



Know your people and Compliance made simple

Powering insights for better, safer workplaces

Emerging Gems

11 November 2022

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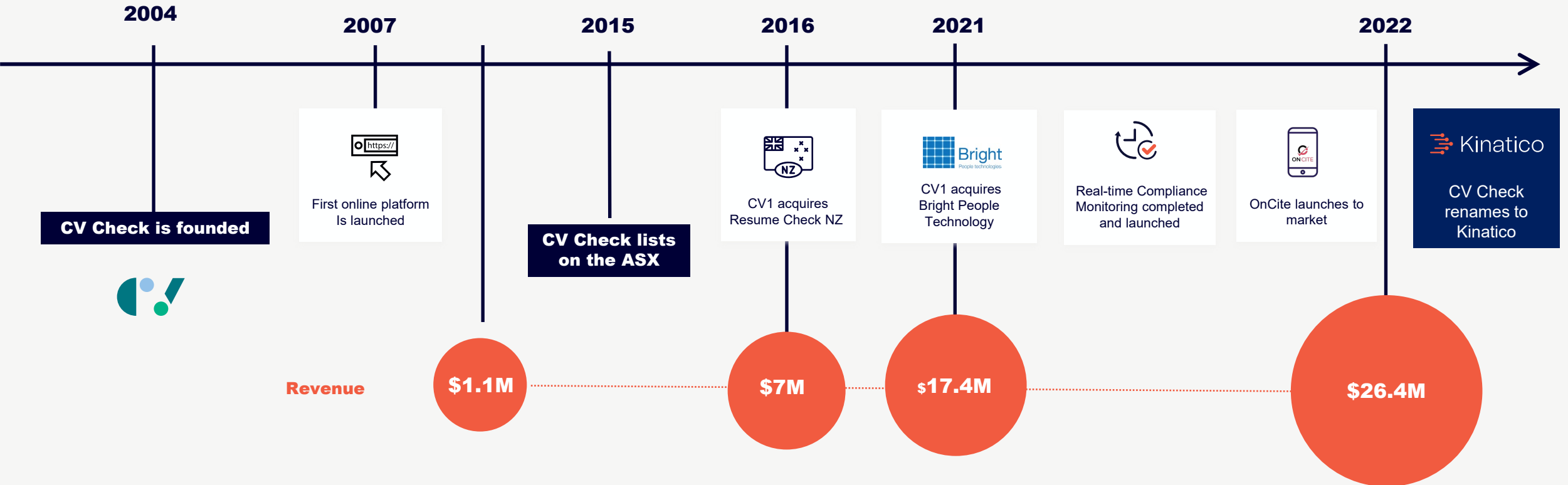


• **Recognition of country**

Kinatico acknowledges the Traditional Owners of the land on which we meet and work throughout Australia and New Zealand. We recognise Aboriginal and Torres Strait Islander peoples' continuing connection to land, place, waters and community. Kinatico recognises the unique role of Māori as Tangata Whenua and embraces Te Tiriti o Waitangi recognising Māori as tino rangitiratanga of Aotearoa/New Zealand while embracing the three guiding principles of the Treaty – Partnership Participation and Protection.

We pay our respects to their cultures, country and elders past present and emerging and will endeavour to implement bicultural policies and practices that incorporate and value cultural concepts and values.

• CV Check's corporate milestones



• Our Purpose, Mission & Vision



Purpose

Powering insights for better,
safer workplaces



Mission

Our technology helps your organisation to
know your people. Simply. While you focus
on opportunities, we connect you to insights
that lift your capability and mitigate your risk



Vision

A world where data is trusted
and organisations are freed
to focus on opportunities

Helping organisations to know their people and ensure 100% workplace compliance in real time....simply!



The Kinatico Product Suite



AUSTRALIA AND NEW ZEALAND'S PREMIER SCREENING BRAND

- ✓ Transactional Pre-employment screening & background checks
- ✓ External credential validation



DIGITAL CREDENTIAL PASSPORT VALIDATED DIGITAL ID

- ✓ Digital Credential Passport
- ✓ Validated digital ID
- ✓ Personal store of validated credentials



Cloud Based Automated real time compliance monitoring and management

- ✓ Making organisational compliance simple
- ✓ Regulatory compliance combined with internal policy and procedure management in one solution for simple monthly fee
- ✓ Real-time visibility of the compliance of your organization.



Enable. Logistics and workforce management

- ✓ Onboarding, verification and mobilisation management for asset owners in mining, oil and gas sectors

Helping organisations to know their people



• The company at a glance

Making it easier to ensure compliance requirements are met for every role and workplace, every day.

✓ 17+ years of experience

✓ ASX Listed: KYP

✓ Offices in Australia and New Zealand

✓ More than 650K Credentials validated annually

✓ Verified Data from over 190 countries

✓ Over 10K corporate customers



\$26.4m

FY22 revenue

+51% YoY
Q1 \$6.9m up 9% PcP



9

Consecutive quarters of
positive operating cashflow
\$3.1m FY22
Q1 \$.23m 606% PcP



\$2.4m

FY22 SaaS revenue.

\$0.6m PcP
Q1 \$0.72 up



>80%

Repeat
customers



Nil debt

~\$11m cash



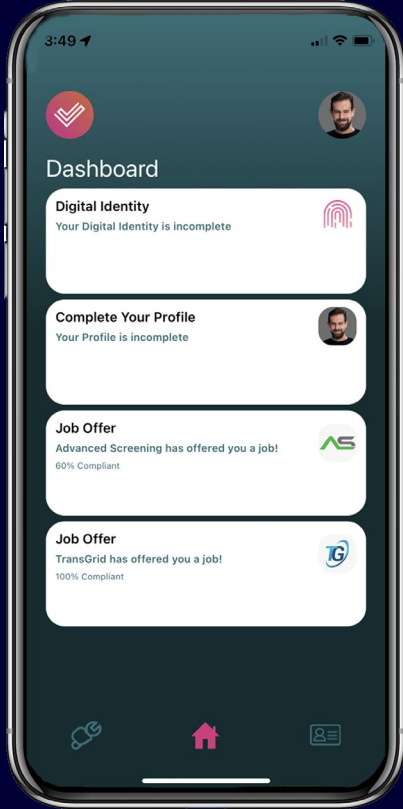
64%

Gross Margin

Helping organisations to know their people



Compliance made simple



Biometrically validated ID

Know your workforce

Worker screening and credential validation

- Pre-employment checks
- Recurring qualification and license checks
- Recurring external certifications eg working with children, Visas etc

Recurring Internal Certifications

- Inductions and Training
- Policy and procedure confirmation eg Cyber security, anti harassment policy acceptance.

On Demand Procedure and policy confirmation

- Practices and procedure confirmations
- Procedure checklist confirmation
- Onsite specific requirement confirmation



Managing compliance before issues occur





Certainty, every day

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