

## Delorean Corporation Ltd Managing Director's Report at Annual General Meeting 30 November 2022

DATE: 30/11/2022

Delorean Corporation Pty Ltd | ACN 638 111 127 Unit 1 Ground Floor, 1205 Hay Street WEST PERTH WA 6005 | PH: 08 6147 7575



## The following is a transcript of a report to be made by Delorean Corporation's Managing Director, Joe Oliver, at the Company's Annual General Meeting today:

Welcome to Delorean's second Annual General Meeting since the Company listed on the ASX in April 2021, Delorean Corporation has covered a huge amount of ground since listing.

Delorean's IPO was about enabling a rapid-growth strategy focusing on the bioenergy sector and retailing renewable energy from its pipeline of high-return bioenergy infrastructure assets nationally, starting with DEL's shovel ready projects.

I'm pleased to report that we are well on the path to delivering that growth with a clear focus around our bioenergy project pipeline and de-risking our energy retail division, adding further value for all shareholders.

Moreover, in the last year Delorean has proven that it is a credible counterparty to some of Australia's most significant and iconic businesses and now stands out as a leader in the renewable natural gas sector. Delorean is progressing to deliver one of the only current commercially viable alternatives to fossil fuel gas, to service the massive immediate demand for decarbonisation in Australia's gas-reliant industries through bioenergy.

Whilst recognising Delorean is pioneering a new bioenergy sector here in Australia and New Zealand, it has been both challenging and rewarding to continue to navigate Delorean through the ongoing growth and development of the business during a global pandemic.

We have invested in the team and the process that underpins our business success, building our leading position in digestion technology and IP, across the agricultural, commercial & industrial and municipal, organic waste sectors.

With the recent project financing agreement with Palisade Impact, arranged through Planum Partners, we continue to work through to financial close aligning to institutional investors requirements for our project pipeline. This agreement incorporates a multi-project development funding partnership with Palisade Impact. It will accelerate Delorean's priority projects in South Australia and Victoria, as well as the pipeline of projects beyond these immediate priorities.

The partnership will deliver direct value to shareholders and take Delorean into a new and exciting phase of growth.

The year also featured several highlights for which we are extremely proud of. Early in the year Delorean was awarded Yarra Valley Water's \$45 million waste to energy construction project with a two-year Operation and maintenance contract. This project will be one of the largest facilities of its kind in Australia and emphasises the increasing importance of bioenergy across not just the private, but also government utility sectors, this project has now moved into the detailed design phase with construction to start in Q1 of 2023.

With the recent success of achieving practical completion for the innovative BLM Project reaching nameplate capacity generating over 25MW/day of renewable electricity and heat behind the meter, in a global first, it is credit to the whole Delorean team, in addition the Ecogas Project in New Zealand approaching substantial completion in December. Closing out another two major client projects being

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completed in 2022 and during a global pandemic, this has now set delorean up for future success as the leading bioenergy company in Australia, now with a clear path for project finance secured for Delorean's own pipeline of projects, and a new contract with Yarra Valley Water, Delorean is extremely well positioned for a strong and exciting 2023.

Delorean's collaboration with industry leading Brickworks has also moved into the Development Phase after the successful completion of the concept phase, we look forward to a strong partnership with Brickworks to help decarbonize their manufacturing process through renewable gas generated by Delorean's bioenergy facility.

In addition with the focus around green gas, the South Australia Project, SA1, being selected for preapproval in the Greenpower Renewable Gas Pilot Program, enabling further revenues for renewable certificates.

Delorean was also extremely proud to have been named as a Top 5 Australasian Leader in the inaugural Australian Financial Review Sustainability Awards. This award was a worthy reflection of the Company's core and ongoing commitment to sustainability.

DEL's Infrastructure division continues to grow its pipeline of projects aligning to our project finance agreement with Palisade Impact. With a clear focus around our MOU signed with major gas pipeline operator Australian Gas Infrastructure Group (AGIG) enabling the collaboration on injection of renewable natural gas into its gas network, exploring further opportunities to export gas from DEL's project or locate greenfield projects strategically for injection of renewable gas into AGIG's network.

During the Q2 FY23, Delorean published its Environment, Social and Governance framework and its inaugural ESG Report 2022.

The ESG Strategy articulates our impact framework, prioritises our sustainability goals and focus areas and explains how we are going achieve our ESG aspirations, as well as how we plan to measure our progress. This includes formal alignment to the Task Force on Climate Related Financial Disclosures (TCFD) and in July 2022 Delorean became a signatory to the UN Global Compact (UNGC).

From its early beginnings Delorean was founded on key Environment, Social and Governance (ESG) principles. Pioneering Australia's diversion of organics from landfill and delivering renewable gas, electricity and heat means that Delorean directly delivers on climate action and the clean energy transition.

Delorean's Energy Retail division has experienced increased costs of energy due to the global energy crisis, whilst we have managed this through our wholesale energy position and managing our retail contractual position through a material adverse event (MAE), we still recognise the risks associated with the energy market. This has been curtailed to the western energy market (WEM) where 99% of our retail book is, we have focused on de-risking this division by only retailing the energy we generate from our pipeline of projects, and maintaining our national energy licences both electricity and gas in Victoria, so we are not subject to the wider volatility of the energy market, this retail book is being wound down as per the recent announcement.

It has been highly encouraging to witness the new Labor Government increase their commitment to net zero.

Delorean continues to benefit from Australian and State government policies, subsidies and funding opportunities. In addition to the Federal National Waste Policy and State landfill levies which divert



organics waste from landfill to Delorean's facilities, and the Federal Renewable Energy Target schemes to incentivise renewable energy, the Federal Government released the Bioenergy Roadmap Report and is expected to deliver immediate commercial benefits and opportunities for Delorean, including potential access to an initial \$33m of ARENA funding committed to the roadmap initiatives.

As one of the only ASX-listed company focussed on production of mains-grade biomethane from organic waste through bioenergy, Delorean continues to support policy focus on renewable energy and pipeline gas.

I would like to close by thanking the Delorean Board for their continued support and leadership, Executive Chair Hamish Jolly, Non-executive director Steve Gostlow and company secretary David McArthur in the wider Board.

Also, a massive vote of thanks to the Delorean team across all Divisions, the team has shown great leadership and commitment through challenging times with COVID 19, managing and navigating project delivery challenges to underpin and support and growth of the wider business across all activities in Australia and New Zealand.

Delorean is a high-growth company leading the Australian market with commercial production of bioenergy and in demand renewable gas. DEL continues to transition from a construction and energy retail business to an energy infrastructure owner/operator, generating increasingly consistent multiple revenue streams.

Our purpose is to shape our cleaner future and are well on that pathway and ahead of a breaking wave at the back end of 2022.

## **Delorean Corporation Managing Director Joe Oliver**