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### Experienced board with broad and global skillsets

### Enhanced by appointment of Noel Cornish as Chairman



**Noel Cornish AM** Chairman, Non-Executive Director

Noel Cornish AM is one of Australia's foremost business leaders. Currently Chair of Hunter Valley Coal Chain and Non-Exec Director of University of Wollongong Global Enterprises. Noel is a Fellow of the Australian Institute of Company Directors.



Sean Ebert Non-Executive Director

Sean has over 25 years of executive and board level experience within the engineering sectors of oil and gas, mining and resources and emerging technologies in Australia and internationally.



**Leonard Piro** Non-Executive Director

Former Deputy Chief Executive of the SA Department of Trade and Economic Development, **Executive Director** Manufacturing and Chief **Executive Automotive Industry** Transformation Taskforce.



**Andrew Sales** Executive Director, CTO

Founding director of AML3D. A Chartered Engineer and expert in welding technology with 30 years of global experience within the oil & gas, resources and mining, and advanced manufacturing sectors.



**Christine Manuel** Company Secretary

Christine held Company Secretary and executive roles in a range of entities over more than 20 years. Christine was formerly Company Secretary of Santos Group and People's Choice Credit Union.





# Agenda

Chairman's Address – Noel Cornish
Chief Executive Officer's Address – Ryan Millar
Formal Business – Noel Cornish





## **Building off a strong foundation**

Introduction to new CEO, Ryan Millar

### Realising the growth strategy



Ryan Millar, Chief Executive Officer

18 years of executive leadership experience, including developing high-performance scale-up businesses locally and in international markets. Previously CEO of EESI Group and holds an MBA from the Australian Graduate School of Management.

Objective: Drive next phase of AML3D's growth by leveraging track record of expanding existing revenue streams, building recurring revenue, managing costs and commercialising IP.

#### **Track record**

**EESI Group** (2017 – 2022)

- 2021 EBIT growth of 300% revenue growth of 70%
- Developed, commercialised and spun-out algorithm IP into a new, software business
- Responsible for driving M&A activity working closely with Private Equity

#### **MOQdigital** (2015 – 2017)

- Key member of senior leadership team that grew revenues from ~\$30M to \$55M+ in FY 2017
- Major client wins Mortgage Choice, Toga Group
- Business model focussed on commercialising IP for new revenue streams

#### **Hewlett Packard Asia Pac & Japan** (2013 – 2015)

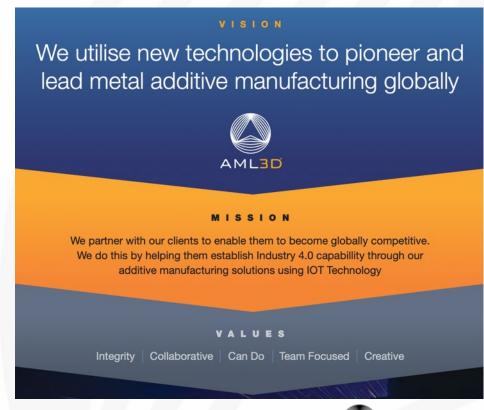
- Turn around from loss making in FY14 to profitable in FY15
- Major client wins Telstra, Westpac, National Australia Bank, MOD Japan, Panasonic, NEC
- Winner, HP Global Vice President Award for leadership, initiative and overall impact



## Leadership in advanced technology manufacturing

A unique and exciting high-tech company

- AML3D is an advanced manufacturing technology firm that combines sophisticated software, advanced robotics and leading-edge metallurgical science
- **AML3D's** competitive advantage is its proprietary, certified wire additive manufacturing, or WAM® technology, which produces stronger, higher quality, industrial scale metal components
- WAM® is a disruptive technology that allows AML3D to deliver better components faster and more effectively than traditional manufacturers
- WAM® involves the deposition of metal, layer upon layer, in precise geometric shapes



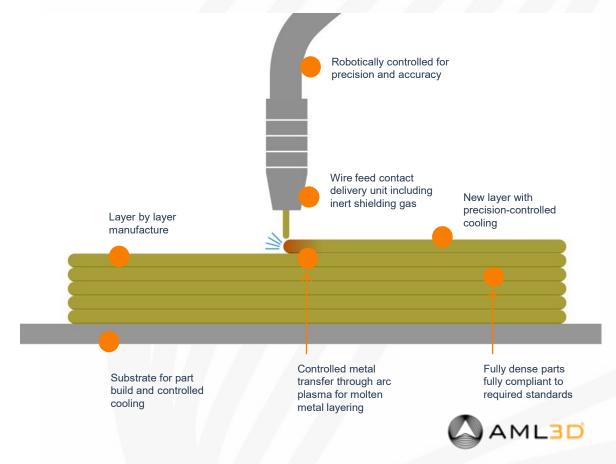


### AML3D's proprietary additive manufacturing solutions

AML3D's WAM® technology combines sophisticated software, advanced robotics and leading-edge metallurgical science uses

#### **WAM®**

- Combines sophisticated robotics, AML3D's proprietary software, cutting edge metallurgical and arc welding science
- The WAM<sup>®</sup> process uses precision arc direct energy deposition (DED) to precisely deposit layers of wire feedstock to 3D metal print
- The higher quality WAM® printed industrial scale metal components are created to a near net shape, which is then machine finished





## **ARCEMY®** deployment

Delivering in-house point of need manufacturing solutions.

### **ARCEMY®** unit installations









- June 2022 Flinders University and BAE Systems Australia's "Factory of the Future" in Adelaide
- November 2021 Royal Melbourne Institute of Technology
- October 2021 University of Queensland

Strong demand in the US for embedded, at the point of need, additive manufacturing units across defence and maritime



## **Contract manufacturing**

Developing impressive client base and proof of technology.



- Contract for world's largest 3D metal printed commercial pressure vessel for a US Oil and Gas major
- Purchase contract for pressure and corrosion-resistant titanium plunger for a new Oil and Gas customer
- Repeat parts manufacturing contract for Thyssenkrupp



- New Defence Aerospace contract to print a 500kg aluminium nozzle in four sections
- BAE Systems Australia test parts contract to support Hunter class Frigate program
- Initial test parts contract for major US based Aerospace and Defence company expanded by 150% within 2 months



North American Aerospace contract to metal print specialised, high strength alloy prototypes



Power plant parts and digitisation of component library for a major Australian Energy company



## R&D projects hitting key milestones

Investing in new products, processes and markets



Optimising of Scandium Containing Aluminium Alloys Project, to create high strength wire feedstock for AML3D's WAM® process expected to lead to new applications across the Automotive, Resources and broader Marine and Transport industries



Proof of concept integration of Boron Nitride Nanotubes (BNNT) into Aluminium to create stronger, lighter, more thermally and radiation resistant aluminium composites attracting commercial interest



'Next Generation' ARCEMY® project targeting 5x faster, twin wire printing and integration of final machining and strength prediction software for higher quality one-stop production, building on the Next-Generation Hybrid Printing project with the CSIRO

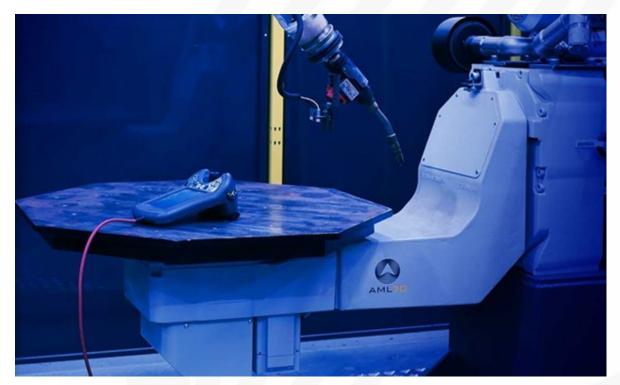




### Investment thesis

A technology enabled, disruptor of the metal manufacturing industry

- Proprietary, certified, industry 4.0 **Wire Additive Manufacturing technology**
- Creates significant value to customers in industrial scale 3D printing
- Multiphase revenue growth strategy
- Well positioned in the fast growth additive manufacturing market
- Global market application



### **Growth drivers**

### Generating value over three time horizons



 Leveraging contract manufacturing wins with global Tier 1 customers across the Oil & Gas, Aerospace, Defence and Maritime sectors



• Develop high margin, long tail ARCEMY® deployment and support contracts with an initial focus on the US and Defence contracts



 Maintain leadership position by continuing to invest in our R&D for software and metallurgical science.



### ARCEMY® units to become key growth driver

Meeting customer demand for timely, point of need manufacturing solutions

#### **ARCEMY®** solutions

- Supply, support and servicing ARCEMY<sup>®</sup> units
- Generates software licensing and support and training contracts
- Enable cost and time effective in-house industrial 3D metal printing at point of need
- Tiered model from entry level educational ARCEMY<sup>®</sup> systems to full service, large, global, tier 1 customer and Government contracts





### Maintaining technology leadership position

R&D to drive ARCEMY® unit development and new clients wins

#### R&D

- Continual development of the WAMSoft® software
- 'Next Generation' multi-robot, faster deposition ARCEMY® units project.
- Design, prototype, testing new, exotic materials to deepen existing manufacturing capability and access new sectors and applications





## **Enhanced leadership team**

Key appointments bring global experience of delivering commercial outcomes



Noel Cornish AM, Chairman, Non-Executive Director

Noel Cornish AM is one of Australia's foremost business leaders. Currently Chair of Hunter Valley Coal Chain and Non-Exec Director of University of Wollongong Global Enterprises. Noel is a Fellow of the Australian Institute of Company Directors.



Ryan Millar, Chief Executive Officer

Ryan has over 18 years of executive leadership experience, including developing high-performance scale-up businesses locally and in international markets. Ryan was previously CEO of EESI Group.



Kerrye Owen, VP of Global Sales

Kerrye brings over 22 years of sales and business development experience to AML3D, gained at several leading global companies such as Gartner, EY and most recently, GE Digital.



