



epi chem

Fi Milner – General Manager

Anusha Aubert – Business Development Manager

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AGENDA

INTRODUCTION

BUSINESS PERFORMANCE

PROJECT INSIGHTS

AREAS OF FOCUS

SUMMARY





Our Formula. Your Success.

VISION

TO BE THE CHEMISTRY PROVIDER OF CHOICE OFFERING THE MOST COMPLETE SUITE OF COMMERCIAL CHEMISTRY SERVICES AND PRODUCTS.

MISSION

TO DELIVER WORLD-CLASS, INNOVATIVE AND HIGH QUALITY CHEMISTRY SOLUTIONS, UTILISING OUR EXPERTISE AND CAPABILITY IN MEDICINAL, SYNTHETIC, ORGANIC AND ANALYTICAL CHEMISTRY TO DRIVE OUTCOMES FOR OUR CLIENTS.

VALUES

- ◆ EXPERTISE
- ◆ QUALITY
- ◆ SERVICE
- ◆ TECHNOLOGY



Our Formula. Your Success.



LEGACY

CERTIFIED ISO 9001 & ACCREDITED ISO/IEC 17025 & 17034

IP PROTECTION & CONFIDENTIALITY

EXCEPTIONAL REPUTATION

GLOBALLY AND LOCALLY RECOGNISED

- Top Australian employer of PhD graduates
- National and state export award winners

CONSISTENT POSITIVE FEEDBACK

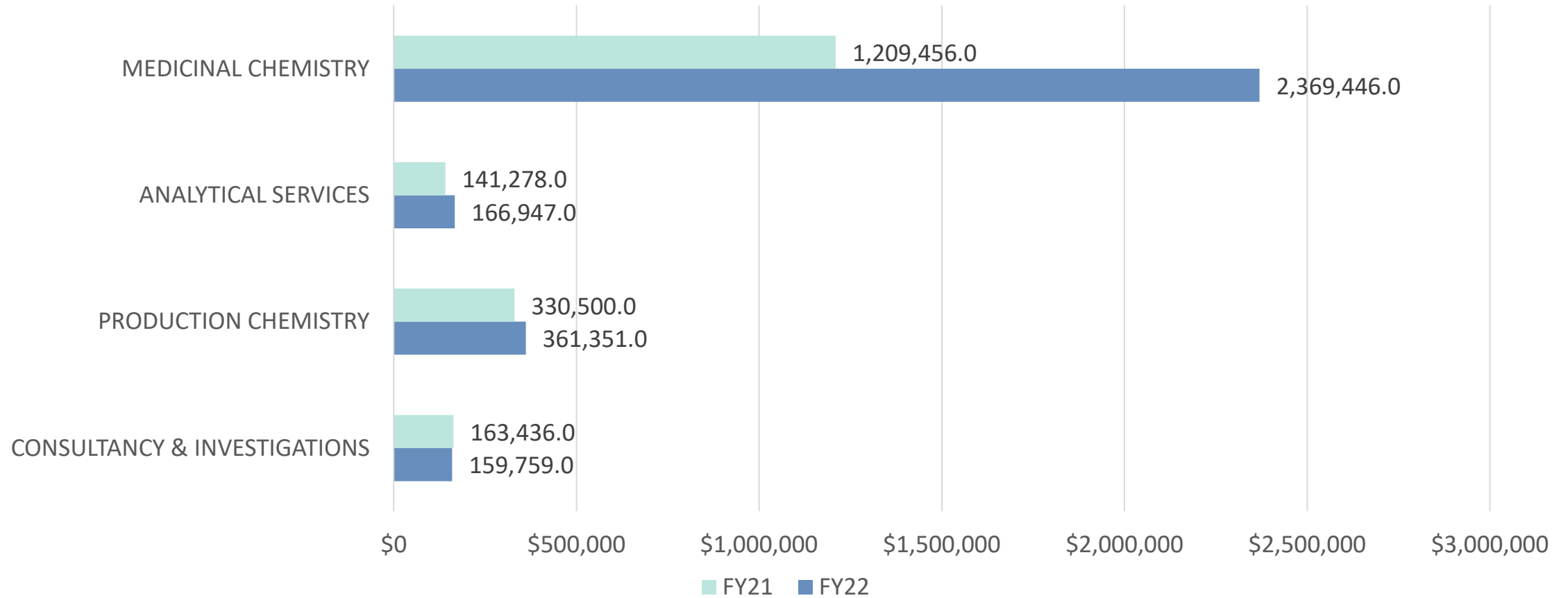
DIVERSITY OF OFFERINGS

LONGEVITY

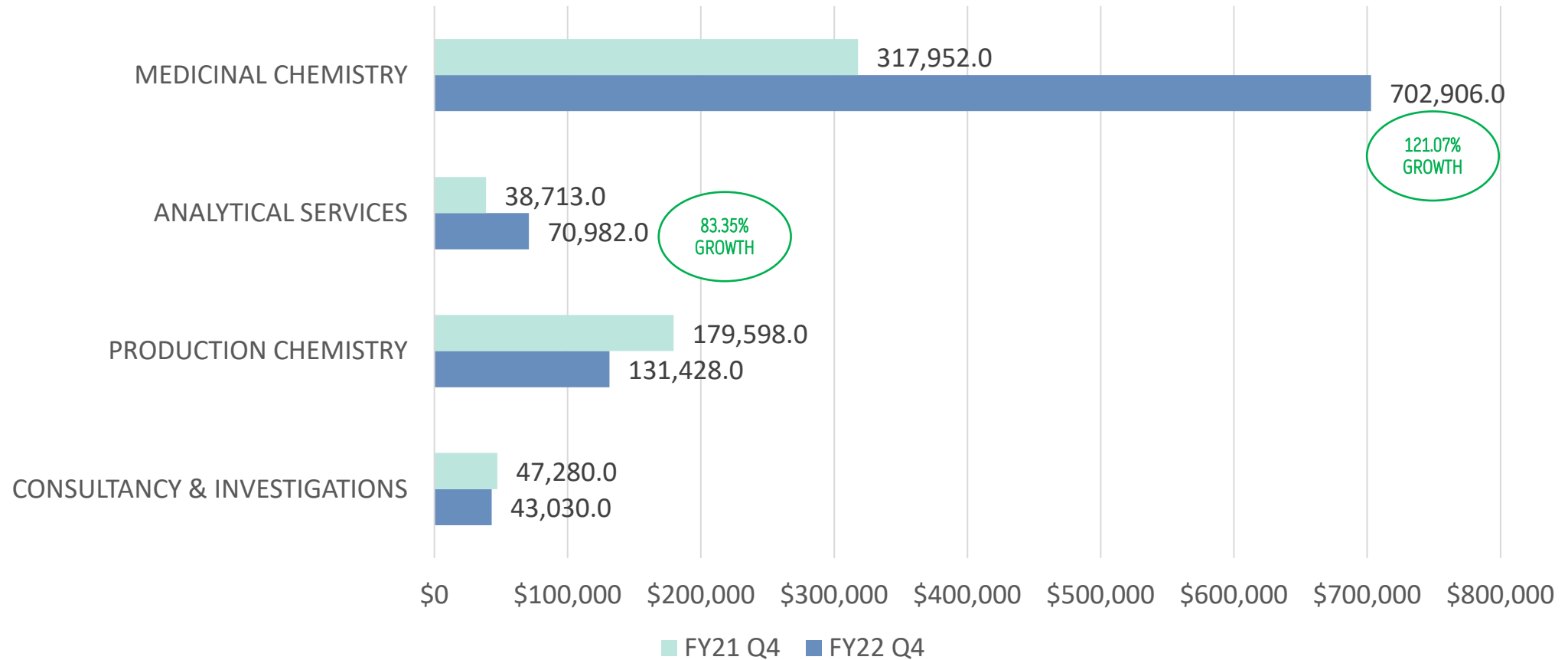
ALMOST 20 YEARS SUCCESS IN SERVING CLIENTS WORLDWIDE

IMPORTANCE OF TRUST

FY21 VS FY22 REVENUE



FY21 VS FY22 Q4 REVENUE



SOME PROJECT INSIGHTS

MEDICINAL, SYNTHETIC & PRODUCTION CHEMISTRY

Increase in diverse clients vs previous

International and local clients include:

- PYC
- Oncology One
- Remy Therapeutics

Pharmaceutical Reference Standards catalogue

ANALYTICAL CHEMISTRY

Multiple projects and expanding portfolio

- PharmAust
- Chevron
- Wild Child

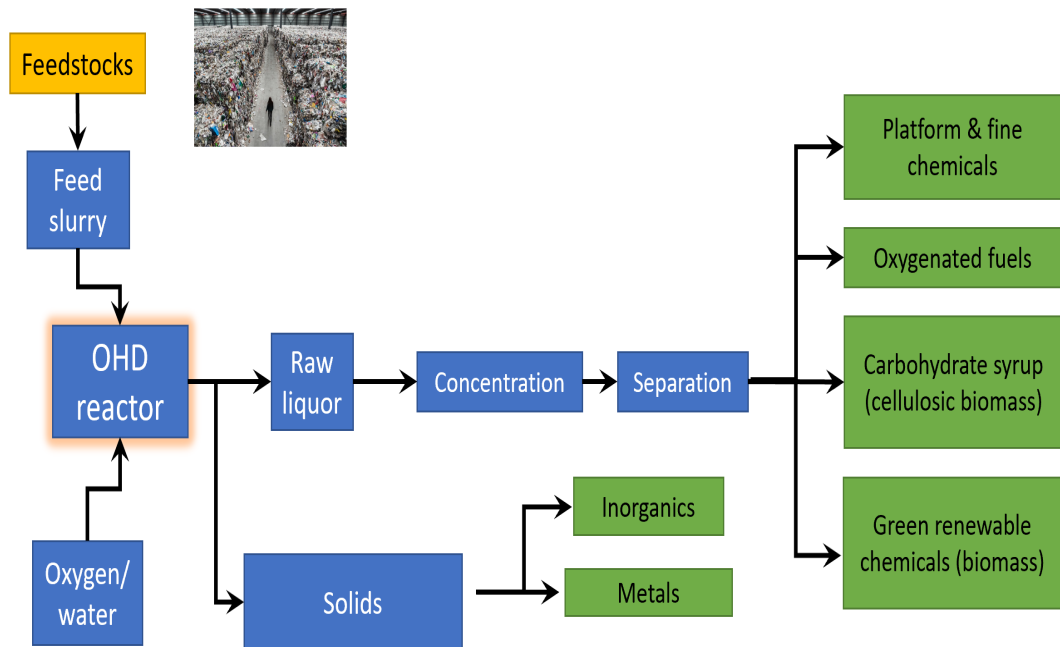


MATERIAL SCIENCE- OHD

OXIDATIVE HYDROTHERMAL DISSOLUTION

WORK WITH OHD (OXIDATIVE HYDROTHERMAL DISSOLUTION) TECHNOLOGY CONTINUES TO BUILD MOMENTUM AND HIGH ENGAGEMENT WITH AN ARRAY OF CLIENTS ACROSS VARIOUS INDUSTRIES. NEAR COMPLETION OF A SIGNIFICANT PROJECT FOR SHELL/NERA, AIDED BY A NERA GRANT, SEES NOT ONLY PROMISING RESULTS (YET TO BE FINALISED), IT ALSO PROMISES TO RAISE THE TIDE FOR FUTURE ENGAGEMENTS AT BOTH GOVERNMENT AND MAJOR PRIVATE COMPANY LEVELS.

BUSINESS UPDATE



- ❖ Shell/NERA grant project
- ❖ Collaboration with Curtin University on findings of e-waste grant of 2021

CONVERSION POTENTIAL

- 🔸 Coal into diesel or agricultural biostimulants
- 🔸 Plastics into renewable fuels
- 🔸 Rubber tyres into liquid fuels/valuable chemical products
- 🔸 Trees into cellulosic ethanol &/or fine chemicals
- 🔸 Leftover stock or crops into liquid fuel, cellulosic ethanol & agricultural biostimulants

AREAS OF FOCUS

GROWTH ACCELERATION

New Business Development Manager to maximise business opportunities and development including:

- Brand awareness
- Market presence
- Engaging with state government investment opportunities & focus in life sciences and biotech industry
- Collaborate with various stakeholders - academia, government & private sector

Maximise R&D & export capabilities

Maintain current client needs and leverage their networks where possible

Ensure agility within the business as contracts come and go

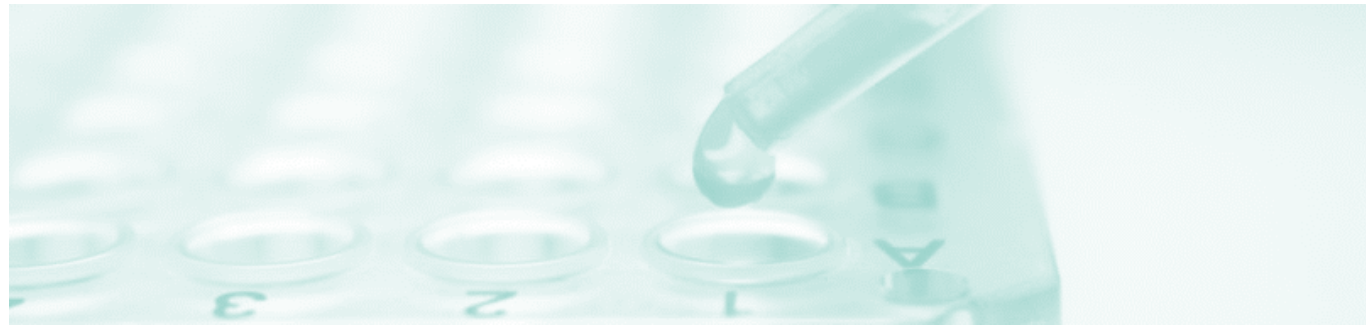


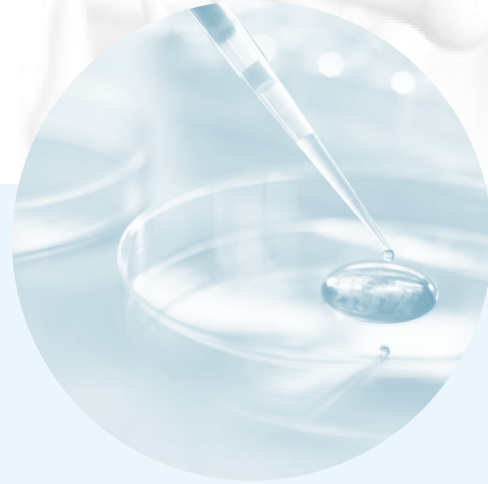
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SUMMARY

Epichem is poised to capitalize on the global opportunities presented in life science's exponential growth through the variety of our services.

By utilizing our highly experienced team of chemists and leading edge laboratory equipment, we help organizations succeed. As our CEO says, "Efficiencies and growth will come from proactively transforming how we do business."





THANK YOU QUESTIONS?

FIONA MILNER FIONA.MILNER@EPICHEM.COM.AU
ANUSHA AUBERT ANUSHA.AUBERT@EPICHEM.COM.AU
WWW.EPICHEM.COM.AU