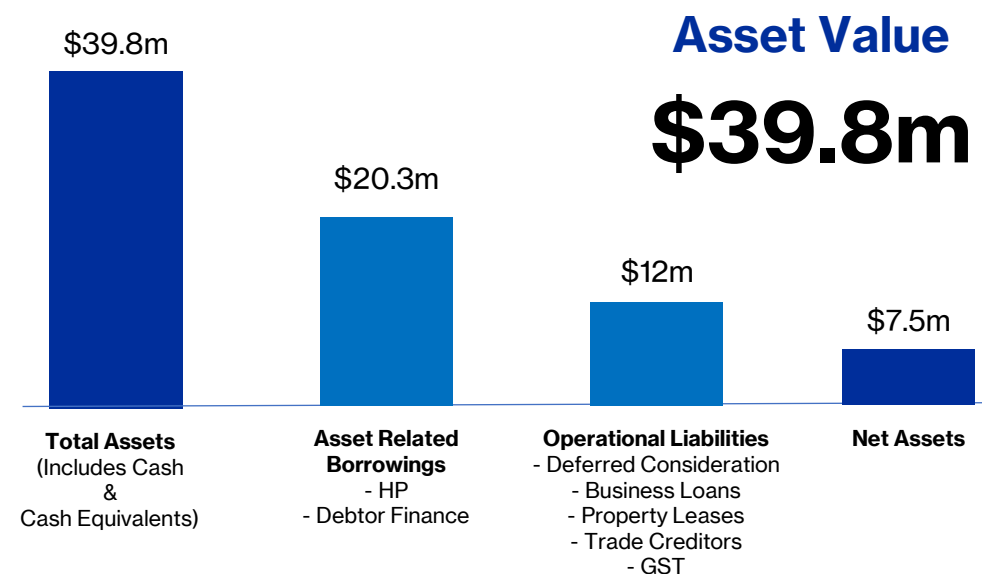
EBITDA
Proforma EBITDA of
\$5.66m¹



**Cash & Cash
Equivalents**
\$5.35m



Revenue
Proforma Revenue of
\$102m¹

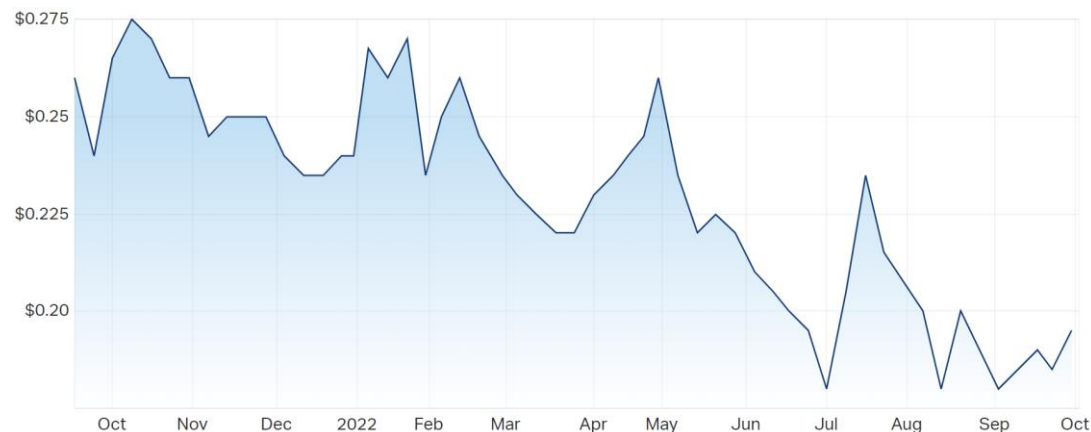


¹ FY22 SSH Group proforma financial accounts include the full-year impact of the KMH acquisition

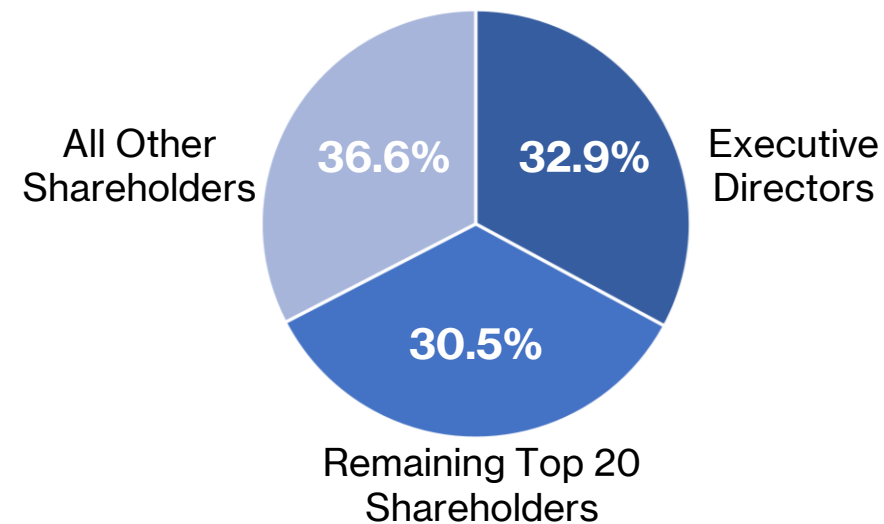
Capital Structure

ASX Code	SSH
Shares Issued	62.3m
Share Price	\$0.17
Market Cap	\$10.9m

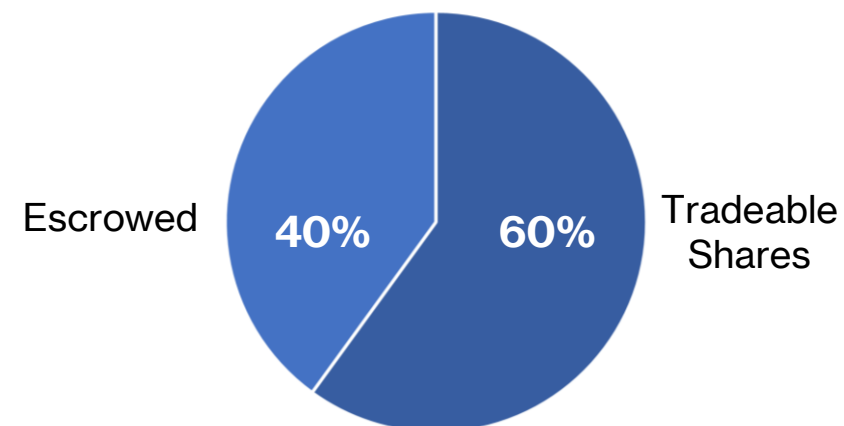
Share Price



Shareholders



Share Register



Our Future

ASX: SSH

SSH
GROUP



Safety Industry¹

\$2.95b

Current services
aligned with 26.8%
of market

Equipment Hire Industry³

\$1.8b

Current services
aligned with 20.9%
of market

Personnel Industry²

\$23.7b

Current services
aligned with 69.6%
of market

Vehicle Hire Industry¹

\$350m

Current services
aligned with 14%
of market



¹ Australia Industry (ANZSIC) Report O7712/Public Administration and Safety – Investigation and Security Services in Australia – April 2022

² Australia Industry (ANZSIC) Report N7212/Administrative and Support Services – Temporary Staff Services in Australia – March 2022

³ Australia Industry (ANZSIC) Report O7712/Public Administration and Safety – Investigation and Security Services in Australia – April 2022

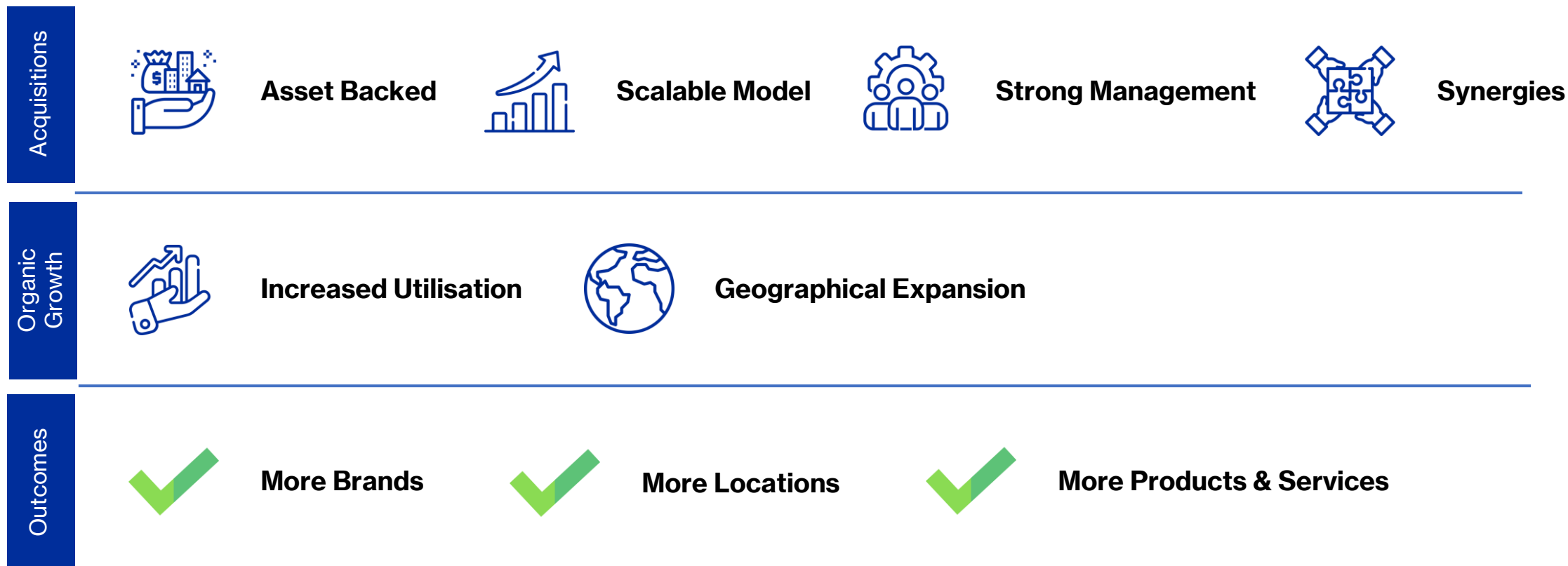
⁴ Australia Industry (ANZSIC) Report N7212/Administrative and Support Services – Temporary Staff Services in Australia – March 2022

GROWTH STRATEGY



Our Focus

SSH Group's key focus is working in high-margin industries, driving profitability, and transacting on EPS accretive acquisitions.



INVESTMENT PROPOSITION



Highly Scalable
& Robust
Business Model

Organic &
Sustainable
Growth
Prospects

Diverse Market
Sectors &
Geographies

Diversity in
Revenue Base



Appendices

ASX: SSH



OUR LEADERSHIP



Bruce Lane

Non-Executive Chairman



Daniel Cowley-Cooper

Chief Executive Officer & Managing
Director



Stefan Finney

Chief Operating Officer &
Executive Director



Matthew Thomson

Chief Financial Officer



Matthew Foy

Company Secretary

Bridge Resources

Overview

Bridge Resources is a recruitment solutions company, working with a large range of clients in the mining, civil and construction industries.

Offering

Bridge Resources provides:

- Trades
- Operators
- Skilled & Unskilled Personnel
- Operational & Supervisory Roles



SSH Group Safety

Overview

SSH Group Safety is a safety and security contractor, working with a large range of clients in the mining, civil and construction industries.

Offering

SSH Group Safety provides:

- Safety and security consulting
- Safety and security personnel
- Safety and security services and products
- Crisis support services



Tru Fleet

Overview

Tru Fleet is a fleet hire company, specialising in quality mine spec and civil spec vehicle hire across the mining, construction and civil industries.

Offering

Boasting a wide range of mine and civil specification vehicles for hire, Tru Fleet specialises in:

- Mine & Civil Spec 4WDs
- Mine & Civil Spec Wagons
- Mine & Civil Spec Buses
- Specialised Light Vehicle Builds



Karratha Machinery Hire



Overview

Karratha Machinery Hire is the Pilbara's largest home-grown plant hire company with over 30 years of experience servicing some of the Pilbara's largest projects.

Offering

KMH offers an extensive range of high-quality, late-model plant and equipment, specialising in the dry hire of:

- Excavators
- Skid steers
- Wheel loaders
- Tipper/Service trucks
- Water trucks/trailers
- Rollers
- Graders and telehandlers





ENVIRONMENT, SOCIAL & GOVERNANCE

SSH Group has commenced formalising our ESG goals and establishing appropriate reporting against KPIs. Our approach to sustainable purpose forms the basis of our decisions by focusing on business ethics and compliance, people and culture and community involvement.

At the core of this approach is strong governance and a robust risk management framework. This framework is supported by procedures and systems to ensure high levels of personal and professional integrity. We will not enter into, or maintain, relationships with parties engaged in illegal activities or other activities which go against our values.

Our primary cultural objectives are fostering openness and respect, striving to work as one team, and investing in our people by creating and maintaining a safe and healthy working environment.

We work towards achieving a diverse workforce, recruiting, employing and promoting people only on the basis of objective criteria and the qualifications and abilities needed for the job to be performed.

We lead by example and encourage our people to give something back to local communities, supporting community initiatives for health, education and the environment.

Our internal initiatives help local communities and those in need, promote mental health awareness and education, and support our environment and reduce our environmental impact.

RECONCILIATION

SSH Group has received initial endorsement of its inaugural Reconciliation Action Plan, joining many organisations in making a formal commitment to reconciliation. The Reflect RAP lays the foundations for future Plans and reconciliation initiatives, enabling SSH Group to deepen our understanding of our influence and the unique contributions we can make to reconciliation initiatives.

CULTURE

Our World Worker Footprint shows countries of origin of our diverse workforce.



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